



MAR 2018 DRAFT END OF MONTH FINANCIAL REPORTS

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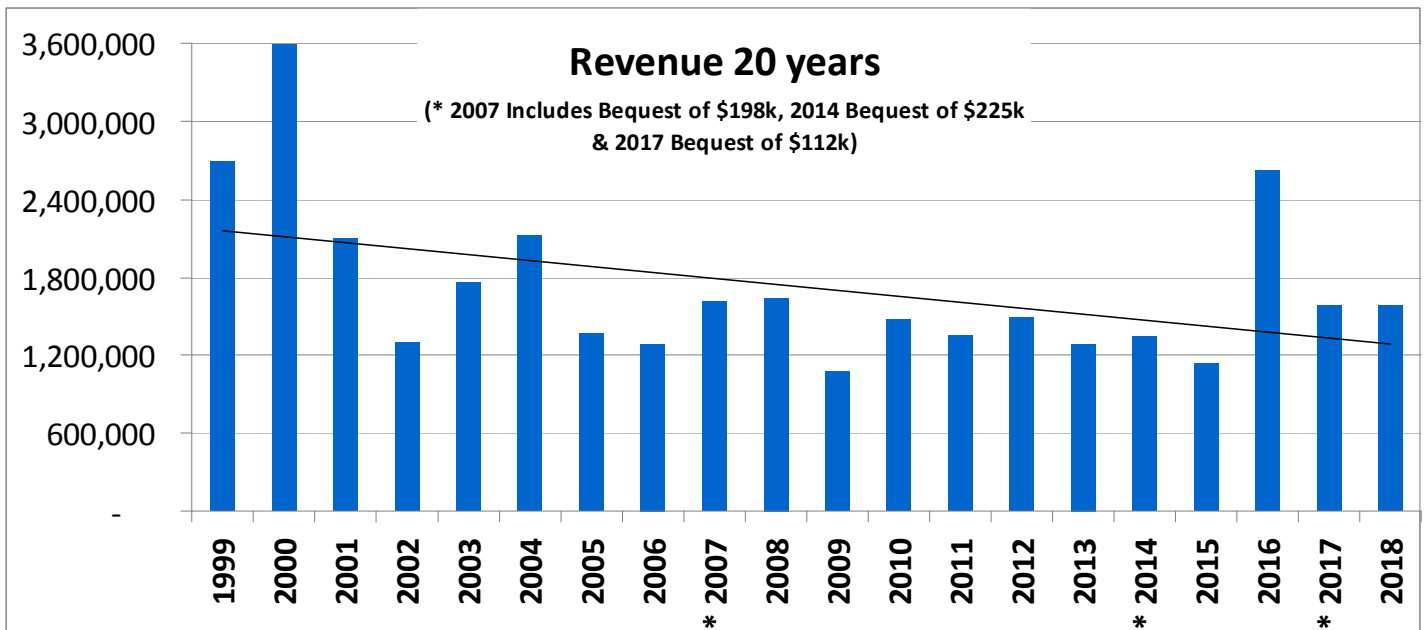
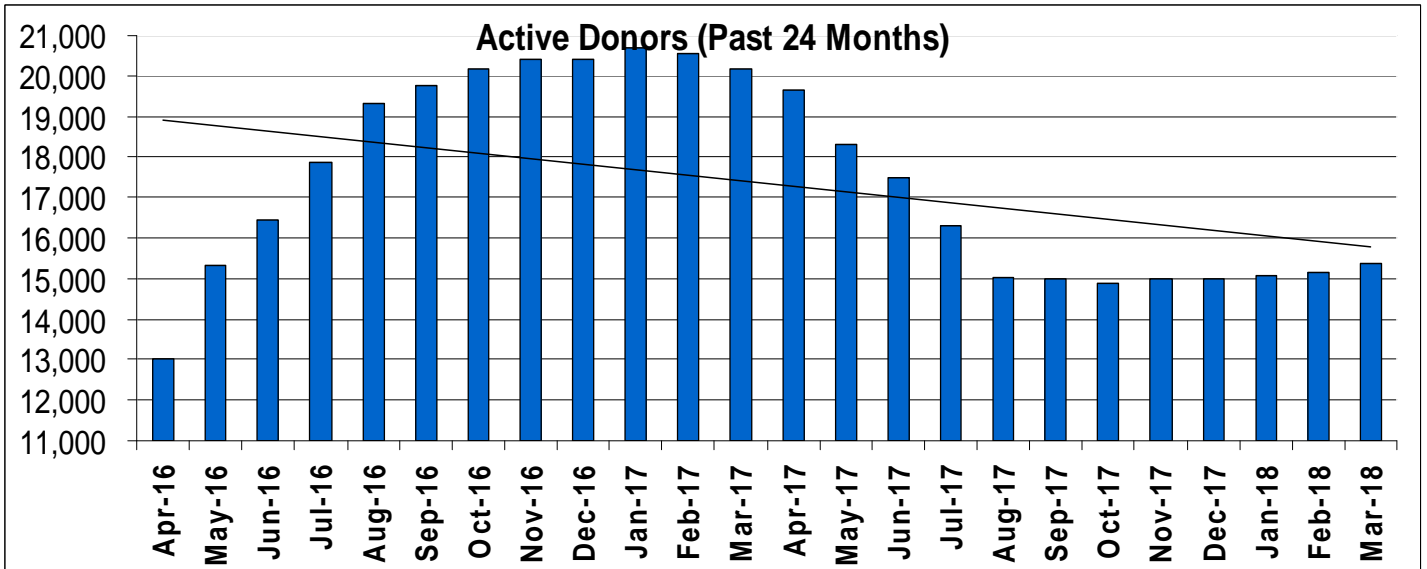
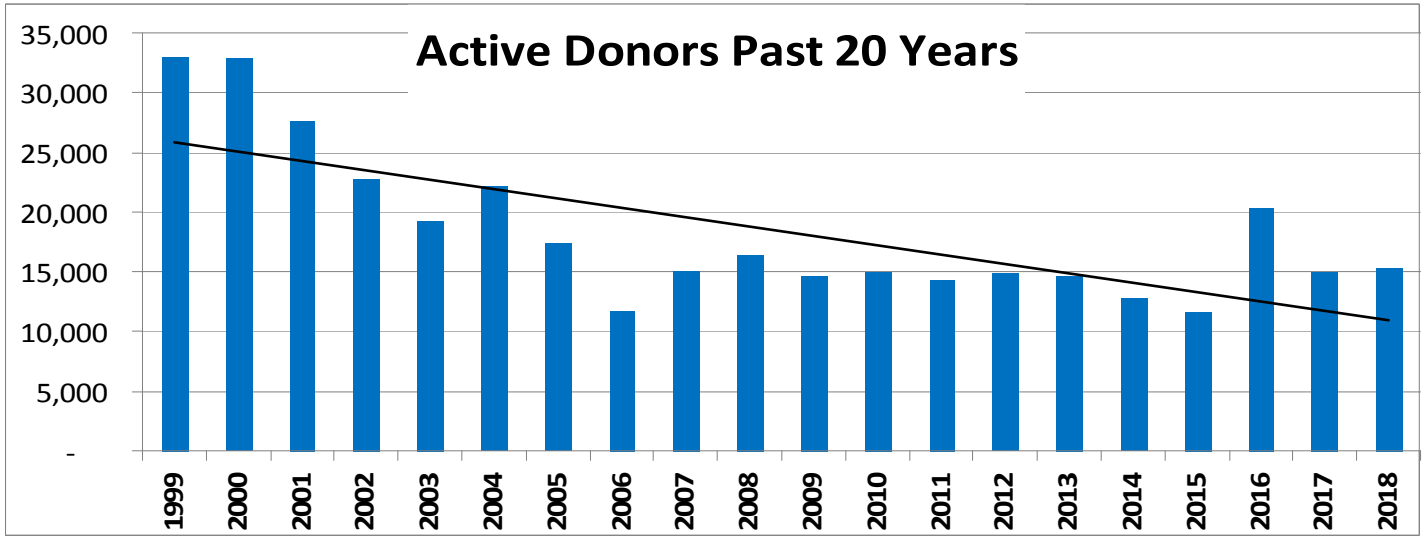
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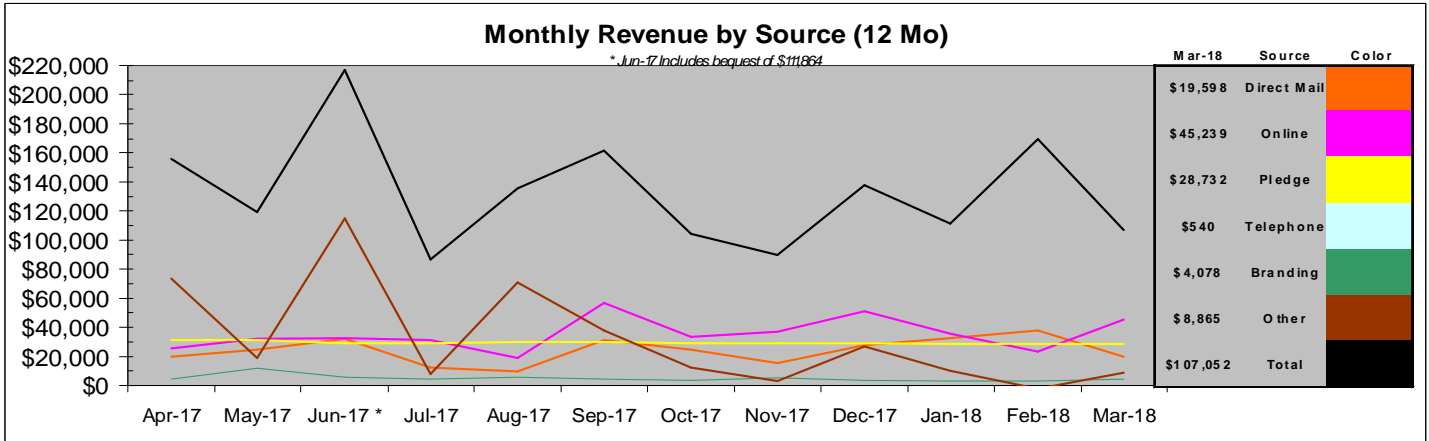
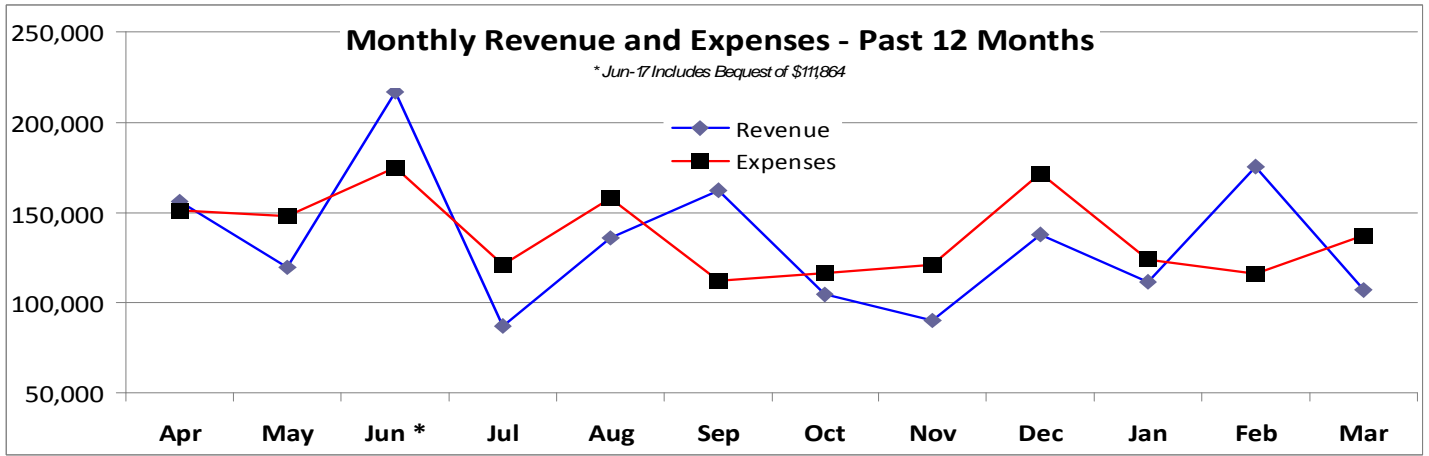
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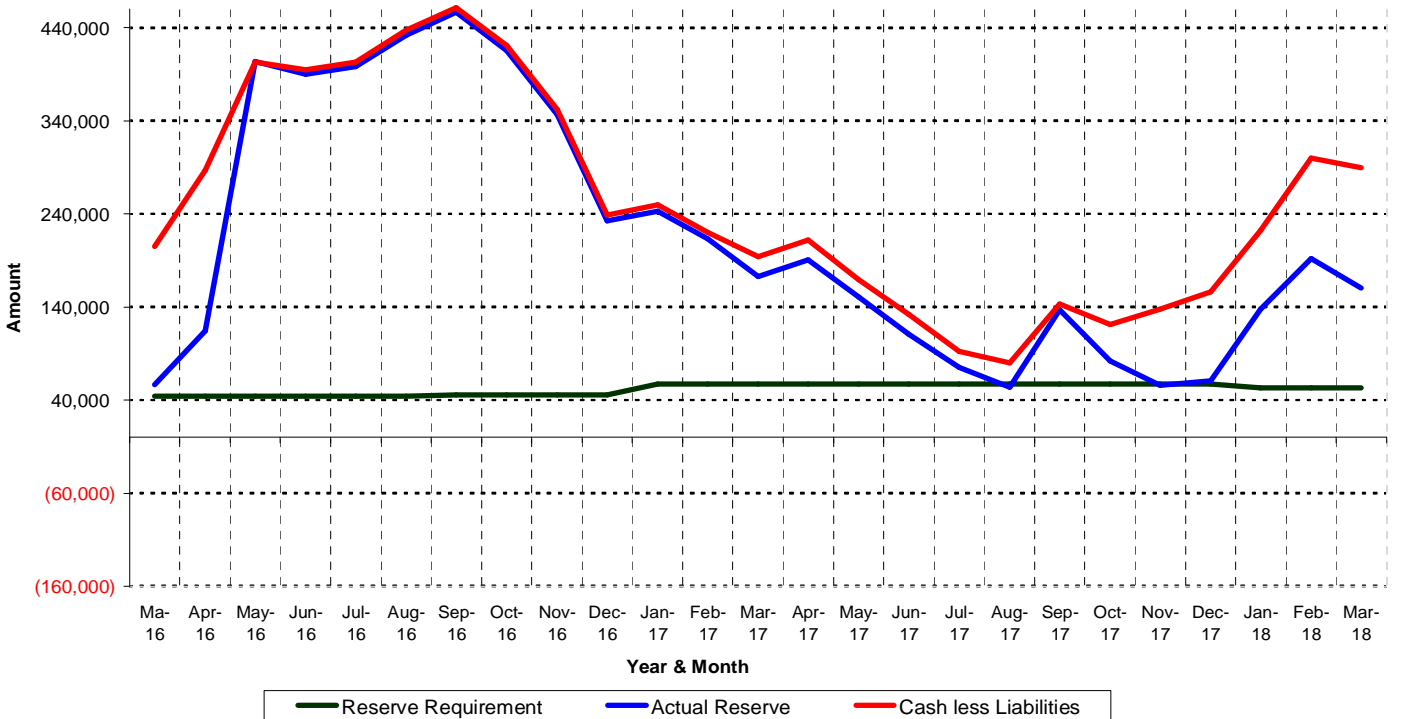




Reserve Adequacy Trend & Cash Less Liabilities (24 Months)

2018 Resv Target = \$52,892 - Curr Month Resv = \$160,185 - Curr Month C-L = \$289,637

Reserve Requirement = sum of monthly occupancy, labor & governance expenses
Actual Reserve = total cash less the sum of restricted funds & accounts payable at month end
Cash less Liabilities = cash less the sum of capital liabilities & accounts payable



End of Month Reports – Financial Summary

Statement of Operations Summary

Last Month & YTD

	Total Mar 18	2018 YTD	2018 Budget Year to Date	Actual vs. Budget YTD	Total Annual Budget 2018	2018 Budget Remaining
Support and Revenue	107,052	394,295	402,550	(8,255)	1,770,200	1,375,905
Cost of Support and Revenue	43,250	103,761	121,475	(17,714)	635,900	532,139
Net Support Available for Programs	63,801	290,534	281,075	9,459	1,134,300	843,766
Program Expense	94,001	273,279	368,241	(94,962)	1,472,964	1,199,685
Net Operating Surplus (or Deficit)	(30,200)	17,255	(87,166)	104,421	(338,664)	(355,919)

P&L Acct Summary Last Month Plus YTD

January through March 2018

	Jan 18	Feb 18	Mar 18	TOTAL
Revenue				
4000 · General Fundraising	107,814	169,453	96,520	373,787
4100 · Project Revenue	360	20	35	415
4300 · Program Revenue	3,443	3,835	10,313	17,591
4400 · Trf fr Auth. FEC Comm - PACS	0	2,333	0	2,333
4600 · Refunds of Contributions	0	(15)	(25)	(40)
4700 · Other Receipts	0	0	208	208
Total Revenue	111,617	175,626	107,051	394,294
Gross Profit	111,617	175,626	107,051	394,294
Expense				
7000 · General Fundraising Expense	33,117	32,486	45,433	111,036
7100 · Project-Related Expenses	49	137	445	631
7200 · Events and Conventions Exp	296	503	1,622	2,421
7300 · Program-Related Expenses	49,575	36,626	40,248	126,449
8000 · Salary & Related Expense	19,351	16,895	18,309	54,555
8100 · Adm in & Overhead Expense	13,459	16,227	23,210	52,896
8200 · Professional Services	6,099	11,000	6,000	23,099
8300 · Depreciation Expense	1,984	1,984	1,984	5,952
Total Expense	123,930	115,858	137,251	377,039
Net Revenue	(12,313)	59,768	(30,200)	17,255

Balance Sheet Summary - Current vs Prior Month

	Mar 31, 18	Feb 28, 18	\$ Change	% Change
ASSETS				
Current Assets				
Total Checking/Savings	294,177.26	299,980.41	(5,803.15)	-1.94%
Total Other Current Assets	37,438.56	38,796.09	(1,357.53)	-3.50%
Total Current Assets	331,615.82	338,776.50	(7,160.68)	-2.11%
Total Fixed Assets	834,007.80	835,991.53	(1,983.73)	-0.24%
Total Non Current- Other	141,233.87	141,692.57	(458.70)	-0.32%
TOTAL ASSETS	1,306,857.49	1,316,460.60	(9,603.11)	-0.73%
LIABILITIES & EQUITY				
Liabilities				
Total Current Liabilities	204,542.88	181,922.81	22,620.07	12.43%
Total Long Term Liabilities	247,817.37	249,840.60	(2,023.23)	-0.81%
Total Liabilities	452,360.25	431,763.41	20,596.84	4.77%
Total Equity	854,497.24	884,697.19	(30,199.95)	-3.41%
TOTAL LIABILITIES & EQUITY	1,306,857.49	1,316,460.60	(9,603.11)	-0.73%

Standard Statement of Operations - Jan-Dec 2018
Budget vs. Actual

	Un- restricted Mar 18	Temp. Restricted	Total Mar 18	Total Jan- Dec 18	Budget Year to Date	Actual vs. Budget YTD	Annual Budget 2018	2018 Budget Remaining
Support and Revenue								
20-Membership Dues	42,121		42,121	151,357	137,650	13,707	550,600	399,243
21-Donations	23,231		23,231	126,508	56,700	69,808	226,800	100,292
22-Recurring Gifts	28,732		28,732	85,771	115,850	(30,079)	463,400	377,629
23-Board/ED Solicitation Major Gifts	500		500	500	15,000	(14,500)	60,000	59,500
24-Convention Revenue	0		0	0	0	0	160,000	160,000
25-Project Program Revenue	6,235	35	6,270	8,025	5,950	2,075	23,800	15,775
26-Brand Dev / Political Materials	4,078		4,078	9,982	31,250	(21,268)	125,000	115,018
27-Ballot Access & Related Donations	1,911		1,911	11,944	38,300	(26,356)	153,200	141,256
28-Membership Communication	0		0	0	1,850	(1,850)	7,400	7,400
29-Other Revenue	208		208	208	0	208	0	(208)
Total Support and Revenue	107,017	35	107,052	394,295	402,550	(8,255)	1,770,200	1,375,905
Cost of Support and Revenue								
32-Fundraising Costs	15,244		15,244	39,190	47,100	(7,910)	188,400	149,210
33-Membership Fundraising Costs	28,007		28,007	63,165	71,475	(8,310)	285,900	222,735
35-Convention	0		0	0	0	0	150,000	150,000
36-Ballot Access Fundraising Exp	0		0	1,346	2,900	(1,554)	11,600	10,254
37-Building Fundraising Exp	0		0	60	0	60	0	(60)
Total Cost of Support and Revenue	43,250	0	43,250	103,761	121,475	(17,714)	635,900	532,139
Net Support Available for Programs	63,766	35	63,801	290,534	281,075	9,459	1,134,300	843,766
Program Expense								
40-Administrative Costs	31,194		31,194	76,847	89,491	(12,644)	357,964	281,117
45-Compensation	39,312		39,312	115,639	123,900	(8,261)	495,600	379,961
50-Affiliate Support	3,840		3,840	9,854	15,000	(5,146)	60,000	50,146
55-Brand Dev / Political Materials	3,307		3,307	13,539	31,250	(17,711)	125,000	111,461
58-Campus Outreach	0		0	0	0	0	0	0
60-Candidate, Campaign & Initiatives	1,039		1,039	6,747	14,700	(7,953)	58,800	52,053
70-Ballot Access VR & Related Exp	7,068		7,068	29,895	62,500	(32,605)	250,000	220,105
75-Litigation	0		0	5,000	1,500	3,500	6,000	1,000
80-Media	1,921		1,921	5,567	12,750	(7,183)	51,000	45,433
85-Member Communication	6,322		6,322	8,869	13,650	(4,781)	54,600	45,731
88-Outreach	0		0	900	2,250	(1,350)	9,000	8,100
90-Project Program Other	0		0	422	1,250	(828)	5,000	4,578
Total Program Expense	94,001	0	94,001	273,279	368,241	(94,962)	1,472,964	1,199,685
Total Net Operating Surplus (or Deficit)	(30,235)	35	(30,200)	17,255	(87,166)	104,421	(338,664)	(355,919)
Unrestricted Net Operating Surplus (or Deficit)			(30,235)	16,840			(354,264)	

Statement of Operations - 2018 v. 2016 Comparision

	Mar-18	Mar-16	Diff 18 v 16	Jan - Dec 18	Jan -Dec 16	Diff 18 v 16
Support and Revenue						
20-Membership Dues	42,121	54,947	-12,825	151,357	140,127	11,230
21-Donations	23,231	18,171	5,060	126,508	52,246	74,263
22-Recurring Gifts	28,732	25,898	2,834	85,771	77,096	8,675
23-BoardSolicitation MajorGifts	500	0	500	500	0	500
24-Convention Revenue	0	0	0	0	0	0
25-Project Program Revenue	6,270	0	6,270	8,025	3,850	4,175
26-Brand Dev / Pol Materials Rev	4,078	4,647	-568	9,982	6,851	3,130
27-BallotAccess Donations	1,911	2,130	-219	11,944	7,496	4,448
28-Publications Materials Other	0	2,650	-2,650	0	9,940	-9,940
29-Other Revenue	208	184	24	208	184	24
Total Support and Revenue	<u>107,052</u>	<u>108,626</u>	<u>-1,575</u>	<u>394,295</u>	<u>297,789</u>	<u>96,506</u>
Cost of Support and Revenue						
32-Fundraising Costs	15,244	7,373	7,870	39,190	25,340	13,850
33-Membership Fundraising Costs	28,007	6,803	21,204	63,165	14,108	49,057
35-Convention	0	0	0	0	0	0
36-Ballot Access Fundraising Exp	0	2,978	-2,978	1,346	2,978	-1,632
37-Building Fundraising Exp	0	0	0	60	0	60
Total Cost of Support and Revenue	<u>43,250</u>	<u>17,154</u>	<u>26,097</u>	<u>103,761</u>	<u>42,426</u>	<u>61,336</u>
Net Support Available for Programs	63,801	91,473	-27,672	290,534	255,364	35,170
Program Expense						
40-Administrative Costs	31,194	30,634	559	76,847	71,800	5,047
45-Compensation	39,312	38,896	416	115,639	105,427	10,211
50-Affiliate Support	3,840	2,800	1,040	9,854	10,602	-748
55-Brand Dev / Pol Materials	3,307	5,732	-2,425	13,539	12,272	1,268
58-Campus Outreach	0	0	0	0	0	0
60-Candidate, Campaign & Initiatives	1,039	100	939	6,747	4,426	2,321
70-BallotAccess Petitioning Related Exp	7,068	8,278	-1,210	29,895	39,481	-9,586
75-Litigation	0	0	0	5,000	441	4,559
80-Media	1,921	10	1,911	5,567	30	5,537
85-Member Communication	6,322	15	6,307	8,869	9,213	-344
88-Outreach	0	3,563	-3,563	900	4,669	-3,769
90-Project Program Other	0	0	0	422	0	422
Total Program Expense	<u>94,001</u>	<u>90,027</u>	<u>3,974</u>	<u>273,279</u>	<u>258,361</u>	<u>14,918</u>
Net Operating Surplus (or Deficit)	<u>-30,200</u>	<u>1,445</u>	<u>-31,645</u>	<u>17,255</u>	<u>-2,998</u>	<u>20,252</u>

P&L Acct Detail w-Funct Alloc of Exps Last Month Plus YTD January through March 2018

	<u>Mar 18</u>	<u>TOTAL</u>
Revenue		
4000 · General Fundraising		
4010 · Direct Mail Fundraising		
4010-10 · DM - House Fundraising General	7,772.00	28,831.39
4010-11 · DM - House Fundraising Renewal	2,840.00	6,350.00
4010-12 · DM - House Fundraising NewDonor	185.00	285.00
4010-20 · DM - Donor Renewal	8,001.39	52,263.79
4010-30 · DM - New Donor Prospecting	800.00	2,485.00
Total 4010 · Direct Mail Fundraising	<u>19,598.39</u>	<u>90,215.18</u>
4020 · Direct Solicitation Major Donor		
4020-20 · Chair Solicitation	500.00	500.00
Total 4020 · Direct Solicitation Major Donor	<u>500.00</u>	<u>500.00</u>
4030 · Online Contributions - Web		
4030-10 · Online Cont - General	15,383.99	17,442.00
4030-20 · Online Cont - Donor Renewal	18,220.00	58,083.00
4030-30 · Online Cont - New Donor Prosp	11,635.00	29,315.00
Total 4030 · Online Contributions - Web	<u>45,238.99</u>	<u>104,840.00</u>
4040 · Tele Fundraising - Phone Bank		
4040-10 · Tele Fund - General	100.00	77,942.00
4040-20 · Tele Fund - Donor Renewal	440.00	2,575.00
Total 4040 · Tele Fundraising - Phone Bank	<u>540.00</u>	<u>80,517.00</u>
4080 · Recurring Contrib - Pledge	28,732.16	85,771.02
4090 · Ballot Access / Voter Reg	1,910.76	11,943.76
Total 4000 · General Fundraising	<u>96,520.30</u>	<u>373,786.96</u>
4100 · Project Revenue		
4108 · Building Fund	25.00	405.00
4111 · Legal Offense Fund	10.00	10.00
Total 4100 · Project Revenue	<u>35.00</u>	<u>415.00</u>
4300 · Program Revenue		
4310 · Affiliate Development	6,125.00	6,850.00
4375 · Brand / Political Materials	4,078.24	9,981.78
4395 · LPedia Historical Preservation	110.00	760.00
Total 4300 · Program Revenue	<u>10,313.24</u>	<u>17,591.78</u>
4400 · Trf fr Auth. FEC Comm - PACS	0.00	2,333.01
4600 · Refunds of Contributions	(25.00)	(40.00)
4700 · Other Receipts		
4710 · Interest & Dividends	207.97	207.97
Total 4700 · Other Receipts	<u>207.97</u>	<u>207.97</u>
Total Revenue	<u>107,051.51</u>	<u>394,294.72</u>

Expense	Mar 18	TOTAL
7000 · General Fundraising Expense		
7010 · Direct Mail Fundraising Exp		
7010-10 · DM - House General Expense	7,361.64	23,021.30
7010-20 · DM - Donor Renewal Expense	17,320.56	36,941.34
7010-30 · DM - New Donor Prospecting Exp	4,893.01	11,136.72
Total 7010 · Direct Mail Fundraising Exp	29,575.21	71,099.36
7030 · Online Contributions Exp - Web		
7030-20 · Online Cont Exp - Donor Renewal	279.20	695.35
7030-30 · Online Cont Exp - New Donor	2,845.64	7,631.45
Total 7030 · Online Contributions Exp - Web	3,124.84	8,326.80
7040 · Tele Fundraising Expense		
7040-20 · Tele Fund Exp - Donor Renewal	2,668.50	6,760.50
Total 7040 · Tele Fundraising Expense	2,668.50	6,760.50
7080 · Recurring Contrib - Pledge	2,878.14	6,252.79
7085 · Building Fund Fundraising Exp	0.00	59.98
7090 · Ballot Access Fundraising Exp	0.00	1,345.74
7095 · Credit Card Prc Fees	3,826.35	8,738.47
7099 · Gen Fundraising Staff Salary	3,360.45	8,452.65
Total 7000 · General Fundraising Expense	45,433.49	111,036.29
7100 · Project-Related Expenses		
7106 · Campus Outreach Project		
7106-20 · Campus Outreach Staff Salary	444.77	631.43
Total 7106 · Campus Outreach Project	444.77	631.43
Total 7100 · Project-Related Expenses	444.77	631.43
7200 · Events and Conventions Exp		
7200-30 · Other Events	1,177.43	1,177.43
7200-40 · Events & Conv Staff Salary	444.77	1,244.44
Total 7200 · Events and Conventions Exp	1,622.20	2,421.87
7300 · Program-Related Expenses		
7310 · Affiliate Support		
7310-10 · Affiliate Development & Support	3,840.00	9,853.60
7310-20 · Affiliate Support Staff Salary	593.02	1,487.84
Total 7310 · Affiliate Support	4,433.02	11,341.44
7320 · Outreach - PR & Marketing		
7320-10 · Outreach PR & Marketing General	0.00	900.00
7320-20 · Outreach PR Mrktng Staff Salary	1,284.88	3,378.12
Total 7320 · Outreach - PR & Marketing	1,284.88	4,278.12
7330 · Media Relations		
7330-10 · Media Relations General	1,920.50	5,567.00
7330-20 · Media Relations Staff Salary	98.84	239.74
Total 7330 · Media Relations	2,019.34	5,806.74
7340 · Membership Communications		
7340-10 · LP News	6,322.17	8,869.17
7340-20 · Mem Comm & Support Staff Salary	8,549.34	26,737.06
Total 7340 · Membership Communications	14,871.51	35,606.23
7360 · Campaign Support & Initiatives		
7360-40 · Campaign/Candidate Suprt/Traing	1,039.00	6,747.00
7360-60 · Camp/Cand Support -Staff Salary	4,843.00	14,438.36
Total 7360 · Campaign Support & Initiatives	5,882.00	21,185.36
7375 · Brand Development		
7375-10 · Brand / Political Materials	3,306.51	13,539.15
7375-20 · Brand Development Staff Salary	642.44	2,009.36
Total 7375 · Brand Development	3,948.95	15,548.51
7380 · Ballot Access - Other Related		
7380-10 · Ballot Access Petitioning Exp.	7,067.50	29,845.00
7380-40 · Ballot Access Lobbying	0.00	50.00
7380-60 · B/A & Petitioning Staff Salary	741.28	2,366.06
Total 7380 · Ballot Access - Other Related	7,808.78	32,261.06
7395 · LPedia Historical Preservation	0.00	422.25
Total 7300 · Program-Related Expenses	40,248.48	126,449.71

	Mar 18	TOTAL
8000 · Salary & Related Expense		
8005 · Salary Bonus Sick & Vac (Admn)	7,461.01	22,141.64
8010 · Hourly Wages (Admin Portion)	1,187.20	3,514.01
8015 · Contract & Paid Internships	3,295.01	10,134.41
8020 · Employer Cont to P/R Tax	1,932.78	5,865.53
8030 · Employer Cont to 401K & Adm	1,756.84	2,906.52
8040 · Fed & State Unemployment	17.74	379.41
8060 · Health Insurance	2,453.50	9,038.42
8065 · Workers Comp Insurance	56.92	56.92
8080 · Payroll Service Fees	147.99	517.99
Total 8000 · Salary & Related Expense	18,308.99	54,554.85
8100 · Admin & Overhead Expense		
8110 · Ofc Supplies & Non Cap Equip	553.83	1,469.33
8120 · Telephone & Data Services	1,268.27	2,748.95
8125 · Equipment Leases & Maint.	755.62	1,700.99
8130 · Postage & Shipping	748.74	1,873.26
8140 · Travel, Meeting, & Meals Exp	3,563.99	5,265.38
8170 · Occupancy Expenses		
8170-10 · Mortgage Interest Expense	876.98	2,842.90
8170-20 · Utilities Expense	497.14	1,491.67
8170-30 · Property Taxes, Fees & Permits	776.01	2,328.03
8170-40 · Maintenance, Cleaning & Repairs	1,584.40	3,009.52
8170-60 · Assc Fees, Rent & Storage	569.39	1,708.17
Total 8170 · Occupancy Expenses	4,303.92	11,380.29
8180 · Printing & Copying	178.23	388.20
8190 · Software, Hardware & Other IT	10,744.10	26,394.51
8195 · Other Expenses & Bank Fees	1,093.10	1,675.07
Total 8100 · Admin & Overhead Expense	23,209.80	52,895.98
8200 · Professional Services		
8210 · Legal		
8210-10 · Legal - General	4,500.00	13,500.00
8210-20 · Legal - Proactive	0.00	5,000.00
8210-30 · Litigation-Lobbing Staff Salary	0.00	98.78
Total 8210 · Legal	4,500.00	18,598.78
8230 · FEC Filing & Consulting	1,500.00	4,500.00
Total 8200 · Professional Services	6,000.00	23,098.78
8300 · Depreciation Expense	1,983.73	5,951.19
Total Expense	137,251.46	377,040.10
Net Revenue	(30,199.95)	17,254.62

Balance Sheet Current vs Prior Month

As of March 31, 2018

	Mar 31, 18	Feb 28, 18	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
11 - Cash				
111U - PNC Check Acct 1 (Unrestricted)	114,693.59	96,184.82	18,508.77	19.24%
112U - BBT Check Acct 1 (Unrestricted)	20,081.84	56,831.29	(36,749.45)	(64.66%)
113R - PNC Check Acct 2 (Restricted)	153,787.69	141,375.16	12,412.53	8.78%
114R - BBT Chck Acct 2 (Restricted BF)	5,614.14	5,589.14	25.00	0.45%
Total 11 - Cash	294,177.26	299,980.41	(5,803.15)	(1.94%)
Total Checking/Savings	294,177.26	299,980.41	(5,803.15)	(1.94%)
Other Current Assets				
16 - Prepaid Expenses				
161 - Bulk Mail Account				
161-10 - Prepaid Bulk Mail VA	1,435.25	1,435.25	0.00	0.0%
161-20 - Prepaid Bulk Mail DC	505.56	505.56	0.00	0.0%
Total 161 - Bulk Mail Account	1,940.81	1,940.81	0.00	0.0%
165 - Prepaid Licenses	17,371.99	19,301.99	(1,930.00)	(10.0%)
166 - Prepaid Insurance	7,037.93	7,037.93	0.00	0.0%
167 - Prepaid Convention				
167-10 - Prepaid Convention General Exp	6,887.83	6,315.36	572.47	9.07%
167-20 - Prepaid Convention Travel/Other	1,500.00	1,500.00	0.00	0.0%
Total 167 - Prepaid Convention	8,387.83	7,815.36	572.47	7.33%
169 - Other Prepaid Expense	2,700.00	2,700.00	0.00	0.0%
Total 16 - Prepaid Expenses	37,438.56	38,796.09	(1,357.53)	(3.5%)
Total Other Current Assets	37,438.56	38,796.09	(1,357.53)	(3.5%)
Total Current Assets	331,615.82	338,776.50	(7,160.68)	(2.11%)
Fixed Assets				
17 - Fixed Assets				
172 - Furniture & Fixtures	25,878.73	25,878.73	0.00	0.0%
173 - Office Equipment	4,365.98	4,365.98	0.00	0.0%
174 - Computer Hardware	24,301.26	24,301.26	0.00	0.0%
175 - Computer Software	84,645.15	84,645.15	0.00	0.0%
176 - Capital Lease Assets	32,961.61	32,961.61	0.00	0.0%
177 - Office Building				
177-10 - Physical Structure	477,119.00	477,119.00	0.00	0.0%
177-20 - Land	347,881.00	347,881.00	0.00	0.0%
Total 177 - Office Building	825,000.00	825,000.00	0.00	0.0%
178 - Ofc Imprmnt Acq & Capt Expense	51,451.11	51,451.11	0.00	0.0%
179 - Accumulated Depreciation	(214,596.04)	(212,612.31)	(1,983.73)	(0.93%)
Total 17 - Fixed Assets	834,007.80	835,991.53	(1,983.73)	(0.24%)
Total Fixed Assets	834,007.80	835,991.53	(1,983.73)	(0.24%)
Other Assets				
18 - Non Current Collectables				
180 - Bequests Expected - Non Current	141,233.87	141,692.57	(458.70)	(0.32%)
Total 18 - Non Current Collectables	141,233.87	141,692.57	(458.70)	(0.32%)
Total Other Assets	141,233.87	141,692.57	(458.70)	(0.32%)
TOTAL ASSETS	1,306,857.49	1,316,460.60	(9,603.11)	(0.73%)

LIABILITIES & EQUITY	Mar 31, 18	Feb 28, 18	\$ Change	% Change
Liabilities				
Current Liabilities				
Accounts Payable				
21 - Accounts Payable	4,540.00	0.00	4,540.00	100.0%
Total Accounts Payable	4,540.00	0.00	4,540.00	100.0%
Other Current Liabilities				
24 - Accrued Expenses				
241 - Accrued Payroll	14,207.31	11,603.79	2,603.52	22.44%
242 - Accrued Vacation	22,995.00	22,041.00	954.00	4.33%
245 - Accrued Real Estate Tax	2,328.03	1,552.02	776.01	50.0%
Total 24 - Accrued Expenses	39,530.34	35,196.81	4,333.53	12.31%
25 - Accrued Payroll Taxes				
252 - 401(k) Liability	1,670.54	0.00	1,670.54	100.0%
Total 25 - Accrued Payroll Taxes	1,670.54	0.00	1,670.54	100.0%
27 - Deferred Liabilities				
272 - Deferred Convention Revenue	158,802.00	146,726.00	12,076.00	8.23%
Total 27 - Deferred Liabilities	158,802.00	146,726.00	12,076.00	8.23%
Total Other Current Liabilities	200,002.88	181,922.81	18,080.07	9.94%
Total Current Liabilities	204,542.88	181,922.81	22,620.07	12.43%
Long Term Liabilities				
28 - Long Term Liabilities				
281 - Capital Lease - Postage Machine	2,664.93	2,664.93	0.00	0.0%
282 - Capital Lease - Copier	14,692.31	14,692.31	0.00	0.0%
Total 28 - Long Term Liabilities	17,357.24	17,357.24	0.00	0.0%
29 - Loans & Mortgages (Principal)	230,460.13	232,483.36	(2,023.23)	(0.87%)
Total Long Term Liabilities	247,817.37	249,840.60	(2,023.23)	(0.81%)
Total Liabilities	452,360.25	431,763.41	20,596.84	4.77%
Equity				
31 - General Operating	829,153.96	829,188.96	(35.00)	(0.0%)
32 - Temp. Restricted Balances				
3204 - Fund - Campus	1,805.41	1,805.41	0.00	0.0%
3210 - Fund - Building	5,614.14	5,589.14	25.00	0.45%
3213 - Fund - Legal Offense Fund	669.11	659.11	10.00	1.52%
Total 32 - Temp. Restricted Balances	8,088.66	8,053.66	35.00	0.44%
Net Revenue	17,254.62	47,454.57	(30,199.95)	(63.64%)
Total Equity	854,497.24	884,697.19	(30,199.95)	(3.41%)
TOTAL LIABILITIES & EQUITY	1,306,857.49	1,316,460.60	(9,603.11)	(0.73%)

Statement of Cash Flows

Thru March 2018

	Mar 18	Jan - Mar 18
OPERATING ACTIVITIES		
Net Revenue	(30,199.95)	17,254.62
Adjustments to reconcile Net Income to net cash provided by operations:		
161-10 · Prepaid Bulk Mail VA	0.00	(360.64)
165 · Prepaid Licenses	1,930.00	5,790.00
167-10 · Prepaid Convention General Exp	(572.47)	(1,556.81)
169 · Other Prepaid Expense	0.00	(1,200.00)
21 · Accounts Payable	4,540.00	4,401.98
241 · Accrued Payroll	2,603.52	5,759.47
242 · Accrued Vacation	954.00	1,821.00
244 · Other Accrued Expenses	0.00	(21,937.66)
245 · Accrued Real Estate Tax	776.01	2,328.03
252 · 401(k) Liability	1,670.54	1,670.54
272 · Deferred Convention Revenue	12,076.00	57,074.00
Net cash provided by Operating Activities	(6,222.35)	71,044.53
INVESTING ACTIVITIES		
174 · Computer Hardware	0.00	(1,499.99)
179 · Accumulated Depreciation	1,983.73	5,951.19
180 · Bequests Expected - Non Current	458.70	68,258.70
Net cash provided by Investing Activities	2,442.43	72,709.90
FINANCING ACTIVITIES		
29 · Loans & Mortgages (Principal)	(2,023.23)	(5,857.73)
31 · General Operating	(35.00)	(415.00)
3210 · Fund - Building	25.00	405.00
3213 · Fund - Legal Offense Fund	10.00	10.00
Net cash provided by Financing Activities	(2,023.23)	(5,857.73)
Net cash increase for period	(5,803.15)	137,896.70
Cash at beginning of period	299,980.41	156,280.56
Cash at end of period	294,177.26	294,177.26

RELATED PARTY TRANSACTIONS AS OF: 03/31/18

Related Party Donations	Mem Expires / BSM Expires	MTD Contributions	YTD Contributions	Lifetime Giving (Since 1990)	Liberty Pledge Club
Starchild	04/08/19 - 04/03/19	\$ -	\$ -	\$ 3,340.00	
Ms. Erin Adams	12/31/18 - 03/19/19	\$ 45.00	\$ 45.00	\$ 1,191.70	Yes
Ms. Whitney Bilyeu	12/31/18 - 04/02/19	\$ 100.00	\$ 150.00	\$ 2,463.00	Yes
Mr. David Pratt Demarest	Life Member	\$ 645.00	\$ 795.00	\$ 12,335.47	Yes
Ms. Ruth Demarest *	02/23/19 - 02/05/19	\$ 150.00	\$ 150.00	\$ 649.00	
Mr. Sam Goldstein	12/31/18 - 04/02/19	\$ 50.00	\$ 100.00	\$ 5,994.45	Yes
Mr. Kevin Hagan *	02/22/17 - 02/22/17	\$ -	\$ -	\$ 308.00	
Mr. Timothy Hagan	Life Member	\$ 30.00	\$ 45.00	\$ 8,861.82	Yes
Ms. Caryn Ann Harlos	Life Member	\$ -	\$ -	\$ 3,828.09	
Mr. Daniel Hayes	Life Member	\$ 600.00	\$ 1,750.00	\$ 12,350.00	Yes
Mr. Jeffery Hewitt	Life Member	\$ 459.00	\$ 459.00	\$ 2,558.00	
Mr. Joshua Katz	06/20/18 - 12/27/18	\$ -	\$ -	\$ 1,442.00	
Dr. James Lark	Life Member	\$ 30.00	\$ 45.00	\$ 77,357.30	Yes
Ms. Deborah Marsh	12/11/18 - 12/11/18	\$ -	\$ -	\$ 300.00	
Mr. Edward Marsh	Life Member	\$ -	\$ -	\$ 6,045.00	
Ms. Alicia Mattson	Life Member	\$ -	\$ -	\$ 4,310.00	
Mr. Alex Merced	04/13/19 - 03/28/19	\$ 150.00	\$ 150.00	\$ 934.70	
Mr. Dustin Nanna	03/14/19 - 02/28/19	\$ 25.00	\$ 25.00	\$ 1,238.00	
Mr. Steven Nekhaila	Life Member	\$ -	\$ -	\$ 2,459.00	
Mr. Steven Nielson **	03/31/18 - 03/31/18	\$ -	\$ -	\$ 100.00	
Mr. Justin O'Donnell	11/17/18 - 11/17/18	\$ -	\$ -	\$ 189.00	
Mr. Sean O'Toole	Life Member	\$ 300.00	\$ 400.00	\$ 15,396.00	Yes
Mr. William Redpath	Life Member	\$ -	\$ -	\$ 117,429.00	
Mr. Frank Sarwark *	10/31/17 - 10/31/17	\$ -	\$ -	\$ 3,436.00	
Mr. Nicholas Sarwark	Life Member	\$ 65.00	\$ 85.00	\$ 5,224.00	Yes
Ms. Valerie Sarwark *	07/14/18 - 02/26/19	\$ 25.00	\$ 25.00	\$ 457.00	
Mr. Steve Scheetz	Life Member	\$ 484.00	\$ 484.00	\$ 2,408.00	Yes
Dr. Cisse Spragins *	Life Member	\$ 50.00	\$ 75.00	\$ 19,043.71	Yes
Mr. Aaron Starr	Life Member	\$ -	\$ -	\$ 20,963.00	
Ms. Elizabeth Van Horn	01/03/19 - 12/29/18	\$ -	\$ -	\$ 194.00	
Mr. Arvin Vohra	11/01/18 - 08/21/18	\$ -	\$ -	\$ 1,343.00	
Total Contributions:		\$ 3,208.00	\$ 4,783.00	\$ 334,148.24	

** Non LNC Member disclosed related party ** Thru 03/31/18 only*

Related Party Disbursements	Memo	MTD Disbursements	YTD Disbursements
Ms. Caryn Ann Harlos	Reimbursed Expense	\$ -	\$ 1,060.94
Tennessee Libertarian Party	Ballot Access	\$ 4,000.00	\$ 8,000.00
Total Disbursements:		\$ 4,000.00	\$ 9,060.94

CHAIR'S DISCRETIONARY TRANSACTIONS AS OF: 03/31/18

Chair	Memo	MTD Disbursements	YTD Disbursements
Mr. Nicholas Sarwark	None yet	\$ -	\$ -