LNC Meeting Minutes, December 8-9, 2007, Charleston, SC

To: Libertarian National Committee
From: Bob Sullentrup
CC: Shane Cory, Corey Stern
Date: 1/1/2008

Current Status: Approved by Mail Ballot

Version last updated January 1, 2008

These minutes due out in 30 days: January 7, 2008
Dates below superseded by mail ballot:
LNC comments due in 45 days: January 22, 2008
Revision released (latest) 14 days prior: February 3, 2008
Barring objection, minutes official 10 days prior: February 10, 2008
* Automatic approval dates relative to February 17 Las Vegas meeting

The meeting commenced at 8:36am on December 8, 2007.

Moment of Reflection

Chair Bill Redpath called for a moment of reflection, a practice at LNC meetings.

Opportunity for Public Comment

Susan Hogarth (NC) distributed material to the LNC covering Liberty Decides, the APRC and the Party’s mission statement.

Susan praised the Liberty Decides program as being innovative and useful. Susan argued Liberty Decides was not an ‘objective measure of excitement and strength’ as advertised. She suggested the program be altered to indicate ‘how many unique donors each candidate has brought to the program’.
Susan recommended we keep the APRC rather than abolish it.

Finally, Susan noted “staff are acting is if there is a bona fide Mission Statement”. She was referring to Article 3 of the Bylaws, Purposes, which states a purpose of the Party is to move ‘public policy in a libertarian direction by building a political party that elects Libertarians to public office’. She requested LNC to “direct staff to make no further references to the LP’s Mission of ‘electing Libertarians to office’.”

Barbara Howe (NC) noted a former LNC board member; Candi Copas has given birth to a baby girl.

Stewart Flood welcomed the group to Charleston.

Dr. Lark expressed his appreciation to the SCLP for the nice events they arranged for us during our visit to Charleston.

**Paperwork Check**

Chair Bill Redpath asked the Secretary to confirm the binder’s contents. Dr. Lark indicated that the reports he sent to the LNC on Nov. 25 via the e-mail list had not been included in the binders. They were provided to the LNC in short order.

**Attendance and Credentials**

Secretary Bob Sullentrup confirmed the attendance of the members and alternates.

Attending the December 8-9, 2007 LNC meeting in Charleston, SC were:

- Officers: Bill Redpath, Aaron Starr, Bob Sullentrup. Chuck Moulton arrived at 11 am.
- Regional Representatives: M Carl ing(2), Mark Johnson(2), Emily Salvette(3), Bob Barr(4), Dr. James Lark(5), Wes Benedict(6) and Hardy Macia(7). Tony Ryan(1) was not in attendance.
- Regional Alternates: Julie Fox (1), Scott Lieberman(2), Rebecca Sink-Burris(3), and Stewart Flood(4).
- Alternates not attending were Mark Selzer (2), Steve Damerell(5), and Nancy Neale(6), Eric Sundwall(7).
- Staff attendees included Executive Director Shane Cory, Operations Director Robert Kraus, and Political Director Sean Haugh.
Other attendees included Vicki Kirkland (FL), John Wayne Smith (FL), Susan Hogarth (NC), J.R. Enright (TN), Barbara Howe (NC), Victor Kocher (SC), Tim Moultrie (SC), Garret Hayes (GA), Allen Hacker (CA) and Tony Wall (TN), Alicia Mattson (TN), Jeff Dimit (SC), Steve Gordon (AL) and Paul Adams (SC).

The following table lists the composition of the current LNC as accepted at the July 3, 2006 meeting, amended with the replacement of Bob Barr for Mark Bodenhausen, the resignation of Richard Burke and the substitution of Mark Johnson in Region 2.

<table>
<thead>
<tr>
<th>Region</th>
<th>Affiliates</th>
<th>Representative</th>
<th>Alternate</th>
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</thead>
<tbody>
<tr>
<td>Region 1</td>
<td>Alaska, Colorado, Illinois, Iowa, Kansas, Minnesota, Missouri, Montana, South Dakota, Wisconsin, Wyoming, (maybe) North Dakota, Nebraska</td>
<td>Tony Ryan (SD)</td>
<td>Julie Fox (IL)</td>
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<tr>
<td>Region 2</td>
<td>California, Oregon, Washington, Idaho</td>
<td>M Carling (CA), Mark Johnson (CA)</td>
<td>Scott Lieberman (CA), Mark Selzer (CA)</td>
</tr>
<tr>
<td>Region 3</td>
<td>Kentucky, Michigan, Ohio, Indiana</td>
<td>Emily Salvette (MI)</td>
<td>Rebecca Sink-Burris (IN)</td>
</tr>
<tr>
<td>Region 4</td>
<td>Florida, Tennessee, Alabama, South Carolina, Georgia, Mississippi, North Carolina</td>
<td>Bob Barr (GA)</td>
<td>Stewart Flood (SC)</td>
</tr>
<tr>
<td>Region 5</td>
<td>Virginia, Pennsylvania, Maryland, Delaware, DC</td>
<td>James W. Lark, III (VA)</td>
<td>Steve Damerell (VA)</td>
</tr>
<tr>
<td>Region 6</td>
<td>Utah, New Mexico, Arkansas, Nevada, Louisiana, Arizona, Texas</td>
<td>Wes Benedict (TX)</td>
<td>Nancy Neale (TX)</td>
</tr>
<tr>
<td>Region 7</td>
<td>New York, Massachusetts, New Jersey, Vermont, Connecticut, New Hampshire</td>
<td>Hardy Macia (VT)</td>
<td>Eric Sundwall (NY)</td>
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**Report of Potential Conflicts of Interest**

Pat Dixon reported he has contributed funds to the Ron Paul campaign, but has given more to the LP. Hardy Macia and Julie Fox reported the same. After the meeting, Rebecca Sink-Burris did as well.

Jim Lark announced he has been elected to serve as a member of the board of directors of the International Society for Individual Liberty (ISIL).

Stewart Flood reported he is the acting campaign manager for Wayne Allen Root.

Bob Sullentrup reported the Independence Party of New York County will fly him and his wife Diane to New York City on December 18 for him to accept their Anti-Corruption Award for his work on Rock-The-Debates, Inc., which he founded. Rock-The-Debates aims at getting all third party and independent candidates into the 2008 presidential debates.

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1 So we do not forget, Scott Kohlhaas (AK) has volunteered to become an alternate or representative for Region 1 should either Tony Ryan or Julie Fox resign. The Bylaws stipulate Region 1 is entitled to one representative and one alternate. A second alternate is not permitted. Footnotes in minutes have no limitation or restriction.

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LNC counsel Bill Hall has noted that while this may be an ‘in kind’ payment, the travel expense is being provided relative to Bob’s non-official activities and thus is not attributable to the LNC. Moreover, Rock-The-Debates does not advocate for or against a particular federal candidate, and that the payment is for Bob’s personal benefit, and not for the purpose of influencing a federal election. For these reasons, Bill Hall sees no problem with it.

**Approval of the Agenda**

The group amended the agenda by adding, removing and reordering items. The resulting agenda is given below.

**Libertarian National Committee, Inc.**
**December 8-9, 2007 Meeting Agenda**
**Charleston, South Carolina**

**Saturday, December 8, 2007**

<table>
<thead>
<tr>
<th>Task</th>
<th>Minutes</th>
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<tbody>
<tr>
<td>Call to Order</td>
<td>8:30 a.m.</td>
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<tr>
<td>Moment of Reflection</td>
<td>1</td>
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<tr>
<td>Opportunity for Public Comment</td>
<td>10</td>
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<tr>
<td>Credentials Report and Paperwork Check (Secretary)</td>
<td>5</td>
</tr>
<tr>
<td>Report of Potential Conflicts of Interest</td>
<td>5</td>
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<tr>
<td>Approval of the Agenda</td>
<td>5</td>
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<tr>
<td><strong>Standing Reports</strong></td>
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<tr>
<td>Chair’s Report</td>
<td>20</td>
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<tr>
<td>Treasurer’s Report</td>
<td>30</td>
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<tr>
<td><em>Executive Session to discuss the convention contract</em></td>
<td>15</td>
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<tr>
<td>LNC Budget (Starr) <em>(moved from below)</em></td>
<td>120</td>
</tr>
<tr>
<td>Secretary’s Report</td>
<td>10</td>
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<tr>
<td><strong>Staff Report</strong></td>
<td></td>
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<tr>
<td>Staff (Ballot Access included in Political Director’s Report)</td>
<td>90</td>
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<tr>
<td>Counsel’s Report</td>
<td>15</td>
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<tr>
<td><em>Executive Session to discuss the Ron Paul campaign</em></td>
<td>5</td>
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<tr>
<td><strong>Action Items Previously Submitted in Writing</strong></td>
<td>0</td>
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<tr>
<td>(none)</td>
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<tr>
<td><strong>Reports Previously Submitted in Writing</strong></td>
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<tr>
<td>Convention Committee Report (Sullentrup)</td>
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<td>Campus Organizing Report (Lark)</td>
<td>5</td>
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<tr>
<td>Libertarian Leadership School Report (Lark)</td>
<td>10</td>
</tr>
<tr>
<td>Various Regions</td>
<td>5 per region</td>
</tr>
<tr>
<td><strong>Action Items Not Previously Submitted in Writing</strong></td>
<td></td>
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<tr>
<td>Badnarik Campaign (Allen Hacker)</td>
<td>20</td>
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<td>APRC (Karlan)</td>
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<tr>
<td>Liberty Decides (Cory)</td>
<td>15</td>
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<tr>
<td>EPCC (Colley)</td>
<td>15</td>
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</tbody>
</table>
Adjournment

The agenda was amended as follows:

- Pat Dixon requested the item to discuss the database policy
- Angela Keaton requested an executive session to discuss the Ron Paul campaign
- Aaron requested the budget and convention contract items

Allen Hacker wanted to have his item occur in executive session. The LNC voted on the matter and declined, but invited Mr. Hacker to make the request again when the matter came up.

Without objection the resulting agenda was approved.

**Officer Reports**

**Chair's Report**

Chair Bill Redpath provided an oral report that included the following highlights:

- Bill Noted the one-third century anniversary of the resignation of Richard Nixon was this weekend. Nixon’s policies and actions were the impetus for creating the Libertarian party.
- Bill welcomed Mark Johnson, the new LNC representative from California.
- He has met regularly with his local Loudoun County Virginia LP group
- In July he attended a state chairs teleconference
- He had a series of interviews and media appearances including WAMU and WTAM in Charlotte, an XM Radio spot on POTUS ‘08, a radio show ‘Money Talk’, Accent radio network with Jerry Hughes
- He attended the Region 3 conference in Dayton (KY-IN-MI-OH)
- He spoke at a public policy forum in Richmond
- He spoke at the Conservative Leadership Conference on October 10-14 along with Bob Barr
- He spoke at the CA-NV convention on October 14
- He moderated a panel discussion at the Fair Vote conference
- He attended a ‘salmon fest’ sponsored by Ed Crate of the Cato Institute on September 9
- He consulted with Shane Cory on office issues including the hiring of a political director
- He conducted many fundraising efforts including dinner with Richard Boltuck of Maryland
- He attended a Fair Vote board meeting on September 11
- He had a conference call with North Carolina on their ballot drive on August 30, and with Oklahoma on November 8
- There was an Executive Committee conference call on September 30
- He attended the Atlas Foundation’s 50th anniversary celebration of the publishing of Ayn Rand’s work *Atlas Shrugged* in DC
- He spent his vacation assisting with the petition drive in Oklahoma including speaking at the University of Oklahoma, speaking at the OBAR fundraising dinner and conducting interviews
- He participated in a 6-hour conference call on the 2008 budget on December 1
In addition, he is considering running for the US Senate from Virginia in 2008. He will decide by the end of the month whether he will seek reelection as LNC chair.

Fielding questions, Bill noted the Oklahoma Ballot Access Reform initiative has been abandoned due to there not being enough Oklahoma petitioners. The strict Oklahoma laws eliminating out-of-state petitioners, and accompanying indictments, have created a tense atmosphere in Oklahoma. The LP did not spend any money for this effort, though $20k had been encumbered. Petitioners from Oklahoma are working in other states that are better funded and paying higher rates. In the end, the OBAR project was unable to collect the 1200 signatures/day required.

Finally, Bill noted the frequency of meetings, 3x/year, appeared to be adequate.

**Treasurer’s Report**

Aaron Starr presented a treasurer’s report and noted two highlights:

- Year to date through November the net revenue is running $51k ahead of expenses.
- Payables, which had been 90 days and longer in arrears, have improved markedly where payables are $9.4k and bills are being paid on time.

In addition, Aaron thanked those heavy hitters in the ‘Give or Get’ program that includes Jim Lark with $21k, M Carling $17k, Emily Salvette $13k, Angela Keaton $10k, and Bill Redpath $28k.

Other conversation involved the receipt of proceeds from the Raymond Burris (TN) estate which may be limited to $28.5k/year. $200k is expected to be received. Congress ostensibly imposed this limitation to address the potential for corruption in the political process.

Considering Mr. Burris is deceased and unlikely to corrupt the political process from the grave, Richard Winger has suggested the LNC consider challenging the ruling in court. The LNC declined to pursue this matter. There is an FEC advisory opinion on topic, and its opinion is to maintain the annual cap.

The Treasurer’s report is attached as Appendix A.

**Secretary’s Report**

No report. Convention matters were discussed separately.

(Addendum: The Secretary regrets he did not mention a version of the Delegation Chair’s Manual is available at lpconvention.org that includes delegate allocation estimates using November 30 membership numbers. Final allocations are based on December 31 numbers.)

**Convention Contract**

The LNC entered executive session for the purpose of discussing the convention contract.

**LNC Budget**

Aaron Starr reviewed the proposed 2008 budget in some detail explaining the thinking and assumptions behind every line item. In the end, the LNC added $2500 to cover the travel costs of having LNC counsel Bill Hall attend LNC meetings.

The 2008 budget as amended is provided in Appendix B.
Aaron moved:

1. The 2008 budget presented and amended by the Treasurer is hereby adopted,
2. The Executive Director is authorized to encumber those funds raised by project champions for projects duly authorized by the LNC, and
3. The Executive Committee is authorized to encumber funds for ballot access beyond that presented in the budget

Pat Dixon moved to divide the issue. Pat's motion failed for a lack of a second.

Without objection Aaron's motion passed, and we have a 2008 budget.

Allen Hacker, Badnarik Congressional Campaign

The LNC agreed to Allen Hacker's request to address the board in executive session.

After rising from executive session, M Carling moved the Chair appoint a committee of three members to investigate the matter(s) related to the administration of the Badnarik for Congress Campaign and to recommend an action to the body by the February LNC meeting in Las Vegas.

The chair accepted this motion and read it to the body. But we were out of time on the matter, and no time had been allocated on the agenda to handle motions relative to Mr. Hacker's remarks. Accordingly, Bob Barr and others argued the above motion was not in order.

Getting to the vote on this motion became a protracted matter.

Bob Barr called for orders of the day.

The chair ruled M's motion was in order and with time having elapsed on the Hacker item, we could and should proceed to an immediate vote.

Chuck Moulton appealed the ruling of the chair. The body upheld the Chair's decision.

Bob Barr moved to postpone indefinitely M's motion. The move to postpone failed.

The main motion passed 8-7.

Voting in favor:
Aaron Starr, Angela Keaton, Dan Karlan, Hardy Macia, Wes Benedict, Julie Fox, Mark Johnson, M Carling

Opposed:
Jim Lark, Chuck Moulton, Emily Salvette, Admiral Colley, Bob Barr, Pat Dixon, Bob Sullentrup

Staff Report

Shane Cory presented the following highlights of staff operations. A full report is included as Appendix C.

- The staff has been largely stable over the last several months with the exception of Sean Haugh having been brought on board as Political Director
- Shane has hired two part time staffers to assist with candidate recruitment, identifying available seats for 2008.
The LP’s servers are like “Toyotas with 280,000 miles” but can probably hold on through 2009.

Shane noted Paula Edwards will hold classes at the LSLA conference on FEC issues in Las Vegas in February.

We will also have a fundraising training session given by Robert Stuber at the LSLA conference.

Shane noted we have been hurt by Ron Paul whose campaign has siphoned funds away from what might otherwise have gone to the LP.

Monthly pledging continues going strong, having increased by $1600 / month. We are now up to $27k / month.

Our sustaining membership will have grown by 20% by year’s end

The Convention remains a risk if history is any guide. A big loss would be ‘devastating’.

Robert Kraus and Sean Haugh presented details of their activities as well. Much of the conversation addressed ballot access.

Shane also noted what HQ is doing to capture the political orphans that may emerge from the Ron Paul campaign. This involves work Chuck Moulton is doing with Meetup Alliance on the Internet. This outreach methodology will cost nothing to the Party except time and effort.

See Appendix C for the full staff report.

**Ron Paul Campaign**

The LNC entered executive session to discuss the Ron Paul campaign.

**Reports Previously Submitted in Writing**

**Convention Report**

Bob Sullentrup discussed the details of his report from the Convention Oversight Committee (see Appendix D).

Bob noted his report fulfills the convention contract obligation for BetteRose Ryan of Denver LPCon. He has chosen to write it rather than BetteRose as a means of helping out in the convention effort.

Bob also noted he believes his report represents the extent of the involvement that the LNC can have with Denver LPCon without violating the arms-length relationship between the LNC and Denver LPCon.

The body was interested in having a better sense of the financial standing and prospects for the convention. Bob will revisit this matter and report to the LNC what he can.

The full report is available as Appendix D.

**Campus Organizing**

Jim Lark provided his report as Appendix F. He fielded a question regarding the impact of the Ron Paul campaign is having on campus organizing.

**Libertarian Leadership School**
Jim Lark noted the LLS is currently in ‘suspended animation’ as he and others are assessing what is the best approach for a next step. For example, should Success 99 be resurrected, should the information be provided as video on demand or should some other technology and approach be employed?

The LLS report is included as Appendix E.

Region Reports

Mark Johnson, the newest LNC member from California, introduced himself to the board.

Jim Lark extended thanks to the LNC for support of the Arin Sime campaign in Virginia.

Wes Benedict distributed an updated Region 6 report.

Bob Barr commended Stewart Flood and others involved in the Region 4 meeting held in conjunction with the LNC meeting in Charleston.

Regional reports are included as appendices as follows.

Region 1  Julie Fox, Appendix G
Region 2  M Carling and Mark Johnson, Appendix H
Region 3  Emily Salvette, Appendix I
Region 4  Bob Barr and Stewart Flood, Appendix J
Region 5  Dr. Lark, Appendix K
Region 6  Wes Benedict, Appendix L
Region 7  Hardy Macia, Appendix M

Sunday

Ron Paul Resolution

Bob Barr moved to change the agenda to include consideration of a resolution involving Ron Paul. With no objection the body considered the resolution presented below.

RESOLUTION URGING CONGRESSMAN RON PAUL TO SEEK THE NOMINATION OF THE LIBERTARIAN PARTY

WHEREAS, the Libertarian Party and Congressman Ron Paul share many common principles for liberty and prosperity in America, and

WHEREAS, Congressman Ron Paul is a member of the Libertarian Party in good standing, and

WHEREAS, Congressman Ron Paul was previously nominated by the delegates of the Libertarian National Convention to serve as the Libertarian Party’s 1988 presidential candidate, and

WHEREAS, Congressman Ron Paul, through the efforts of his current presidential
campaign, has ignited a renewed passion for liberty across America, and

WHEREAS, for over 35 years, the members of the Libertarian Party have continually fought for liberty through activism, education and the political process, and

WHEREAS, the Libertarian Party and its members have remained respectful, and in many cases, supportive of Congressman Ron Paul’s campaign seeking the Republican presidential nomination, and

WHEREAS, the Libertarian National Committee encourages competition in the race for the Libertarian Party’s presidential nomination and is appreciative of all candidates who make the commitment to do so;

NOW THEREFORE, in the event that Republican primary voters select a candidate other than Congressman Paul in February of 2008, the Libertarian National Committee urges Congressman Ron Paul to seek the presidential nomination of the Libertarian Party to be decided in Denver, Colorado during Memorial Day weekend of 2008.

FURTHERMORE, the Libertarian National Committee congratulates Congressman Paul for his success in spreading a message of peace, prosperity and freedom and also thanks the thousands of activists and supporters across the United States who have made this unprecedented success possible.

RESOLUTION ADOPTED unanimously by vote of the Libertarian National Committee, the 9th day of December 2007, in the city of Charleston, State of South Carolina, United States of America.

Admiral Colley pointed out the date on the paper copy of the resolution was the 8th and not 9th. Without objection that was changed.

Jim Lark moved to change the wording from

the Libertarian National Committee urges Congressman Ron Paul to seek the presidential nomination

to

the Libertarian National Committee invites Congressman Ron Paul to seek the presidential nomination

Emily Salvette moved a secondary amendment to use the word ‘encourages’ rather than ‘urges’ as a ‘happy medium’.

Emily’s secondary motion passed 6-5. ‘Encourages’ replaced ‘invites’.

On the issue of whether to substitute ‘encourages’ for ‘urges’, the motion failed and ‘urges’ remained.

Aaron Starr moved to change
appreciative of all candidates who make the commitment to do so;

to

appreciative of all candidates who make the commitment to run;

Aaron’s motion passed.

Wes Benedict noted the resolution included the word ‘unanimously’ which may not be the case depending upon the vote. The body accepted the prospective change as an understood contingent amendment.

There was no objection to the resolution as amended. Yet, some members called for a roll call. The chair ruled the roll call was unnecessary, and invited a request to override his ruling. A challenge did not materialize until later.

The resolution reads as follows:

RESOLUTION URGING CONGRESSMAN RON PAUL TO SEEK THE NOMINATION OF THE LIBERTARIAN PARTY

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WHEREAS, Congressman Ron Paul is a member of the Libertarian Party in good standing, and

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RESOLUTION ADOPTED unanimously by vote of the Libertarian National Committee, the 9th day of December 2007, in the city of Charleston, State of South Carolina, United States of America.

Ron Paul and Ballot Base

Emily Salvette moved to allocate five minutes to consider the Ballot Base project and plans for capturing information about Ron Paul supporters during the New Hampshire primary. The body acceded to the request.

Emily Salvette moved to authorize the LPHQ staff to use Ballot Base to bring Ron Paul supporters into the Party.

The idea is to provide Ballot Base as a resource to the public in New Hampshire. Ron Paul supporters would register to use Ballot Base providing their contact information. They would use the information to contact New Hampshire voters. Meanwhile, the LP’s database becomes replete with liberty-minded activists who are likely to have an affinity with the LP should Ron Paul falter as a Republican.

Without objection the motion passed.

APRC

Dan Karlan moved to delete Article 6, Section 3, subsection E of the Policy Manual regarding the APRC. Dan, who had served on the APRC and formerly supported it, had a change of thinking.

Shane noted a ‘comfort factor’ in the APRC. However, some pointed out Shane might engage an informal ‘APRC’ were Dan’s motion to pass.

The motion passed 10-4 with one abstention.

Voting in favor to eliminate the APRC were:
  Bob Sullentrup, Aaron Starr, Dan Karlan, Hardy Macia, Emily Salvette, Admiral Colley, M Carling, Scott Lieberman, Bob Barr, Pat Dixon

Opposed were:
  Angela Keaton, Wes Benedict, Jim Lark, Chuck Moulton

Julie Fox abstained.
**Roll Call on Ron Paul Resolution**

At this point Scott Lieberman moved to reconsider the Ron Paul resolution for the purpose of a roll call vote. This motion failed. The Ron Paul resolution had passed without objection.

**Liberty Decides**

Shane Cory discussed *Liberty Decides*, a program involving presidential candidates that has brought in $45k to the Party. Shane has attempted to make the program inclusive rather than exclusive.

There have been a few changes since the program’s inception, a risk Shane pointed out to the candidates at the program’s inception. One change involves counting money for affiliate ballot access in addition to donations to the national Party.

George Phillies has requested to be removed from the program, and Shane wanted the LNC to consider that request.

Aaron Starr moved to ‘Commend Shane Cory on his fine work on *Liberty Decides*, and to change the program as he sees fit’.

M Carling moved to strike the second clause. That was accepted as a friendly amendment.

Bob Sullentrup moved to amend by adding a second clause, ‘and to direct Shane Cory to keep all candidates on the *Liberty Decides* ballot while they are actively seeking the LP presidential nomination’.

Bob Barr moved to amend the amendment with the words ‘FEC-filed’ candidates

Bob Barr’s amendment to the amendment passed.

The amendment now read:

and to direct Shane Cory to keep all FEC-filed candidates on the *Liberty Decides* ballot while they are actively seeking the LP presidential nomination.

This amendment failed, meaning the main motion now read:

The LNC commends Shane Cory on his fine work on *Liberty Decides*.

This main motion passed 10-5.

Voting in favor:

Bob Sullentrup, Aaron Starr, Angela Keaton, Dan Karlan, Emily Salvette, Admiral Colley, M Carling, Scott Lieberman, Bob Barr, Pat Dixon

Opposed:

Hardy Macia, Wes Benedict, Julie Fox, Jim Lark, Chuck Moulton

**EPCC Contract Update**

The Admiral noted he spends much of the fall in and around Maryland (USN football is rumored to be an attraction) during which time he talks with staff and makes himself available.
Admiral Colley noted the impressive work staff has been doing. “They have been pulling together as a team more so than I’ve ever seen”.

- Andrew Davis had been the Clemson University newspaper editor and can “give you two paragraphs at the drop of a hat”.
- Elizabeth Brooks is a Duke grad who is learning the ropes and enjoys talking to affiliates.
- Susan Dixon still serves as a full-time employee and has assumed increasing responsibilities.
- Robert Kraus has been doing great work independently. He was the key in the office move and was able to negotiate $27k moving help from the landlord.
- Sean Haugh’s role as Political Director is ‘building, exciting and busy’.

The Admiral noted George Washington University offers an added benefit of security. “Women who work late and walk up the hill to the Metro feel safe.”

As in Pittsburgh, the LNC recognized its appreciation for Shane Cory and staff with a round of applause.

**Budget amendments**

The LNC provided for itself time to consider any amendments to the budget it passed Saturday.

Aaron Starr moved to add $7.2k to the appropriate line item for Ballot Base. Without objection the motion passed.

**Reconsider Liberty Decides**

Pat Dixon moved to suspend the rules to reconsider the *Liberty Decides* issue since the LNC’s decision gave no instruction to Shane Cory on how to handle the Phillies request to be removed.

The Chair ruled the motion out of order.

Pat Dixon appealed the decision of the chair. The appeal failed.

**Opportunity for Public Comment**

Barbara Howe (NC) thanked the LNC for its support for ballot access.

Jim Lark thanked the South Carolina LP for arranging the hotel and the wonderful social functions of the weekend.

Stewart Flood praised Jeff Dimit and Paul Adams for their help while he was involved with Ballot Base.
Announcements

Angela Keaton noted the creation of a group, Libertarians for Arts and Entertainment and Culture. Those interested should contact Angela.

Dan Karlan noted the Policy Manual calls for an LNC review of its Strategic Plan. Instead of consuming LNC time, Dan has engaged Jim Lark and Admiral Colley for a review and a recommendation to the LNC by the February meeting.

Dan noted he is working with Admiral Colley on Strategy 20, Recognition and Rewards.

Finally, Dan offered his services to Shane Cory to fulfill the work and ‘comfort factor’ he provided earlier when the APRC was functioning.

Liberty Decides and Phillies Issue

With the LNC’s resolution to simply commend Shane for his work on Liberty Decides and not decide the issue of keeping or removing Phillies from the program, Bill Redpath stated if Shane asked him to decide what to do, he would decide.

It would be Bill’s recommendation to replace Phillies on Liberty Decides with a statement that he has elected to be removed. Keeping Phillies on Liberty Decides puts him there against his wishes. Removing him invites questions from delegates and members as to “where is Phillies?”

Database availability for Presidential Candidates

The LNC entered executive session to discuss the policy for making the database available to presidential candidates.

The meeting adjourned at 11:13am.

Next Meetings

The schedule for subsequent LNC and national meetings is as follows:

2008 Spring meeting President’s day weekend Las Vegas(*)
LNC meeting starts Sunday, February 17 at noon
Ends Monday, February 18 by noon

2008 Convention meeting May 22 Denver, CO

(*) coincident with LSLA conference
### Libertarian National Committee, Inc.
#### Balance Sheet  As of November 30, 2007

**ASSETS**

**Current Assets**

- Checking/Savings
  - 11 · Cash
    - 111 Checking Account #1 (Federal Unrestricted) 21,196
    - 112 Checking Account #2 (Restricted) 9,346
    - Total 11 · Cash 30,542
  - Total Checking/Savings 30,542

- Accounts Receivable
  - 12 · Accounts Receivable 9,193
  - Total Accounts Receivable 9,193

- Other Current Assets
  - 13 · Other Receivables
    - 131 · Mail House Settlement
      - 131D · Accumulated Discount (721)
      - 131R · Mail House Settlement 10,000
      - 131U · Allowance for Uncollectables (6,000)
    - Total 131 · Mail House Settlement 3,279
  - 132 · Mailing List Receivables
    - 132R · Mailing List Receivable 11,238
    - 132U · Mailing List Allowance (330)
    - Total 132 · Mailing List Receivables 10,908
  - 139 · Allowances for Doubtful Account (1,000)
  - Total 13 · Other Receivables 13,187
  - 14 · Inventory 7,345
  - 16 · Prepaid Expenses
    - 161 · Bulk Mail Account 880
    - 163 · Metro Passes 400
    - Total 16 · Prepaid Expenses 1,280
  - Total Other Current Assets 21,812

- Total Current Assets 61,547

**Fixed Assets**

- 17 · Fixed Assets
  - 172 · Furniture and Fixtures
    - 17214B · Basis 37,618
    - 17214D · Accumulated Depreciation (36,889)
    - Total 172 · Furniture and Fixtures 729
  - 174 · IS – Hardware
# Libertarian National Committee, Inc.
## Balance Sheet  As of November 30, 2007

<table>
<thead>
<tr>
<th>Section</th>
<th>Nov 30, 07</th>
</tr>
</thead>
<tbody>
<tr>
<td>17211B · Basis</td>
<td>41,015</td>
</tr>
<tr>
<td>17211D · Accumulated Depreciation</td>
<td>(19,454)</td>
</tr>
<tr>
<td>Total 174 · IS – Hardware</td>
<td>21,561</td>
</tr>
<tr>
<td>175 · IS – Software</td>
<td></td>
</tr>
<tr>
<td>17212B · Basis</td>
<td>182,404</td>
</tr>
<tr>
<td>17212D · Accumulated Depreciation</td>
<td>(182,404)</td>
</tr>
<tr>
<td>Total 175 · IS – Software</td>
<td></td>
</tr>
<tr>
<td>176 · Capital Lease</td>
<td></td>
</tr>
<tr>
<td>17221B · Basis</td>
<td>18,241</td>
</tr>
<tr>
<td>17221D · Accumulated Depreciation</td>
<td>(18,241)</td>
</tr>
<tr>
<td>Total 176 · Capital Lease</td>
<td></td>
</tr>
<tr>
<td>Total 17 · Fixed Assets</td>
<td>22,290</td>
</tr>
<tr>
<td>Total Fixed Assets</td>
<td>22,290</td>
</tr>
<tr>
<td>Other Assets</td>
<td></td>
</tr>
<tr>
<td>19 · Security Deposits</td>
<td></td>
</tr>
<tr>
<td>191 · Rent Deposit</td>
<td>7,020</td>
</tr>
<tr>
<td>Total 19 · Security Deposits</td>
<td>7,020</td>
</tr>
<tr>
<td>Total Other Assets</td>
<td>7,020</td>
</tr>
<tr>
<td>TOTAL ASSETS</td>
<td>90,857</td>
</tr>
</tbody>
</table>

### LIABILITIES & EQUITY

#### Liabilities

**Current Liabilities**

- Accounts Payable
  - 21 · Accounts Payable | 9,431 |
  - Total Accounts Payable | 9,431 |

**Other Current Liabilities**

- 2110 · Direct Deposit Liabilities | (8,753) |
- 23 · Contingencies - Short Term
  - 2201 · ASAP Mat Sls Fullfillment Liab | 6,000 |
  - Total 23 · Contingencies - Shot Term | 6,000 |
- 24 · Accrued Vacation | 17,269 |
- 25 · Accrued Payroll Taxes
  - 251 · Federal
    - 2511 · Income Tax Withheld | 2,020 |
  - 2512 · Social Security
  - 25121 · Employer Liability
  - 25122 · Employee Taxes Withheld |
## Balance Sheet
### As of November 30, 2007

<table>
<thead>
<tr>
<th>Account Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total 251 · Federal</td>
<td>2,020</td>
</tr>
<tr>
<td>252 · State</td>
<td></td>
</tr>
<tr>
<td>2521 · Income Tax Withheld</td>
<td></td>
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<tr>
<td>Total 252 · State</td>
<td></td>
</tr>
<tr>
<td>Total 25 · Accrued Payroll Taxes</td>
<td>2,020</td>
</tr>
<tr>
<td>271 · Other Deferred Revenue</td>
<td></td>
</tr>
<tr>
<td>2711 · Deferred Regular Dues</td>
<td>1,337,515</td>
</tr>
<tr>
<td>2791 · Deferred Rent Liability</td>
<td>6,812</td>
</tr>
<tr>
<td>Total 271 · Other Deferred Revenue</td>
<td>1,344,327</td>
</tr>
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<td>Total Other Current Liabilities</td>
<td>1,369,616</td>
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<td>Total Current Liabilities</td>
<td>1,379,048</td>
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<td>Total Liabilities</td>
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<tr>
<td>Equity</td>
<td></td>
</tr>
<tr>
<td>31 · General Operating</td>
<td>(1,315,682)</td>
</tr>
<tr>
<td>32 · Fund Balances</td>
<td></td>
</tr>
<tr>
<td>321 · Fund - Ballot Access</td>
<td>(3,219)</td>
</tr>
<tr>
<td>322 · Fund – Branding</td>
<td>(6,595)</td>
</tr>
<tr>
<td>324 · Fund – Campus</td>
<td>4,348</td>
</tr>
<tr>
<td>325 · Fund – Convention</td>
<td>(30,685)</td>
</tr>
<tr>
<td>327 · Fund - Lib Leadership School</td>
<td>12,453</td>
</tr>
<tr>
<td>328 · Fund - Drug War</td>
<td>17</td>
</tr>
<tr>
<td>Total 32 · Fund Balances</td>
<td>(23,681)</td>
</tr>
<tr>
<td>Net Income</td>
<td>51,173</td>
</tr>
<tr>
<td>Total Equity</td>
<td>(1,288,190)</td>
</tr>
<tr>
<td>TOTAL LIABILITIES &amp; EQUITY</td>
<td>90,857</td>
</tr>
</tbody>
</table>
Libertarian National Committee, Inc.
P&L YTD Summary Report
January through November 2007

<table>
<thead>
<tr>
<th>Ordinary Revenue/Expense</th>
<th>Jan – Nov 07</th>
<th>Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4000 · General Fundraising</td>
<td>1,195,476</td>
<td>1,524,415</td>
</tr>
<tr>
<td>4100 · Project Revenue</td>
<td>8,943</td>
<td>340,472</td>
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<tr>
<td>4200 · Program Revenue</td>
<td>18,912</td>
<td>5,500</td>
</tr>
<tr>
<td>4400 · Trf fr Auth. FEC Comm - PACS</td>
<td>4,840</td>
<td>22,000</td>
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<tr>
<td>4500 · Offsets to Operating Expend</td>
<td>175,00</td>
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</tr>
<tr>
<td>4600 · Refunds of Contributions</td>
<td>(2,678)</td>
<td></td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td>1,225,668</td>
<td>1,892,387</td>
</tr>
<tr>
<td><strong>Gross Profit</strong></td>
<td>1,225,668</td>
<td>1,892,387</td>
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<tr>
<td><strong>Expense</strong></td>
<td></td>
<td></td>
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<tr>
<td>7000 · General Fundraising Exp</td>
<td>335,101</td>
<td>526,166</td>
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<tr>
<td>7100 · Project-Related Expenses</td>
<td>9,318</td>
<td>167,429</td>
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<tr>
<td>7200 · Convention Expenses</td>
<td>723</td>
<td></td>
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<tr>
<td>7300 · Program-Related Expenses</td>
<td>164,961</td>
<td>206,250</td>
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<tr>
<td>8000 · Salary &amp; Related Expense</td>
<td>362,327</td>
<td>392,370</td>
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<tr>
<td>8100 · Admin &amp; Overhead Expense</td>
<td>244,176</td>
<td>238,150</td>
</tr>
<tr>
<td>8200 · Professional Services</td>
<td>57,886</td>
<td>60,500</td>
</tr>
<tr>
<td>8300 · Capital Exp &amp; Depreciation</td>
<td>11,000</td>
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</tr>
<tr>
<td><strong>Total Expense</strong></td>
<td>1,174,494</td>
<td>1,601,865</td>
</tr>
<tr>
<td><strong>Net Ordinary Revenue</strong></td>
<td>51,173</td>
<td>290,522</td>
</tr>
<tr>
<td><strong>Net Revenue</strong></td>
<td>51,173</td>
<td>290,522</td>
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</table>
Libertarian National Committee, Inc.

A/R Aging Summary
As of November 30, 2007

<table>
<thead>
<tr>
<th></th>
<th>Current</th>
<th>1 - 30</th>
<th>31 - 60</th>
<th>61 - 90</th>
<th>&gt; 90</th>
<th>TOTAL</th>
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<tbody>
<tr>
<td>Badnarik for Congress</td>
<td>8,500</td>
<td>8,500</td>
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<tr>
<td>Gilson, Michael</td>
<td>60</td>
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<tr>
<td>LPDC Libertarian Party DC</td>
<td>585</td>
<td>585</td>
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<tr>
<td>Olivier, Mark</td>
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<tr>
<td>Whiting, David</td>
<td>18</td>
<td>18</td>
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<tr>
<td>TOTAL</td>
<td>750</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>9,193</td>
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Libertarian National Committee, Inc.

A/P Aging Summary
As of June 30, 2007

<table>
<thead>
<tr>
<th></th>
<th>Current</th>
<th>1 - 30</th>
<th>31 - 60</th>
<th>61 - 90</th>
<th>&gt; 90</th>
<th>TOTAL</th>
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</thead>
<tbody>
<tr>
<td>Advanced Mailing Services</td>
<td>620</td>
<td></td>
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<td>620</td>
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<tr>
<td>B&amp;B Duplicators</td>
<td>362</td>
<td></td>
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<tr>
<td>Commonwealth Digital Office Solutions</td>
<td>116</td>
<td></td>
<td></td>
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<td>Great American Leasing</td>
<td>97</td>
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<tr>
<td>Hickey, Michael P</td>
<td>1,200</td>
<td></td>
<td></td>
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<td>1,200</td>
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<tr>
<td>Hogarth, Susan</td>
<td>3,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>3,000</td>
</tr>
<tr>
<td>J&amp;N Printing</td>
<td>150</td>
<td></td>
<td></td>
<td></td>
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<td>150</td>
</tr>
<tr>
<td>Joe Ragan's</td>
<td>103</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>103</td>
</tr>
<tr>
<td>Telecompute Corporation</td>
<td>51</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>51</td>
</tr>
<tr>
<td>US LEC Corp.</td>
<td>1,130</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>1,130</td>
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<tr>
<td>Walton Press</td>
<td>2,373</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>2,373</td>
</tr>
<tr>
<td>Warner, Norcross &amp; Judd</td>
<td>14</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>14</td>
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<tr>
<td>Worldwide Express - DHL</td>
<td>215</td>
<td></td>
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<td></td>
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<td>215</td>
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<tr>
<td>TOTAL</td>
<td>9,431</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>9,431</td>
</tr>
</tbody>
</table>
## Libertarian National Committee, Inc.
### 2008 Budget

<table>
<thead>
<tr>
<th>Source of Support</th>
<th>Amount</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Membership Dues</td>
<td>394,000</td>
<td>27.8%</td>
</tr>
<tr>
<td>Donations</td>
<td>604,500</td>
<td>42.6%</td>
</tr>
<tr>
<td>Recurring Gifts</td>
<td>324,000</td>
<td>22.8%</td>
</tr>
<tr>
<td>Board Member Solicitations</td>
<td>90,000</td>
<td>6.3%</td>
</tr>
<tr>
<td>Projects</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Ballot Access Donations</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Campus Outreach Donations</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Convention Revenues</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Publications, Materials and Other Sales</td>
<td>7,000</td>
<td>0.5%</td>
</tr>
<tr>
<td><strong>Total Support and Revenue</strong></td>
<td>1,419,500</td>
<td>100.0%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Cost Component</th>
<th>Amount</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fundraising Costs</td>
<td>201,300</td>
<td>14.2%</td>
</tr>
<tr>
<td>Membership Fundraising Costs</td>
<td>247,600</td>
<td>17.4%</td>
</tr>
<tr>
<td>Convention</td>
<td>10,000</td>
<td>0.7%</td>
</tr>
<tr>
<td>Direct Costs</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>Total Cost of Support and Revenue</strong></td>
<td>458,900</td>
<td>32.3%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Net Support and Revenue Available for Programs</th>
<th>Amount</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administrative Expense</td>
<td>357,600</td>
<td>25.2%</td>
</tr>
<tr>
<td>Compensation</td>
<td>419,200</td>
<td>29.5%</td>
</tr>
<tr>
<td>Affiliate Support</td>
<td>4,500</td>
<td>0.3%</td>
</tr>
<tr>
<td>Ballot Access</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Brand Development</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Campus Outreach</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Candidate Support</td>
<td>16,200</td>
<td>1.1%</td>
</tr>
<tr>
<td>Litigation</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Lobbying</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Media Relations</td>
<td>4,500</td>
<td>0.3%</td>
</tr>
<tr>
<td>Member Communications</td>
<td>54,000</td>
<td>3.8%</td>
</tr>
<tr>
<td>Outreach</td>
<td>11,000</td>
<td>0.8%</td>
</tr>
<tr>
<td>Voter Registration</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>Total Program Expenses</strong></td>
<td>867,000</td>
<td>61.1%</td>
</tr>
</tbody>
</table>

**Net Operating Surplus (Deficit)** 93,600 (6.6%)

**Other Revenue/Expense**
- **Interest Income** 0 (0.0%)
<table>
<thead>
<tr>
<th>Description</th>
<th>Value</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Interest Expense</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Other Income</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Total Other Revenue Expense</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>Net Surplus (Deficit)</strong></td>
<td>93,600</td>
<td>6.6%</td>
</tr>
</tbody>
</table>
Executive Director's Report
by Shane Cory

Overview

Since the last LNC meeting, LPHQ has focused heavily on fundraising efforts along with organizational, media and operational improvements.

Please feel free to address any issues not covered in this report at the upcoming LNC meeting and I will do my best to address or answer any concerns.

Staff Update

Our staff levels remain at appropriate levels with additions of part-time staff coming within the next quarter. Below are our current staffers and contractors:

- Robert Kraus continues to serve as our controller and director of operations while working closely with our FEC consultant and handling data issues for our state affiliates. Robert has solidly assisted with HR matters throughout the year.
- Louise Calise continues to serve as our direct marketing manager. Louise is steadily improving and making positive modifications to our direct mail program, expanding into phone solicitation.
- Andrew Davis has snapped in as media coordinator and continues to increase the tempo and quality of media releases and content for LP.org.
- Elizabeth Brooks started shortly before the last LNC meeting as our full time volunteer coordinator. She is building her position while assisting in other areas.
- Susan Dickson still serves as a full-time employee and remains extremely productive.
- Corey Stern remains on contract to take over all webmaster duties for LP.org and all related Web sites.
- Sean Haugh has transitioned over from a contractor to the political director position. Sean is full time but works in Raleigh, N.C.
- Alexa Lamoureux, a GW student, serves part-time as our receptionist and member services specialist.
- Angela Aranoff, also a GW student, serves as a part-time employee to assist with the call center in the evenings.

Operations

Throughout the quarter, minor improvements have been made that addressed functionality issues within Raiser's Edge and the online contribution system. With the upgrades, we're fully transitioning over to the RE online contribution
component, Net Solutions, which was previously reserved for pledge transactions only, due to difficulties and the inability to prohibit anonymous donations.

We have completed the transition over to the new e-mail service and server and are taking advantage of customized mailings using A/B statements and plan to implement automatic follow-ups using triggers in the first quarter of 2008.

Additionally, we have increased our e-mail list to nearly 80,000 addresses. This represents a 100% increase over the last quarter and was done by using a vendor for e-mail appends to registered libertarians with opt-out requests.

Due to the increase, our e-mail volume significantly increased making it necessary to increase our contract with the vendor to permit up to one million e-mails per month.

The LPHQ network will need replacement servers and software upgrades but hopefully not until 2009. We have an unused server (purchased for RE Anywhere but never used) that can serve as a backup in the event of an emergency until replacement funds are available.

**Affiliates and Campaigns**

Sean Haugh provides a full report on campaigns and ballot access below.

In regards to affiliates, LPHQ has stayed in close contact with the LSLA chair, Jim Duensing to present both fundraising and FEC training at the upcoming State Chair's Conference.

**Finance and Fundraising**

**Direct Mail**

The renewal program continues to be the most lucrative revenue stream for the Libertarian Party. Cost per dollar raised averages only eight cents. Over the quarter, we reduced the program from a four-letter cycle to a three-letter cycle, reducing costs with little impact to revenue as the fourth letter was found to be generating a much lower response rate. Currently, the entire program has response rates of above 16% with a $40 average donation.

We have increased the tempo of the house program as we near 2008. Within the last 30 days we’ve dropped two packages, Liberty Decides '08, and the Voter Freedom Act petition. A third piece is currently in design and should mail just before Christmas.

Response rates have held throughout the year at an average of 2.5% with a $45 average donation.

The best performing house package for the year thus far (not including the Annual Report package) is the "Gas Price Letter" which resulted in a 3.94% response rate and a $48 average donation.
Direct mail prospecting remains challenging with all packages performing poorly for the year. One last test piece for the year was recently mailed to new lists with a new writer. We will continue to test but may reduce direct mail prospecting after the first quarter of 2008 if the new acquisition calling agreement remains firm.

**Internet Fundraising**

As we enter December, our total online donations (including web new members and renewals) have totaled $158,014.

While we started the year strong, raising $63,538 in the first quarter of 2007, online fundraising momentum has been lost.

Since the announcement of Ron Paul's candidacy in March of 2007, general online contributions have decreased by 76% in comparison to the preceding five quarters.

While, in my opinion, patience is the remedy to this issue, we have taken steps to improve online fundraising and are awaiting a bid for a redesign of LP.org that includes interactive and real-time fundraising features.

**Pledge Program**

Since our last LNC meeting, our monthly pledge revenue increased slightly to $27,600 per month.

Angela remains vigilant in contacting pledgers with expired credit cards or transaction problems. Additionally, pledge options are presented within our calling program.

**Phone-based Fundraising**

After a 90-day break in working with our current vendor, we were able to renegotiate all contracts to resume renewal, additional gift and prospecting campaigns.

Performance details are noted in Louise's report.

Part of the renegotiated contracts enables us to move forward with phone-based acquisition campaigns with no risk of loss. We are guaranteed that our costs will not exceed the amount collected over a six-month period.

**Finance**

Accounts payable are now down below $9,000 with all obligations current. Our consistency in paying vendors on time throughout the year is now showing benefits. We are able to work with printers of our choosing, increasing competition in the bid process. This has also helped in the renegotiation process with our telefundraising vendor.

Throughout the year, we've shown fiscal discipline resulting in an upward trend towards our reserve requirement. For the past eight months, all vendors and
contractors have been paid on time. In this regard, 2007 represents the most stability of LNC finances since at least January of 2003.

**Future Recommendations & Miscellaneous Items**

As I maintain confidence that our financial situation will continue to improve despite the challenges presented due to donor excitement with the Ron Paul campaign, primary effort should be placed on ballot access and candidate recruitment.

We are already behind the curve in regards to candidate recruitment and I hope to improve that situation with the help of Sean Haugh and several temporary employees that will come onboard shortly.

Also, despite increased petitioning costs, I'm cautiously optimistic that we'll make significant gains in ballot access in the first and second quarter of 2008. With that said, this optimism will be shattered in the event we take another loss with the national convention. All efforts must be made to ensure we do all that we can to prevent any convention losses.

**Director of Operation's Report**

_by Robert Kraus_

**Blackbaud – Data Dumps – Internal Customer Service**

No new major issues to report with RE-7 from Blackbaud. We had recently upgraded to the latest version, 7.82, to allow us to better utilize & customize NetSolutions. We also recently ran a NCOA update, as well as a recent Congressional District update. Additionally, we are working on an email append to add email addresses to those current records with none on file.

In terms of data dumps, we continue to have a mainly one-way flow of information to states. We would like to see more sharing of information and encourage regional reps to have their state membership directors send us their updates often. Thanks to LPOK, LPWV and especially LPVA (which sends us an update at least 2-3 times a month) for their updates since the last LNC Meeting.

**FEC Filing**

We continue to file accurate FEC reports and use Paula Edwards to complete the FEC Filing Process on a monthly basis and handle our amendments. The reconciliation and audit steps to this process continue to work to assure that these reports are correct prior to filing, and to ensure that the disbursements and contributions match our accounting records.

**Financial**

We continued efforts to control and maintain our expenses and accounts payable. Although November will be our 2nd month where we end in a loss for this year, we are still doing better than last year overall. In Nov 06 we had a
$16.4k loss on revenue of $79.6k, our third loss for that year. This Nov we had revenue of over $100k with less of a loss, our 2nd for this year. Both losses were expected since we pay our annual $10k licensing fee for RE in Nov.

Human Resources

We were pleased, once again, to have Admiral Colley return to our office and talk to all of our employees. The only change in employees was the addition of Sean Haugh as Political Director. We also plan to add some college students as well as interns early next year to help with campaign research, candidate recruitment and other efforts in the office. Shane will go into more detail about our plans.

Political Director's Report
by Sean Haugh

2007 Election Results

Reports keep trickling in about candidates we did not know of before the election. The current (and probably final) count from November elections is 20 winners out of 97 candidates. This gives us currently 192 Libertarians in elected office (although that includes 11 whose terms of office end on January 1, 2008).

While we can take great pride both in our winning percentage and in the individual Libertarians who won elections and almost certainly will serve very well in office, we really can do a lot better than this. Part of the solution is cultural, to impress upon our affiliates the importance of recruiting good candidates to run for winnable local offices. This principle also applies to even numbered election years. It remains true that we need strong candidates to handle the top of the ticket races in each state in order to maximize the potential for media exposure and party growth as well as meet any retention requirements for future ballot access. It also still is the case that having any candidate at all in almost any race is preferable to not having one. But beyond that, part of my role is to help convince potential candidates and the affiliates who recruit them to place their best candidates in down ballot races more appropriate to their ability to succeed at the polls.

The fact that even some of most well-organized state affiliates (e.g., Indiana) only found out about several candidates after the fact speaks to the need for us to be aggressive in discovering who all our candidates are and track how they are doing pre-election.

The Indiana experience, particularly in Ft. Wayne’s partisan municipal elections, also shows the power of the full slate strategy. Although they generally received around 4-5% of the vote, they had a significant impact on the outcome, with at least one key race being decided by significantly less than the margin of difference. They also garnered much media acclaim and energy to make a greater impact on future elections.
One other significant trend in 2007 is that all but one of our incumbents running for re-election won, most often by very strong margins. Once Libertarians get into office, they generally perform very well and win the respect of their colleagues and other opinion makers.

Here is the list of candidates who won election in November:

Idaho:
Rob Oates – Caldwell City Council (incumbent)

Indiana:
Susan Bell – Hagerstown Town Judge (incumbent)
Michael Sloan – Pottawattamie Park Town Council

Iowa:
Bill Lynn – Davenport City Council (incumbent)

Maine:
Bob Mills – Biddeford City Council
Heather Mills – Biddeford School Committee

Michigan:
Andy LeCureaux – Hazel Park City Council (incumbent)
Mark Owen – Owosso City Council (incumbent)
David Eisenbacher – Troy City Council
Mark Byrne – Port Huron City Council

North Carolina:
T.J. Rohr – Lenoir City Council (incumbent)
Henry Boschen – Roxobel Town Council (incumbent)

Pennsylvania:
Myron Dietrick – Mayor of Avis (incumbent)
Mary Lea Lucas – Strattanville Borough Council
Erik Viker – Selinsgrove Borough Council
Bill Beeman – Auditor of Waterford Township
David Owens – London Britain Township Supervisor (incumbent)
Ray Ondrusek – Eastern Lebanon County School Board

Texas:
Brett Hall – Miami Independent School Board
Ruben Perez – San Antonio River Authority

2008 Election Outlook

We have a better idea than in years past about candidates who are already committed to running for office. So far, we are aware of 65 declared Libertarian candidates. Shane Cory is currently hiring college interns who will assist with the project of identifying all the races where we can run candidates in 2008, with particular emphasis on finding those key races where we can win or otherwise have a significant impact.
Candidate Tracker 2008 launched on December 1, 2007. The Candidate Tracker formula will remain substantially the same as it was in 2007. However, greater emphasis will be placed on information which comes from verifiable sources outside the campaigns as opposed to the previous reliance on survey answers and other feedback directly from the campaigns. This may result in lower overall scores, but we hope ones that will more accurately reflect the impact our campaigns are having.

Most of my attention in the time between this report and the meeting will be on candidate identification, recruitment and placement. I anticipate having more to say on this topic at the meeting.

**Libertarian Leadership School (LLS)**

Jim Lark and I will be speaking in detail on the future of LLS before this meeting. LLS is at a critical juncture right now, as its viability has not been fully established. We can continue with this project only if we can get commitments from both teachers and students to follow through on topics critical and at least somewhat unique to our party.

My recommendation is that LLS be only for those topics which are unique to the Libertarian Party. There are several other programs (e.g., by Leadership Institute, Campaigns and Elections magazine) which already exist and with whom we already have positive relations where we can send Libertarians who wish to learn about the more generic activities related to winning elections and party growth. Examples of topics appropriate for LLS using this perspective would be ballot access, grassroots lobbying and use of Ballot Base.

**Ballot Base**

Ballot Base was not terribly effective in the 2007 elections. The biggest reason for that is we got started too late and I will take responsibility for that. I am working closely with Stewart Flood and Elizabeth Brooks to change the approach we take towards Ballot Base, with a mind to get it into key races at the beginning rather than the end of campaigns. Our goal is to have all of the behind the scenes prep work complete before the State Chairs' Conference in February for presentation to them.

Besides the Get Out the Vote function, Ballot Base can also be easily used for other purposes, essentially any activity which uses personal telephone contact. Two immediate applications for Ballot Base would be membership retention and recruitment drives by state affiliates, and message delivery by local affiliates (e.g., “tell the city council to vote for our issue”). It is a powerful tool that we want to make as available as possible for use by almost all Libertarian Party groups and campaigns. (The one exception being statewide races which have such a large pool of voters that it would be impractical to attempt to contact a significant enough portion of them.)

**Ballot Access**
Appendix C. Shane Cory, HQ Staff Report, Charleston, SC, December 8-9, 2007

General comments: Ballot access remains our first job in conducting ourselves as a political party, as any political party is defined by its ability to run candidates. My preference will always be to gain full party ballot access in all states. We have gained 50 state ballot access before, and it is important to keep that as our standard.

Having said that, it is important to seek longer-term solutions to ballot access barriers than simply petitioning every election cycle in every state which requires it. Candidate recruitment plays an important role since most states which require significant petitioning also give us an opportunity to retain ballot access if we can get enough votes in particular races, so we have to make sure we place the strongest candidates possible in all races where ballot access is at stake. We also need to take full advantage of every lobbying and legal opportunity in every state where reform is needed. Rather than competing with each other for scarce resources, petitioning, lobbying and legal efforts support each other. Pushing on all three fronts simultaneously increases the chances that one or more of these efforts will be successful. My intent is to encourage and support every state that has an opportunity to lobby for reform and/or file lawsuits so that we can get out from under the burden of petitioning in the future. Experience has shown that putting all of our efforts into one strategy only is generally not successful.

Based on my own experience running ballot drives in North Carolina, I wish to take as much care as is practical to only hire real professionals as petitioners. With the process coming under greater scrutiny generally, along with the ability and willingness of others to challenge our petitions in various states, it becomes more urgent to be able to trust our petitioners to represent us truthfully and deliver quality signatures. I have already been fairly quick to fire or refuse to hire individual petitioners and petitioning companies who have not demonstrated the most basic level of professional and ethical standards. While it remains a possibility, I remain convinced that we can get everything we need done without resorting to proven-unreliable or unethical petitioners. Even if this strategy makes things more difficult for us in 2008, the long term benefits of making the petitioning industry develop and adhere to high professional standards is clear and very significant not only for our party but for everyone who uses petitions.

I have established positive relationships with my counterparts Brent McMillan in the Green Party and Shilpi Niyogi of Unity08 in order to actively pursue any opportunity where working together makes ballot access easier for all parties.

**Status of current efforts:**

**Oklahoma** – Oklahomans for Ballot Access Reform (OBAR), a coalition led by the Libertarian and Green parties in that state, has suspended the petition effort to place a ballot access reform initiative on the state ballot in 2008. At the time petitioning was halted, they had collected about 12,500 signatures towards the estimated 100,000 needed to be successful (for 74,117 valid signatures at a 74% verification rate).

The Executive Committee had approved up to $20,000 for the OBAR effort, based on a matching challenge from Richard Winger who would be willing to donate another $55,000 to complete the financing for this drive (beyond the
$5,000 he had already given). The LNC spent no money directly on this, beyond the expenses required to send me to Oklahoma for a month to essentially be their Field Director and represent LNC interests. Winger reports he spent a total of $13,000 to date on the OBAR effort.

OBAR has shifted strategy to focus on legislative reform. There is a bill currently sitting in the House Rules Committee (HB 1359) which contains essentially the same language as was proposed by the initiative petition. The main option is to try to get that bill out of committee during the upcoming second session of the Oklahoma Legislature. If successful, that would give us immediate relief in Oklahoma and allow us to get on the ballot in 2008 there, something the initiative would not accomplish. OBAR intends to spend their remaining funds on hiring a lobbyist to work on this bill.

Other legislative options include asking for another bill to be introduced by the December 7th filing deadline for new bills, which would place the initiative on the ballot directly. There is a legislator who is willing to do so. In general, the legislative prospects for reform are better than ever. OBAR has made several recent positive contacts with legislators, and the issues are now high profile enough to catch the attention of all legislators. While the main focus will be on moving the current bill, it may be prudent to give legislators another option. We are also aware of two bills to place even more barriers on citizens who wish to petition state government. These will need to be challenged and defeated even though it appears their prospects for passage are weak. OBAR has a conference call scheduled for Tuesday December 4th to finalize their lobbying plans.

One positive result of our support of OBAR is the development of a relationship with the petitioning company National Ballot Access (NBA). They were in the state to circulate the initiative to end racial preferences in state government backed by Ward Connerly’s organization, which has been successful in other states. By coupling our effort with theirs, OBAR was able to take advantage of their overhead and keep the cost per signature at $1. (An attempt to raise the price to $1.50 per signature towards the end did not significantly increase production.) Unlike other petitioning companies, NBA understands that conducting themselves as ethically as possible is good for business. They have a real passion for the work and have bent over backwards to offer us every possible accommodation, including free training of OBAR petitioners and assisting in the collection of volunteer signatures. I intend to use NBA as a first resort in any state where it is appropriate to hire a company. We have already done so in South Dakota and hired a petitioner on their recommendation for Nebraska (see below).

I have never witnessed a climate so hostile to petitioning as I did in Oklahoma. The open warfare by the state on the initiative process has a chilling effect on all petitions. Besides the high profile felony indictment of Paul Jacob, Susan Johnson (of the petitioning company National Voter Outreach) and Rick Carpenter (the leader of the local group) for using out-of-state petitioners on the TABOR effort last year, state officials either withheld essential information about the process, or worse, deliberately gave false information, to the point where even competent and experienced attorneys such as Jim Linger could not give complete assurance that the laws were being correctly followed. We attempted
to the very best of our ability to fully comply with Oklahoma law, particularly in hiring and training petitioners, which had a very strong negative effect on our ability to get signatures. Many citizens are afraid to even consider signing a petition, and are in general worn down by decades of corruption in state and local government. While NBA considers the numbers of signatures they have collected on the initiative to end racial preferences proprietary information, it seems they may also have trouble completing their effort, which is pretty surprising considering the resources they are putting into that project and the success they have enjoyed in other states.

There are two current legal cases which will have a great impact on the initiative process in Oklahoma. One is the felony case against Jacob, Johnson and Carpenter. Those indictments have been withdrawn recently but we fully expect they will be refiled soon. The other is an appeal of the state court ruling upholding the ban on hiring out-of-state petitioners, which is currently before the federal 10th Circuit Court of Appeals.

Shane Cory, Bill Redpath, Bob Sullentrup and Bob Barr all visited Oklahoma and made significant donations to assist OBAR.

North Carolina – As of November 30, the LPNC has collected 86,391 signatures towards the goal of approximately 94,500 total signatures to get the full party on the ballot in 2008. This estimate reflects a verification rate of 74%, rounded up to the nearest half a thousand. With less than 8,000 signatures left to be collected, it appears that drive will be completed by the end of the year.

Since the last LNC meeting, the Executive Committee approved a 2-1 matching program based on the amount of money donated to the LNC earmarked for the NC drive in order to make up the estimated $24,000 needed to complete that project. In other words, the LNC would contribute $2 for every $1 given to this fund, up to a total of $16,000. That program has since raised at least $6,350 of the projected $8,000 share from NC. NC has a candidate for Governor in Michael Munger who is capable of getting the 2% of the vote required to keep the party on the ballot for the following four-year election cycle.

The lawsuit filed by the LPNC over NC ballot access law is now scheduled for a ruling from Wake County Superior Court the week of January 28, 2008. While the LPNC is hopeful of a positive result at the trial court level, this decision will almost certainly be appealed to the NC Court of Appeals by the losing side, or both in case of a mixed result.

Nebraska – We have hired a petitioner recommended to us by National Ballot Access named Diann Gentry who has resumed the Nebraska drive in the last week of November. Gentry is a resident of the 3rd Congressional District in Nebraska, which is the area where we need the most signatures, and is working for $1 per signature. She has collected 300 of the estimated 1,712 signatures remaining to be collected to finish this off. This drive should be completed well before the deadline of February 1, 2008.

South Dakota – After a few unsuccessful attempts to hire petitioners to complete the South Dakota effort, we have hired National Ballot Access at a cost
of $1 per signature to complete the drive. They began working for us there in the last week of November. Up to that point, we had collected 1,375 signatures towards a total of about 12,000 signatures needed to get the party on the ballot there by a deadline of March 8, 2008. As in Oklahoma, NBA has another initiative going on there (for open government) which allows us to take advantage of their overhead costs.

**Kentucky** – Our deadline is August 10th to get 5,000 signatures for President and US Senate ballot access. The state party has already begun work on this petition.

**Ohio** – We need 20,114 signatures for full party access or 5,000 signatures for Presidential access as an Independent by August 21st. Richard Winger advises that we should finish this by the March 4th primary to give us the opportunity to sue for the party label. Ohio is also undertaking an aggressive lobbying effort for reform in the 2008 legislative session.

**Utah** – On November 29th, when the Utah state elections office finished checking our petition, they reported that we need 540 more valid signatures. We can get more signatures by the deadline of February 15th.

**Future drives:**

**Requiring LNC support:** While competition for petitioners from initiatives and other candidates across the country may have an impact on our costs, it does not appear that simply matching the incredible prices some are willing to pay for signatures necessarily means we will get those petitioners. Thus a base figure of no more than $2 per signature (total costs) remains appropriate.

**Alabama** – We would need 37,513 signatures by June 3, 2008 for full party status, or 5,000 by September 8 for President. The state party may be able to recruit candidates to take advantage of full party status, but neither that nor significant volunteer help within the state for the full party drive seems assured.

**Connecticut** – We can start on January 1, 2008 with a deadline of August 6th to get 7,500 signatures for President.

**DC** – We have a petitioning window of July 1-August 19, 2008, to get 3,900 signatures for President. If we can get a candidate on the ballot for City Council at-large who gets 7,500 votes then we can gain full party access for the next election cycle. However, currently, there does not seem to be much of a party presence in DC.

**Illinois** – The petitioning window is March 23 through June 2, 2008, with 25,000 signatures required for President and US Senate ballot access.

**Maine** – This drive takes place from May through August, requiring 27,544 signatures for full party access, or 4,000 for President. There are individuals in Maine, most notable Jay French running for US Senate, who intend to get the signatures they need to get themselves on the ballot.
Massachusetts – The deadline is July 29th to get 10,000 signatures for Presidential access.

New Hampshire – We have from May 27th to August 6th to get 3,000 signatures for President. We also have an opportunity in New Hampshire to use their current petition for their slate, which lists George Phillies as the candidate for President, and sue for the right to substitute if Phillies is not the nominee.

New York – We have a window of July 8th through August 19th to get 15,000 signatures for President.

Pennsylvania – Our window is February 6th through August 1st to get about 25,000 signatures for our slate.

Rhode Island – The deadline is May 30th to get 18,557 signatures for full party access, or September 5th to get 1,000 signatures for President. Since there does not seem to be much of a Rhode Island party now, only the latter option makes sense in 2008.

West Virginia – By the deadline of August 1st we need 15,118 signatures for President.

May not require LNC support: Given our experience in New Hampshire in 2004, these situations make me rather nervous and require close monitoring.

Iowa – The deadline is August 15th, with 1,500 signatures needed. The state party says they can handle this.

Minnesota – The deadline is September 9th to get 2,000 signatures for President. The state party can handle this.

New Jersey – By July 28th we need 800 signatures for President. The state party will handle it.

Tennessee – We need 25 signatures by August 21st to get our Presidential candidate on as an Independent. The state party will handle this.

Virginia – We can start on January 1st to get 10,000 signatures for President. The state party says they will handle this.

Washington – We can start on June 28th to get 1,000 signatures for President. The state party says they will handle this.

Direct Marketing Manager’s Report
by Louise Calise

Overview

Although this is early December and all the numbers for the year are not in yet, our funds raised since the beginning of 2007 will be more than those raised for
the year 2006. We are mailing smarter (in that we are constantly negotiating costs and looking at weight of packages to help save on postage).

**House Appeals**

In June and August we mailed house appeals that brought in returns of 3.18%, average gift of $44.56, and a return on our investment of $2.86. We are now working with different agencies and artists to turn the work around accurately and quickly so we can mail more frequently.

We are looking at different ways in which to enhance the house appeals so our returns and net will grow even faster during 2008.

**Prospecting**

The prospecting tests we have done in early and mid 2007 with telemarketing and mail was not successful. Therefore we hired a new copywriter and ordered lists to test a whole new and different package. This appeal is due to mail Nov. 30 so we will have results for you at the next LNC meeting.

There are many ways to test direct mail appeals, so we are testing to find a control package that works for us and then we hope to be on a continual roll to help grow our membership and donations.

**Telemarketing**

For the period July 1, 2007 to November 28, 2007 our telemarketing efforts have raised $80,000. At our last LNC meeting I reported that these efforts have renewed 670 members, and as of 11/28 these efforts have renewed a total of 1,924 members (that's an increase of 1,254 members).

Our telemarketing returns are running at approximately 3.80%, which is good for us based upon past experiences. Our telemarketing efforts have proven to be cost-effective for renewals and additional gifts; therefore, we have continued this effort and believe we will be in the black for our total telemarketing efforts for 2007.

**Special Solicitations**

Scott Kohlhaas has been soliciting members on behalf of the LP. To date this year Scott has raised $84,442, and roughly only $13,450 remains in unpaid pledges (for which we sent out reminder letters). Since Scott began this project on March 11, 2007, we have paid him $44,000 – so his project has netted $40,442 to date.

Martha DeForest has been brought on board to coordinate with board members’ schedules for each of them to call and or visit a donor who has the potential to be a high dollar donor. For some board members this has worked out well, while for others not so well. Martha has contacted every board member, although some have been playing phone or e-mail tag with her. According to Martha, the next step is in her hands for 15 board members and for the
remaining 8 board members she is waiting for them to do something and/or get back to her. Since Martha began this project on March 30, 2007 she has helped board members in raising $18,815; we have paid Martha $6,832 – netting $11,983 for her project.

**Internet Fundraising**

Our Internet fundraising is hurting; however, we still plug away in trying ways and means to raise funds more effectively through the Internet.

**Liberty Decides**

As most of you are aware, this is a program Shane put together to promote our presidential candidates. I believe this shows how thinking out of the box helps fundraising; and it not only helps the LP but the candidate who wins the nomination for presidential candidate at the national convention. Since the Web site is updated daily, I do not have figures here because they would have been pulled too early for this report to be in the LNC folder.

**LNC "Give or Get Program"**

Below is an updated report on this program organized by Aaron Starr:

**LNC Board Member Progress Toward Give or Get Commitments**

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LNC Board Member Progress Toward Give or Get Commitments

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TOTALS $46,820 $72,533 $119,353 $78,000

Media Coordinator's Report

by Andrew Davis

Since last quarter's report, which came less than month after starting in the position, I have been able to get a lock on the many things that need attention in regards to media within the Libertarian Party. The past few months have been extremely busy at LPHQ. In this time, there have been numerous big events requiring media coordination, including Oklahoma: ballot access drives, Conservative Leadership Conference in Reno and the 2007 elections.

Over the months, I have collected and charted media hits that have come through the national office and have been identified through Google News searches. While the numbers are relatively accurate, at least inclusive of known media, the numbers may not include media not identified through Google. Other media search programs such as Nexis have been researched, but the cost of such utilities is beyond what seems prudent at the moment.

The Libertarian Party has received an average of 11 media hits per month (print, radio or television), with a high of 15 and a low of eight. The high-mark came in July, and can be attributed to the copious attention surrounding the potential of the LP National Convention coming to Pittsburgh. The press release data for August and September is incomplete.

Press releases are highly effective at promoting party positions (concurrent with the official Party platform), as well as keeping the Libertarian Party visible in the media as a viable source for alternative political opinion. However, press releases are not guaranteed to be picked up by the media, even if pitched personally to a reporter. Press releases are simply a tool of the Party to actively and quickly weigh-in on salient political issues.

Monthly media hits are a semi-objective way to gauge the prominence of the Libertarian Party in the media, and will vary month-to-month depending on the amount of salient issues and LP events worthy of media coverage. Media hits are averaging a respectable 11 hits per month, and I hope to increase this average 50 percent by the National Convention in May.

While an average of 11 media hits per month is not as high as I would like, the challenges facing the LP in regards to media relations are much greater than initially realized. These challenges are both short-term--like re-establishing personal contacts in the mainstream media--and long-term--like increasing the name-recognition of the Libertarian Party in the general population. This is not
to say that these challenges are insurmountable, more along the lines that issuing a daily press release won't cure the LP's absence in the media. A much more aggressive approach to rebuilding the media department will have to be made, and is currently planned.

**Recent Successes**

Since the last report, we have had great media accomplishments for the Party. The Libertarian Party was able to secure a one-on-one interview with Chairman William Redpath and the men's magazine *Playboy*. This magazine has a circulation of more than 3 million. *Playboy* has interviewed some of the most famous people in the world, and the Libertarian Party should be honored to be a part of that list.

In the month of November, the Libertarian Party had an opportunity to reach a national audience by a guest spot on Fox's new business network. LNC member Bob Barr did a live broadcast interview from Atlanta talking about the Liberty Dollar raid. Barr was able to talk about the protected ideas of private and alternative currencies.

On top of that, the Libertarian Party ran an extremely successful media tour for Shane Cory during his trip to Oklahoma in support of the ballot access drive there. Shane traveled across the state talking to media and received extensive coverage in both newspapers and radio.

The Libertarian Party has also secured a monthly slot on the Jerry Hughes show on the Accent Radio network. Libertarian National Committee members interested in participating should contact me to find out details.

**Future Objectives**

Transforming the LP into a widely respected, and frequently used, source for alternative political opinion in the media is nothing that can be accomplished overnight. It is a goal that will need to be pursued in many different ways, and many different problems will have to be solved. Of course, this is the end goal for the Party, and certainly one that will take time.

One short-term goal currently in the works is redesigning and redeveloping a "Media Kit" for the Party. The last Media Kit assembled, to my knowledge, was from more than a decade ago. Needless to say, the information is quite out of date.

The new Media Kit will be up to date with the latest information on the Party. The kit will include information on the history of the Party, contact information for state affiliates, information on elected Libertarians around the nation, media quotes about the Party, Party factoids, and biographical information on the Libertarian National Committee. Also included will be a multimedia DVD with digital copies of all the hard copies of kit information, as well as any developed multimedia projects such as commercials and Web advertisements.
Another project I would like to have accomplished before the National Convention is a commercial designed for the World Wide Web. This "e-commercial" would be developed for distribution by Net users via email, hotlinking and YouTube. While concepts for this video are still being brainstormed, the general idea is a satire that will resound with the youthful, Internet demographic, thereby increasing its distribution around the Web.

This type of Web media has been commonly referred to as "new media," which is a term for Online advertisement and information dissemination. Because the "new media" is often a fraction of the cost of "old media" like television, print and radio advertisement, many nonprofit and financially scrupulous organizations take advantage of the cost efficiency of Web advertisement. The Libertarian Party should be no different.

Additionally, I would like to see a Libertarian Party representative be a guest on a major cable news show at least once a month.

Conclusion

While my initial assessment of the work that it would take to increase the prominence of the Libertarian Party in the national media was a bit too conservative, the obstacles are not impossible to overcome. Short-term projects such as developing Internet video advertisements, re-developing the Media Kit and pursuing a vigorous media strategy are all small steps to the larger goal.

The larger steps that will be taken in the future have more to do with the Party as a whole, rather than explicitly confined to the communications department. Message re-development, Party branding and a continual presence in the national media as a viable political organization are all key to the long-term media success of the Libertarian Party.

Thus far, media success for the Libertarian Party has been surprisingly good, and continues to improve. With an increase in press releases, which establish the Libertarian Party as a consistent authority on salient political matters, media hits are sure to rise.

Any further questions regarding LP communications and media can be directed to Andrew Davis at Andrew.davis@lp.org.

Volunteer Coordinator's Report

by Elizabeth Brooks

Over the past four months, the role of the volunteer coordinator has become more defined. Major projects include developing a "booth in a box" similar to the "event in a kit" marketed by the Advocates for Self Government and organizing a more detailed volunteer database. Other projects have included using available technology, such as Ballot Base and Meetup.com, to develop the Libertarian Party’s volunteer base.

Booth-In-A-Box
Soon after being hired, I was tasked with the development of a “booth-in-a-box.” This is a kit that will be sent to state affiliates to use at outreach events. It is, essentially, a marketing tool designed to allow our volunteers to promote the Libertarian Party successfully—anywhere, any time, to anyone. One effective tool used in the past is the World’s Smallest Political Quiz (WSPQ). Unfortunately, volunteers using the WSPQ are specifically instructed NOT to put the words “Libertarian Party” anywhere on their Operation Politically Homeless (OPH) booth in order to attract a crowd from all corners of the political map. Our booth will need to fulfill a small trade-off between traffic and marketing. As a “brand name” marketing technique, our booth-in-a-box will need to attract a crowd, present a non-threatening representation of the Libertarian Party, and educate the public on what a Libertarian is. This will require having the words “Libertarian Party” somewhere on the booth.

This needs to be done in a way that maximizes effectiveness and minimizes costs. Ease-of-use and public appeal need to be balanced. At present, the working model of the LP Booth-in-a-Box includes: An easy-to-carry LP poster, copies of LP News, copies of New Vision, the WSPQ, “business cards” with state or national LP contact information, and plastic “backpack” bags with the LP logo on them. Fun, inexpensive things that would attract visitors and/or give them something of daily use after they leave the booth include: Balloons with the LP logo, an LP-themed table cloth, logo pens, the popular LP stickers, and key chains.

So far, this concept has not completely come together. I hope to revise the initial idea, receive bids for the final components, and coordinate the production of the completed kit by the beginning of 2008.

**Volunteer Database**

It is always easier to move forward once you realize where you stand. To this end, developing a detailed, user-friendly LNC volunteer directory is a critical function of the volunteer coordinator. By early January, I hope to develop a database, from data within Raiser’s Edge and elsewhere, that will include all of the information supplied by volunteers who register via [www.lp.org](http://www.lp.org): name, contact information, skills, and interests. Currently, although members who register to volunteer are tagged in Raiser’s Edge as volunteers, their specific skills and interests are not entered. With a more detailed database, it will be possible to search for volunteers with the desire and ability to fulfill certain volunteer needs within a specific area and to target requests for volunteers to those people. For example, an appeal for volunteer petitioners in Washington, D.C. would be sent only to those who met legal requirements (were D.C. residents) and had expressed some interest or some skill related to ballot access or petitioning.

Active volunteers need active parties. In states with less active affiliates, potential or current volunteers must know that, at the very least, the national Party is active and appreciates their work. Development of volunteer resources available on the Web (potentially through Ballot Base) is a priority I hope to achieve by late December or early January. Such resources would include
contact information for national and local volunteer coordinators, and fun-yet-practical pages such as an extensive list of ways to volunteer (to help volunteers make better-informed choices about the activities they commit to perform), a list of events similar to the one compiled for the state chairs earlier this year, and “101 Places to Host an Outreach Booth,” which I am currently developing in conjunction with Sharon Harris of The Advocates.

When I met with Sharon in August, she stressed the importance of rewarding and acknowledging volunteers. While the LP speaks of its reliance on volunteers for many core functions, many volunteers go unused or un-thanked. A database would provide a means for eliminating both problems. As previously noted, volunteer requests could become more focused and include more tangible goals. Volunteer hours could be monitored (through self-report or otherwise), and awards given for performance.

**Ballot Base**

The 2007 Ballot Base Get Out the Vote campaign was not as successful as it could have been. However, I would like to thank the LNC Board for the immense personal effort they put into the calling effort, especially Bill Redpath, Angela Keaton, Emily Salvette, and of course, Stewart Flood.

In future campaigns, several non-technical components can be adopted to streamline this effort. One such component is a volunteer recognition program that replicates the effectiveness of the one used for Ballot Base callers in 2006 while keeping costs low. Other factors include volunteer recruitment and motivation, streamlining the new member validation process, and better advance planning and time management. With a more detailed plan, the 2008 campaigns using Ballot Base should have a great volunteer force promoting LP candidates.

I look forward to productivity in volunteer management, outreach development, and affiliate relations in the future. Please contact me if you have any questions!
Convention Oversight Committee

By Bob Sullentrup

The following highlights summarize progress toward the 2008 Libertarian Party National Presidential Nominating Convention in Denver, Colorado, May 23 – May 26.

In the report that follows, items under the control of and responsibility of the Denver LPCon, as opposed to the LNC, are explicitly noted. The reverse is also true.

**List of Upcoming and Key Tasks**

Five months remain until the Denver Convention. The following table lists important and upcoming tasks.

<table>
<thead>
<tr>
<th>What</th>
<th>When</th>
<th>Who</th>
</tr>
</thead>
<tbody>
<tr>
<td>Plan and execute fundraising at the banquet</td>
<td>May 25</td>
<td>Admiral Colley and Julie Fox</td>
</tr>
<tr>
<td>Plan and execute Thomas Paine, Thomas Jefferson and Samuel Adams awards</td>
<td>No later than March to solicit nominees</td>
<td>Admiral Colley and Julie Fox</td>
</tr>
<tr>
<td>Finalize and broadcast C-SPAN presidential debate invitation criteria</td>
<td>Publicize in January – don’t let this surprise candidates</td>
<td>Convention Oversight committee (see template below)</td>
</tr>
<tr>
<td>Complete the list of seminars</td>
<td>December</td>
<td>Denver LPCon</td>
</tr>
<tr>
<td>Obtain a contract for security with the Denver police officers involved</td>
<td>January</td>
<td>Denver LPCon</td>
</tr>
<tr>
<td>Organize Torch Club Breakfast</td>
<td>May 26</td>
<td>HQ</td>
</tr>
<tr>
<td>Prepare Pledge Program Initiative</td>
<td>May 23, or earlier</td>
<td>HQ</td>
</tr>
<tr>
<td>Chair’s Circle (big donors)</td>
<td>May 23</td>
<td>HQ</td>
</tr>
<tr>
<td>Presidential banquet program</td>
<td>May 23</td>
<td>HQ</td>
</tr>
<tr>
<td>Obtain state officers lists and create certificates and posters</td>
<td>May 22</td>
<td>Bob Sullentrup, Elizabeth Brooks</td>
</tr>
<tr>
<td>Budget for Torch Club reception, media room, Chairman’s Circle dinner, pledge reception</td>
<td>December</td>
<td>LNC</td>
</tr>
<tr>
<td>Let candidates know the hotel will not allow stickers</td>
<td>January</td>
<td>HQ</td>
</tr>
<tr>
<td>Prep the 2010 convention and be prepared to promote it and sell gold packages</td>
<td>May 22</td>
<td>HQ</td>
</tr>
</tbody>
</table>

In addition, someone in HQ should detail by January the HQ / LNC obligations and involvement for things like the Torch Club and Pledge reception noted above. HQ / LNC should define the...
communications services related to all media. HQ / LNC should define any entertainment or special arrangements for LNC-sponsored events such as a presidential cocktail party, banquet, and business meetings. Moreover, HQ / LNC should estimate lodging and travel for staff and any special speakers, and identify gifts to major donors. Finally, HQ / LNC should determine if there is anything else needing preparation.

Sale of Adams Mark to Sheraton

The Adams Mark is being purchased and the new owners are turning it into a 4 Diamond Sheraton managed by Starwood effective January 4th. The hotel may be doing renovation around the time of our convention. They agreed to "work around" anyone scheduled to be in the hotel.

Bill Hall has reviewed the matter and has noted this would be an opportunity to request: “(a) written assurances as to quality and experience of new management (doubt this is an issue, if Starwood is the new manager); (b) written and detailed assurances that the renovations will not adversely impact the convention or occupied hotel rooms; and (c) resolution to our satisfaction of any other outstanding disputes/potential issues, given our arguably valuable leverage as the result of our termination rights.”

E-voting

Electronic voting is a technology considered even for our 2004 convention. At that time the possibility was dismissed because of cost. It appears that while technology is at hand to make this happen, the LNC would be unwilling to pay the estimated $15-$20k needed.

Qwizdom is a vendor who supplies ‘Audience Response Systems’. ARS is different from electronic voting machines in that while 1000 voters might use one electronic voting machine, 1000 delegates would each use their own hand-held ARS device.

A low-end relatively inexpensive option is available. For $5.4k ($2.8k for 100 devices, $2.4k for tech support, $0.2k for shipping) the LNC could rent 100 devices for four days and have a support tech onsite. This is far short of the 1000 devices that would be ideal.

With 100 devices, each time the LNC used the machines we would have 10 iterations of a vote. People would pass the device on to the next person to record the next votes.

At the end the LNC would have to add the intermediate results to compile a final tally. Meanwhile, the LNC would have to coordinate assigning and exchanging the devices among delegates. There would not be a foolproof means of ensuring someone did not vote twice either inadvertently or otherwise.

The Colorado convention used the Quizdom setup for free as a test bed and entrée to the national convention. The devices were very easy to learn and to use, and shortened the convention enormously. However, Wes Long, an IT person from Colorado who
coordinated the usage and who is also helping arrange the 2008 Convention A/V, offered many suggestions to Quizdom as software usability enhancements.

Quizdom, as opposed to other prospective vendors, rents the devices. My guess is that we could implement Quizdom as it should be implemented, renting 1000 devices, for $16-18k. Other vendors may be able to provide the service for more or less, but without having had a Party member witness a test run, I am reluctant to assume that risk.

At this time it is the Convention Oversight Committee’s recommendation we should forego e-voting for 2008 and rely, however time consuming it may be, on standing counts whenever they are needed. Meanwhile, the LNC could plan on pursuing e-voting in 2010 after giving the technology two more years to evolve and asking delegates if they would be willing to pay the $15/person.

**Convention Schedule**

The following convention schedule establishes the *business sessions* (italicized below) under the control of the LNC versus other sessions under the control of Denver LPCon. Items within each domain may be changed, but the mix of LNC vs. Denver LPCon (italics versus plain text) may not.

| Thu 22nd  | 7pm-10pm | Reception and Affiliate Awards |
| Fri 23rd  | 7am-8:30 | Invitational Breakfast (tentative) |
| Fri 23rd  | 8:30-9:30 | Opening Speaker, Mike Ferguson |
| **Fri 23rd** | 9:30-12:30pm | Call to order, Credentials, Agenda, Platform Plank Balloting Start, Treasurer’s Report, break, Bylaws Debate |
| Fri 23rd  | 12:30-2:00 | Lunch with Speaker (tentative) |
| Fri 23rd  | 2:00-3:00 | Keynote Speaker, Bob Barr |
| **Fri 23rd** | 3:00-6:00 | Bylaws Debate, Platform Plank Balloting Ends at 3:45pm, break, Platform Debate |
| Sat 24th  | 7am-8:30 | Breakfast with Reggie Rivers |
| Sat 24th  | 8:30-9:30 | Speaker, (tentative) |
| **Sat 24th** | 9:30-12:30pm | Platform Debate, break |
| Sat 24th  | 12:30-2:00 | Awards Luncheon |
| Sat 24th  | 2:00-2:45 | Speaker, (tentative) |
| **Sat 24th** | 2:45-6:00 | Platform Debate, break |
| Sat 24th  | 7:45-9:30 | Presidential Debate |
| Sun 25th  | 7am-8:30 | Special Breakfast, Talk Doc (tentative) |
| Sun 25th  | 8:30-9:30 | Speaker, (tentative) |
| **Sun 25th** | 9:30-5:00pm | All day, Presidential nominations, election, roll call, acceptance speech, vice presidential nominations, election, chair nominations, balloting, roll call, vice-chair nominations |
| Sun 25th  | 6:30-9:00 | Banquet |
| **Sun 25th** | 6:30-9:00 | LNC Fundraising |
Mon 26th 7am-8:30 Torch Club Breakfast
Mon 26th 8:30-9:30 Closing Speaker, (tentative)
Mon 26th 9:30-1:00pm Secretary nominations, election, treasurer nominations, election, at-large rep nominations, election, selection of Judicial Committee, resolutions, other business

Audio / Visual

The projected A/V expense, offered by the hotel at $57k or almost three times as expensive as Portland’s A/V, has dropped considerably and is now closer to what it should be. Diligent work by Michele Poague and Wes Long brought this about. Wes is the Colorado party member in the A/V business mentioned in prior reports. The A/V expense is the biggest item of the convention hall.

Terry Quick, the organizer of the Portland convention, estimated the Denver A/V expense to be $40k, and the current quote stands substantially under that.

Speakers

Denver LPCon has arranged for

- Bob Barr as keynoter
- Neal Boortz has not responded, but Bob Sullentrup heard his radio sidekicks split in recommending he speak in Denver. Neal said there would be a hue and cry against him. BetteRose will no longer pursue Boortz since “he has not responded and there are too many people who want to speak”. Boortz needs to contact BetteRose.
- Craig Shirley, a republican who believes the Republican Party is incapable of restoring freedom to America.
- David Harsani, a writer for the Denver Post with a new book
- Gary Michael, the TalkDoc, Training in How to Speak, has written a couple of books including How to Get in Bed with your Audience and Satisfy them Everytime
- Elected Libertarians including Mike Ferguson, Doug Anderson, Joe Johnson
- Michael Cloud will speak.
- Reggie Rivers, an ex Denver Bronco football player and former radio talk show host, now TV personality, is likely to occupy the Saturday Presidential-level breakfast.
- We have decided against John Stossel since we do not expect to raise the tens of thousands of dollars needed.
- Jacob Hornberger was on the list of possibilities but has declined.
- David Nolan will be hosting “An Evening with David Nolan”.
- Other speakers include Steven Fry, Dr. Noah, Steve Dasbach and a spokesman from L.E.A.P.

BetteRose would love to have Larry Elder as a speaker.
Presidential Debates on C-SPAN

In 2004 the Convention Committee chose whom to invite into the Saturday evening presidential debates on C-SPAN. It was based on the spreadsheet on the following page.

The survey revealed three as top tier, ‘serious’ candidates, and these were invited into the televised debate. The Executive Committee of the LNC had approved this general methodology.

The Convention Oversight committee will suggest the convention organizers use it to screen whom to invite to the 2008 presidential debates on C-SPAN. The LNC has no authority to dictate to the convention organizers whom to invite to the debates. The convention organizers have expressed their inclination to accept such guidelines as long as they are reasonable and defendable.

The first nine out of the 10 metrics can be used in 2008.
### C-SPAN 2004 Presidential Debate Inclusion Criteria

<table>
<thead>
<tr>
<th>Response data</th>
<th>Nolan</th>
<th>Badnarik</th>
<th>Russo</th>
<th>Burns</th>
<th>Diket</th>
<th>Hollist</th>
<th>Perez</th>
<th>Baseline</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Money raised (from others)</td>
<td>102,000</td>
<td>31,694</td>
<td>17,842</td>
<td>2,000</td>
<td>0</td>
<td></td>
<td></td>
<td>102,000</td>
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<tr>
<td>2 Money contributed by candidate</td>
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<td>5,028</td>
<td>36,400</td>
<td>2,000</td>
<td>800</td>
<td></td>
<td></td>
<td>36,400</td>
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<tr>
<td>3 Money spent</td>
<td>99,000</td>
<td>35,192</td>
<td>29,400</td>
<td>4,000</td>
<td>800</td>
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<td></td>
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<td>4 # Days since 1st State Convention</td>
<td>454</td>
<td>404</td>
<td>90</td>
<td>90</td>
<td>62</td>
<td></td>
<td></td>
<td>454</td>
</tr>
<tr>
<td>5 Number of state conventions attended</td>
<td>42</td>
<td>26</td>
<td>13</td>
<td>1</td>
<td>2</td>
<td></td>
<td></td>
<td>42</td>
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<tr>
<td>6 Other LP events attended</td>
<td>75</td>
<td>50</td>
<td>25</td>
<td>2</td>
<td>1</td>
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</tr>
<tr>
<td>7 Non-LP events attended</td>
<td>30</td>
<td>20</td>
<td>10</td>
<td>0</td>
<td>3</td>
<td></td>
<td></td>
<td>30</td>
</tr>
<tr>
<td>8 Non-LP advertising</td>
<td>3</td>
<td>0</td>
<td>2</td>
<td>0</td>
<td>0</td>
<td></td>
<td></td>
<td>3</td>
</tr>
<tr>
<td>9 Non-LP major media coverage</td>
<td>42</td>
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<td>30</td>
<td>0</td>
<td>0</td>
<td></td>
<td></td>
<td>42</td>
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<tr>
<td>10 Total Cass County Votes</td>
<td>4,064</td>
<td>2,652</td>
<td>1,863</td>
<td>0</td>
<td>53</td>
<td>40</td>
<td>35</td>
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Response received from campaign? Yes Yes Yes Yes Yes No No

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<th>Score</th>
<th>Nolan</th>
<th>Badnarik</th>
<th>Russo</th>
<th>Burns</th>
<th>Diket</th>
<th>Hollist</th>
<th>Perez</th>
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<tr>
<td>1 Money raised (from others)</td>
<td>100</td>
<td>31</td>
<td>17</td>
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<td>2 Money contributed by candidate</td>
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<td>5</td>
<td>2</td>
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<tr>
<td>3 Money spent</td>
<td>100</td>
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<td>30</td>
<td>4</td>
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<tr>
<td>4 # Days since 1st State Convention</td>
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<td>20</td>
<td>20</td>
<td>14</td>
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<td>0</td>
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<tr>
<td>5 Number of state conventions attended</td>
<td>100</td>
<td>62</td>
<td>31</td>
<td>2</td>
<td>5</td>
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<td>0</td>
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<tr>
<td>6 Other LP events attended</td>
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<td>33</td>
<td>3</td>
<td>1</td>
<td>0</td>
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<tr>
<td>7 Non-LP events attended</td>
<td>100</td>
<td>67</td>
<td>33</td>
<td>0</td>
<td>10</td>
<td>0</td>
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<tr>
<td>8 Non-LP advertising</td>
<td>100</td>
<td>0</td>
<td>67</td>
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<tr>
<td>9 Non-LP major media coverage</td>
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<td>10 Average Cass County Poll</td>
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Net Score

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<tr>
<th>Nolan</th>
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<th>Russo</th>
<th>Burns</th>
<th>Diket</th>
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<td>90</td>
<td>47</td>
<td>45</td>
<td>4</td>
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</tr>
</tbody>
</table>
Appendix D. Bob Sullentrup, Convention Oversight Committee Report, Charleston, SC, December 8-9, 2007

Sponsorships

Mike Jingosian has promised to donate $3k for the notebooks for the convention booklets. This has brought the cost for the notebooks, exclusive of content, down to $1/book.

Denver LPCon has a sponsor for the badges.

The LEAP organization may sponsor the bags. The bags would have a zipper and holders for a water bottle and cell phone. These will run about $5 per bag for 1000.

Package Sales

Denver LPCon have approximately 60 people who have signed up for Convention passes. Breakeven is approaching 600 with the increased expense for A/V.

There is approximately $26-27k in the bank with not quite $3k owed to BetteRose who provided a $3.2k loan for seed money to Denver LP Con. Denver LPCon has largely banked the money that’s come in and has not made any significant down payments or other disbursements.

Pricing is in place and listed at the website. Prices increased October 1.

- Presidential, everything that’s non-invitational $439 / $469 at the door
- Vice Presidential, no presidential dinner and Two fewer meals $359 / $389
- Senatorial, above, but only 1 lunch, 1 breakfast $269 / $299
- Speaker, all speakers, no meals $189 / $219
- Congressional Aid, social events $148 / $179
- Congressional, access with manuals $149 / $179
- Junior Congressman, ‘suggested’, no manuals $79 / $99

The Congressional level gets floor access, the bag and books, the opening reception and floor speakers.

The Congressional Aid gets the comedy show, opening reception, breakout speakers and a seat in the gallery. He gets no convention book and other items a delegate would use.

The Speaker gets what the Congressman gets with breakout speakers.

The presidential, vice presidential and senatorial packages cover incremental costs for the meal and decoration plus $12 for the speaker. There are four meals plus a presidential
dinner. Senatorial gets 2 meals, vice presidential gets four meals, presidential gets all four and the presidential dinner. Marginal costs are $75 for two meals with speakers, $85 for two more meals with speakers and $80 for all meals and presidential banquet.

The budget plans 390 packages as a ‘working number’. Given 30-35 vendor booths this would generate about a $12k loss. We are hopeful sponsors will make up that shortfall. The A/V charge is the big ticket item.

The contribution margin of a typical package is $50-60. In 2004 there were 597 paid registrations. The delegates totaled 814.

**Advertising, Registration and Websites**

BetteRose has written two short articles to advertise the convention and *LP News* has run an ad Michele produced. Denver LPCon has 12 pages of ads available.

BetteRose has obtained a mailing list to advertise the convention and will ask state chairs to encourage attendance.

Registration and information can be found at websites:

- [http://www.lpconvention.org/](http://www.lpconvention.org/)
- [http://www.denverlpcon.com](http://www.denverlpcon.com)
- [http://eventsespecial.com/atendee_registration.htm](http://eventsespecial.com/atendee_registration.htm)

(Yes, ‘atendee’ in the last URL is misspelled.)

BetteRose noted lp.org should now link to an information page about registration, rather than lpconvention.org. (If the link materializes do, please make the Delegation Chair’s Manual available).

**Fundraising**

Admiral Colley and Julie Fox will conduct the banquet fundraising. They will arrange the program as well as materials and helpers.

The possibility of a ‘silent auction’ remains but is unassigned. Silent auctions typically include small items, such as a ‘home entertainment center’ consisting of popcorn and a movie. Other items might include vendor coupons, signed books, LP memorabilia and jewelry.

**Awards**

Admiral Colley and Julie Fox are managing the Thomas Jefferson, Sam Adams and Thomas Payne awards solicitation of nominees, selection, award creation and
presentation. They have Sean Haugh’s notes and 2004 LP News article calling for nominees. The awards are likely to be given out at a special awards luncheon.

Bob Sullentrup is managing the initiative to present state party officers, boards and statewide committees with certificates through regional reps.

**Vendor Booth Sales**

The web page http://eventsespecial.com/hallMap.htm shows the map of the vendor area at the convention as it is currently configured. Denver LPCon has room for 63 booths and 25 tables. The Denver Fire Marshall has reviewed and approved the layout. However, Denver LPCon will adjust the configuration to reduce the number of vendor booths should they not sell out. The goal is to have 30-35 vendor booths.

BetteRose does not intend to drop the cost for booths at the last minute to populate the vendor area since this will make it harder to sell booth space in future conventions. (These booths are already undervalued and under priced.)

At the moment Denver LPCon has about 15% of the booths sold, which is on track.

**Volunteers**

Denver LPCon had a volunteer meeting that attracted a core group of five, with several others wanting to make the meeting but being unable to do so. Denver LPCon does not want to wait until the last minute to define tasks and secure resources.

**Security**

The convention booths are expected to fund security expense. Hotel security costs $42/hour, down from the $60/hour forecast. Tony Ryan was able to secure Denver police for $45/hour. Denver LPCon will need two police for the move in and move out and one otherwise, or roughly 72 hours.

For an extra $150, Denver LPCon can have armed, uniformed police on hand. Denver LPCon needs 30 booths to break even. The contract requires security, and it will be provided.

However, Denver LPCon still needs a written contract.

**Booklet**

Denver LPCon is securing a notebook to accommodate 300 sheets, or 600 pages double-sided.
Denver LPCon has a sponsor for the convention book. Michael Jingozian has agreed to pay $3000 for his name on the front and on the spine, roughly 75% of the total cost of the notebook itself and does not include inside material. This should be rolling in January.

**Seminars**

BetteRose expects to compile a list of seminars in December. Seminar possibilities include the ‘Talk Doc’ for communication skills and Steven Frye, author of *The Last War*, referring to the failed War on Drugs.

It will be straightforward to put together a list of seminars. There will be a non-delegate pass to the convention that allows access to the seminars and to the gallery. These will get no convention book. It will be priced roughly at the same as a premium delegate pass.

**Entertainment**

The entertainment has been selected. Denver LPCon has two comedy club groups to select from. One charges $5k and the other $2.5k. The latter number is built in to the price of the convention pass. Denver LPCon is also pursuing a sponsor. ‘Little Bush’ will let Denver LPCon know of his availability in October. He is a friend of Michele’s. BetteRose will finalize this in December when she is in Denver.

**Meals**

BetteRose has met with the hotel to finalize meal arrangements. There are no sponsors so far for any meals.

BetteRose will send the information to Robert Kraus and Louise to they can plan the menus and other items for the events HQ is responsible for. Denver LPCon is only responsible for the meals/food for which they contract. *The LNC should consider the cost of the Torch Club, the media room, the Chairman’s Circle dinner, and the pledge reception when the LNC budgets for 2008.*

**Decorations**

Michele has arranged for people to create the ‘live logo’ for the state with flowers and flags.

Denver LPCon will need decorations for meal events as well as the stage. Michele Poague is working on it. Michele has particular expertise in this area being in the promotions department of her company.

**Other**
The hotel does not want anything attached to the walls since the masking tape and push pins can destroy the walls.

- The hotel will not allow stickers of any kind to be handed out at the convention. This is written in their contract. We should let all candidates know.
- Tickets are subject to 8% sales tax. Membership passes are not subject to tax.

**Secretarial Matters**

Delegate allocations for the convention will become available as the December 31 sustaining membership numbers become available. A current estimate using third quarter membership numbers are available in the Delegation Chair’s Manual available at lpconvention.org.

Bob will print and assemble Delegation Chair’s Manuals for the convention in February.

Bob Sullentrup (314) 280-2847

**Addendum:**

- Bob needs to prepare Certificates of Nomination that can be notarized at the convention to save the Fed-Ex expense
- Bob needs to ask the Colorado party to find a local Notary Public to be on hand
- The LNC needs to think through and prepare for what could happen at the convention regarding Ron Paul. Drew Carey was nominated in 2004 and appeared on the ballot. Ron Paul could be nominated as well, even if he is not actively seeking the nomination. The Chair might cite the codicil in the Bylaws saying the candidate must be willing to accept the nomination and rule the nomination out of order. The decision of the Chair could be appealed and overridden. Ron Paul could win the nomination. It then would fall to the LNC at its Monday meeting after the convention to remove an unwilling candidate and replace him with another.
Libertarian Leadership School Guidance Committee

Submitted to: Libertarian National Committee, Nov. 25, 2007

Submitted by: James W. Lark, III
Region 5 Representative, Libertarian National Committee
Chairman, Libertarian Leadership School Guidance Committee

The following report will provide information concerning efforts by the Libertarian Leadership School Guidance Committee (hereafter referred to as the LLS Committee or the Committee) to provide guidance and oversight concerning the LLS education program. I shall provide an updated report at the LNC meeting in Charleston should additional information become available.

Status of the Program

At this time the program is inactive. I do not know whether the program will be reactivated. At the request of Sean Haugh (LP Political Director), I am preparing material for his consideration concerning the history of the program. I am also preparing some comments and recommendations should the program be reactivated. I shall be happy to send these items to LNC members upon request.

It is very difficult to evaluate properly the performance of the program during its relatively brief operation. This is due in large measure to the fact that the Committee has not received some data about the program that I requested from the national office.

Specifically, I requested data about the program (e.g., number of students, number of students successfully completing courses, revenues) in May and again in June from Sam New, who served as administrator for the program. Unfortunately, during that time Mr. New was in the process of receiving his M.B.A. and starting a new job, and he did not send the requested data. Please note that the tasks of assembling the requested data and preparing a useful report may have required a substantial investment of time that Mr. New was unable to make, given his circumstances.
CAMPUS ORGANIZING REPORT

Submitted to: Libertarian National Committee, November 25, 2007

Submitted by: James W. Lark, III
Region 5 Representative, Libertarian National Committee

The following report will provide information concerning efforts to build and support Libertarian campus organizations. I shall provide an updated report at the LNC meeting in Charleston should additional information become available.

1) As I mentioned in previous reports, since June 2006 I have handled the tasks of updating the LP’s campus contact list and responding to inquiries from students who want information about the LP campus outreach effort. Based upon the feedback I have received, my performance in this area is evidently regarded as satisfactory.

Since the start of the fall quarter/semester, I have received a steady stream of inquiries from students who wish to start Libertarian campus groups; this includes a few inquiries from high school students. Unfortunately, I have not received much feedback from the students as to their success in starting and building groups at their schools. This lack of feedback is a recurring problem.

2) I have prepared a description of the position of statewide campus coordinator for LP state affiliates. I have distributed it to several state affiliates. I have not yet prepared a “how to” article about promoting the LP on college campuses for inclusion in LP News. I hope to do this by the end of the year.

3) I am working with the Advocates for Self-Government to provide “Operation Politically Homeless” kits to campus organizations. In particular, I have donated funds to the Advocates, with the instruction that the funds be used to provide OPH kits to campus organizations.

4) I am disappointed to note that the Libertarian Leadership School (LLS) is not active at this time. I am working with Sean Haugh in my capacity as both chairman of the LLS Guidance Committee and as an LLS faculty member to restart the program. I am proud to note that my course on campus organizing was well received by those who completed the course.

5) The campus website project is moving forward, albeit much more slowly than I had hoped. I shall have it ready for use as soon as possible. I am pleased to note that I was able to acquire some additional domain names (specifically, campuslibertarians.org and campuslibertarians.net) for our use. (Thanks to LPVa secretary Marc Montoni for his help in this matter.)
6) I continue to work with various state and local organizations to assist their efforts for campus outreach. As part of this work, I met with campus activists and gave public lectures at Penn State University and the College of William and Mary in October. I also gave a public lecture at the University of Virginia in September and a lecture to a class in American Politics at Jacksonville University (Florida) in October. I anticipate that I shall give several addresses at colleges and universities next year, although I have not confirmed any engagements at this time.

7) At this time it appears that I shall give a talk on campus organizing at the upcoming Libertarian State Leadership Association conference in Las Vegas. In addition, it appears I shall conduct a campus organizing workshop at the LP national convention in Denver.

8) I am pleased to note that I now serve as a member of the Board of Directors of the International Society for Individual Liberty (ISIL). I am also pleased to report that members of the ISIL Board are considering organizing a campus outreach effort.

In early November I met with Peter Eyre, the Campus Network director for the Institute for Humane Studies (IHS). Mr. Eyre has informed me that IHS is investigating ways to improve its active outreach on college campuses. I shall work with him where appropriate.
Region One Report - December 2007

Submitted by Julie Fox, Region One Alternate, December 7, 2007

Reports have been received from four affiliates:

Wisconsin

As submitted by Chair Dave Hendrickson:

In a special teleconference meeting of the LPWI Executive Committee on November 11, 2007, Chairman Linda “Liberty” Sturtzen resigned and Dave Hendrickson was elected Chairman. Linda’s resignation was due to a job relocation to the west coast.

In an online vote of the Executive Committee several weeks later, Ed Thompson was unanimously elected as Vice Chair. Dave says he looks forward to the opportunity to work with his good friend Ed.

Dave wrote, produced and directed the documentary movie about Ed, “A Remarkable Man,” and together they created Ed’s weekly radio commentary, “Just a Little Common Sense.”

The LPWI continues to work with Todd Kopecki of Liberty Action on our outreach programs, including the WI state fair booth, telemarketing outreach and a new Ballot Access Program.

Nearly 500 names were collected at state fair in 2007, compared with nearly 400 in 2006 and slightly more than 100 in 2005. The more people we find who are interested in Libertarianism, the more members we get.

The purpose of the ballot access program is to provide volunteers to get signatures for Libertarian candidates as efficiently as possible.

Over 75 volunteers have signed up so far for the program and 100 volunteers are expected to be on board by the first of the year. With these numbers it’s estimated that each volunteer will only need to do an average of two hours of work per year to fulfill the needs of the program.

LPWI is also working with Liberty Action to develop a more versatile and accessible open source database. Projected completion date for the project is June 1, 2008.

The LPWI looks to ride on the coattails of Ron Paul’s presidential campaign by signing up new members from among Dr. Paul’s supporters.

It’s probably obvious that our theme these days is outreach, outreach, outreach.

Illinois
As submitted by Julie Fox and Convention Committee Chair Debra Aaron:

**2007 Illinois State Convention a Big Hit!**

Illinois’ annual convention was held at Cliffbreaker’s Riverside Resort in Rockford October 12-14. The convention was full of activities suited for a variety of tastes. Saturday morning was filled with workshops on various topics, including a two-hour Bill of Rights class held by Michael Badnarik; a Toastmaster’s presentation; Coalition Building by Darla Maloney; and a presentation on the upcoming Illinois Constitutional Convention, to name just a few.

Keynote speakers included Michael Cloud, from the Center for Small Government and author of “Secrets of Libertarian Persuasion”, Jacob Hornberger, founder and president of the Future Freedom Foundation, as well as Tony Ryan of LEAP.

Saturday afternoon consisted of a Presidential candidates forum and debate, which included LP candidates George Phillies, Michael Jingozian, Christine Smith, and Alden Link. Libertarian Jeopardy was back again, this time in a more automated form, which improved the game in a number of ways over the manual version played at IL conventions in the ‘90s. Attendees felt they were in the live studio audience with the music and all the whistles and bells. Friday night attendees enjoyed a Bill of Rights themed carnival night, a very clever and fun event put on by Chair Val Vetter and Treasurer and Convention Committee Chair Debra Aaron. Many prizes were awarded to those attendees most knowledgeable about our rights.

Cliffbreaker’s Riverside Resort is a beautiful and quite unique facility situated along the Rock River. Although more than 100 miles away from Chicago, and close to the Wisconsin border, the Rockford site brought in 90 attendees. The large scale auctions – both silent and live – included everything from a Lake Michigan cruise to a guest host spot on a local radio show. Fundraising brought in $4,586. Income to the LP IL from the convention, net of expenses, was $3,100.

**Kansas**

As submitted by Chair Rob Hodgkinson:

**A Third Party Symposium at the Robert J. Dole Institute of Politics**

Polls show that voters are frustrated with “politics as usual” and are taking a closer look at alternatives to the Democratic and Republican parties. The Dole Institute of Politics at the University of Kansas hosted a day of programming devoted to this trend on Thursday, Oct. 25.

“I’ve been struck by how many visitors to the Dole Institute comment on their feelings of alienation from the two major parties,” said Jonathan Earle, interim director of the institute. “I sense there is a lot of frustration out there that could lead to openings for alternative parties in the coming election cycles.”

This symposium included afternoon and evening sessions with academicians from across the political spectrum. The afternoon featured Lisa Disch, professor of political science at the University of Minnesota and author of "The Tyranny of the Two-Party System", John H.
Appendix G. Region 1 Report, Julie Fox, Charleston, SC, December 8-9, 2007

Aldrich, the Pfizer-Pratt university professor of political science at Duke University and author of “Why Parties?”, J. David Gillespie, professor of political science at the College of Charleston and author of “Politics at the Periphery”, and Bob Beatty, professor of political science at Washburn University and expert on Kansas’ three-party system. The evening panelists included two long-time libertarian activists – David Boaz of the Cato Institute and ballot access advocate Richard Winger.

Discussions focused on the hurdles third parties face they challenge the current duopoly. Theories were offered concerning how the Republicans and Democrats became dominant and what strategies third parties might use to succeed. The LP received praise for their determination and success in local and state races nationally.

The Libertarian Party of Kansas (LPKS) applauds KU and the Dole Institute for providing a forum for alternate political party solutions. The many local Libertarians attending this symposium see the event as good publicity for their cause. “It is very encouraging to see academia discussing third party options,” said Rob Hodgkinson, LPKS State Chair. “These events help us get the word out about the Kansas Libertarian Party to an audience that is looking for viable political alternatives.”

Minnesota

As submitted by Chair Bob Odden:

The Minnesota Liberty Center, located as a ground level corner store front in a high traffic area, has been upgraded this year. All the florescent lights now work. Items that are no longer of use were hauled out. Framed posters showing liberty have been hung up. The lectern is in place for guest speakers. The customer area now has a breakfast table with a fresh pot of coffee while people shop for books and Ron Paul materials. Posters have been put up in the windows asking people to come inside to take the quiz. Store hours are posted at the door and there is a lighted "OPEN" sign. We have increased the number of hours the store is open. I am there when I can make it. The computer is now up and running with all the software we need along with a new Xerox color printer. Literature in the customer area has been limited to general Libertarianism, Ron Paul, and Liberty. We have started to work with one neighborhood group to stop a garbage burner. Anything at the Center that did not relate to Liberty was stored or thrown out.

We have monthly potlucks. On Dec. 15th we will celebrate 216 years that the Bill of Rights has been law. There is a monthly movie night with a Liberty theme. I am in the process of starting up something like Toastmasters for Libertarians. It will be based on Michael Cloud’s book on “Secrets of Libertarian Persuasion.” I will be setting up monthly guest speakers around the lunch hour. I have changeable letters for advertising on the windows and an “A” frame sign set outside to advertise public events. We will try to get even better signage next year at the Center. All of the changes at the Center have increased the numbers of the general public that visit the Center. Many visitors make a donation while they are there.

All Executive Committee meetings now have fresh brewed coffee, pop and appetizers (with donations gladly accepted). I attend meetings with the Taxpayers League, Minnesota Trucking Association, Minneapolis Property Rights Association, and the Concealed Carry
Now organization. We will start to use the quiz in public starting Dec. 8 & 9 at a local gun show. There are several gun shows next year that we can attend for a small fee. In addition, I hope to spread use of the quiz to Hamline University and the University of Minnesota.

We also have the ability to video tape potential candidates and show them on public access TV. I appear in two shows monthly on local cable TV. Some of our members talk at local high schools on Liberty. There were very few offices up for election in 2007. People are afraid to run for city council in large cities because inspections will take their property. Next year with many more public offices open for elections, we hope to run a lot of local candidates. The Republicans will have their national convention in St. Paul, same city where our Center is located. We will be making plans on what to do closer to their convention date.

There have also been quarterly meetings with the Minnesota Secretary of State and all the political party chairs. I have made a number of suggestions to make the process easier for third parties. I get good feedback from the Secretary but we will have to wait to see if anything changes.

I have no hard numbers to show if the LPMN is stronger or weaker. I feel certain that we are stronger. I think that hard data might become available to us in a couple of months.

Bob Odden
Chair LPMN
Region 2 Report A

A brief summary for California:


* The LPC is working with county affiliates to increase involvement in local politics and to encourage better overall support for their candidates and elected officials. The Officers and members of the Executive Committee have been traveling to meet with county parties and encourage their progress.

* We’re still undergoing the transition from UMP to a State-run membership program and have made great strides this year in the backoffice operations.

Region 2 Report B

Washington

We have been revamping the entire state database system and intend on utilizing it for the 2008 elections. We have once again fought for and won IRV in Pierce County and are eagerly anticipating that race as well. Details of that struggle are here http://rankedchoice.blogspot.com/

Our web site has also been upgraded in the past few months and though it still needs work, it allows for monthly pledges (thanks to the libertarian owned Donor Town Square) so we can budget for our office in Seattle and for other operations. Link here www.lpwa.org

I have been talking with National to see about some type of support with the data blast (I prefer blast to data ‘dump’) because in order for each state to flourish the data needs to be consistent and all the fields have to be set and uniform. It would also be nice if national would update the member info as well. My guys tell me we keep getting deceased members info in the data blast and some things like address and others are not updated. Having a central place for each state to broadcast, in private, what is working and what is NOT working might be a nice feature of modern political technology. Especially in the crucial part of any organization, the database.

Sincerely,
Scott Lindsey
Chairperson, Libertarian Party of Washington

Oregon

The Libertarian Party of Oregon has posted two profitable months in a row, both for October and November with net operating income in excess of $4000. This is the first time in over 4 years the party has posted profits of this nature. We have established a committee for assisting in the discharge of obligations that were created by the unauthorized actions of our previous executive director who created debts without the authorization of the state committee. We have further reduced dues to $0 in
order to resolve some administrative issues created by the previous administration operating under policies that were in violation of the party bylaws.

Although previous Executive Director and Chairperson Mayer presided over a term that increased the obligations of the Oregon Party to over $40,000 in claims, we anticipate that much of it will be discharged or held to specific individuals due to process violations, and offsetting claims. Party communications are on the rise, membership has been increasing, revenues are increasing, expenses are down and we are hopeful for the 2008 campaign season.

We have an upcoming business convention on December 29th to evaluate restructuring some governance issues with the party.

Sincerely,

Wes Wagner
Chairperson, Libertarian Party of Oregon

Idaho

LP party activity has been very quiet in Idaho for a number of months. The main event of note recently was my re-election to a second term on Caldwell’s city council in a hotly contested three-way race.

Sincerely,

Rob Oates
Chairperson, Libertarian Party of Idaho

California

The LPC is holding its next annual Convention of delegates in San Diego, February 22-24, 2008. The LPC is working with county affiliates to increase involvement in local politics and to encourage better overall support for their candidates and elected officials. The Officers and members of the Executive Committee have been traveling to meet with county parties and encourage their progress. We’re still undergoing the transition from UMP to a State-run membership program and have made great strides this year in the backoffice operations.

Sincerely,

Kevin Takenaga
Chairperson, Libertarian Party of California

Mark Johnson
REGION 3 REPORT TO THE LNC – November 26, 2007
Emily Salvette, LNC Region 3 Rep

The Region 3 Convention in August went off very well. About 40 people attended. We had positive feedback from the participants and there is interest in doing it again. This fall, a conversation started about sharing resources in the region, such as having a single executive director, web master or newsletter editor.

INDIANA
The LPIN ran a radio commercial calling for the state government to cut spending on Nov. 20. It was heard on the Abdul in the Morning show on WXNT (1430 AM) and coincided with the General Assembly's organization day.

Indiana had a large number of candidates (41) running in the November elections. Two people won: Susan Bell, Hagerstown Town Court Judge; and Michael Sloan, Pottawattamie Park Town Council. Local organizations are going strong. The Allen County (Fort Wayne area) LP ran a very vigorous campaign for city council seats. Several of the local groups are arranging “meet ups” with Ron Paul supporters to network with those folks. Administratively, the LPIN has an excellent on-line newsletter, but I know they face challenges as they had to let go of executive director Susan Beavers due to funding issues.

KENTUCKY
State Chair Ken Moellman reports the following:
LPKY is continuing to move forward. We continue to amend our bylaws to fix the party long-term. We're picking up new members. These members are non-voting members, because they are not dues-paying at national. As UMP has ended, we're likely going to be changing dues, membership requirements, etc., at the LPKY 2008 State Convention. I also have some LPKY constitutional changes which will be proposed at the LPKY 2008 State Convention. It amazes me how many new and potential members we have that are recently-former military. All of these guys back from the sandbox. It's amazing. And the majority are Marines.

Speaking of the LPKY 2008 State Convention, we have set a date of 3/1/08 for the business meeting. No other details are definitively set. More information should be available on the 2008 convention in the next couple of weeks. We picked this date because it gives any potential candidates time to talk to us before the April 1st filing deadline (must file intent to run by April 1st). It also gives us the chance to pick our delegates to LP National before May. We do have a handful of members interested in the leadership conference in Vegas. We should have that figured out very shortly as well.

MICHIGAN
State Chair Bill Hall reports the following:
2007 Campaign Results - Five Libertarian candidates ran for City Council (a nonpartisan race) in their communities across Michigan, and four of them were successful. Mark Owen was re-elected to the Owosso City Council and Andy LeCureaux was re-elected to the Hazel Park City Council. David Eisenbacher was elected to the Troy City Council and Mark Byrne was elected to the Port Huron City Council. David Nagy was unsuccessful in his race for Garden City Council.

Higher Public Profile - The LPM recently embarked on a program to garner a higher public media profile in Michigan, primarily through issuing news releases on relevant policy issues. This has resulted in several print and broadcast media mentions, including a handful of radio interviews.

2008 Campaign Planning - The LPM is focusing on recruiting, training and supporting candidates for 2008. We hope to increase the total number of candidates running, and to focus the increase on balance of power races, races with only one major party opponent, and local races within our means to contest. As in the past, we will fill all the races on the statewide and federal ballot, so every Michigan voter has several Libertarian candidates on their ballot in November, even if they don't have an active local race. Part of this project involves upgrading our technology capabilities to offer candidate sub-domain websites and better exploit our database through regular email announcements/newsletters. Another part involves a program similar to that pioneered by the Texas LP in the last election to recruit candidates.

OHIO

The LPO has changed 3 of its 4 executive officers since its April convention. Former Vice Chair Kevin Knedler is now the state chair. He is a very organized individual, and committed to making the LPO the premier LP affiliate. He is off to a great start. Veteran LPO activist Ann Leech is now vice chair and ballot access coordinator. Michael Johnston is the new treasurer. Ed Schambas continues as secretary. LPO leaders are working hard to improve the organizational structure of the party. Kevin identified 5 pillars of the LPO: Fundraising, Ballot Access, Region/County organizations, Candidates and Committees. They have set up a committee structure: Issues & Activism; Candidates & Campaigns; Fundraising; Ballot Access; Region & County Development. They have also instituted an ethics committee. Jeremiah Arn is serving as Communications Director, and he has been doing a great job keeping Ohio members informed about organizational changes and rallying members around the party’s goals. The LPO has also made an agreement to offer LPO logo items through LP Stuff. They are the first state affiliate to take advantage of LP Stuff’s affiliate program.

The effort to get 2008 ballot status for the LP has been abandoned. (30,000 raw signatures were needed by Nov. 27, 2007). But the LP presidential candidate can get on the ballot with 5,000 valid required by August 2008. The LPO is working towards a long-term legislative solution and are working on a program to lobby state legislators.

The LPO state convention will be April 4-6, 2008 in Columbus.
Libertarian National Committee Region 4 Report

December 8, 2007

The Southeast Region held a meeting in Charleston on the afternoon of December 7, 2007. The meeting was attended by the chairmen of six of our seven states, our representative and alternate to the LNC, as well as members of the region who attended and participated in portions of the discussion. Several members of the National Committee were also present to observe the meeting and offered meaningful input.

An ad-hoc bylaws committee has been created, consisting of Stewart Flood, Garrett Hayes and Stephen Gordon. The bylaws committee will be presenting a proposal for review and discussion during our January conference call. All state chairs present committed to aggressively work on membership retention between now and the end of the month.

We greatly appreciate the input provided by all of our observers, and give our sincere thanks to the chairs of our state parties for their cooperation and hard work in helping to build the Libertarian Party and strengthen our region's impact on local elections and ballot initiatives.

The reports submitted by the states in our region are attached below.

Respectfully submitted,
Bob Barr, Region 4 Representative
Stewart Flood, Alternate

Alabama

While the combination of serious ballot access problems and the Ron Paul factor has placed a temporary damper on many state LP activities, the Libertarian Party of Alabama has managed to engage in several meaningful political activities since the previous LNC meeting. For starters, since many LPA members are somehow engaged in the Ron Paul campaign, we are networking and obtaining a significant number of new contacts for future political activities.

Additionally, the LPA is in the process of preparing an amicus brief for Swanson v Alabama, which is a ballot access case heading for the US Supreme Court. State LP officials have formed a new organization, No2RealID, to fight the REAL ID Act and its implementation in Alabama. The LPA has a legislative sponsor for this bill, which is expected to be introduced in February. Since the US Supreme Court refused to hear the Alabama sex toy case, the state's attorney general has been working on efforts to prosecute businesses which sell such intimate devices. As a general result of libertarian bloggers and specifically our 2006 gubernatorial candidate Loretta Nall, our opposition to the AGs efforts has (favorably) hit the front page news in the state and been the target of two favorable editorial cartoons in one major Alabama newspaper.

Florida

The LPF slightly increased its numbers of registered Libertarians and membership, however it is expected this will drop significantly in mid-December due to registration for Ron Paul, then rebound in February. From 2004-2006 the LPF increased its registered Libertarians by 12.5%. The most
significant % gain was in Palm Beach County with a 100% increase of registered Libertarians from 2005-today.

The LPF is doing a $20,000 giveaway for March 29, 2008 (annual state convention). Details & raffle tickets are available.

We only had one candidate running in the November, 2007 cycle, however that is due to a very low number of offices up for election in 11/07. We expect to have a minimum of 25 Libertarians running for public office for the November, 2008 election cycle.

The LPF has a few members of its Executive Committee that are expected to change their registration for Paul and in accordance with our Rules and By-Laws, they will be removed from the EC.

Georgia

1. Ron Paul “Phenomenon” - LP Georgia is not officially taking a stand on Ron Paul’s candidacy. However, several executive Committee members are involved with Ron Paul Meet-up groups, and are establishing parallel Libertarian Meet-up groups, with an eye toward drawing Ron Paul supporters when the RP campaign ends.
2. Membership – The LPGa has been losing net membership, at least in part because of the Ron Paul campaign. Currently, the party is preparing a solicitation to national members who are not members of LPGa.
3. Ballot Access – Statewide – LPGa has had access to the ballot for all statewide races since the 1980s. This is maintained by getting a certain percentage in at least one statewide race in every election. In 2008, these races will be US Senate and two Public Service Commission. The LPGa currently has one announced candidate for Senate. (another candidate withdrew and resigned from the party) The party is seeking PSC candidates, as PSC has always been the highest vote getter.
4. Ballot Access – Local – For districted partisan elections, candidates must get 5% registered voters to sign a petition. In November, David Corr ran for city council in Macon, GA. He was unable to get on the ballot, but received 25% of the vote as a write-in candidate. The LPGa is seeking to exploit that for public support for ballot access reform.
5. Electronic Voting – The LPGa Executive Director has been working with an organization called VoterGA that is engaged in a lawsuit to end the use un-verified voting machines. That suit is currently pending.
6. Paul Broun – Republican US House member elected last spring in a special election to replace the late Charlie Norwood. He has already been dubbed “Young Dr. No” (a reference to Dr. Ron Paul) for his voting record against government growth. His first vote was against funding prohibition efforts against medical marijuana. He was elected in a runoff after being endorsed by the Libertarian candidate, and won.

North Carolina

LPNC continues to struggle to complete the ballot access drive. The party offers sincere thanks to the National Committee for its financial help.

As reported during the October conference call, the LPNC is technically in the red. It has an outstanding legal bill from its attorney who is handling its lawsuit against the state of NC regarding the ballot access laws. Fortunately the attorney is accepting a monthly payment, but the LPNC cannot encumber any more expenses until it has some serious fund raising action. Right now, most of the LPNC's fund raising effort has gone to the national party in order to get the match of $8,000 that the LNC offered toward our BA effort. The state party has raised over $6000 of those matching funds.
The lawsuit is now scheduled for summary judgment in late January 2008.

LPNC had successful outreach booths at the two large NC agricultural fairs in October. While the party collected only about 1500 signatures, party representatives did get to speak to quite a few folks.

Please note that Bob Barr offered to make a trip to NC to help with a fund raising event. Unfortunately, the party was unable to plan a suitable event and since the holidays bore down on us, it was decided it was best to postpone this activity. Hopefully the offer will still be there after the new year. :-) Thanks, Bob.

The LPNC convention is planned for April 11-13, 2008 at the La Quinta Inn in Burlington, NC. Details are in the works.

The LPNC Executive Committee is meeting on a six week basis. The party is without a Vice Chair as Sean Haugh resigned to take on the job of Political Director for the national party. LPNC also is without a Recording Secretary and one at-large member. The party has an unwritten policy that advertises vacant EC positions in the newsletter before it makes an appointment. The Vice Chair announcement will go out November 29 or close to that.

Mississippi

No report.

South Carolina

In South Carolina the years 2006-2007 saw several developments favorable to the Libertarian Party and the Liberty movement in general. The SCLP secured trademarks through the Secretary of State for the following identifiers: SCLP, LPSC, and perhaps most importantly, LP.

Historic property tax reform was passed in the state, primarily as a result of the actions of two SCLP members who formed a non-partisan property tax group STOPTAX.org. SCLP member David Whetsell serves as Chairman of STOPTAX.org while SCLP Chairman Timothy Moultrie served as media liaison for STOPTAX.org and created the model legislation upon which the majority of the property tax reform was based. The goal of total property tax elimination was not achieved, but South Carolinians no longer fear losing their homes to property tax based bond referendums for public school construction.

The SCLP filed a lawsuit against Attorney General and the South Carolina Election Commission (SEC) due to the fact that the Republican party was not fulfilling the legal requirements for remaining a legally recognized party within the state. The Republican Party was not de-certified as a legal political party within the state, but it has scrupulously followed the law since the suit was filed.

The SCLP is considering further legal action in regard to biased treatment of its candidates by the taxpayer subsidized SC-ETV.

It should also be noted that, while the Democratic candidate claimed the post of State Superintendent of Education, the majority of votes cast in that 2006 election were secured by school choice candidates Karen Floyd [R], Timothy Moultrie [L], and Ralph Lindblad [C].

Tennessee
The Libertarian Party of TN has joined forces with the Green Party of TN & the Constitution Party of TN to file suit against the state for unfair ballot access laws. It is anticipated the suit will be filed by year's end. LPTN also anticipates having a ballot access bill introduced in the legislature in the upcoming spring session and hopes the lawsuit will compel the legislature to act favorably on the bill.

In Washington Co., TN, Libertarians have assisted a small-government political activist in obtaining signatures for a ballot referendum to defeat a wheel tax that was passed earlier in the year by the Washington Co. commission. The 30 day effort resulted in over 7,000 valid signatures being collected in true grass roots fashion. The vote will be held on February 5, 2008.

Maryville College campus Libertarians organized an event for L.E.A.P. (law enforcement against prohibition) in November. The event featured a guest speaker and had 25 college students in attendance with another 15 viewing the event online. The event was an overwhelming success for an otherwise conservative college.

The LPTN has begun a membership drive with efforts specifically concentrating on renewing lapsed members.

The LPTN state convention will be held at the GuestHouse Inn & Suites in Nashville, TN on March 7-8, 2008.
REGION 5 REPORT

Submitted to: Libertarian National Committee, Nov. 25, 2007

Submitted by: James W. Lark, III
Region 5 Representative, Libertarian National Committee

The following report will provide information concerning activities of the Libertarian Party state affiliates in Region 5 since the LNC meeting in July 2007. I shall provide an updated report at the LNC meeting in Charleston should additional information become available.

On a personal note, I am pleased to report that I have been elected to serve as a member of the Board of Directors of the International Society for Individual Liberty (ISIL). In addition, I have accepted an invitation to address the 2008 Liberty Forum, to take place Jan. 3-6 in Nashua, New Hampshire.

Delaware

I have not received a report recently from LP Delaware chairman George Jurgensen (georgej@snip.net) or LP Delaware secretary Brad Thomas. According to the organization’s website, county committees continue to meet on a monthly basis. In addition, the party sponsored an outreach table at the Newark Community Day in September.

District of Columbia

At this time, Rich Heller (Hellerrich@aol.com) continues to serve as the contact for the LP DC. I have been informed that efforts are ongoing to reinvigorate the organization; however, I have not heard of any specific plans for meetings, outreach activities, etc.

Based upon the material Mr. Heller has sent me, I infer that he is the Heller in the case District of Columbia vs. Heller. The case, which has been accepted for review by the Supreme Court, involves the issue of whether the District of Columbia’s hand gun law violates the Second Amendment of the Constitution. This case could have a major impact on the right to keep and bear arms.

Maryland

LPMD chairman Bob Johnston (rstanley21018@yahoo.com) provided the following report, which I have edited slightly (with his permission):
At this time, relatively little is happening. Membership is hovering around 70. The only Maryland jurisdiction to hold elections this year was Baltimore City, and we had no candidates running.

Currently I am making phone calls to recruit candidates for next year's elections to the US House of Representatives. There is no Senate race here in Maryland next year. There are 8 congressional districts, and 2 people have committed to running. I just got started, and I am confident all 8 races will be contested next year, and that I should have most, if not all the races, filled with candidates before Christmas.

Pennsylvania

LP Pennsylvania chairman Mik Robertson (chair@lppa.org) provided the following report, which I have edited slightly (with his permission):

We had about a dozen candidates on the ballot for the election this year, and all were local races (in PA all races are local in odd-year elections except for judges). Two candidates were re-elected: David Owens, Township Supervisor in London Britain Township in Chester County, and Myron Dietrick, Mayor of Avis Borough in Clinton County.

Other winners were Erik Viker, Selinsgrove Borough Council in Snyder County, Mary Lea Lucas, Strattenville Borough Council in Clarion County, Ebert Beeman, Waterford Township Auditor in Erie County, and Ray Ondrusek, a write-in candidate for Eastern Lebanon County School Board in Lebanon County.

There were also respectable showings from candidates for offices in Clarion County, Venango County and the City of Pittsburgh. I believe that technically the Libertarian Party of Pennsylvania now has minor political party status in the areas where there were winners and these three areas.

Election results from 2007 indicate the number of signatures needed to get a presidential candidate on the ballot next year will be less than 24,000 (plus 30% buffer against challenges). This is one of the more reasonable goals we have seen in a while, but it is still a very high hurdle.

Virginia

The LPVa had four candidates for office in 2007: George Marchenko and Matt Martin (candidates for seats on the Henrico County Board of Supervisors), Arin Sime (candidate for the State Senate in the 24th District), and Don Tabor (candidate for the State Senate in the 14th District). While none of the candidates won, the general sentiment is that they represented the LPVa well, and that the campaigns have helped to build the party.
Mr. Marchenko received 21.6% in a two-way race against an incumbent Republican. He evidently received several endorsements in the district. Also, the major issue he raised (questionable and expensive land deals by the Henrico County government) is now a matter of public investigation. Mr. Martin received slightly under 7% in a three-way race against an incumbent Republican (60.2%) and an Independent (30.8%).

Mr. Sime’s campaign, which had the highest profile of the four, received 7.8% in a three-way race in which the Republican incumbent received 65.3% and the Democrat received 26.7%. (In the interest of full disclosure, please note that I served as senior advisor and finance director for the campaign.) Mr. Sime received the endorsement of the News Virginian (Waynesboro), one of the largest circulation newspapers in the district. As noted previously, given the nature of the intraparty differences among the Republicans, it appears that the major effect of the Democrat’s campaign was to convince Republicans to vote Republican.

Dr. Tabor received 28.8% in a two-way race against an incumbent Republican. He actually won a precinct in Virginia Beach.

**West Virginia**

While the Libertarian Party of West Virginia is not a member of Region 5, I shall endeavor to provide information about the party to the LNC. I am pleased to note that due to the efforts of several dedicated activists, the LPWV is now an active party, albeit at a relatively low level. Kirsten Milligan (kirsten@lpwv.org), LPWV chair, deserves great credit for her work to reenergize the party, as does Matt Harris, Sandy Stalnaker, and Karl Swisher (among others).

On Aug. 25 I attended a meeting of the LPWV in Weston at which constitutional changes were considered and officers elected. (At the request of the attendees, I chaired the meeting.) Since that time the officers have worked on several projects, including improving the website and the process of responding to inquiries.

Region 6 Report

Arizona:

The Arizona Libertarian Party has successfully retained ballot status for 2008 by continually working at new voter registrations. We are finding several common areas of action with the Ron Paul meetup people, who seem to delight in calling themselves "libertarians." Exhibit booths have been active at several local events, such as Crossroads of the West Gun Shows and Tucson Gay Pride in the Desert.

The Arizona LP won a case in the Federal 9th Circuit, to have the LP primary elections conducted as a "registered Libertarians only" election. The Demopublicans have independent walk-ins who choose their candidates.

Regards, Joe Cobb
Treasurer, Arizona Libertarian Party
Treasurer@AzLP.org
www.AzLP.org

Arkansas:

From a recent email:

On Tuesday October 2, 2007 the Arkansas Libertarian Party was notified by the Secretary of State that the petition we filed last week contains sufficient valid signatures to qualify our presidential candidate for the November 4, 2008 general election ballot.

I want to thank Matthew Richard and Morris Middleton for taking care of copying and filing the petition last week. Also, I want to thank Fritz Foltz for helping me get signatures at the Pope County Fair last month and Paul Frankel and Robert Lynch for their petitioning efforts.

Good job all. Now the voters will have at least another choice come next November.

Gerhard Langguth, State Chairman

Louisiana:

I'm paraphrasing from a phone conversation with Chair Adrien Monteleone. They just had 4th quarter state central committee meeting and are planning to have their state convention the first or second week of April. They learned a lot from T Lee Horne campaign who did lots of grassroots campaigning. They would have liked for his results to have been better, but there were about 12 candidates for Governor on the ballot and Mr. Horne and several other candidates were largely ignored by the media and kept out of the debates. They plan to focus on trying to win a few small local races in the future.
Adrien mentioned he would like to see a state chairs manual or some sort of guide to help states with party-building.

Nevada:

No report received from Chair Jim Duensing, although their website does list current activities and I assume Jim is quite busy preparing for the Las Vegas LSLA conference.

New Mexico:

I'm paraphrasing from a phone conversation with Chair Jay Vandersloot. They may have some candidates file in 2008. Their State Central Committee meeting is coming up the second Sunday in December and they're planning their State Convention for the second week of April. They had a presidential debate at their 2007 convention and are considering another one in 2008 at which they might invite candidates from all parties and independents to participate. While it's unlikely any Republicans or Democrats would participate, at least they'd be showing their willingness to be inclusive while the media often excludes Libertarian Party candidates. They were ruled against in October in a ballot access case but might take additional steps on this case. In New Mexico, they have to do both a party petition and individual candidate petitions which is a bigger burden than the D's and R's have. Jay has been heavily promoting the upcoming LSLA conference in Las Vegas in his newsletters. One issue some members are concerned with is how membership numbers are reported and what constitutes "Active Members." This may be a terminology issue with the way the National LP uses the term "Active Member" and its relationship to Dues-Paying member versus what a non-Dues-Paying member may be. Perhaps some change in terminology used in the reports or change in the terminology in the by-laws could help clarify some of this.

Oklahoma:

No report yet from Chair Jimmy Cook. I spoke with Sean Haugh, LNC Political Director today, and he informed me that the Oklahoma ballot access reform petition drive had been halted due to difficulties which he would be reporting on at the Charleston LNC meeting. While it's always disappointing when a project doesn't succeed, the petition drive was a massive challenging project in a hostile petitioning environment. At least they tried, and I know lots of people worked very hard on this.

Texas:

State Chair Pat Dixon and I (Wes Benedict, Executive Director) recently completed a 25-City Candidate Roundup Tour across Texas. We met with over 300 Libertarians and supporters, recruited candidates, distributed LP campaign materials, raised funds, and held discussions about the Ron Paul for President campaign and the interactions with the Libertarian Party. We currently have two full-time staff, myself, and Assistant Director Arthur
DiBianca. We have an offer to a University of Richmond December '07 graduate to join us as a third full-time staff member to assist with heightened activity during the 2008 election year and to hopefully replace me as Texas Executive Director after the November 2008 elections at which time I'm planning to return to private sector employment. We have an aggressive candidate recruitment project under way as described in this recent fundraising letter http://lptexas.org/docs/2007-11-Candidate_Recruit.pdf Any other states are welcome to use parts of this letter as a template in whole or in part for their efforts if they find it useful.

Utah:

I'm awaiting the State Elections Office's review of our petition. On Nov. 1st, I submitted 2170 raw signatures. The threshold is 2,000. More than 170 invalid signatures would mean the petition needs to be supplemented. Some of us continue to gather signatures just in case. The State owes us a decision by Dec. 1st.

Rob Latham, Chairman
Libertarian Organizing Committee - Utah

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Wes Benedict
Region 6 LNC Representative
512-442-4910
Region 7 Report

MA:
The Libertarian party of Massachusetts is launching a fund drive to put our Presidential candidate on the ballot next year (the Senate candidate if we can find one comes at no added cost). The LPMass State Committee has raised $8000 in matching funds, which will cover about half of our costs, and are now asking our members to supply the match. We have also found in-state petitioning staff, and are looking for more.

Our State Convention in October featured a Presidential debate and elected our new state committee and a national convention delegation. Our state committee elected new officers.

George Phillies
Chair, LPMass State Committee

NH:
We are going to try a 1:00PM meeting time for our monthly meetings on the second Sunday. The Dec. meeting is our last chance to prepare for petitioning at the primaries on the 8th of Jan. We will be having a hospitality suite at the Free State affair in Nashua on the first weekend in Jan. We hope to recruit additional petitioners at that time. Our congress candidate Bob Kingsbury dropped out this week and we have no way to replace him at this time.

Brendan Kelly
Chair, NH

NJ:
No update.

NY:
The LPNY convention will be 4/26/08 in Queens. Full details will be announced in LP News. We're inviting all the LP presidential candidates and hope many will be able to attend.

Libertarians in the Schenectady area recently started producing a public access TV show called "Capital Outsider". It airs in Schenectady Sunday nights at 8 PM. It's attracted some attention. Channel 4 in Albany saw it, and asked us for permission to start carrying it!

Jeff Russell
Chair, NY
We have caucuses scheduled in Wolcott, Westford, Huntington and West Glover. I'm still awaiting a scheduled date for caucuses in Randolph, Newark and South Burlington. I have forms from Burlington, Grand Isle, Marshfield, and Bakersfield. Jericho was supposed to have caucused. Missing paperwork for Bridport caucus. (Organizing convention planned for early 2008 if we can get towns organized by then.)

Jeremy Ryan
Burlington Chair, VT

Hardy Macia