

PRE-CONVENTION MEETING MINUTES
LIBERTARIAN NATIONAL COMMITTEE
JULY 8, 2020
ORLANDO, FLORIDA AND VIA ZOOM



CURRENT STATUS:
VERSION #:

FINAL
AUGUST 23, 2020

PREPARED BY **CARYN ANN HARLOS**, LNC SECRETARY

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LEGEND: text to be inserted, ~~text to be deleted~~, unchanged existing text, *substantive final main motions*.

All main substantive motions will be set off by ***bold and italics in green font*** (with related subsidiary and incidental motions *set off by highlighted italics*) and will be assigned a motion number comprising the date and a sequential number to be recorded in the Secretary's Main Motion/Ballot Tally record located at <https://tinyurl.com/lncvotestally2020>

Points of Order and substantive objections will be indicated in **BOLD RED TEXT**.

All vote results, challenges, and rulings will be set off by ***BOLD ITALICS***.

The Secretary produces an electronic One Note notebook for each meeting that contains all reports submitted as well as supplementary information. The notebook for this meeting can be found at <https://tinyurl.com/LNCOOneNoteJuly2020>.

The LPedia article for this meeting can be found at:
[https://lpedia.org/wiki/LNC Meeting 8 July 2020](https://lpedia.org/wiki/LNC_Meeting_8_July_2020)

OPENING CEREMONY

CALL TO ORDER

Chairman Nicolas Sarwark called the meeting to order at 4:10 p.m. (all times Eastern Time).

OPPORTUNITY FOR PUBLIC COMMENT

Starchild addressed the body during public comments.

HOUSEKEEPING

ATTENDANCE

The following were in attendance (*italics indicate attendance via Zoom*):

Officers: Nicholas Sarwark (Chair), Alex Merced (Vice-Chair), Caryn Ann Harlos (Secretary), Tim Hagan (Treasurer)

At-Large Representatives: *Joe Bishop-Henchman*, Sam Goldstein, Alicia Mattson, *Bill Redpath*, Joshua Smith

Regional Representatives: *Richard Longstreth* (Region 1), Steven Nekhaila (Region 2), Dustin Nanna (Region 3), Jeff Hewitt (Region 4), Susan Hogarth (Region 5), John Phillips (Region 6), *Whitney Bilyeu* (Region 7), Tucker Coburn (Region 8)

Regional Alternates: *Francis Wendt* (Region 1), David Sexton (Region 2), *Tim Ferreira* (Region 4), David Valente (Region 5), *Matthew Bughman* (Region 6), Erin Adams (Region 7), Richard Bowen (Region 8)

Absent:

Staff: *Daniel Fishman* (Executive Director), *Robert Kraus* (Operations Director)

The gallery contained many attendees as noted in the Attendance Roster attached hereto as **Appendix A** comprising attendees who signed the attendance book circulated by the Secretary or emailed the Secretary to let her know they attended remotely.

CREDENTIALS AND PAPERWORK CHECK

Ms. Harlos verified that all attendees were aware that all supporting documentation was available in the electronic One Note notebook ("One Note")

ADOPTION OF THE AGENDA

The Chair previously submitted a proposed agenda as follows:

Opening Ceremony

Call to Order	4:00 p.m.
Opportunity for Public Comment	5 minutes

Housekeeping

Attendance, Credentials, and Paperwork Check	2 minutes
Adoption of Agenda	5 minutes
Report of Potential Conflicts of Interest (Harlos)	3 minutes

Officer Reports

Chair's Report (Sarwark)	5 minutes
Vice-Chair's Report (Merced)	5 minutes
Treasurer's Report (Hagan)	5 minutes
Secretary's Report (Harlos)	5 minutes

Staff Reports

30 minutes

Special Counsel's Report

15 minutes

Reports of Standing Committees

Audit Committee	5 minutes
Affiliate Support Committee	5 minutes
Awards Support Committee	5 minutes
Convention Oversight Committee	10 minutes
Employment Policy & Compensation Committee	5 minutes
IS Committee	5 minutes
Platform Committee	10 minutes
Bylaws Committee	10 minutes
Credentials Committee	10 minutes
Ballot Access Committee	15 minutes
Candidate Support Committee	5 minutes
Historical Preservation Committee	5 minutes

New Business with Previous Notice**New Business without Previous Notice****Regional Reports (supplements to printed reports)**

Region 1	3 minutes
Region 2	3 minutes
Region 3	3 minutes
Region 4	3 minutes
Region 5	3 minutes
Region 6	3 minutes
Region 7	3 minutes

Region 8	3 minutes
TOTAL:	194 minutes

Without objection per an email request from Julie Fox, the time allotted for the Audit Committee Report was extended to fifteen (15) minutes.

Without objection, Mr. Nanna moved to add discussion of coordinated expenditures in Ohio for five (5) minutes to New Business Without Prior Notice.

The amended agenda was adopted without objection as follows:

<u>Opening Ceremony</u>	
Call to Order	4:00 p.m.
Opportunity for Public Comment	5 minutes
<u>Housekeeping</u>	
Attendance, Credentials, and Paperwork Check	2 minutes
Adoption of Agenda	5 minutes
Report of Potential Conflicts of Interest (Harlos)	3 minutes
<u>Officer Reports</u>	
Chair's Report (Sarwark)	5 minutes
Vice-Chair's Report (Merced)	5 minutes
Treasurer's Report (Hagan)	5 minutes
Secretary's Report (Harlos)	5 minutes
<u>Staff Reports</u>	30 minutes
<u>Special Counsel's Report</u>	15 minutes
<u>Reports of Standing Committees</u>	
Audit Committee	15 minutes
Affiliate Support Committee	5 minutes
Awards Support Committee	5 minutes
Convention Oversight Committee	10 minutes
Employment Policy & Compensation Committee	5 minutes
IS Committee	5 minutes
Platform Committee	10 minutes
Bylaws Committee	10 minutes
Credentials Committee	10 minutes
Ballot Access Committee	15 minutes
Candidate Support Committee	5 minutes
Historical Preservation Committee	5 minutes

New Business with Previous Notice

New Business without Previous Notice

Coordinated Expenditures in Ohio (Nanna)	5 minutes
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Regional Reports (supplements to printed reports)

Region 1	3 minutes
Region 2	3 minutes
Region 3	3 minutes
Region 4	3 minutes
Region 5	3 minutes
Region 6	3 minutes
Region 7	3 minutes
Region 8	3 minutes

TOTAL:	209 minutes
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REPORT OF POTENTIAL CONFLICTS OF INTEREST

Ms. Harlos had previously circulated a copy of the currently disclosed conflicts and asked for any updates. The updated list of conflicts of interests is attached as **Appendix B**.

OFFICER REPORTS

CHAIR'S REPORT

Mr. Sarwark had submitted a written report in advance (see **Appendix C**).

The LNC took no action.

VICE-CHAIR'S REPORT

Mr. Merced had submitted a written report in advance (see **Appendix D**).

The LNC took no action.

TREASURER'S REPORT

Mr. Hagan submitted the regular monthly end-of-month financial report as well as a copy of his Power Point presentation in advance (see **Appendix E**).

The LNC took no action.

SECRETARY'S REPORT

Ms. Harlos had submitted a written report in advance (see **Appendix F**).

APPROVAL OF MINUTES

Without objection, Ms. Harlos moved to approve the May 9, 2020 LNC Minutes, Version 1. [200708-1]

Without objection, Ms. Harlos moved to approve the May 9, 2020 Executive Committee Minutes, Version 2 and the June 1, 2020 Executive Committee Minutes, Version 1. [200708-2]

STAFF REPORTS

Staff members had submitted written reports (see **Appendix G**) which were provided for review in the One Note. Any oral updates were postponed until later in the meeting.

SPECIAL COUNSEL'S REPORT

There was no report submitted.

REPORTS OF STANDING COMMITTEES

AUDIT COMMITTEE

Julie Fox, as Chair of the Audit Committee, had submitted a written report, the 2019 Audited Financial Statements, 2019 Board Disclosure Letter, and 2019 Management Letter in advance (see **Appendices H-K**), Rich Bowen supplemented with an oral report.

The LNC took no action.

AFFILIATE SUPPORT COMMITTEE

No report was submitted in advance of this meeting.

The LNC took no action.

AWARDS COMMITTEE

The Awards Committee submitted a report in advance (see **Appendix L**). No presentation was given by a representative of the committee.

The LNC took no action.

CONVENTION OVERSIGHT COMMITTEE

The Convention Oversight Committee did not submit a written report in advance. Sam Goldstein, Erin Adams, and Alicia Mattson provided brief oral reports on behalf of the committee and received a round of applause for all of the committee members.

The LNC took no action.

EMPLOYMENT POLICY AND COMPENSATION COMMITTEE

No report was submitted in advance of this meeting.

The LNC took no action.

INFORMATION SERVICES (IS) COMMITTEE

No report was submitted in advance of this meeting.

The LNC took no action.

PLATFORM COMMITTEE

Caryn Ann Harlos, as Chair of the Platform Committee, provided a brief oral report and indicated that their written report has been submitted to the convention delegates.¹

The LNC took no action.

BYLAWS AND CONVENTION RULES COMMITTEE

Joe Bishop-Henchman, as Chair of the Bylaws and Convention Rules Committee, provided a brief oral report and indicated that their written report has been submitted to the convention delegates.²

The LNC took no action.

CREDENTIALS COMMITTEE

No report was submitted in advance of this meeting. Susan Hogarth, as Chair of the Credentials Committee, stated that a preliminary report will be ready to present to the convention tomorrow morning.

The LNC took no action.

Mr. Longstreth raised an **OBJECTION** that this meeting was not being conducted as previously agreed with everyone being logged on to the Zoom meeting though some LNC

¹ A copy can be found here:

https://lpedia.org/w/images/d/df/Final_Report_of_the_2020_Libertarian_Party_Platform_Committee_.pdf

² A copy can be found here: <https://lpedia.org/wiki/File:2020-Report-of-the-Bylaws-and-Rules-Committee-FINAL.pdf>

members would also be physically present in the same room. Mr. Sarwark indicated he would ask everyone to do that.

BALLOT ACCESS COMMITTEE

Bill Redpath, as Chair of the Ballot Access Committee, had submitted a written report in advance (see **Appendix M**) and supplemented with an oral report. He fielded questions and provided answers.

BALLOT ACCESS ENCUMBRANCE

Without objection, Mr. Redpath moved that \$55,000 be encumbered from this point forward to fund ballot access drives for 2020. [200708-3]

STAFF REPORTS (CONT'D)

Ms. Harlos left the meeting for approximately fifteen (15) minutes with Ms. Mattson assuming secretarial duties during that time.

Without objection, Mr. Fishman presented a brief oral report regarding the previously submitted staff reports. He also fielded questions and provided answers.

The LNC took no action.

REPORTS OF STANDING COMMITTEES (CONT'D)

CANDIDATE SUPPORT COMMITTEE

No report was submitted in advance of this meeting. Sam Goldstein, as Chair of the Candidate Support Committee, gave a brief oral report.

The LNC took no action.

HISTORICAL PRESERVATION COMMITTEE

Caryn Ann Harlos, as Chair of the Historical Preservation Committee, had submitted a written report in advance (see **Appendix N**) and supplemented with an oral report.

The LNC took no action.

REPORTS OF SPECIAL COMMITTEES

MEMBERSHIP SUPPORT COMMITTEE

Omar Recuero, as Chair of the Membership Support Committee, had submitted a written report in advance (see **Appendix O**) and supplemented with an oral report.

The LNC took no action.

NEW BUSINESS WITH PREVIOUS NOTICE

COORDINATED EXPENDITURES

Without objection, Ms. Adams moved to permit the Libertarian Party of Ohio to use \$550,000 of the LNC's coordinated expenditures allotment. [207008-4]

REGIONAL REPORTS

REGION 1 REPORT

Alaska, Arkansas, Colorado, Hawaii, Kansas, Montana, New Mexico, Nevada, Oregon, Utah, Washington, Wyoming

Region 1 Representative Mr. Longstreth had submitted a written report in advance (see **Appendix R**) and supplemented with a brief oral report.

The LNC took no action.

REGION 2 REPORT

Florida, Georgia, Tennessee

No written report was submitted in advance of this meeting. Region 2 Representative Mr. Nekhaila provided a brief oral report.

The LNC took no action.

REGION 3 REPORT

Indiana, Kentucky, Michigan, Ohio

No written report was submitted in advance of this meeting. Region 3 Representative Mr. Nanna provided a brief oral report.

The LNC took no action.

REGION 4 REPORT

California

No written report was submitted in advance of this meeting.

The LNC took no action.

REGION 5 REPORT

Delaware, District of Columbia, Maryland, North Carolina, Pennsylvania, South Carolina, Virginia, West Virginia

Region 5 Representative Ms. Hogarth had submitted a written report in advance (see **Appendix S**) and supplemented with a brief oral report.

The LNC took no action.

Jim Lark had also submitted an International Representative Report (see **Appendix P**) and a Campus Organizing Report (see **Appendix Q**).

REGION 6 REPORT

Illinois, Iowa, Minnesota, Missouri, Nebraska, North Dakota, South Dakota, Wisconsin

No written report was submitted in advance of this meeting. Region 6 Representative Mr. Phillips provided a brief oral report.

The LNC took no action.

REGION 7 REPORT

Alabama, Arkansas, Louisiana, Oklahoma, Texas

No written report was submitted in advance of this meeting. Region 7 Alternate Ms. Adams provided a brief oral report.

The LNC took no action.

REGION 8 REPORT

Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, New York, Rhode Island, Vermont

Region 8 Representative Mr. Coburn had submitted a written report in advance (see **Appendix T**) and supplemented with a brief oral report.

The LNC took no action.

ADJOURNMENT

ANNOUNCEMENTS

Following announcements, the LNC adjourned for the day without objection at 5:47 p.m.

TABLE OF NUMBERED MOTIONS/BALLOTS

**note that the master log of motions in 2020 can be found here: <https://tinyurl.com/lncvotestally2020>*

ID#	Motion/Ballot	Result
200708-1	Approve 5/9/20 LNC Meeting Minutes	PASSED
200708-2	Approve 5/9/20 and 6/1/20 Executive Committee Meeting Minutes	PASSED
200708-3	Encumber \$55,000 for ballot access drives.	PASSED
200708-4	Permit LPO to use portion of LNC's coordinated expenditures allotment.	PASSED

TABLE OF APPENDICES

Appendix	Title	Author
A	Public Attendance Roster	Caryn Ann Harlos
B	Updated Conflicts of Interest	Caryn Ann Harlos
C	Chair's Report	Nicholas Sarwark
D	Vice-Chair's Report	Alex Merced
E	Treasurer's Report Power Point and June End-of-Month Financial Reports	Tim Hagan Robert Kraus
F	Secretary's Report	Caryn Ann Harlos
G	Staff Reports	Staff
H	Audit Committee Report	Audit Committee
I	2019 Audited Financial Statements	Frye & Company
J	Board Disclosure Letter	Frye & Company
K	Management Letter	Frye & Company
L	Awards Committee Report	Jim Lark
M	Ballot Access Committee Report	Bill Redpath
N	Historical Preservation Committee Report	Caryn Ann Harlos
O	Membership Support Committee Report	Omar Recuero
P	International Representative Report	Jim Lark
Q	Campus Organizing Report	Jim Lark
R	Region 1 Report	Richard Longstreth
S	Region 5 Report	Susan Hogarth
T	Region 8 Report	Tucker Coburn
U	June Membership Report	Robert Kraus

Respectfully submitted,



LNC Secretary ~ Secretary@LP.org ~ 561.523.2250

APPENDIX A - PUBLIC ATTENDANCE ROSTER

GALLERY ATTENDANCE SHEET³

<u>NAME</u>	<u>STATE</u>
Avigayil Aaronson	FL
Hadassah Aaronson	FL
Gary Alvastad	CA
Greg Baldwin	SD
Daniel Cardwell	FL
<i>Joe Dehn</i>	CA
<i>David Demarest</i>	NE
Tiffany Diaz	WA
Joe Euckland	WI
Linnea Gabbard	AR
<i>James Jenneman</i>	MI
<i>Kay Kammerud</i>	WI
Conor Kirkman	WA
Josh Lallement	CO
Shawn Levasseur	ME
Zach Lichowsky	AR
Data Logan	WA
Jeff Mauer	IN
Ken Moellman	KY
Brian Mooney	AR
<i>Chuck Moulton</i>	PA
Omar Recuero	FL
Roger Roots	MT
Mark Rutherford	IN
Devin Saxon	SD
Dave Sorensen	WA
Mike Sutheriess	IN
Nick Taylor	NC

³ Also included are persons who emailed the Secretary to advise they were attending remotely. Remote attendees are indicated by italics.

APPENDIX B – UPDATED CONFLICTS OF INTEREST

Cumulative LNC Potential Conflicts of Interest

As of July 8, 2020

Erin Adams

- Board Member, The Feldman Foundation
- Co-host of the Crossover TV show
- Elected Chair of the Libertarian State Leadership Alliance 2018
- Networking Director for Roads to Freedom Foundation

Whitney Bilyeu

- Member, Steering Committee of the Foreign Policy Alliance
- Husband is Vice-Chair of the Harris County Libertarian Party
- Candidate for LP Texas Chair
- Texas State Board of Education, District 6

Joe Bishop-Henchman

- Employer law firm (McDermott Will & Emery) has added the LNC to its conflicts database. No conflicts were identified at present.

Rich Bowen

Matthew Bughman

- City of Milwaukee Police Department (Employer)
- Law Enforcement Action Partnership, formerly Law Enforcement Against
- Prohibition (member)
- Libertarian Party of Wisconsin (State Chair)

Tucker Coburn

- 1st Vice Chair, Libertarian Party of New York
- Candidate for State Senate - NY SD-20
- Campaign Manager, Thomas Daniel Quiter for NY Senate
- Deputy Campaign Manager, Duane Whitmer for Congress
- Field Director, Joe Bishop-Henchman for LNC Chair
- Field Director for Kevin Kahn for Congress

T.J. Ferreira

Sam Goldstein

(none)

Tim Hagan

- Treasurer, Libertarian Party of Nevada
- Candidate, Nevada State Senate

Caryn Ann Harlos

- Page Owner/Admin multiple FB groups/Pages, largest of which is Libertarian Party USA
- Runs a liberty activist YouTube channel (Pink Flame of Liberty)
- Runs LP-centric podcasts (The Big L Podcast and the Cult of RONR)
- Communications Director, Libertarian Party of Douglas County
- Declared candidate for 2020 National Secretary
- Candidate for Colorado State House
- Policy Committee Member, Colorado RCV

Jeff Hewitt

- Mayor, Calimesa, California
- Member, Libertarian Millennial Caucus
- Member, West Riverside County Council of Governments

Susan Hogarth

- Staff, Campaign to Elect Steven DiFiore
- Board member, Libertarian Party Radical Caucus

Richard Longstreth

- Works for Lowe's Home Improvement
- Member of the Libertarian Party Radical Caucus
- Arizona Libertarian Party Platform
- Committee and Arizona Libertarian Party County Development Committee

Chris Luchini

- Chair of the Libertarian Party of New Mexico
- Candidate for New Mexico Public Regulation Commission district 3
- Spouse is a LP candidate for New Mexico Education Commission district 4

Alicia Mattson

- Secretary, Libertarian National Campaign Committee

Alex Merced

- Media Director of Manhattan LP

Dustin Nanna

(none)

Steven Nekhaila

- Treasurer/Secretary, Libertarian Party of the Florida Keys
- Chair, Libertarian Party of Florida
- At-large director, Libertarian Party of Florida
- Alumni member, Young Americans for Liberty

John Phillips

- County Chair

- Gas Station Owner/Operator
- Executive Board (CFO) of Decatur Defenders - an anti-violence organization
- Secretary Libertarian Unity Caucus
- Incurrible Smart Ass

Bill Redpath

- Member of Fairvote Advisory Board
- Treasurer, Citizens in Charge Foundation
- Treasurer, Citizens in Charge
- In charge of Illinois Petition drive

Nick Sarwark

- Executive Director of the Libertarian Policy Institute
- Principal of Wedge Squared Strategies, LLC - current clients that could be potential conflicts of interest are the Free State Project and Robert Strawder for Nevada Assembly District 19

Victoria Paige Sexton

- Tennessee liaison- The Feldman Foundation
- Carroll County Chair- Libertarian Party of Tennessee
- Husband is Vice-Chair of LPTN

David Valente

- Federal Employee
- State Chair Libertarian Party of West Virginia
- National Board Member, The People

Francis Wendt

- Treasurer, Montana Libertarian Party (MTLP)
- Chair, MTLP Judicial Committee
- Secretary, Libertarian Party of Gallatin Valley (county party)
- Employer: Hilton Worldwide
- Officer Candidate, Montana Army National Guard
- Treasurer, Roger Root's Montana State Auditor race
- Candidate for Montana House District 62

APPENDIX C – CHAIR'S REPORT

Chair's Report – 1/26/2020 – 7/8/2020

- Met with major donors in person and on the phone to keep them updated on Libertarian Party progress and plans.
- Met with current and potential Presidential candidates.
- Presided over Presidential nominating convention.
- Gave media interviews, including Reason, Morning Joe on MSNBC, and others.
- Worked with staff to put out timely press releases and statements on issues.
- Consulted with Oliver Hall on legal issues, including lawsuits, appeals, and amicus briefs.
- Reviewed and executed current and upcoming convention contracts.
- Engaged with candidates and LP members on social media.
- Responded to LP member correspondence regarding official positions and concerns.
- Assisted candidates with their campaigns for public office.

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APPENDIX D – VICE-CHAIRS REPORT



Final Vice Chair Report
By Alex Merced
Term Ending July 12th, 2020

- Nothing to report

APPENDIX E – TREASURER'S REPORT



Page 2 – EOM Membership and Revenue Charts and Graphs

Page 4 – EOM Financial Summary Reports

Page 5 - Statement of Operations Budget vs. Actual

Page 6 - 2020 v. 2018 Comparisons Statement of Operations

Page 7 - P&L Detail (w-Functional Allocation of Expenses) by Month

Page 10 – Balance Sheet Curr v. Prior Month Comparison

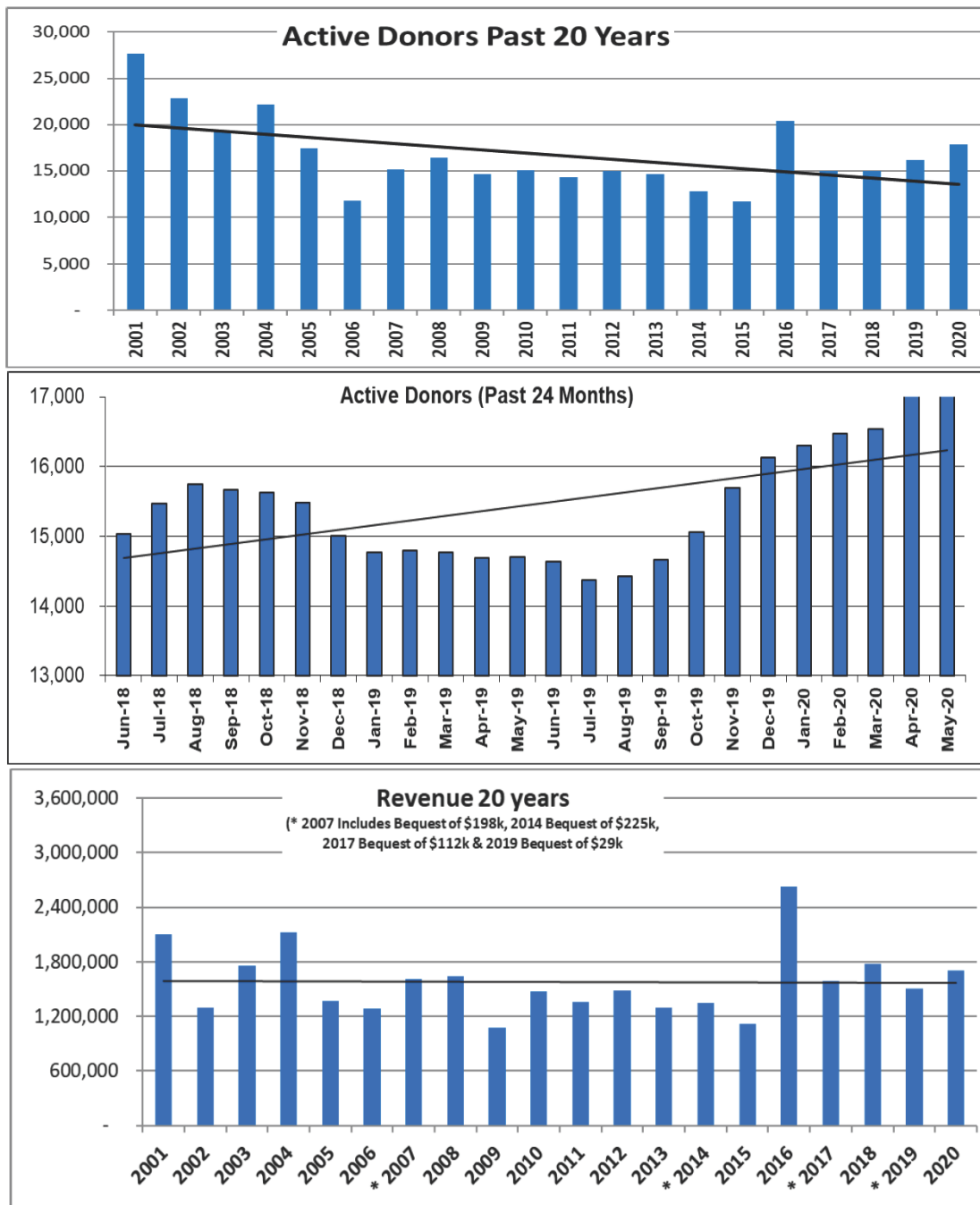
Page 12 - Cash Flow Report

Page 12 – 2020 Convention Revenue & Liability Report

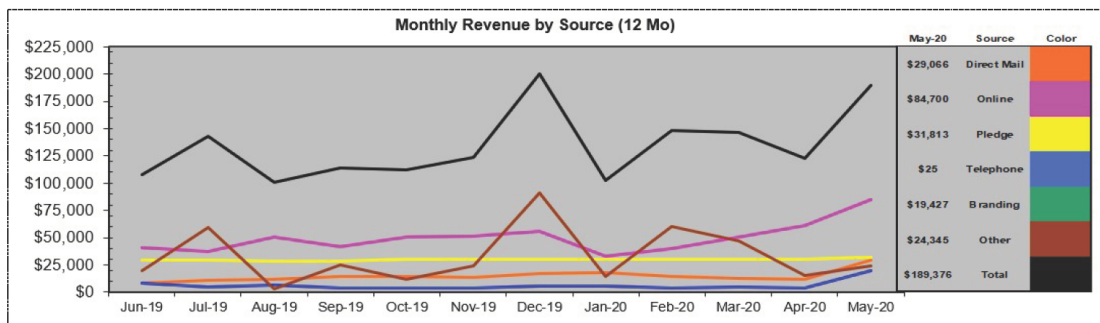
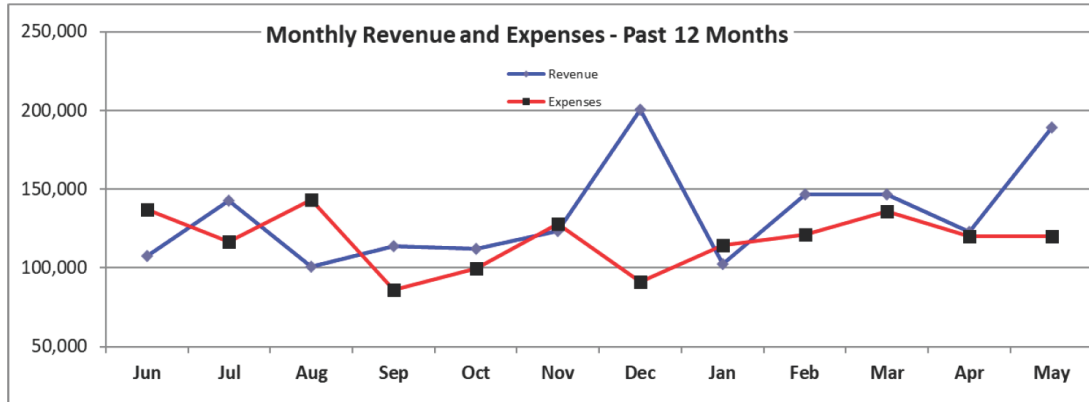
Page 13 – Related Party Contributions and Disbursements

Page 13 – Chair's Discretionary Disbursements

End of Month Reports – Charts



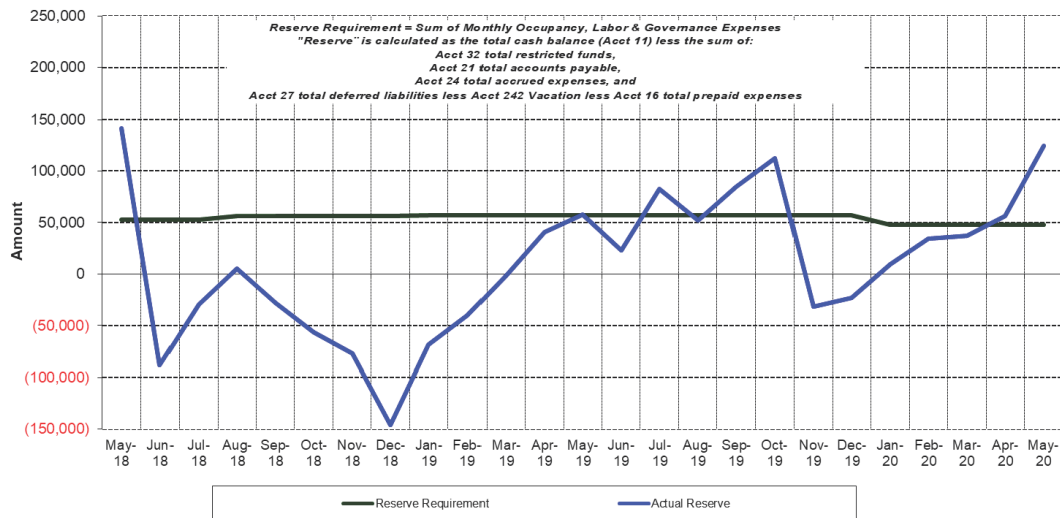
APPENDIX E TREASURER'S REPORT



Reserve Adequacy Trend & Cash Less Liabilities (24 Months)

2020 Resv Target = \$47,458 - Curr Month Resv = \$124,758*

* Reflects definition change effective 11/19



End of Month Reports – Financial Summary

Revenue - by Function as % of Total

2016 thru 2020

	2016	2017	2018	2019	2020
Membership Revenue	807,450	554,688	583,082	622,486	314,956
% Total Non Conv Revenue	35%	38%	39%	41%	44%
General Fundraising	1,178,909	764,757	762,568	648,038	336,216
% Total Non Conv Revenue	51%	52%	51%	43%	47%
Project/Program/Other	346,495	156,261	145,456	230,807	58,658
% Total Non Conv Revenue	15%	11%	10%	15%	8%
Total Non Convention Package Revenue	2,332,854	1,475,706	1,491,106	1,501,331	709,830

P&L Acct Summary Last Month Plus YTD

January through May 2020

	Jan 20	Feb 20	Mar 20	Apr 20	May 20	TOTAL
Revenue						
4000 · General Fundraising	88,014	141,867	137,879	116,814	164,988	649,562
4100 · Project Revenue	6,193	1,000	175	0	3,396	10,764
4200 · Events and Conventions	813	281	406	10	100	1,610
4300 · Program Revenue	7,439	5,362	8,255	5,859	20,892	47,807
4600 · Refunds of Contributions	0	(25)	0	(20)	0	(45)
4700 · Other Receipts	13	0	118	0	0	131
Total Revenue	102,472	148,485	146,833	122,663	189,376	709,829
Expense						
7000 · General Fundraising Expense	33,779	29,716	34,067	29,596	36,780	163,938
7100 · Project-Related Expenses	257	208	0	0	0	465
7200 · Events and Conventions Exp	1,133	2,071	698	531	2,743	7,176
7300 · Program-Related Expenses	34,160	41,615	53,994	41,260	40,806	211,835
8000 · Salary & Related Expense	18,361	15,042	15,941	19,045	20,255	88,644
8100 · Admin & Overhead Expense	14,500	26,384	20,193	20,304	9,993	91,374
8200 · Professional Services	7,957	4,802	7,982	6,148	6,267	33,156
8300 · Depreciation Expense	2,999	2,999	2,999	2,999	2,999	14,995
Total Expense	113,146	122,837	135,874	119,883	119,843	611,583
Net Revenue	(10,674)	25,648	10,959	2,780	69,533	98,246

Balance Sheet Summary - Current vs Prior Month

	May 31, 20	Apr 30, 20	\$ Change	% Change
ASSETS				
Current Assets				
Total Checking/Savings	324,336.02	319,019.02	5,317.00	1.67%
Total Other Current Assets	105,053.39	99,804.06	5,249.33	5.26%
Total Current Assets	429,389.41	418,823.08	10,566.33	2.52%
Total Fixed Assets	851,063.67	854,062.80	(2,999.13)	-0.35%
TOTAL ASSETS	1,280,453.08	1,272,885.88	7,567.20	0.59%
LIABILITIES & EQUITY				
Liabilities				
Total Current Liabilities	283,520.36	334,961.47	(51,441.11)	-15.36%
Total Long Term Liabilities	83,042.11	85,596.39	(2,554.28)	-2.98%
Total Liabilities	371,057.47	433,022.76	(61,965.29)	-14.31%
Total Equity	909,395.61	839,863.12	69,532.49	8.28%
TOTAL LIABILITIES & EQUITY	1,280,453.08	1,272,885.88	7,567.20	0.59%

Standard Statement of Operations - 2020
Budget vs. Actual

	Un- restricted May-20	Temp. Restricted	Total May- 20	Jan-May 2020	Budget Year to Date	Actual vs. Budget YTD	Annual Budget 2020	2020 Budget Remaining
Support and Revenue								
20-Membership Dues	94,382		94,382	314,956	303,125	11,831	727,500	412,544
21-Donations	19,509		19,509	42,997	172,250	(129,253)	413,400	370,403
22-Recurring Gifts	31,813		31,813	153,480	152,958	521	367,100	213,620
23-Board/ED Solicitation Major Gifts	0		0	74,125	57,792	16,333	138,700	64,575
24-Convention Revenue	0		0	0	0	0	352,000	352,000
25-Project Program Revenue	4,861	0	4,861	16,967	18,708	(1,741)	44,900	27,933
26-Brand Dev / Political Materials	19,427		19,427	38,008	80,000	(41,992)	192,000	153,992
27-Ballot Access & Related Donations	19,384		19,384	65,569	62,417	3,152	149,800	84,231
28-Membership Communication	0		0	3,596	0	3,596	0	(3,596)
29-Other Revenue	0		0	132	0	132	0	(132)
Total Support and Revenue	189,376	0	189,376	709,830	847,250	(137,420)	2,385,400	1,675,570
Cost of Support and Revenue								
32-Fundraising Costs	27,955		27,955	116,472	138,917	(22,445)	333,400	216,928
33-Membership Fundraising Costs	8,323		8,323	38,907	67,250	(28,343)	161,400	122,493
35-Convention	0		0	0	0	0	352,000	352,000
36-Ballot Access Fundraising Exp	0		0	4,639	4,167	473	10,000	5,361
37-Building Fundraising Exp	0	0	0	0	0	0	0	0
Total Cost of Support and Revenue	36,278	0	36,278	160,018	210,333	(50,316)	856,800	696,782
Net Support Available for Programs	153,098	0	153,098	549,813	636,917	(87,104)	1,528,600	978,787
Program Expense								
40-Administrative Costs	19,092	0	19,091.79	137,342.56	135,917	1,426	326,200	188,857
45-Compensation	35,243		35,243.47	183,346.04	174,167	9,179	418,000	234,654
50-Affiliate Support	6,027		6,027.00	21,676.00	34,583	(12,907)	83,000	61,324
55-Brand Dev / Political Materials	2,158		2,158.37	8,040.84	80,000	(71,959)	192,000	183,959
58-Campus Outreach	0		0.00	0.00	0	0	0	0
60-Candidate, Campaign & Initiatives	10,797		10,796.73	56,731.54	76,333	(19,602)	183,200	126,468
70-Ballot Access VR & Related Exp	2,010		2,009.54	20,293.13	97,917	(77,624)	235,000	214,707
75-Litigation	0	0	0.00	3,334.90	6,625	(3,290)	15,900	12,565
80-Media	136		136.00	186.00	7,583	(7,397)	18,200	18,014
85-Member Communication	8,102		8,102.41	17,115.27	19,167	(2,051)	46,000	28,885
88-Outreach	0		0.00	3,500.00	3,542	(42)	8,500	5,000
90-Project Program Other	0	0	0.00	0.00	1,042	(1,042)	2,500	2,500
Total Program Expense	83,565	0	83,565	451,566	636,875	(185,309)	1,528,500	1,076,934
Total Net Operating Surplus (or Deficit)	69,532	0	69,532	98,246	42	98,205	100	(98,146)
Unrestricted Net Operating Surplus (or Deficit)			69,532	90,435			(24,900)	

Statement of Operations - 2020 v. 2018 Comparison

	Total May-20	Total May18	Diff 20 v 18	2020 YTD	2018 YTD	Diff 20 v 18
Support and Revenue						
20-Membership Dues	94,382	42,767	51,615	314,956	236,763	78,193
21-Donations	19,509	4,169	15,340	42,997	148,992	-105,995
22-Recurring Gifts	31,813	30,268	1,545	153,480	145,375	8,104
23-BoardSolicitation MajorGifts	0	0	0	74,125	500	73,625
24-Convention Revenue	0	0	0	0	0	0
25-Project Program Revenue	4,861	538	4,323	16,967	11,003	5,965
26-Brand Dev / Pol Materials Rev	19,427	3,295	16,132	38,008	20,200	17,808
27-BallotAccess Donations	19,384	23,604	-4,220	65,569	38,695	26,874
28-Publications Materials Other	0	0	0	3,596	0	3,596
29-Other Revenue	0	0	0	132	208	-76
Total Support and Revenue	189,376	104,641	84,735	709,830	601,737	108,094
Cost of Support and Revenue						
32-Fundraising Costs	27,955	8,502	19,453	116,472	63,005	53,467
33-Membership Fundraising Costs	8,323	34,074	-25,751	38,907	128,871	-89,964
35-Convention	0	0	0	0	0	0
36-Ballot Access Fundraising Exp	0	4,623	-4,623	4,639	8,789	-4,150
37-Building Fundraising Exp	0	0	0	0	60	-60
Total Cost of Support and Revenue	36,278	47,198	-10,920	160,018	200,725	-40,708
Net Support Available for Programs	153,098	57,443	95,655	549,813	401,012	148,801
Program Expense						
40-Administrative Costs	19,092	27,648	-8,556	137,343	138,272	-930
45-Compensation	35,243	42,523	-7,279	183,346	195,448	-12,102
50-Affiliate Support	6,027	4,063	1,964	21,676	21,946	-270
55-Brand Dev / Pol Materials	2,158	3,830	-1,672	8,041	23,870	-15,829
58-Campus Outreach	0	0	0	0	0	0
60-Candidate, Campaign & Initiatives	10,797	11,666	-869	56,732	26,789	29,943
70-BallotAccess Petitioning Related Exp	2,010	51,374	-49,364	20,293	85,937	-65,643
75-Litigation	0	0	0	3,335	889	2,446
80-Media	136	2,013	-1,877	186	8,831	-8,645
85-Member Communication	8,102	6,474	1,628	17,115	22,807	-5,692
88-Outreach	0	439	-439	3,500	2,803	697
90-Project Program Other	0	38	-38	0	2,029	-2,029
Total Program Expense	83,565	150,067	-66,502	451,566	529,622	-78,055
Net Operating Surplus (or Deficit)	69,532	-92,624	162,157	98,246	-128,610	226,857

P&L Acct Detail w-Funct Alloc of Exps Last Month Plus YTD
January through May 2020

	<u>May 20</u>	<u>TOTAL</u>
Revenue		
4000 · General Fundraising		
4010 · Direct Mail Fundraising		
4010-10 · DM - House Fundraising General	7,861.11	12,699.36
4010-11 · DM - House Fundraising Renewal	400.00	1,655.00
4010-12 · DM - House Fundraising NewDonor	0.00	20.00
4010-20 · DM - Donor Renewal	20,705.00	69,808.99
4010-30 · DM - New Donor Prospecting	100.00	1,905.00
Total 4010 · Direct Mail Fundraising	29,066.11	86,088.35
4020 · Direct Solicitation Major Donor		
4020-10 · Board Solicitation	0.00	25.00
4020-20 · Chair Solicitation	0.00	35,500.00
4020-30 · ED Solicitation	0.00	38,600.00
Total 4020 · Direct Solicitation Major Donor	0.00	74,125.00
4030 · Online Contributions - Web		
4030-10 · Online Cont - General	11,547.91	28,393.69
4030-20 · Online Cont - Donor Renewal	41,589.90	146,344.90
4030-30 · Online Cont - New Donor Prosp	31,562.18	93,952.18
Total 4030 · Online Contributions - Web	84,699.99	268,690.77
4040 · Tele Fundraising - Phone Bank		
4040-10 · Tele Fund - General	0.00	340.00
4040-20 · Tele Fund - Donor Renewal	25.00	1,270.00
Total 4040 · Tele Fundraising - Phone Bank	25.00	1,610.00
4080 · Recurring Contrib - Pledge	31,813.33	153,479.66
4090 · Ballot Access / Voter Reg	19,383.56	65,568.86
Total 4000 · General Fundraising	164,987.99	649,562.64
4100 · Project Revenue		
4108 · Building Fund	1,000.00	8,193.00
4111 · Legal Action Fund	2,395.99	2,570.99
Total 4100 · Project Revenue	3,395.99	10,763.99
4200 · Events and Conventions		
4200-20 · Conv Fundraising - Unrestricted	100.00	1,609.66
Total 4200 · Events and Conventions	100.00	1,609.66
4300 · Program Revenue		
4310 · Affiliate Development	140.00	2,378.40
4330 · Media Relations	500.00	1,000.00
4340 · LP News	0.00	3,596.19
4360 · Campaign Support & Initiatives		
4360-40 · Campaign/Candidate Support	800.00	2,650.00
Total 4360 · Campaign Support & Initiatives	800.00	2,650.00
4375 · Brand / Political Materials	19,426.63	38,007.87
4395 · LPedia Historical Preservation	25.00	175.00
Total 4300 · Program Revenue	20,891.63	47,807.46
4600 · Refunds of Contributions	0.00	(45.28)
4700 · Other Receipts		
4710 · Interest & Dividends	0.00	131.79
Total 4700 · Other Receipts	0.00	131.79
Total Revenue	189,375.61	709,830.26

APPENDIX E
TREASURER'S REPORT

Expense	May 20	TOTAL
7000 · General Fundraising Expense		
7010 · Direct Mail Fundraising Exp		
7010-10 · DM - House General Expense	21,780.89	84,423.33
7010-20 · DM - Donor Renewal Expense	5,655.84	19,349.81
7010-30 · DM - New Donor Prospecting Exp	2,309.43	13,892.32
Total 7010 · Direct Mail Fundraising Exp	29,746.16	117,665.46
7030 · Online Contributions Exp - Web		
7030-20 · Online Cont Exp - Donor Renewal	250.00	2,903.75
7030-30 · Online Cont Exp - New Donor	0.00	1,977.68
Total 7030 · Online Contributions Exp - Web	250.00	4,881.43
7040 · Tele Fundraising Expense		
7040-20 · Tele Fund Exp - Donor Renewal	108.00	783.00
Total 7040 · Tele Fundraising Expense	108.00	783.00
7080 · Recurring Contrib - Pledge	391.99	8,737.37
7090 · Ballot Access Fundraising Exp	0.00	4,639.20
7095 · Credit Card Prc Fees	5,781.66	21,989.30
7099 · Gen Fundraising Staff Salary	501.84	5,241.67
Total 7000 · General Fundraising Expense	36,779.65	163,937.43
7100 · Project-Related Expenses		
7106 · Campus Outreach Project		
7106-20 · Campus Outreach Staff Salary	0.00	465.64
Total 7106 · Campus Outreach Project	0.00	465.64
Total 7100 · Project-Related Expenses	0.00	465.64
7200 · Events and Conventions Exp		
7200-20 · Convention Fundraising Expense	0.00	1,321.80
7200-40 · Events & Conv Staff Salary	2,743.38	5,854.68
Total 7200 · Events and Conventions Exp	2,743.38	7,176.48
7300 · Program-Related Expenses		
7310 · Affiliate Support		
7310-10 · Affiliate Development & Support	6,027.00	21,676.00
7310-20 · Affiliate Support Staff Salary	334.56	3,815.37
Total 7310 · Affiliate Support	6,361.56	25,491.37
7320 · Outreach & Marketing		
7320-10 · Outreach & Marketing General	0.00	3,500.00
7320-20 · Outreach & Marketing Staff Sala	568.75	5,537.35
Total 7320 · Outreach & Marketing	568.75	9,037.35
7330 · Media Relations		
7330-10 · Media Relations General	136.00	186.00
7330-20 · Media Relations Staff Salary	234.19	1,469.50
Total 7330 · Media Relations	370.19	1,655.50
7340 · Membership Communications		
7340-10 · LP News	8,102.41	17,115.27
7340-20 · Mem Comm & Support Staff Salary	8,297.05	59,912.83
Total 7340 · Membership Communications	16,399.46	77,028.10
7360 · Campaign Support & Initiatives		
7360-40 · Campaign/Candidate Support	10,796.73	56,731.54
7360-60 · Camp/Cand Support -Staff Salary	903.31	2,798.17
Total 7360 · Campaign Support & Initiatives	11,700.04	59,529.71

APPENDIX E
TREASURER'S REPORT

7375 · Brand Development	May 20	TOTAL
7375-10 · Brand / Political Materials	2,158.37	8,040.84
7375-20 · Brand Development Staff Salary	802.94	4,880.76
Total 7375 · Brand Development	2,961.31	12,921.60
7380 · Ballot Access - Other Related		
7380-10 · Ballot Access Petitioning Exp.	2,000.00	12,647.24
7380-20 · Ballot Access Travel/Other Exp	9.54	7,645.89
7380-30 · Ballot Access Legal	0.00	2,331.60
7380-60 · B/A & Petitioning Staff Salary	434.93	3,546.76
Total 7380 · Ballot Access - Other Related	2,444.47	26,171.49
Total 7300 · Program-Related Expenses	40,805.78	211,835.12
8000 · Salary & Related Expense		
8005 · Salary Bonus Sick & Vac (Admn)	12,890.18	38,859.61
8010 · Hourly Wages (Admin Portion)	1,751.50	10,790.48
8015 · Contract & Paid Internships	1,011.22	13,319.42
8020 · Employer Cont to P/R Tax	2,017.59	9,630.39
8030 · Employer Cont to 401K & Adm	773.74	5,866.89
8040 · Fed & State Unemployment	0.25	368.50
8060 · Health Insurance	1,654.51	8,829.33
8065 · Workers Comp Insurance	0.00	92.68
8080 · Payroll Service Fees	156.25	885.99
Total 8000 · Salary & Related Expense	20,255.24	88,643.29
8100 · Admin & Overhead Expense		
8110 · Ofc Supplies & Non Cap Equipmt	1,088.04	3,195.73
8120 · Telephone & Data Services	788.65	8,050.33
8125 · Equipment Leases & Maint.	0.00	184.44
8130 · Postage & Shipping	500.00	4,139.58
8140 · Travel, Meeting, & Meals Exp	343.96	9,751.97
8160 · Insurance - D/O Cyber - Other	0.00	8,658.00
8170 · Occupancy Expenses		
8170-10 · Mortgage Interest Expense	345.95	1,921.38
8170-20 · Utilities Expense	338.00	2,163.64
8170-30 · Property Taxes, Fees & Permits	787.68	3,938.40
8170-40 · Maintenance, Cleaning & Repairs	155.19	4,204.19
8170-50 · Property / GL Insurance	0.00	2,356.00
8170-60 · Assc Fees, Rent & Storage	520.00	2,600.00
Total 8170 · Occupancy Expenses	2,146.82	17,183.61
8180 · Printing & Copying	0.00	4,091.11
8190 · Software, Hardware & Other IT	4,733.13	33,991.09
8195 · Other Expenses & Bank Fees	392.06	2,127.05
Total 8100 · Admin & Overhead Expense	9,992.66	91,372.91
8200 · Professional Services		
8210 · Legal		
8210-10 · Legal - General	4,500.00	22,974.00
8210-20 · Legal - Proactive	0.00	1,003.30
8210-30 · Litigation-Lobbing Staff Salary	167.28	1,180.02
Total 8210 · Legal	4,667.28	25,157.32
8230 · FEC Filing & Consulting	1,600.00	8,000.00
Total 8200 · Professional Services	6,267.28	33,157.32
8300 · Depreciation Expense	2,999.13	14,995.65
Total Expense	119,843.12	611,583.84
Net Revenue	69,532.49	98,246.42

Balance Sheet Current vs Prior Month
As of May 31, 2020

	May 31, 20	Apr 30, 20	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
11 · Cash				
111U · PNC Check Acct 1 (Unrestricted)	140,396.52	87,211.93	53,184.59	60.98%
112U · BBT Check Acct 1 (Unrestricted)	9,135.34	14,043.71	(4,908.37)	(34.95%)
113R · PNC Check Acct 2 (Restricted)	166,716.93	210,676.15	(43,959.22)	(20.87%)
114R · BBT Chck Acct 2 (Restricted BF)	8,087.23	7,087.23	1,000.00	14.11%
Total 11 · Cash	324,336.02	319,019.02	5,317.00	1.67%
Total Checking/Savings	324,336.02	319,019.02	5,317.00	1.67%
Other Current Assets				
13 · Other Current Collectables				
130 · Bequests Expected - Current				
130-10 · Shaber - 1st International Bank	24,848.27	24,848.27	0.00	0.0%
Total 130 · Bequests Expected - Current	24,848.27	24,848.27	0.00	0.0%
Total 13 · Other Current Collectables	24,848.27	24,848.27	0.00	0.0%
16 · Prepaid Expenses				
161 · Bulk Mail Account				
161-10 · Prepaid Bulk Mail VA	1,337.77	1,337.77	0.00	0.0%
Total 161 · Bulk Mail Account	1,337.77	1,337.77	0.00	0.0%
165 · Prepaid Licenses	15,737.69	17,985.69	(2,248.00)	(12.5%)
166 · Prepaid Insurance	3,760.42	3,760.42	0.00	0.0%
167 · Prepaid Convention				
167-10 · Prepaid Convention General Exp	55,869.24	48,371.91	7,497.33	15.5%
167-15 · Prepaid Convention Travel F&B	3,500.00	3,500.00	0.00	0.0%
Total 167 · Prepaid Convention	59,369.24	51,871.91	7,497.33	14.45%
Total 16 · Prepaid Expenses	80,205.12	74,955.79	5,249.33	7.0%
Total Other Current Assets	105,053.39	99,804.06	5,249.33	5.26%
Total Current Assets	429,389.41	418,823.08	10,566.33	2.52%
Fixed Assets				
17 · Fixed Assets				
172 · Furniture & Fixtures	25,878.73	25,878.73	0.00	0.0%
173 · Office Equipment	16,796.61	16,796.61	0.00	0.0%
174 · Computer Hardware	22,801.27	22,801.27	0.00	0.0%
175 · Computer Software	134,613.90	134,613.90	0.00	0.0%
177 · Office Building				
177-10 · Physical Structure	477,119.00	477,119.00	0.00	0.0%
177-20 · Land	347,881.00	347,881.00	0.00	0.0%
Total 177 · Office Building	825,000.00	825,000.00	0.00	0.0%
178 · Ofc Imprmnt Acq & Capt Expense	64,269.11	64,269.11	0.00	0.0%
179 · Accumulated Depreciation	(238,295.95)	(235,296.82)	(2,999.13)	(1.28%)
Total 17 · Fixed Assets	851,063.67	854,062.80	(2,999.13)	(0.35%)
Total Fixed Assets	851,063.67	854,062.80	(2,999.13)	(0.35%)
TOTAL ASSETS	1,280,453.08	1,272,885.88	7,567.20	0.59%

APPENDIX E
TREASURER'S REPORT

LIABILITIES & EQUITY	May 31, 20	Apr 30, 20	\$ Change	% Change
Liabilities				
Current Liabilities				
Accounts Payable				
21 · Accounts Payable	4,495.00	12,464.90	(7,969.90)	(63.94%)
Total Accounts Payable	4,495.00	12,464.90	(7,969.90)	(63.94%)
Other Current Liabilities				
24 · Accrued Expenses				
241 · Accrued Payroll	8,215.38	6,300.24	1,915.14	30.4%
242 · Accrued Vacation	19,251.00	17,910.00	1,341.00	7.49%
245 · Accrued Real Estate Tax	3,938.40	3,150.72	787.68	25.0%
Total 24 · Accrued Expenses	31,404.78	27,360.96	4,043.82	14.78%
25 · Accrued Payroll Taxes				
251 · Payroll Tax Liabilities	0.04	0.04	0.00	0.0%
252 · 401(k) Liability	1,370.25	1,338.47	31.78	2.37%
Total 25 · Accrued Payroll Taxes	1,370.29	1,338.51	31.78	2.37%
27 · Deferred Liabilities				
272 · Deferred Convention Revenue	250,745.29	306,262.00	(55,516.71)	(18.13%)
Total 27 · Deferred Liabilities	250,745.29	306,262.00	(55,516.71)	(18.13%)
Total Other Current Liabilities	283,520.36	334,961.47	(51,441.11)	(15.36%)
Total Current Liabilities	288,015.36	347,426.37	(59,411.01)	(17.1%)
Long Term Liabilities				
29 · Loans & Mortgages (Principal)	83,042.11	85,596.39	(2,554.28)	(2.98%)
Total Long Term Liabilities	83,042.11	85,596.39	(2,554.28)	(2.98%)
Total Liabilities	371,057.47	433,022.76	(61,965.29)	(14.31%)
Equity				
31 · General Operating	798,760.58	802,156.57	(3,395.99)	(0.42%)
32 · Temp. Restricted Balances				
3204 · Fund - Campus	1,730.39	1,730.39	0.00	0.0%
3210 · Fund - Building	8,087.23	7,087.23	1,000.00	14.11%
3213 · Fund - Legal Action Fund	2,570.99	175.00	2,395.99	1,369.14%
Total 32 · Temp. Restricted Balances	12,388.61	8,992.62	3,395.99	37.76%
Net Revenue	98,246.42	28,713.93	69,532.49	242.16%
Total Equity	909,395.61	839,863.12	69,532.49	8.28%
TOTAL LIABILITIES & EQUITY	1,280,453.08	1,272,885.88	7,567.20	0.59%

Statement of Cash Flows
May 2020

	May 20	Jan - May 20
OPERATING ACTIVITIES		
Net Revenue	69,532.49	98,246.42
Adjustments to reconcile Net Income		
to net cash provided by operations:		
130-10 · Shaber - 1st International Bank	0.00	10,651.73
130-20 · Clinard - Merch Bank of MI	0.00	13,051.54
161-10 · Prepaid Bulk Mail VA	0.00	(711.27)
165 · Prepaid Licenses	2,248.00	(15,737.69)
167-10 · Prepaid Convention General Exp	(7,497.33)	(47,820.24)
167-15 · Prepaid Convention Travel F&B	0.00	(3,500.00)
169 · Other Prepaid Expense	0.00	1,462.04
21 · Accounts Payable	(7,969.90)	(9,727.01)
241 · Accrued Payroll	1,915.14	(2,501.58)
242 · Accrued Vacation	1,341.00	5,456.00
245 · Accrued Real Estate Tax	787.68	3,938.40
251 · Payroll Tax Liabilities	0.00	0.04
252 · 401(k) Liability	31.78	1,370.25
272 · Deferred Convention Revenue	(55,516.71)	32,758.29
Net cash provided by Operating Activities	4,872.15	86,936.92
INVESTING ACTIVITIES		
179 · Accumulated Depreciation	2,999.13	14,995.65
180-10 · Shaber - 1st International Bank	0.00	25,229.93
Net cash provided by Investing Activities	2,999.13	40,225.58
FINANCING ACTIVITIES		
29 · Loans & Mortgages (Principal)	(2,554.28)	(20,062.91)
31 · General Operating	(3,395.99)	(263.99)
3210 · Fund - Building	1,000.00	(2,307.00)
3213 · Fund - Legal Action Fund	2,395.99	2,570.99
Net cash provided by Financing Activities	(2,554.28)	(20,062.91)
Net cash increase for period	5,317.00	107,099.59
Cash at beginning of period	319,019.02	217,236.43
Cash at end of period	324,336.02	324,336.02

2020 Convention Revenue & Liability Report
As of 05/31/2020

Account:	# Packages	\$ Actual
272 · Deferred Convention Revenue	586	\$250,768.80
HQ-20Basic	176	
HQ-20Bronze	15	
HQ-20Silver	44	
HQ-20Gold	213	
HQ-20Welcome	37	
HQ-20Training	101	
167 · Prepaid Convention General Exp		(\$59,369.24)
Net Deffered Convention Revenue		<u>\$191,399.56</u>
113R · PNC Check Acct 2 (Net Conv Restricted		\$162,415.55
Net Convention Unfunded Liability		<u>\$28,984.01</u>
4200-20 · Conv Fundraising - Unrestricted		\$34,935.47
Total Net Conv Liability plus Unrestricted Reve		\$63,919.48

APPENDIX E
TREASURER'S REPORT

RELATED PARTY TRANSACTIONS AS OF: 05/31/20

Related Party Donations	Mem Expires / BSM Expires	MTD Contributions	YTD Contributions	Lifetime Giving (Since 1990)	Liberty Pledge Club
Erin Adams	Life Member	\$ -	\$ -	\$ 1,292.70	
Phillip Anderson	12/31/20 - 10/31/20	\$ -	\$ -	\$ 324.00	
Paul Bilyeu *	Life Member	\$ 155.00	\$ 355.00	\$ 8,145.00	Yes
Whitney Bilyeu	Life Member	\$ 50.00	\$ 358.00	\$ 6,786.00	Yes
Ethan Bishop-Henchman *	Life Member	\$ 25.00	\$ 25.00	\$ 1,570.00	
Joseph Bishop-Henchman	Life Member	\$ -	\$ 15.00	\$ 14,828.50	
Richard Bowen	06/14/21 - 06/08/21	\$ -	\$ -	\$ 987.00	
Christopher Campbell *	04/04/21 - 02/14/21	\$ -	\$ 25.00	\$ 308.00	
Tucker Coburn	10/04/20 - 10/04/21	\$ -	\$ -	\$ 75.00	
Timothy Ferreira	Life Member	\$ 50.00	\$ 600.00	\$ 4,101.09	Yes
Pat Ford	11/15/20 - 02/05/21	\$ -	\$ 150.00	\$ 550.00	
Sam Goldstein	Life Member	\$ 50.00	\$ 250.00	\$ 8,287.45	Yes
Kevin Hagan *	10/12/20 - 03/31/21	\$ -	\$ 59.00	\$ 832.00	
Timothy Hagan	Life Member	\$ 10.00	\$ 50.00	\$ 10,716.82	Yes
Caryn Ann Harlos	Life Member	\$ 65.00	\$ 105.00	\$ 7,495.09	Yes
Wayne Harlos *	04/03/21 - 04/03/21	\$ -	\$ 25.00	\$ 1,388.00	
Daniel Hayes *	Life Member	\$ -	\$ 125.00	\$ 31,158.00	
Jeffery Hewitt	Life Member	\$ -	\$ 108.00	\$ 3,475.00	
Susan Hogarth	06/11/21 - 06/11/21	\$ 55.00	\$ 241.37	\$ 3,052.44	Yes
James Lark	Life Member	\$ 15.00	\$ 75.00	\$ 79,529.30	Yes
Richard Longstreth	Life Member	\$ 15.00	\$ 553.00	\$ 3,046.00	Yes
Alicia Mattson	Life Member	\$ -	\$ -	\$ 4,449.00	
Alex Merced	Life Member	\$ 42.00	\$ 264.00	\$ 4,022.15	Yes
Dustin Nanna	07/10/21 - 06/19/21	\$ -	\$ -	\$ 1,893.00	
Steven Nekhaila	Life Member	\$ -	\$ 303.77	\$ 3,220.40	Yes
Justin O'Donnell	Life Member	\$ 1,500.00	\$ 1,500.00	\$ 2,246.50	
<i>Kenneth B. Olsen **</i>	<i>10/31/20 - 01/15/21</i>	<i>\$ 108.00</i>	<i>\$ 108.00</i>	<i>\$ 1,150.00</i>	
John Phillips	Life Member	\$ 75.00	\$ 300.00	\$ 3,878.20	Yes
William Redpath	Life Member	\$ 5,017.00	\$ 5,085.00	\$ 124,195.00	Yes
Frank Sarwark *	10/31/17 - 10/31/17	\$ -	\$ -	\$ 3,436.00	
Nicholas Sarwark	Life Member	\$ 20.00	\$ 125.00	\$ 6,457.00	Yes
Valerie Sarwark *	12/31/20 - 06/01/21	\$ 60.00	\$ 100.00	\$ 664.00	Yes
Victoria Paige Sexton	01/29/21 - 01/13/21	\$ -	\$ 50.00	\$ 610.50	
Joshua Smith	12/31/20 - 06/01/21	\$ 25.00	\$ 125.00	\$ 1,688.00	Yes
Aaron Starr *	Life Member	\$ -	\$ 54.00	\$ 21,236.50	
Elizabeth Van Horn	Life Member	\$ -	\$ 10.00	\$ 2,093.00	
Francis Wendt	02/05/21 - 06/25/21	\$ -	\$ 40.00	\$ 794.00	
Total Contributions:		\$ 7,337.00	\$ 11,184.14	\$ 369,980.64	

* Non LNC Member disclosed related party ** Thru 01/20 only

Related Party Disbursements	Memo	MTD Disbursements	YTD Disbursements
Libertarian Party California	Convention Fee	\$ -	\$ 365.00
Libertarian Party Pennsylvania	Convention Fee	\$ -	\$ 165.00
Libertarian Party Texas	Convention Fee	\$ -	\$ 190.00
Nicholas Sarwark	Reimbursed Expenses	\$ 343.96	\$ 1,080.51
Daniel Hayes	Convention Refund	\$ 3,000.00	\$ 3,000.00
Total Disbursements:		\$ 3,343.96	\$ 4,800.51

CHAIR'S DISCRETIONARY DISBURSEMENTS AS OF: 05/31/20

Chair	Memo	MTD	YTD



Report of the Treasurer

Tim Hagan

LPedia.org/wiki/File:Report_of_the_Treasurer_2020.ppt

Audits

- Audit Committee Members:
 - Julie Fox, Chair
 - Erin Adams
 - Richard Bowen
- Libertarian National Committee 2018 and 2019 financial statements audited by Frye & Company, CPAs
- Financial statements available at [LPedia.org/wiki/National_Party_Audited_Financial_Statements](https://lpedia.org/wiki/National_Party_Audited_Financial_Statements)



Financial Statements

- Statement of Financial Positions
- Statement of Activities and Change in Net Assets
- Statement of Cash Flow
- Auditor's opinion is the financial statements present fairly the financial position of the Committee as of December 31, 2018 and December 31, 2019.
- 2019 Annual Report
 - www.LP.org/2019report
- End-of-Month Financial Reports
 - LPedia.org/wiki/National_Party_End_of_Month_Financial_Reports



Projects

- Ballot Access
 - Assist state affiliates with petition drives and litigation
 - www.LP.org/ballotaccess
- Customer Relationship Management Project
 - Database used for fundraising, memberships, and communications
 - my.LP.org/state-CRM-project
- Libertarian Frontier Project
 - Recruit, train, and support state legislative candidates
 - Frontier.LP.org



Building Fund



- David F. Nolan Memorial Building purchased in 2014
- 25-year mortgage for \$500,000 with a balloon payment in 2024.
- \$83,042 left to pay
- www.LP.org/office-fund



Other Projects

- Historical Preservation
 - www.LPedia.org
 - www.LP.org/preservation
- Affiliate Support
 - www.LP.org/affiliate-support-fund
- Legal Offense
 - www.LP.org/legal
- LPTV
 - Town Halls, Candidate Corner, Happy Hour
 - www.YouTube.com/user/LibertarianParty
 - www.Facebook.com/Libertarians
 - www.LP.org/LPTV



Staff

- Daniel Fishman, Executive Director
- Robert Kraus, Operations Director
- Tara DeSisto, Development Director
- Tyler Harris, Deputy Director of Operations
- Gideon Oakes, Publications Editor
- Apollo Pazell, Campaigns Advisor
- Bob Johnston, Candidate & Affiliate Support
- Cara Schulz, Candidate Recruitment
- Bekah Congdon, Development
- Matthew Thexton, External Relations
- Jess Mears, Membership Manager
- Nick Dunbar, Special Projects
- Andy Burns, State Affiliate Development
- Christopher Clemence, Stewardship
- Oliver Hall, Special Councilor
- Paula Edward, FEC Consultant



General Fund

- Become Sustaining Member
 - www.LP.org/join-the-LP/?f=th
- Donate
 - www.LP.org/donate
 - www.LP.org/donate/bitcoin
- Auxiliary Memberships
 - www.LP.org/auxiliary-membership



Statement of Financial Position

Property and Equipment

	2018	2019	2020 (May)
Land	\$347,881	\$347,881	\$347,881
Building and improvements	\$528,570	\$541,388	\$541,388
Furniture and equipment	\$63,206	\$42,675	\$42,675
Computer equipment	\$22,801	\$22,801	\$22,801
Computer software	\$109,771	\$134,614	\$134,614
Total Property and Equipment, at Cost	\$1,072,229	\$1,089,359	\$1,089,359
Less: Accumulated depreciation and amortization	(\$233,372)	(\$223,300)	(\$238,296)
Net Property and Equipment	\$838,857	\$866,059	\$851,064



Statement of Financial Position

Assets

	2018	2019	2020 (May)
Cash and cash equivalents	\$13,728	\$217,236	\$324,336
Bequests receivable, net	\$141,161	\$73,782	\$24,848
Prepaid expenses and other	\$3,861	\$13,898	\$80,205
Property and Equipment, net	\$838,857	\$866,059	\$851,064
Total Assets	\$997,607	\$1,170,975	\$1,280,453



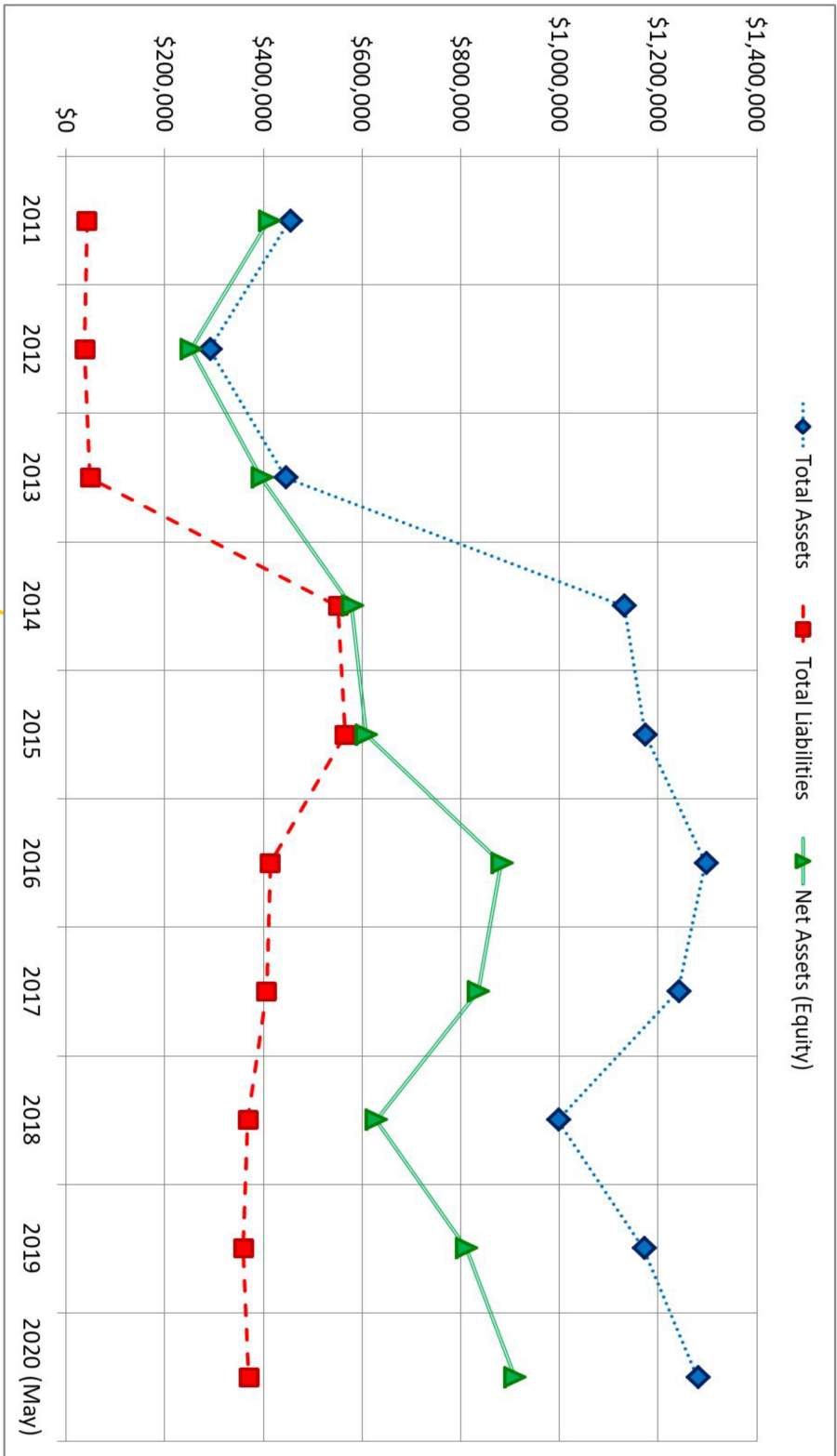
Statement of Financial Position

Liabilities and Net Assets

	2018	2019	2020 (May)
Accounts payable and accrued expenses	\$111,792	\$14,222	\$4,495
Accrued salaries and related benefits	\$11,132	\$10,717	\$9,586
Accrued vacation	\$12,583	\$13,795	\$19,251
Deferred registrations	\$10,250	\$217,987	\$250,745
Mortgage payable	\$207,018	\$103,105	\$83,042
Other Liabilities	\$16,022	\$0	\$3,938
Total Liabilities	\$368,797	\$359,826	\$371,057
Unrestricted Net Assets	\$620,875	\$799,024	\$798,761
Temporarily Restricted Net Assets	\$7,935	\$12,125	\$12,389
Total Net Assets (Equity)	\$628,810	\$811,149	\$909,396
Total Liabilities and Net Assets	\$997,607	\$1,170,975	\$1,280,453



Balance Sheet Graph



Statement of Activities and Change in Net Assets, Revenues

	2018	2019	2020 (YTD)
Contributions & Membership	\$1,334,149	\$1,388,515	\$666,484
Conventions and Other Events	\$369,830	\$40,974	\$1,610
Political Campaign Material	\$67,852	\$68,670	\$38,008
Sponsorships and Classifieds	\$210	\$2,045	\$3,596
Interest and Dividends	\$1,395	\$1,114	\$132
Total Revenue	\$1,773,436	\$1,501,318	\$709,830



Statement of Activities and Change in Net Assets, Expenses

	2018	2019	2020 (YTD)
Communications and Memberships	\$533,504	\$485,516	
Special Projects and Other Programs	\$253,274	\$153,749	
Candidate and Campaign Programs	\$230,901	\$107,143	
Affiliate Support	\$69,365	\$76,919	
Conventions and Events	\$303,555	\$18,206	
Ballot Access	\$168,089	\$10,182	
Total Program Services	\$1,558,687	\$851,715	
Management and General	\$171,504	\$144,175	
Fundraising and Donor Acquisition	\$249,638	\$223,089	
Total Supporting Services	\$421,142	\$467,264	
Total Expenses	\$1,979,829	\$1,318,979	\$611,583

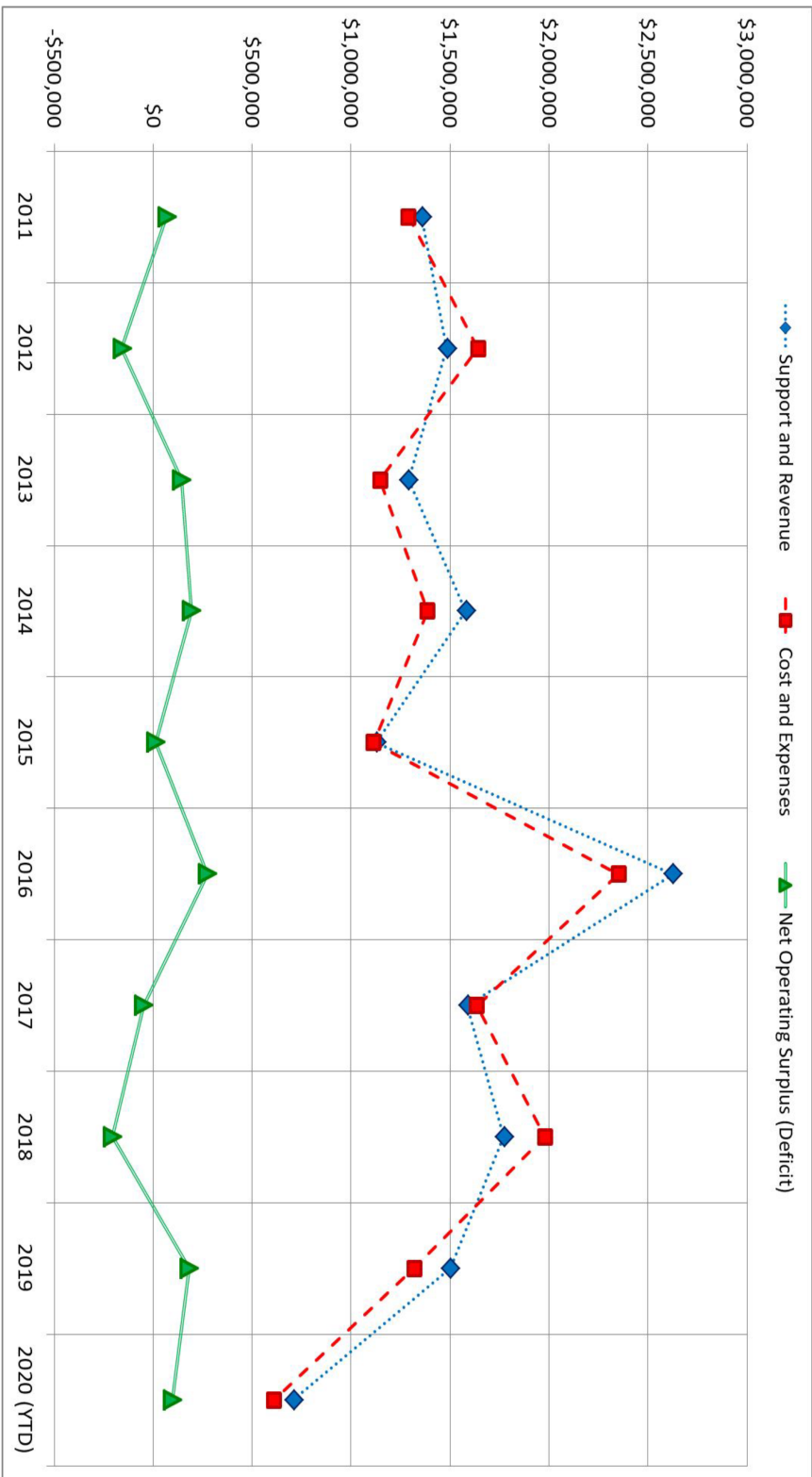


Change in Net Assets

	2018	2019	2020 (YTD)
Total Revenues	\$1,773,436	\$1,501,318	\$709,830
Total Expenses	\$1,979,829	\$1,318,979	\$611,584
Change in Net Assets	(\$206,393)	\$182,339	\$98,246
Net Assets, Beginning of Year	\$835,203	\$628,810	\$811,149
Net Assets, End of Year	\$628,810	\$811,149	\$909,395



Revenue and Expenses Summary

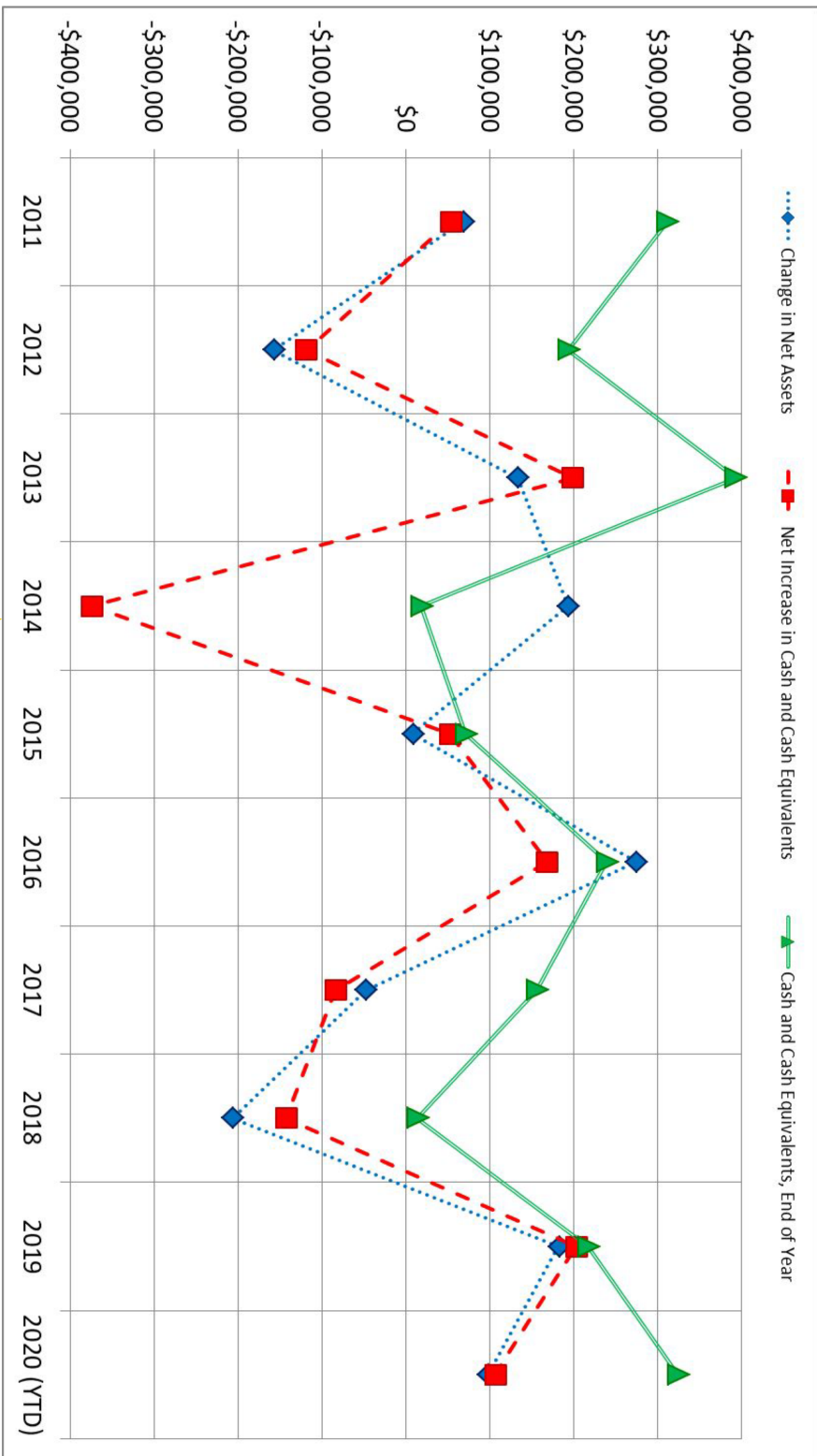


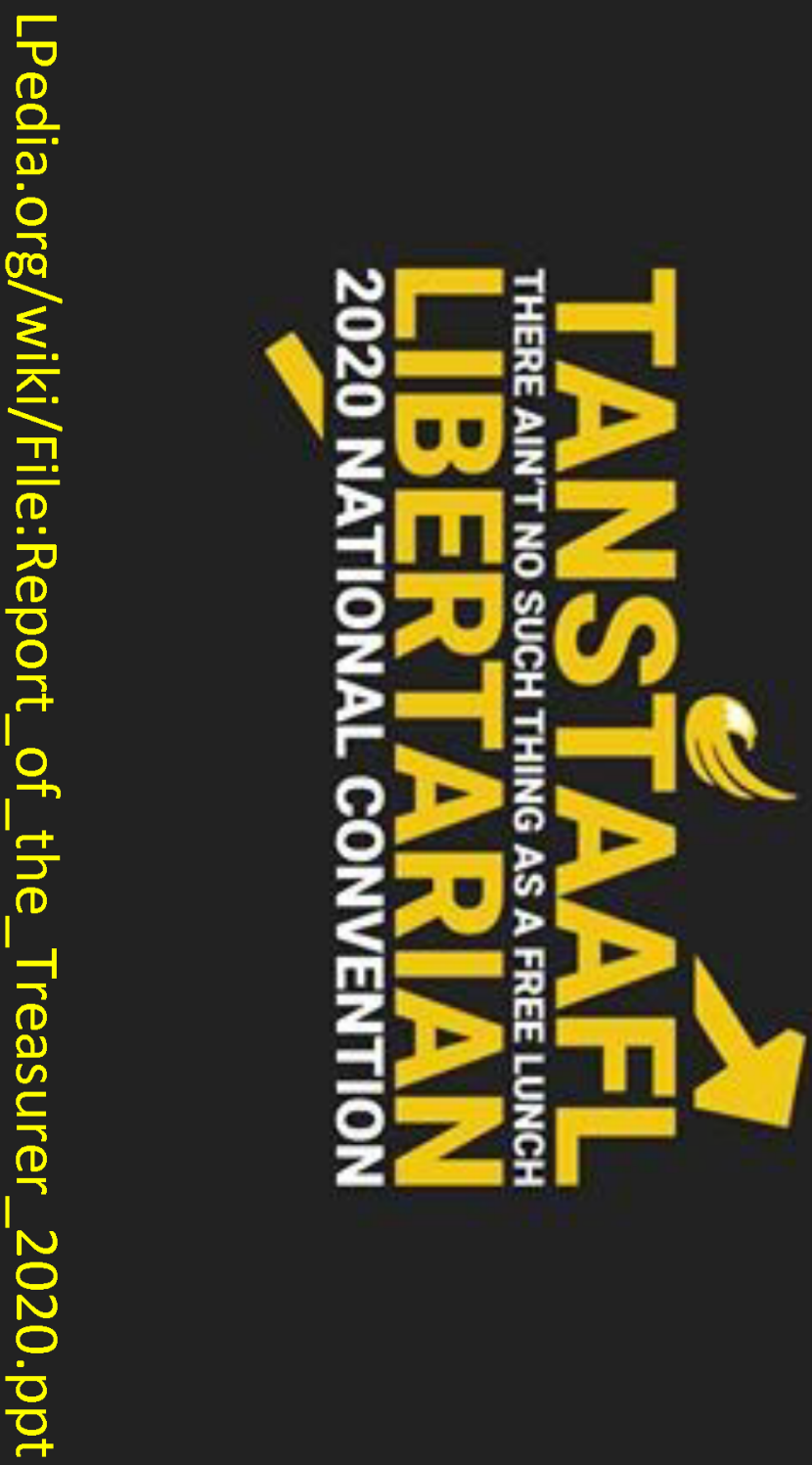
Statement of Cash Flows

	2018	2019	2020 (YTD)
Change in net assets	(\$206,393)	\$182,339	\$98,246
Adjustments to reconcile change in net assets to net cash (used) provided by operating activities	\$112,941	\$191,196	(\$11,309)
Net cash provided by operating activities	(\$93,452)	\$373,535	\$86,937
Net cash used by investing activities	(\$25,125)	(\$50,092)	\$40,226
Net cash used by financing activities	(\$23,976)	(\$119,935)	(\$20,063)
Net (decrease) increase in cash and cash equivalents	(\$142,553)	\$203,508	\$107,100
Cash and cash equivalents, beginning of year	\$156,281	\$13,728	\$217,236
Cash & Cash Equivalents, End of Year	\$13,728	\$217,236	\$324,336



Cash and Cash Equivalents





APPENDIX F – SECRETARY'S REPORT

SECRETARY'S REPORT – LNC MEETING JULY 2020 V2

LINK FOR ONENOTE NOTEBOOK FOR THIS MEETING:

<https://tinyurl.com/LNCOneNoteJuly2020>

Position Duties

Bylaws Article 6 – OFFICERS

5. The Secretary shall be the recording officer of the Party and shall perform such duties as are assigned by the Chair or the National Committee. The Secretary shall attend all meetings of the National Committee and all Party Conventions and shall act as Secretary thereof, keeping such minutes and records as necessary.

Further specific responsibilities are assigned by the following:

- Bylaws Articles 5.2; 7.2.c; 7.14; 8.3; 10.4.b; 10.9 (if Convention Secretary); 13.
- Convention Rules 2.2; 3.1; 3.2; 3.3; 5.1.e-f; 7.3; 8.1.b; 8.2.b; 10.
- Policy Manual Special Rules of Order 1.01.4; 1.02.5; 1.02.6; 7.g; 7.m; 7.o; 7.p; 1.04.1.
- Policy Manual Standing Rules 2.01.2; 2.06.5; 2.07.2; 2.07.3; 2.07.4; 3.05.2; 3.05.3.

Status of Minutes Since Last Report

November 16-17, 2019 Miami, Florida	Approved January 31, 2020
January 9, 2020 Executive Committee Meeting Via Zoom	Approved February 1, 2020
February 1-2, 2020 LNC Meeting Sparks/Reno, Nevada	Approved May 28, 2020
February 20, 2020 Executive Committee Meeting Via Zoom	Approved May 22, 2020
March 11, 2020 Executive Committee Meeting Via Zoom	Approved May 22, 2020
March 26, 2020 LNC Meeting Via Zoom	Approved May, 27, 2020
May 2, 2020 LNC Meeting Via Zoom	Approved June 21, 2020
May 9, 2020 Executive Committee Meeting Via Zoom	To be moved for approval at the July 8, 2020 LNC Meeting
May 9, 2020	To be moved for approval at the July 8, 2020 LNC Meeting

LNC Meeting Via Zoom	
June 1, 2020 Executive Committee Meeting Via Zoom	To be moved for approval at the July 8, 2020 LNC Meeting
July 4, 2020 LNC Meeting Via Zoom	To be moved for approval at the July 8, 2020 LNC Meeting

Nihilarikel Bounty Hunt Winners for Minutes Since Last Report

Richard Longstreth and Francis Wendt won the Mountweazel Prize for their careful proofreading of the February LNC minutes. As neither will be present, they will need to claim their booty at a future time.

Motions

Move to approve the following minutes:

- ***May 9, 2020 Executive Committee Minutes V2***
- ***May 9, 2020 LNC Meeting Minutes V1***
- ***June 1, 2020 Executive Committee Meeting Minutes V1***
- ***July 4, 2020 LNC Meeting Minutes V1***

Documents Updated/Created

Conflicts of Interest	<ul style="list-style-type: none"> ○ Potential conflicts were updated at the previous meeting and in the interim period. A current list was distributed for review and update at this meeting.
Bylaws	<ul style="list-style-type: none"> ○ Addition of linked Table of Contents
Policy Manual	<ul style="list-style-type: none"> ○ July 2, 2020 Meetings 1.02(e) [200625-1] ○ June 5, 2020 Committee Appointments 1.03.1 [200529-1] ○ June 5, 2020 Meetings 1.02.7 [200529-2] ○ May 18, 2020 Eligibility to Engage in Financial Transaction 2.01.3 and Contracts and Contract Approval 2.04.3 [200511-1] ○ February 2, 2020 Position Description of Executive Director [200205-5] ○ February 2, 2020 Conforming changes for numerals to appear in "text (Arabic numeral) format [200202-4] ○ February 2, 2020 Auxiliary Memberships 2.05.6 [200202-1] ○ February 1, 2020 Electronic Mail Ballots 1.04.1 [200201-13] ○ February 1, 2020 Format of Proposed Agenda 1.02.2 [200201-12]

- **February 1, 2020** Hiring and Termination 2.09.4 [200201-11]
 - **February 1, 2020** Style changes reflecting gender neutrality [200201-9]
 - **February 1, 2020** Harassment and Offensive Behavior Prohibition 2.01.4 [200201- 7]
 - **February 1, 2020** Style changes [200201-6] and [200201-6A]
 - **February 1, 2020** Conforming changes to name change of Information Technology Committee to Information Services Committee [200201-5]
 - **February 1, 2020** Committee Scope and Responsibilities 2.02.8 [200201-3]
- Website**
- Various meeting notices
- Manuals**
- E-Convention Delegation Chair's Manual and Delegate Manual
 - Secretary's Manual (pending)
- Updated LNC Cheat Sheets**
- <https://tinyurl.com/lncipsheet1>
 - <https://tinyurl.com/lncipsheet2>
 - <https://tinyurl.com/lncipsheet3>
 - <https://tinyurl.com/lncipsheet4>
 - <https://tinyurl.com/regionaltip1>
 - <https://tinyurl.com/regionaltip2>
 - <https://tinyurl.com/regionaltip3>
 - <https://tinyurl.com/regionaltip3>

LNC Membership Changes Since Last Report and Status of Regions¹

The Chair ruled that the deadlines for region formation agreements applied to the first sitting of the 2020 convention rather than the conclusion of the second sitting.

Region 1

On June 26, 2020, Region 1 held an online regional conference in order to elect its representatives. Francis Wendt was elected as representative, and Chris Luchini was elected as alternate. Their terms do not start until the close of the second sitting of the 2020 convention. At this time, Nevada formally left Region 4 and joined Region 1.

Region 2

The regional elections will take place at the second sitting of the 2020 convention.

Region 3

¹ Thanks to Dr. Chuck Moulton for discovering an odd quirk in the prior title of this section which documented LNC membership changes since last *meeting* rather than last *report* which allowed resignations that happened during a meeting to be undocumented. As such, the resignation of Johnny Adams as Region 1 Alternate on November 16, 2019 was not previously documented.

One June 27, 2020, the Secretary was notified via email that Elizabeth Van Horn had resigned, and Dustin Nanna was appointed to fill the vacancy until the upcoming Region 3 delegate meeting at the second sitting of the 2020 convention.

Region 4

At the Libertarian Party of California convention held over the weekend of February 15-17, 2020, Jeffrey Hewitt was re-elected as Representative, and Tim Ferreira was elected as the Regional alternate. Their terms began immediately.

Region 5

At the regional convention held on June 20, 2020, Susan Hogarth was elected as Representative, and David Valente was elected as Alternate. Their terms started the following day.

Region 6

At the regional meeting held on May 31, 2020, John Phillips was re-elected as Representative and in the following days Matthew Bughman was elected Alternate.

Region 7

The regional elections will take place at the second sitting of the 2020 convention.

Region 8

At the regional convention held on May 30, 2020, Tucker Coburn was elected Representative, and Rich Bowen was elected Alternate. There was some question about the election of Mr. Bowen as he did not receive a majority when he received the highest vote percentages. This was resolved in the week following the convention. Their terms began immediately.

“Region 0”

Idaho and Mississippi declined to join a region.

Executed copies of the regional agreement were timely provided to me.

Committee Membership Changes Since Last Report

Advertising Publication and Review Committee: On March 28, 2020, Richard Longstreth was elected to fill the vacancy left by Brent Olsen.

Credentials Committee: On April 16, 2020, Celicia Slafter was appointed as the Florida representative replacing Laurence Gillis who resigned on March 30, 2020. Nathan Gall resigned on June 14, 2020 and was replaced by Pete Moulds. Andrew Forrester resigned on June 25, 2020.

Historical Preservation Committee: There are two (2) optional vacant seats.

Platform Committee: On February 11, 2020, Omar Recuero was elected as committee secretary.

Committee Appointments Remaining

Credentials Committee: The Texas and Virginia appointments remain vacant.

Membership Support Committee: A vacancy remains to be filled.

Youth Engagement Committee: A new chair needs to be elected.

Convention

With the unexpected turmoil created by COVID-19, it was impossible to create the planned state-specific Delegation Chair and Delegation manuals. Now that the second sitting is finalized, if I can find the time, I will begin this project.

My teller team(s) are organized with the following individuals having already committed: David Aitken, Gary Alvstad, Bo Corbin, Liz DelSignore, Tim Ferreira, Blake Huber, Data Logan, Michael Lopez, Guy Merrill, Timothy Perkins, Tom Rowlette, David Scidmore, and Ashley Vinson. However, several did not attend my first teller's meeting on June 26, 2020, and I am following up if their plans have changed. An additional meeting is scheduled for July 6, 2020. Jim Turney is soliciting additional volunteers.

As discussed last report, I created a Convention Critical Dates Spreadsheet that will auto-calculate convention deadlines. Successor secretaries will simply need to change the dates for opening and closing of the convention, and the dates will update.² At the close of the second sitting of the 2020 convention, I will change the target date so that the 2022 convention deadlines populate.

All of the nomination certifications have been signed.

Upcoming Critical Dates

Draft minutes of the May 22-24th convention are due July 23, 2020.

Misc.

- Attendance at daily "stand-up meetings" via Google Hangouts with HQ whenever possible
- Attended the Oklahoma Libertarian Party and the Libertarian Party of Los Angeles conventions.
- Began involvement with affinity organization, RCV Colorado, serving on their Policy Committee
- Candidate for Colorado State House.

Records Preservation

² The 2020 Convention Deadlines can be viewed here:
https://docs.google.com/spreadsheets/d/1h2CS_uhJX4WCJLmILPcUkjoymzxs6YhsJds7y69OkI4/edit#gid=0

I have been incorporating LPedia into the meeting records by creating an article for each one which contains minutes, records, and other relevant reference materials.

Other Activities

I am writing a review of Judge Gray's book *Two Paragraphs for Liberty* for *LP News*. My prior informational series in *Liberty Pledge* on becoming a delegate was compiled into one long piece for *LP News*. Fundraising calls were made with Tara DeSisto. My work in studying for the registered parliamentarian exam continues,

Email Ballots³

The following email ballots were completed since the February 1-2, 2020 LNC meeting.⁴

Ballot 200321-1 Concluded 3/28/20	Appoint Richard Longstreth to fill vacancy on the APRC.
Results:	<p><u>Co-Sponsors:</u> Hagan, Harlos, Longstreth, Nekhaila, Phillips, Van Horn</p> <p><u>Voting "aye":</u> Bilyeu, Bishop-Henchman, Goldstein, Hagan, Harlos, Hewitt, Lark, Merced, Nekhaila, O'Donnell, Phillips, Redpath, Smith, Van Horn, Wendt</p> <p><u>Voting "nay":</u> None</p> <p><u>Express Abstention:</u> None</p> <p><u>No Vote Cast:</u> None</p> <p>With a final vote tally of 15-0-0-2, the motion PASSED.</p> <p><u>Secretary's Notes:</u> Mr. Wendt's vote stood in place of Mr. Longstreth.</p> <p>The vote tally record can be viewed here: https://docs.google.com/spreadsheets/d/1VntkXkkuQouUiWbt9bnI_TjSMKDITaDDpvsYtTmJdhE/edit#gid=607649933</p>
Ballot 200505-1 Concluded 5/12/20	Amend Policy Manual as shown in Appendix A.
Results:	<p><u>Co-Sponsors:</u> Bilyeu, Harlos, Longstreth, Mattson, O'Donnell, Smith</p> <p><u>Voting "aye":</u> Bilyeu, Harlos, Mattson, O'Donnell</p> <p><u>Voting "nay":</u> Bishop-Henchman, Goldstein, Hagan, Lark, Longstreth, Phillips, Van Horn</p> <p><u>Express Abstention:</u> Merced</p>

³ Vote tallies are recorded in the form of X-X-X-X which represents aye-nay-express abstention-passive abstention.

⁴ Email motions and main substantive motions made during LNC and Executive Committee meetings can be tracked at the tally sheet located at: <https://tinyurl.com/lncvotetally2020>

	<p><u>No Vote Cast:</u> Hewitt/TJ, Nekhaila/Sexton, Redpath, Sarwark, Smith</p> <p>With a final vote tally of 4-7-1-5, the motion FAILED.</p> <p><u>Secretary's Notes:</u> Mr. Nekhaila voted no, but it came in after the ballot deadline.</p> <p><u>The vote tally record can be viewed here:</u> https://tinyurl.com/ballot200505-1</p>
<p>Ballot 200508-1 Concluded 5/15/20</p>	<p>Resolution as follows:</p> <p>*Whereas *governmental bodies in the ongoing COVID-19 crisis have stepped beyond their rightful powers, and</p> <p>*Whereas *no person or organization can claim to hold the principles of liberty in times of peace and plenty who does not hold them as firmly in times of emergency,</p> <p>*Be it therefore resolved *that the Libertarian National Committee make known its opposition to tyranny in humanitarian's clothing, affirming that:</p> <p>No "emergency," whether declared or undeclared, shall be used as a pretext or justification for the limitation of any of the rights and freedoms of the individual, or for the expansion of the powers of government or any of its agencies, representatives, or member institutions.</p>
<p><u>Results:</u></p>	<p><u>Co-Sponsors:</u> Goldstein, Harlos, Longstreth, Merced, Phillips, Smith, Van Horn</p> <p><u>Voting "aye":</u> Bilyeu, Bishop-Henchman, Goldstein, Hagan, Harlos, Lark, Longstreth, Merced, Nekhaila, O'Donnell, Phillips, Smith, Van Horn</p> <p><u>Voting "nay":</u> None</p> <p><u>Express Abstention:</u> None</p> <p><u>No Vote Cast:</u> Hewitt/Ferreira, Mattson, Redpath, Sarwark</p> <p>With a final vote tally of 13-0-0-4, the motion PASSED.</p> <p><u>The vote tally record can be viewed here:</u> https://docs.google.com/spreadsheets/d/1VntkXkkuQouUiWbt9bni_TjSMKDiTaDDpvsYtTmJdhE/edit#gid=1827413158</p>
<p>Ballot 200511-1 Concluded 5/18/20</p>	<p>Amend Policy Manual as shown in Appendix B.</p>

<p><u>Results:</u></p>	<p><u>Co-Sponsors:</u> Bilyeu, Harlos, Longstreth, Mattson, O'Donnell, Smith</p> <p><u>Voting "aye":</u> Bilyeu, Bishop-Henchman, Goldstein, Hagan, Harlos, Lark, Longstreth, Mattson, Merced, Nekhaila, O'Donnell, Phillips, Smith</p> <p><u>Voting "nay":</u> Van Horn</p> <p><u>Express Abstention:</u> None</p> <p><u>No Vote Cast:</u> Hewitt/TJ, Redpath, Sarwark</p> <p>With a final vote tally of 13-1-0-3, the motion PASSED.</p> <p>The vote tally record can be viewed here: https://docs.google.com/spreadsheets/d/1VntkXkkuQouUiWbt9bnI_TjSMKDITaDDpvsYtTmJdhE/edit#gid=2047206235</p>
<p>Ballot 200513-1 Concluded 5/20/20</p>	<p>Rescind in its entirety the motion adopted during the May 9, 2020 LNC meeting, which called for a convention to begin on May 22, 2020 with business conducted online. Instead, in accordance with Bylaw Article 10.1, the LNC calls an in-person convention to occur during the dates of July 8-12, 2020 at Rosen Shingle Creek in Orlando, Florida.</p>
<p><u>Results:</u></p>	<p><u>Co-Sponsors:</u> Bilyeu, Harlos, Hewitt, Mattson, Smith</p> <p><u>Voting "aye":</u> Mattson, Smith</p> <p><u>Voting "nay":</u> Bishop-Henchman, Hagan, Lark, Longstreth, Merced, Nekhaila, O'Donnell, Phillips, Redpath, Van Horn</p> <p><u>Express Abstention:</u> Goldstein, Harlos</p> <p><u>No Vote Cast:</u> Bilyeu/Adams, Hewitt/TJ, Sarwark</p> <p>With a final vote tally of 2-10-2-3, the motion FAILED.</p> <p>The vote tally record can be viewed here: https://docs.google.com/spreadsheets/d/1VntkXkkuQouUiWbt9bnI_TjSMKDITaDDpvsYtTmJdhE/edit#gid=1193708031</p>
<p>Ballot 200515-2⁵ Concluded 5/22/20</p>	<p>Motion to approve V1 of February 20, 2020 and March 11, 2020 Executive Committee Minutes.</p>
<p><u>Results:</u></p>	<p><u>Co-Sponsors:</u> Harlos, Longstreth, Merced, Phillips</p> <p><u>Voting "aye":</u> Goldstein, Hagan, Harlos, Lark, Merced, Redpath</p>

⁵ Ballot 200515-1 was voided and restarted as 200520-1.

	<p><u>Voting "nay":</u> None</p> <p><u>Express Abstention:</u> None</p> <p><u>No Vote Cast:</u> Sarwark</p> <p>With a final vote tally of 6-0-1-0, the motion PASSED.</p> <p><u>Secretary's Notes:</u> Only Executive Committee members could vote.</p> <p>The vote tally record can be viewed here: https://docs.google.com/spreadsheets/d/1VntkXkkuQouUiWbt9bnI_TjSMKDiTaDDpvsYtTmJdhE/edit#gid=84679402 </p>
Ballot 200520-1 Concluded 5/27/20	Approve 3/26/20 LNC minutes V3.
<u>Results:</u>	<p><u>Co-Sponsors:</u> Harlos, Longstreth, Merced, Phillips</p> <p><u>Voting "aye":</u> Bilyeu, Goldstein, Hagan, Harlos, Lark, Longstreth, Merced, Phillips, Smith</p> <p><u>Voting "nay":</u> None</p> <p><u>Express Abstention:</u> None</p> <p><u>No Vote Cast:</u> Bishop-Henchman, Hewitt/TJ, Mattson, Nekhaila/Sexton, O'Donnell/Ford, Redpath, Sarwark, Van Horn/Nanna</p> <p>With a final vote tally of 9-0-0-8, the motion PASSED.</p> <p>The vote tally record can be viewed here: https://docs.google.com/spreadsheets/d/1VntkXkkuQouUiWbt9bnI_TjSMKDiTaDDpvsYtTmJdhE/edit#gid=410907172 </p>
Ballot 200521-1 Concluded 5/28/20	Approve February LNC Minutes V4.
<u>Results:</u>	<p><u>Co-Sponsors:</u> Hagan, Harlos, Longstreth, Phillips</p> <p><u>Voting "aye":</u> Goldstein, Hagan, Harlos, Lark, Merced, O'Donnell, Redpath, Smith</p> <p><u>Voting "nay":</u> None</p> <p><u>Express Abstention:</u> None</p> <p><u>No Vote Cast:</u> Bilyeu/Adams, Bishop-Henchman, Hewitt/TJ, Longstreth/Wendt, Mattson, Nekhaila/Sexton, Phillips/Anderson, Sarwark, Van Horn/Nanna</p>

	<p>With a final vote tally of 8-0-0-9, the motion PASSED.</p> <p>The vote tally record can be viewed here: https://docs.google.com/spreadsheets/d/1VntkXkkuQouUiWbt9bnI_TjSMKDITaDDpvsYtTmJdhE/edit#gid=793176734</p>
Ballot 200524-1 Concluded 5/31/20	Move to authorize any Party officer to execute the Orlando convention contract recommended by the Convention Oversight Committee.
Results:	<p><u>Co-Sponsors:</u> Bilyeu, Goldstein, Harlos, Longstreth, Mattson, Merced, Nekhaila, Phillips, Smith</p> <p><u>Voting "aye":</u> Bilyeu, Bishop-Henchman, Goldstein, Harlos, Hewitt, Lark, Longstreth, Mattson, Merced, Nekhaila, Phillips, Smith</p> <p><u>Voting "nay":</u> O'Donnell</p> <p><u>Express Abstention:</u> None</p> <p><u>No Vote Cast:</u> Hagan, Redpath, Sarwark, Van Horn</p> <p>With a final vote tally of 12-1-0-4, the motion PASSED.</p> <p>The vote tally record can be viewed here: https://docs.google.com/spreadsheets/d/1VntkXkkuQouUiWbt9bnI_TjSMKDITaDDpvsYtTmJdhE/edit#gid=1074776901</p>
Ballot 200529-1 Concluded 6/5/20	Amend Policy Manual as shown in Appendix C.
Results:	<p><u>Co-Sponsors:</u> Bilyeu, Goldstein, Harlos, Mattson, Merced, Smith</p> <p><u>Voting "aye":</u> Bilyeu, Bishop-Henchman, Coburn, Goldstein, Hagan, Harlos, Hewitt, Lark, Longstreth, Mattson, Merced, Nekhaila, Phillips, Redpath, Smith</p> <p><u>Voting "nay":</u> Van Horn</p> <p><u>Express Abstention:</u> None</p> <p><u>No Vote Cast:</u> Sarwark</p> <p>With a final vote tally of 15-1-0-1, the motion PASSED.</p> <p>The vote tally record can be viewed here: https://docs.google.com/spreadsheets/d/1VntkXkkuQouUiWbt9bnI_TjSMKDITaDDpvsYtTmJdhE/edit#gid=1331036544</p>
Ballot 200529-2	Amend Policy Manual as shown in Appendix D.

Concluded 6/5/20	
Results:	<p><u>Co-Sponsors:</u> Goldstein, Harlos, Longstreth, Merced, Phillips</p> <p><u>Voting "aye":</u> Bilyeu, Bishop-Henchman, Goldstein, Hagan, Harlos, Hewitt, Lark, Longstreth, Mattson, Merced, Nekhaila, O'Donnell, Phillips, Redpath, Smith, Van Horn</p> <p><u>Voting "nay":</u> None</p> <p><u>Express Abstention:</u> None</p> <p><u>No Vote Cast:</u> Sarwark</p> <p>With a final vote tally of 16-0-0-1, the motion PASSED.</p> <p>The vote tally record can be viewed here: https://docs.google.com/spreadsheets/d/1VntkXkkuQouUiWbt9bnI_TjSMKDiTaDDpvsYtTmJdhE/edit#gid=1547773774</p>
Ballot 200531-1 Concluded 6/7/20	<p>Appeal from the ruling of the Chair concerning the removal of Daniel Hayes from the Convention Oversight Committee.</p>
Results:	<p><u>Co-Sponsors:</u> Goldstein, Harlos, Longstreth, Phillips, Smith</p> <p><u>Voting "aye":</u> Bishop-Henchman, Coburn, Hagan, Merced, Sarwark, Van Horn</p> <p><u>Voting "nay":</u> Bilyeu, Goldstein, Harlos, Hewitt, Longstreth, Mattson, Nekhaila, Phillips, Smith</p> <p><u>Express Abstention:</u> Lark, Redpath</p> <p><u>No Vote Cast:</u> None</p> <p>With a final vote tally of 6-9-2-0, the ruling of the Chair is OVERTURNED.</p> <p>The vote tally record can be viewed here: https://docs.google.com/spreadsheets/d/1VntkXkkuQouUiWbt9bnI_TjSMKDiTaDDpvsYtTmJdhE/edit#gid=1053534570</p>
Ballot 200603-1 Concluded 6/10/20	<p>Cancellation or force majeure clauses in the contract with Rosen Shingle Creek for the 2020 convention in Orlando, FL may only be exercised by a majority of the entire membership of the LNC.</p>
Results:	<p><u>Co-Sponsors:</u> Goldstein, Harlos, Mattson, Phillips</p> <p><u>Voting "aye":</u> Bilyeu, Bishop-Henchman, Goldstein, Hagan, Harlos, Hewitt, Lark, Longstreth, Mattson, Nekhaila, Phillips, Redpath, Smith</p>

	<p><u>Voting "nay":</u> None</p> <p><u>Express Abstention:</u> None</p> <p><u>No Vote Cast:</u> Coburn/Bowen, Merced, Sarwark, Van Horn/Nanna</p> <p>With a final vote tally of 13-0-0-4, the motion PASSED.</p> <p><u>Secretary's Notes:</u> Mid-voting, the Chair ruled the Motion out of order. The ruling was successfully appealed on Ballot 200614-1.</p> <p><u>The vote tally record can be viewed here:</u> https://docs.google.com/spreadsheets/d/1VntkXkkuQouUiWbt9bni_TjSMKDITaDDpvsYtTmJdhE/edit#gid=1318840768</p>
Ballot 200606-1 Concluded 6/13/20	Amend Policy Manual as shown in Appendix E.
Results:	<p><u>Co-Sponsors:</u> Goldstein, Harlos, Longstreth, Phillips, Smith</p> <p><u>Voting "aye":</u> Bishop-Henchman, Harlos, Longstreth, Phillips, Smith</p> <p><u>Voting "nay":</u> Coburn, Hagan, Lark, Mattson, Redpath, Van Horn</p> <p><u>Express Abstention:</u> None</p> <p><u>No Vote Cast:</u> Bilyeu, Goldstein, Hewitt, Merced, Nekhaila, Sarwark</p> <p>With a final vote tally of 5-6-0-7, the motion FAILED.</p> <p><u>The vote tally record can be viewed here:</u> https://docs.google.com/spreadsheets/d/1VntkXkkuQouUiWbt9bni_TjSMKDITaDDpvsYtTmJdhE/edit#gid=1549468988</p>
Ballot 200614-1 Concluded 6/21/20	Appeal from the ruling of the Chair on Ballot 200614-1.
Results:	<p><u>Co-Sponsors:</u> Goldstein, Harlos, Mattson, Phillips, Smith</p> <p><u>Voting "aye":</u> None</p> <p><u>Voting "nay":</u> Bilyeu, Coburn, Goldstein, Hagan, Harlos, Lark, Longstreth, Mattson, Phillips, Redpath, Smith</p> <p><u>Express Abstention:</u> None</p> <p><u>No Vote Cast:</u> Bishop-Henchman, Hewitt/TJ, Merced, Nekhaila/Sexton, Sarwark, Van Horn/Nanna</p>

	<p>With a final vote tally of 0-11-0-6, the ruling the chair is OVERTURNED.</p> <p>The vote tally record can be viewed here: https://docs.google.com/spreadsheets/d/1VntkXkkuQouUiWbt9bnI_TjSMKDITaDDpvsYtTmJdhE/edit#gid=1525707590</p>
Ballot 200614-2 Concluded 6/21/20	Approve May 2, 2020 LNC Minutes V3.
Results:	<p><u>Co-Sponsors:</u> Goldstein, Hagan, Harlos, Longstreth, Merced, Phillips</p> <p><u>Voting "aye":</u> Bilyeu, Bishop-Henchman, Coburn, Goldstein, Hagan, Harlos, Lark, Longstreth, Merced, Nekhaila, Phillips, Redpath, Smith</p> <p><u>Voting "nay":</u> None</p> <p><u>Express Abstention:</u> None</p> <p><u>No Vote Cast:</u> Hewitt/TJ, Mattson, Sarwark, Van Horn/Nanna</p> <p>With a final vote tally of 13-0-0-4, the motion PASSED.</p> <p>The vote tally record can be viewed here: https://docs.google.com/spreadsheets/d/1VntkXkkuQouUiWbt9bnI_TjSMKDITaDDpvsYtTmJdhE/edit#gid=636144827</p>
Ballot 200623-1 Concluded 6/30/20	The Libertarian National Committee directs the Convention Oversight Committee to provide the recording of the June 15, 2020 Convention Oversight Committee meeting to the Executive Director for his review.
Results:	<p><u>Sponsor:</u> Sarwark</p> <p><u>Voting "aye":</u> Bishop-Henchman, Coburn, Hagan, Hogarth, Longstreth, Nekhaila, Redpath, Nanna</p> <p><u>Voting "nay":</u> Bilyeu, Goldstein, Harlos, Mattson</p> <p><u>Express Abstention:</u> Phillips, Smith</p> <p><u>No Vote Cast:</u> Hewitt/TJ, Merced, Sarwark</p> <p>With a final vote tally of 8-4-2-3, the motion PASSED.</p> <p>The vote tally record can be viewed here: https://docs.google.com/spreadsheets/d/1VntkXkkuQouUiWbt9bnI_TjSMKDITaDDpvsYtTmJdhE/edit#gid=674326069</p>
Ballot 200625-1 Concluded 7/2/20	Amend Policy Manual as follows:

	<p>1.02 Meetings</p> <p>***</p> <p>e) Each committee member calling for an electronic meeting must do so by emailing the entire committee and specifying the date of the meeting, time of the meeting, meeting link Effective February 2, 2020 Last revision May 8, 2020 Page 13 of 72 Libertarian National Committee - Policy Manual Special Rules of Order including the identity of the Electronic Meeting Provider, and the topic(s) to be addressed. Meetings must be so called no fewer than two (2) days in advance for committees with fewer than ten (10) members, or five (5) days in advance for committees with ten (10) or more members. These time limits do not apply to the LNC's Executive Committee, the LNC's Advertising and Publications Review Committee, or the Judicial Committee. <u>For purposes of emergencies concerning the 2020 convention in Orlando, Florida, an electronic meeting may be called with one (1) days notice. The last sentence of this paragraph will be deleted upon completion or cancellation of the 2020 convention in Orlando, Florida.</u></p>
<u>Results:</u>	<p><u>Co-Sponsors:</u> Harlos, Longstreth, Merced, Phillips</p> <p><u>Voting "aye":</u> Bilyeu, Bishop-Henchman, Coburn, Goldstein, Hagan, Harlos, Hewitt, Hogarth, Longstreth, Mattson, Merced, Nanna, Nekhaila, Phillips, Redpath, Sarwark, Smith</p> <p><u>Voting "nay":</u> None</p> <p><u>Express Abstention:</u> None</p> <p><u>No Vote Cast:</u> None</p> <p>With a final vote tally of 17-0-0-0, the motion PASSED.</p> <p><i>The vote tally record can be viewed here:</i> https://docs.google.com/spreadsheets/d/1VntkXkkuQouUiWbt9bnI_TjSMKDiTaDDpvsYtTmJdhE/edit#gid=1746715483</p>

Respectfully Submitted,

Caryn Ann Harlos

LNC Secretary ~ Secretary@LP.org ~ 561.523.2250

APPENDIX A

Section 2.01 OBLIGATIONS AMONG BOARD MEMBERS AND STAFF

3) Eligibility to Engage in Financial Transactions

Eligibility to engage in financial transactions with the Party is subject to the following:

Person	Status of Person (or Person to Which Party is Related)	Employment	Contracted Compensation for Products or Services	Other Financial Transactions
Officers, LNC Members & Alternates, Judicial Committee Members, and Related Parties of the Above	Current Officeholder	Ineligible	Eligible with Written Contract Approved by 3/4 vote of entire LNC and must be disclosed as a conflict of interest.*	Eligible with 3/4 vote of entire LNC and must be disclosed as a conflict of interest.
	Former Officeholder within 12 months	Ineligible	Eligible with Written Contract Approved by 3/4 vote of entire LNC and must be disclosed as a conflict of interest.*	Eligible with 3/4 vote of entire LNC and must be disclosed as a conflict of interest.
	Former Officeholder after 12 months	Eligible	Eligible	Eligible

* In urgent circumstances the Chair is authorized to execute a contract for ballot access petitioning services for up to a one-week time-span while pursuing the required approval of the LNC.

34) Employment Terms

Employment agreements shall require adherence to the bylaws and policies adopted by the LNC as a condition of employment.

Employment agreements shall specify in writing that registering as delegate to any national party convention constitutes an immediate resignation of employment.

Employment agreements with bonus provisions must make the bonuses contingent on objectively-measured achievements.

Employment agreements with bonus provisions based on revenues shall exclude convention and bequest revenues.

Employment agreements with bonuses based on achievements during a period of time shall require that the employee be an employee of the Party on every day of that time period to be eligible for the bonus.

APPENDIX B

Section 2.01 OBLIGATIONS AMONG BOARD MEMBERS AND STAFF

3) Eligibility to Engage in Financial Transactions

For the persons noted below, eligibility to engage in financial transactions with the Party is subject to the following:

Person	Status of Person (or Person to Which Party is Related)	Employment	Contracted Compensation for Products or Services	Other Financial Transactions
Officers, LNC Members & Alternates, Judicial Committee Members, and Related Parties of the Above	<u>Current Officeholder</u>	<u>Ineligible</u>	<u>Eligible with Written Contract Approved by 3/4 vote of LNC and must be disclosed as a conflict of interest.*</u>	<u>Eligible with 3/4 vote of LNC and must be disclosed as a conflict of interest.</u>
	<u>Former Officeholder within 12 months</u>	<u>Eligible with 3/4 vote of LNC and must be disclosed as a conflict of interest.</u>	<u>Eligible with Written Contract Approved by 3/4 vote of LNC and must be disclosed as a conflict of interest.*</u>	<u>Eligible with 3/4 vote of LNC and must be disclosed as a conflict of interest.</u>
	<u>Former Officeholder after 12 months</u>	<u>Eligible</u>	<u>Eligible</u>	<u>Eligible</u>

* In urgent circumstances the Chair is authorized to execute a contract for ballot access petitioning services for up to a one-week time-span while pursuing the required approval of the LNC.

3.4) Employment Terms

Employment agreements shall require adherence to the bylaws and policies adopted by the LNC as a condition of employment.

Employment agreements shall specify in writing that registering as delegate to any national party convention constitutes an immediate resignation of employment.

Employment agreements with bonus provisions must make the bonuses contingent on objectively-measured achievements.

Employment agreements with bonus provisions based on revenues shall exclude convention and bequest revenues.

Employment agreements with bonuses based on achievements during a period of time shall require that the employee be an employee of the Party on every day of that time period to be eligible for the bonus.

APPENDIX C

SECTION 1.03 COMMITTEE APPOINTMENTS AND TERMS OF OFFICE

1) Committee Appointmentsⁱ

These committees have special appointment procedures as follows:

Committee Name	Size	Member Selection	Chair Selection
Advertising & Publication Review	No more than five (5), all LNC Members	LNC	* Committee selected
Affiliate Support Committee	Seven (7) members	Committee Chair selected by LNC Chair; three (3) LNC Regional Representatives selected by the Committee Chair; three (3) members selected by Libertarian State Leadership Alliance	LNC Chair selects from pool of LNC At-Large, LNC Regional Representatives, and the LNC Vice Chair
Audit ⁱⁱ	One (1) non-officer LNC member and two (2) non-LNC members	Non-officer LNC members	* Committee selected
Awards	Five (5) members, including up to two (2) non-LNC members	LNC - Each cycle strive to keep two (2) members of past Awards Committee	* Committee selected
Ballot Access	Five (5) Party members, no less than three (3) of which shall be LNC members	LNC members selected by LNC using approval voting, non-LNC members selected by the LNC Chair	LNC Chair
Candidate Support Committee	Five (5) LNC members and two (2) non-LNC members of the LP	LNC members elected by the LNC; non-LNC members appointed by the LNC Chair based on recommendations from the LNC members of the committee	* Committee selected
Convention Oversight	Seven (7) members, with a minimum of four (4) LNC members, plus a minimum of two (2) non-LNC members who are recommended by the Convention Oversight Committee	LNC members selected by the LNC; non-LNC members selected by the LNC Chair LNC	LNC Chair selected LNC
Employment Policy and Compensation	Three (3) LNC members other than the LNC Chair	LNC	* Committee selected

APPENDIX D

Section 1.02 Meetings

7) Electronic Meetings

- a) The term “electronic meeting” within these electronic meeting rules shall be construed to include teleconferences and videoconferences.
- b) The term “committee” within these electronic meeting rules shall be construed to include both the LNC (as the board of the Libertarian Party) as well as committees.
- c) All videoconferences will be conducted via the Adobe Connect (Citrix) service or via Zoom (zoom.us). These services are hereinafter referred to as Electronic Meeting Provider(s).
- d) Electronic meetings may be called by either:
 - The committee Chair, or
 - One-third (1/3) of the committee members or two (2) committee members, whichever is greater.

However, the call of an electronic meeting can be canceled if a majority of the committee members email a cancellation request to the entire committee prior to the scheduled time of the meeting.

- e) Each committee member calling for an electronic meeting must do so by emailing the entire committee and specifying the date of the meeting, time of the meeting, meeting link including the identity of the Electronic Meeting Provider, and the topic(s) to be addressed. Meetings must be so called no fewer than two (2) days in advance for committees with fewer than ten (10) members, or ~~seven (7)~~ **five (5)** days in advance for committees with ten (10) or more members. These time limits do not apply to the LNC's Executive Committee, the LNC's Advertising and Publications Review Committee, or the Judicial Committee.

APPENDIX E

Section 2.04 LEGAL MATTERS

3) Contracts and Contract Approval

All contracts or modifications thereto shall be in writing and shall document the nature of the products or services to be provided and the terms and conditions with respect to the amount of compensation/reimbursement or other consideration to be paid.

The Chair shall approve any contract in excess of \$7,500.

The LNC shall approve any contract for a Party convention site and any cancellation of same.

All contracts of more than one (1) year in duration or for more than \$25,000 shall be reviewed ~~and approved~~ by General Counsel and approved by a majority vote of the LNC prior to signing by the Chair. These contracts may not be canceled without a majority vote of the LNC.

Independent contractors doing business with the LNC are required to sign formal contracts that clearly set forth the parties' intention that they be treated as independent contractors. Each contract for director-level employment and each contract for a contractor at director-level along with any related advice from General Counsel must be circulated to the LNC on a strictly confidential basis following EPCC approval.

APPENDIX G – STAFF REPORTS

Executive Director's Report 2020 Q1

Executive Summary

We have had another excellent quarter in spite of unprecedented difficulties.

- The gain in membership continues, and a delightful increase in pledgers.
- We had a steady increase in avenues for fundraising.
- The Development team is excelling.
- We held the first online convention for a party with 50+DC ballot access..
- Membership portal is scheduled for release July 1.
- We responded very well to Covid, especially on the ballot access front.
- Tyler Harris was promoted to Deputy Director (Operations)



Daniel Fishman
Executive Director
2020.07.01

Covid 19 Response:

Enroute to the Reno LNC meeting I briefly considered if I should be wearing a mask on the flight. I had the same thought enroute to the LP California convention, and then the LPPA Convention. Also at LPPA I began to practice social distancing, though not many others were. By LPVA I saw elbow bumps over hand shakes and other good practices in place, though people shared a microphone, and sat close and of course no one including myself was wearing a mask. LPMD is my state's convention, and the last one I attended. At that point it was clear large social gatherings were too high a risk.

I did not want to close the office because we receive important mail, so we worked out a pattern where only one person a day is in the office, in order to minimize contact. The office cleaning crew is now doing disinfecting sweeps every 2 weeks.

And to that end I wanted to talk about four important staff changes. Tyler Harris has been promoted to Deputy Director (Operations). Tyler has been with the LP for 4 years now, and has an impressive background in management. His promotion was well earned.

Chris Clemence has started as Development Associate, completing the development team mandated by the LNC last year. Chris will be focused on stewardship and fundraising. In addition Chris has a flair for writing and will be taking over the biweekly news soon.

Michelle MacCutchenson has come onboard as Membership Associate. As I have been talking about for 6 months now, we intend to put a specific emphasis on retention. As membership swells, we now touch new members at 1 week with Member Welcome Hangout and at 2 months with a call or an email. We will soon be rolling out a 6 month contact, and then a concerted effort to move new members from annual donors to monthly pledgers.

Ken Moelmann will be stepping back from his volunteer duties for the LNC. We are very grateful for all he has done to bring best practices to our technology stack, as well as having been a champion of the CRM, which has positioned us well for data for the next decade. The entirety of the Libertarian Party owes Ken a drink.

Robert Clarke has stepped away from being the LNC's social media manager. Currently I and volunteers are managing things. Post convention I will make a new proposal to the LNC.

Technology:

Q4 goals:

Bring online member portal
Bring online ULP(University of the Libertarian Party).
Bring Gsuite groups online for people who request it
Upgrading email
Focus on retention.

As of July 7, Project Keystone finished phase 1 -- all non-financial web forms now live on the CRM and the data goes directly into what will someday be our primary database. Within the next week Keystone will be complete and member portal will be online. We hope to announce it at the end of the convention. Our last technical issue of recurring payments was solved because of the excellent relationship Andy Burns has developed in the CiviCRM community where the developer of a plugin was willing to work on credit to solve our issue.

Andy continues to be a critical element of our technical success.

This continues in our long range path of moving off of Raiser's Edge at the end of the year, hopefully saving us a significant amount of money and work.

Some of the important things this does is that people will no longer renew their membership from an external page -- when you want to renew we ask members to log in to the member portal (of course it can still be done by phone as well). Once there they will see the value of the member portal, and hopefully start coming back on a regular basis.

The Distance Learning (ULP) program is up. <https://uplstaging.wpengine.com/>
We need volunteers to start creating content now.

The LP email woes continue and with Ken Moelmann, who administered email stepping down, the week following the convention I will make a plan to migrate the LNC email to G-Suite to be implemented before August.

Worth noting, with 2 weeks notice we managed to pull off an online event that while being far from perfect, did result in a Presidential ticket being nominated. We could have had a much better event had we continued with an online contingency plan when it was first suggested in mid-March. In the future we should prepare for all eventualities on a tech side.

Membership:

Directly cut and pasted from my previous two reports:

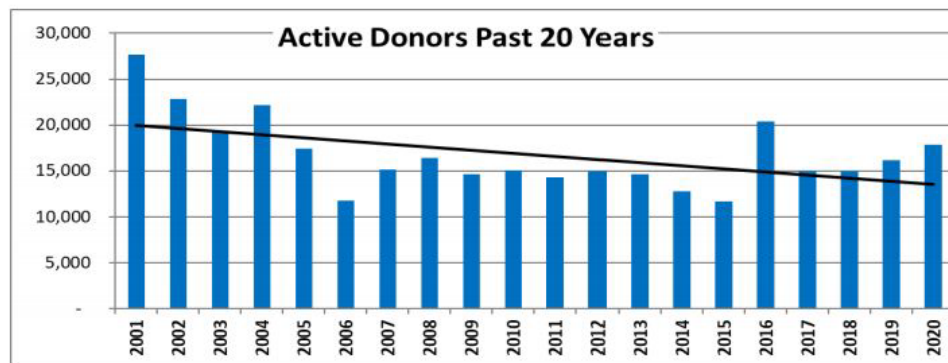
"Membership continues to be my primary focus. I believe that membership will always be the MOST sustainable and consistent source of revenue we have, as well as being the most resistant to the whims of the Libertarian Drama cycle. Case in point, while we have seen fundraising vary dramatically from month to month, based on reaction to Libertarian candidate and personality news, membership remains constant."

Our work on segmenting is going well. Development has been focused on higher end donors and started producing some great results, which memberships focus on retention is starting to pay off. Of course the proof in the pudding will not be seen till next year.

Membership is currently at 19,643. This time last year we were at our lowest membership numbers 2 years 14,300, now we are at the highest. This is a resounding success -- 37% increase in membership in a year. We anticipate breaking the 20,000 member mark in the next week, which will give us more members than we had at the end of 2016.

Financials/Operations

Covid has dramatically impacted our ability to raise money, but the team's focus has turned outstanding results. We have just completed the ONLY 3rd consecutive year increase in donors this decade and only the 2nd time in 20 years we've had 3 years of growth.



In the last quarter the Pipeline for Liberty project has come closer to fruition, but the cancellation of Freedom FEst and our events there has put a significant hitch in our fundraising plans. We also intended to have more fundraisers at state conventions, but

Libertarian National Committee Executive Director Report 2020.02.01 page 4

those dried up as well.

Call-time is going well and the Dev Team is being trained up so that Tara can put some of her staff on calls with me and the chair so that she can start training state affiliate fundraisers, and build a culture.

Elections

We nominated a Presidential candidate. LPHQ is assisting the Jorgensen campaign wherever we can, including doing call time with the Presidential and VP candidate.

LPTV has continued to give air time to Libertarian candidates around the country, and gives the candidates access to video clips of themselves to learn from as well as interview experience.

ECanvasser is being underutilized for what we are paying for it. Less than 20 of our 100 possible slots are being used by candidates, in spite of the amazing subsidy. If numbers don't pick up I will have to consider terminating the contract, and just supporting the candidates who have signed up.

The Frontier Project remains the brightest star in our election firmament. Apollo and the LFP candidates are more than a disruptive force -- they are being recognized as a real threat. LPHQ will continue to support the LFP as much as possible. Post convention we'll have a better idea of our fiscal capacity.

We are partnering with an organization that will be holding rolling rallies around the country to get Jo into the debates, and will continue pushing our letter to the editor asks of membership and on social media.

Next Quarter

With the convention passed we will be putting much more effort into supporting election efforts in every possible, including advising on best practices. I hope to launch an new LP.org in the next quarter. And elect a President. I expect the unity behind such a great Presidential candidate to do much to unite the party and allow us to exceed all growth expectations, even in the middle of a Pandemic.

In summary, we have had another outstanding quarter by every possible metric in the worst possible economic environment. Every person on the LPHQ team has gone above and beyond.

I also greatly appreciate the LNC members who dropped in for some of our daily standup meetings. It's a HUGE morale boost for staff when the LNC can make it to a meeting, because they know what they do is being seen. I'd appreciate it if any LNC member who has been in a stand up to encourage the next LNC to drop in occasionally.

Director of Operations Report – Orlando 07/20

by Robert Kraus

Financial

May was a great month thanks to the development department's efforts along with a big boost at the end of the month with the nomination of Jo & the many folks who donated on-line during the Zoom Convention! However, as you recall things were tight in March & April so we must not become complacent when it comes to fundraising. Thus, we would continue to caution the LNC when it comes to any new expensive projects that are not already planned.

Here is a summary of our revenue & expenses for May & YTD:

P&L Acct Summary Last Month Plus YTD
January through May 2020

	May 20	TOTAL
Income		
4000 · General Fundraising	164,988	649,562
4100 · Project Revenue	3,396	10,764
4200 · Events and Conventions	100	1,610
4300 · Program Revenue	20,892	47,807
4600 · Refunds of Contributions	0	(45)
4700 · Other Receipts	0	131
Total Income	189,376	709,829
Gross Profit	189,376	709,829
Expense		
7000 · General Fundraising Expense	36,278	163,436
7100 · Project-Related Expenses	0	465
7200 · Events and Conventions Exp	0	4,433
7300 · Program-Related Expenses	29,230	200,259
8000 · Salary & Related Expense	25,687	94,076
8100 · Admin & Overhead Expense	9,993	91,374
8200 · Professional Services	6,100	32,989
8300 · Depreciation Expense	2,999	14,995
Total Expense	110,287	602,027
Net Income	79,089	107,802

The membership surge over the last several months also helped! Membership since the last LNC Meeting has experienced 9.6% increase from 16,318 to 17,888 as of 05/31.

In terms of convention liability we have "closed the gap" from \$45,413 reported at the last LNC meeting down to \$16,927 as of 06/22 in keeping with the motion to restrict convention funds. We obviously did not have to go to the EC to use any of these funds for other purposes like Ballot Access. Total refunds as of 06/22 = \$85,869 & about 10% of that (about \$8500) was applied to ballot access, memberships, building fund, general support of the convention & one silver package for 2022.

2020 Convention Revenue & Liability Report
As of 06/22/2020

Account:	# Packages	\$ Actual
272 · Deferred Convention Revenue	633	\$251,812.80
HQ-20Basic	201	\$31,499.00
HQ-20Bronze	16	\$4,155.00
HQ-20Silver	43	\$14,838.00
HQ-20Gold	219	\$94,475.00
HQ-20Welcome	37	\$35,750.00
HQ-20Training	116	\$9,694.00
HQ-20Salatin	1	\$99.00
167 · Prepaid Convention General Exp		(\$74,401.87)
Net Deferred Convention Revenue		<u>\$177,410.93</u>
113R · PNC Check Acct 2 (Net Conv Restricted)		\$160,483.55
Net Convention Unfunded Liability		<u>\$16,927.38</u>
4200-20 · Conv Fundraising - Unrestricted		\$31,621.47
Total Net Conv Liability plus Unrestricted Revenue		\$48,548.85

Blackbaud – Data Dumps – Internal Customer Service

Data Dumps continue to be sent out regularly & via the CRM to several states that are working with Andy Burns. A fresh data dump will be sent out to all states around the 1st of July.

Building Fund / Office

Mortgage balance = \$80,489 as of end of June. So far this year we've made \$10,000 in extra payments towards principle.

We were planning some masonry repairs in the Spring that has been put on hold due to COV-19. We hope to get to that in the Fall along with some minor fire damage repairs in the basement & re-painting the lower level.

FEC Filing

We continue to file accurate FEC reports and use Paula Edwards to complete the FEC Filing Process on a monthly basis and handle our amendments. The reconciliation and audit steps to this process continue to work to assure that these reports are correct prior to filing, and to insure that the disbursements and contributions match to our cash accounting records.

As a reminder, the FEC reports are done on a cash basis while our financial reports are done on an accrual basis as required by our bylaws which require adherence to GAAP. Therefore, our Statement of Operations will not always look the same as what is reported on the summary page of our FEC Filings.

Convention

LPHQ remains very much involved in planning for the remainder of the 2020 Convention, whether on-line, in-person or both. See note above about restricted funds.

Thank you!

Robert



Tyler Harris
Deputy Director of Operations Report
Prepared June 2020

At the beginning of the month, I moved from External Relations into the role of Deputy Director of Operations. Though I am excited to take on the new challenges and responsibilities this role has to offer, at the time of this writing I am still in the process of transitioning to many of these tasks. As such, the subsequent sections of my report will focus on several major projects that have been and some of which will continue to be a significant focus of my time and energy. As I move more fully into my new role, my responsibilities will include the following:

- Customer service - internal and external
- Help maintain membership/contributor database Raiser's Edge/CRM
- Assist with mem database troubleshooting and cleanup
- Administration of lp.org & hq.lp.org email and group list servers
- Keeping abreast of compliance with government policies, especially the FEC
- Keeping abreast of lawsuits and other legal matters with the chair & treasurer
- Managing some ballot access matters & petitioning
- Manage database updates provided by state affiliates to LPHQ
- Help process refunds and contribution returns
- Learning our process of accounting and bookkeeping
- Learn the preparation of financial and membership reports
- Provide data to FEC consultant for FEC filing
- Facilities and equipment planning and maintenance
- General purchasing and procurement
- Work with Chair, OD and Treasurer on financial issues & audit
- Attend LNC meetings
- Payroll and benefits administration for LP Staff
- Create and maintain Employee Manual
- Maintain LNC contact list (an off-line document and at LP.org)
- Process & manage monthly gifts for direct account draft
- Assist in general office upkeep, organization, and ordering of supplies
- Re-check of daily deposits and cash audits
- Miscellaneous: Filing, research, member correspondence
- Complete operation of the LP Store.
- Collaborate with LNC staff and assist with other projects as needed and as requested.

Member Welcome Hangouts

For the past year, I have hosted a regular weekly Google Hangout targeted towards new members, but also welcoming of existing members looking to become more involved with the party. The events include a short (10-15 min) presentation focusing on the online resources available to our members and how to connect with their state and local affiliates regarding events and opportunities for outreach in their area. The remainder of the hour-long session is devoted to answering member questions and discussing in more detail topics of interest to those in attendance.

The goal is to help bridge the gap for members new to the national party who have not yet made a connection with their local parties and may not know where to begin. They also offer an additional opportunity to express our gratitude to new members, to encourage more active involvement in the LP, and to be available to answer member questions and/or assist with issues our members may be experiencing.

The increase in membership and the general overall trend towards socially-distanced online events has seen Member Welcome Hangout experience an increase in attendance over the past several months, increasing from 2-3 average weekly attendees to 6-8. Nonetheless, we have still been able to maintain the casual, comfortable, and personally interactive atmosphere that has come to typify these events.

As we move forward, I hope to incorporate more “Campaign Update” sort of information into the presentation, and will be joined bi-weekly by Stewardship Assoc. Christopher Clemmons.

2020 Convention Online Sitting ‘Skunkworks’ Team

In May, the LNC called for the convening of an online sitting of the 2020 Libertarian National Convention. This would be a historic event as, for the first time, a truly national 50-state party would hold its presidential and vice presidential nominating convention in an online setting. To meet the challenges of holding such an unprecedented event, Executive Director Dan Fishman pulled together a “skunkworks” team from throughout the LP, of which I was pleased and honored to have been a part.

Over the course of only 12 days, we set about systematically testing the technology options at our disposal and working with stakeholders to build out the process flows and operational procedures necessary to facilitate such an event. Much of the large-scale testing was done openly and transparently (even to the extent of being streamed live to the LP YouTube page) and was conducted with the assistance and participation of hundreds of delegates and alternates.

My role extended from this testing and development period into the event itself, where I monitored the main attendees list to ensure that those in attendance were credentialled and that attendees' name “badges” properly reflected their state delegation and status as either delegate or alternate.

LPStore Fulfillment Transition

We are entering an exciting new chapter for LPStore.

Last year, under the direction of the Executive Director, I began exploring options to outsource fulfillment of LPStore's branded apparel and promotional items, with a goal towards eliminating or greatly reducing the in-house effort required to provide these items by mid-2020. In May, a contract with MasterPrint was signed to this effect. For the past month, I (along with the invaluable assistance of Executive Director Dan Fishman, and with Mat Thexton in our Operations Center), have been working to transition out of in-house fulfillment for all LPStore and member promotional items. It has been a complex process with many moving pieces, and has not been without its challenges. A period of delay in receiving merchandise has occurred as fulfillment is switched over and inventory restocked to MasterPrint's facility.

Nevertheless, this is an important step in allowing LPStore to expand fluidly to accommodate the additional volume that the 2020 elections will require without placing crippling burdens on existing staff or necessitating substantial additional manpower. Furthermore, it is a solution that can adjust fluidly back to slower periods of activity if and when needed.

At the time of this writing, this process is in its final stages and is expected to be completed presently, with order fulfillment timelines returning to normal shortly as current backorders are cleared.

Libertarian Frontier Project Support

For the past few months, and continuing until election day in November, I will be working under and reporting to Chief Strategist Apollo Pazell as a de facto field director for and LPHQ liaison to the Libertarian Frontier Project. In this capacity I will be administering phone banking activities, participating with candidates and project staff in twice-daily strategy calls, providing eCanvasser backend support to targeted candidates, working with the LPHQ Development Team to promote the LP's fundraising efforts towards this project, and assisting Frontier Project candidates and their very important campaigns in other ways as needed.

Looking Forward

The next several months will be fulfilling and trying, exhilarating and exhausting for staff, activists, volunteers, and candidates alike. Many of us will be pushed and will push ourselves to and beyond what we hitherto imagined to be the limits of our capabilities. The task that lies before us all is nothing less than achieving historic milestones for our party measured in both electoral performance and in membership growth -- and doing so against the backdrop of one of the most challenging and unusual years in living memory. Of one thing, though, I am absolutely certain. I can think of no better colleagues and no better team to face the coming challenges together than the staff that the LNC has assembled. I feel privileged to be able to count myself amongst their number and excited for what is to come.



Development Report

By: Tara DeSisto - Director of Development

June 28, 2020

Stewardship Program

The Development team has spent a good portion of May and June getting our Stewardship Program running. This involves making sure that donors over the \$150 level or \$15 a month pledge are properly thanked for their donation. As the number of gifts go up, the importance of maintaining this practice is critical. When donors feel appreciated, there is no barrier to them giving a second and third time in a calendar year. I have written a program that incorporates: our new Stewardship Associate, Chris Clemence who has really shined in this role and has already shown the ability to upgrade donations in these calls; Membership Manager, Jess Mears who is working hard to manage the significant increase in lower dollar donorship as well as supporting our Lifetime Membership program; and LNC members to be involved in helping identify regional support to expand donorship to their respective states. All major gifts are stewarded directly by our Director of Development, Executive Director and Chairman of the party.

As donorship grows through advancement efforts of the development team and the natural cycle of a Presidential year, a significant portion of my time goes into maintaining this program. I receive immediate notification for every donation via email. Some days this puts my unread emails into the 400-500 figures. Not all of these donations are elevated to the Stewardship Program, however that screening process allows me to immediately identify when a significant contribution comes in or if there are people we need to move into a VIP Individual Stewardship plan.

We launched our Virtual Donor Summit series in May where we were able to pull in 20 of our top 100 active donors in to talk about some of the programs we are working to launch at LPHQ, including our top 3 active donors. This opened up doors to greater conversations about these programs and have lead to strengthening donor communications with the party.

Appeals Program Team

Our Appeals Program has had great success. It involves issue elevation, membership renewal and direct mail sollicitations. Included in this team is Development Associate Bekah Congdon, Membership Manager Jess Mears, External Relations Mat Thexton and Publications Editor Gideon Oakes. We meet weekly to discuss important messaging strategies, time sensitive topics, review of previous appeal success, graphic support needs, list crafting and mail house coordination. What I love about this group is that this is where tough conversations are discussed and how to deliver the best Libertarian voice to activate the highest levels of donorship. Each of the members of this team has an important and unique perspective of Libertarian philosophies and professional specialties with regional and generational differences, yet there is such a mutual respect for that diversity of thought working towards the most sensible and far reaching messages coming out of headquarters. Each of these members is exceptionally talented and hard working, and the LNC should feel very fortunate to have these highly competent individuals composing the voice of the party week to week.

Numbers pulled by Tara DeSisto 6/28/20

1

COVID Impact on high dollar giving

(as of) June 28 – Total gifts – 4486

High Dollar Donations

\$2500 – 1 – Convention Fundraising

\$2000 – 2 – Ballot Access/Membership Prospecting

\$1500 – 9 - Renewals

\$1325 – 1 – Frontier Project

\$1125 – 1 – Convention Package

\$1000 – 6 – Ballot Access – House Fundraising – Stimulus

May – Total Gifts – 3985

High Dollar Donations

\$5000 – 1 – Ballot Access

\$2000 – 2 – Renewal / House Fundraising – Stimulus

\$1545 – 2 – Web Contributions – Organic

\$1500 – 15

\$1459 – 1 – Convention Refund Contribution

\$1200 – 1 – Web Contribution – Organic

\$1000 – 6 BA/LF/BF/NatCon/Stimulus

April – Total Gifts – 2981

Major Gifts

\$10,000 – 1 – LNC Member Solicitation

High Dollar Donations

\$1500 – 8 – New Organic / Renewals

\$1200 – 1 – Renewal

\$1000 – 2 – BA / Renewal

March – Total Gifts – 2903

Major Gifts

\$35,500 – 1 - ED Solicitation

High Dollar Donations

\$2500 – 2 - Development Call Time

Numbers pulled by Tara DeSisto 6/28/20

2

Top Revenue Generators

Appeal	Revenue	Number of gifts	Average gift
Web Renewals via the internet	\$108,540	1,914	\$57
Web New Members via the Internet	\$100,970	2,314	\$44
PayPal Reoccurring Pledge	\$76,952	4,066	\$19
2020 LPStore Web Sales	\$54,794	1,748	\$31
Liberty Pledge	\$43,704	1,855	\$24
2019-2020 Ballot Access Fundraising	\$41,214	186	\$222
2020 Executive Director Fundraising	\$37,100	4	\$9,275
2020 Chair Fundraising	\$35,500	1	\$35,500
Web Contributions via the Internet	\$31,859	270	\$118
2004 BA Match	\$20,077	222	\$90

Stimulus Package / Debt Ceiling Outrage from Donorship (since March 2020)



4 High Dollar Contributions (\$1000+)

Numbers pulled by Tara DeSisto 6/28/20

3

Down Ballot Candidate Support from Donorship (please note that \$8756 of this money raised since Nov. 1, 2019 was done in June 2020 with a target focus on the Libertarian Frontier Project)



Only 1 high dollar contribution (\$1000+)

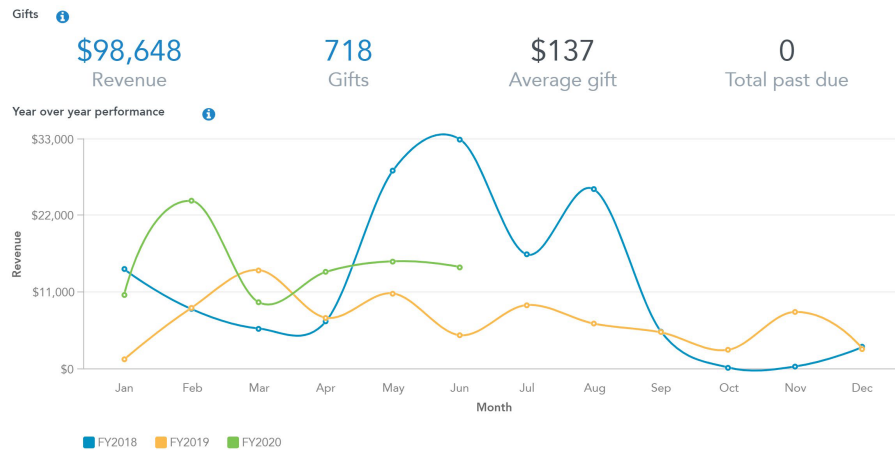
Direct Jo Jorgenson Donor Response



Numbers pulled by Tara DeSisto 6/28/20

4

Ballot Access Donorship Response



Since Nov. 2019

2 Major Donor Contributions (\$10,000+)
15 High Dollar Contributions (\$1000+)

Current Happenings:

The Development team has a vested interest in the success of the 2020 Libertarian Presidential Election. The LNC is aware that the largest growth of the party happens in Presidential election years and so to this end we have made ourselves available to the Jorgensen/Cohen campaign in an advisory capacity in a number of areas, including: staffing and consultant suggestions, website development, brand development, message development, strategic planning and fundraising. In July we will be producing our largest direct mail piece to advance our nominee toward each and every contact that we have. We will be making a shift away from email appeals as the summer peaks and focused on individual interactions through telephone. We expect the campaign to be hitting them from electronic avenues and so rather than getting lost in the abyss of electronic mailings, plan to advance a strategy that meets people where they are.

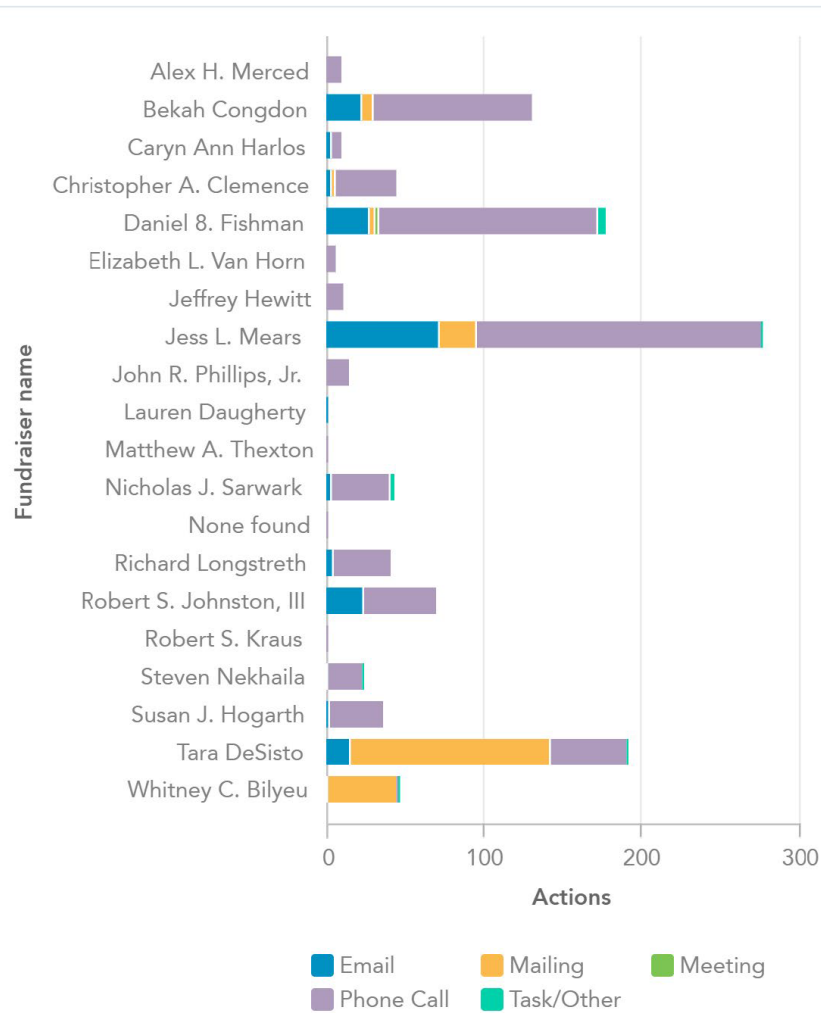
Scheduled Development Events include:

Torch Club and Welcome Committee reception – July 10th
Convention Gala – July 11th
Lifetime of Liberty – July 14th
Virtual Donor Summit – August 26th – Libertarian Salon with Dr. Jo Jorgensen
Chairman's Circle event – TBD in September

Numbers pulled by Tara DeSisto 6/28/20

5

Actions by fundraiser



Figures since 2/1/20.

In order to be counted in the action report, all actions must be coordinated through the Development Department. All coordinated fundraising efforts not through development are not recognized.

Numbers pulled by Tara DeSisto 6/28/20

6

APPENDIX G STAFF REPORTS

Month	Revenue	Number of Gifts	Average Gift	Notable Event	Breakdown
Jun-20	\$ 193,783.00	4415	\$ 44.00		\$22192 LP Store; \$21399 Convention Packages \$150192 House Fundraising and Membership
Jun-19	\$ 110,927.00	2487	\$ 45.00		
Jun-18	\$ 155,879.00	2698	\$ 58.00	National Convention	
Jun-17	\$ 105,895.00	2795	\$ 38.00		
Jun-16	\$ 339,360.00	5144	\$ 66.00	Presidential Nomination	\$27027 Convention Packages; \$92461 Gala Fundraising; \$8539 BA; \$26128 LP Store \$193744 House Fundraising and Membership
May-20	\$ 194,251.00	3977	\$ 49.00	Presidential Nomination	
May-19	\$ 128,750.00	2637	\$ 49.00		
May-18	\$ 132,276.00	1672	\$ 50.00		
May-17	\$ 119,820.00	2674	\$ 45.00		
May-16	\$ 347,275.00	5266	\$ 66.00	National Convention	
Apr-20	\$ 125,832.00	2971	\$ 42.00		
Apr-19	\$ 149,373.00	2799	\$ 53.00		
Apr-18	\$ 115,205.00	2583	\$ 45.00		
Apr-17	\$ 156,246.00	2468	\$ 63.00		
Apr-16	\$ 204,887.00	3457	\$ 59.00		
Mar-20	\$ 159,977.00	2885	\$ 55.00		
Mar-19	\$ 149,754.00	2796	\$ 54.00		
Mar-18	\$ 119,700.00	2664	\$ 45.00		
Mar-17	\$ 155,282.00	3074	\$ 51.00		
Mar-16	\$ 170,412.00	3030	\$ 56.00		
Feb-20	\$ 166,174.00	2864	\$ 58.00		
Feb-19	\$ 122,284.00	2566	\$ 48.00		
Feb-18	\$ 196,228.00	2585	\$ 76.00		
Feb-17	\$ 102,049.00	2423	\$ 42.00		
Feb-16	\$ 126,276.00	2540	\$ 50.00		
Jan-20	\$ 184,002.00	2859	\$ 64.00		
Jan-19	\$ 175,464.00	2534	\$ 69.00		
Jan-18	\$ 199,973.00	2673	\$ 75.00		
Jan-17	\$ 169,351.00	2608	\$ 65.00		
Jan-16	\$ 128,940.00	1954	\$ 66.00		
Dec-19	\$ 214,870.00	3120	\$ 69.00		
Dec-18	\$ 109,616.00	2408	\$ 46.00		
Dec-17	\$ 187,349.00	2805	\$ 67.00		
Dec-16	\$ 94,820.00	2566	\$ 37.00		
Nov-19	\$ 146,426.00	2961	\$ 49.00		
Nov-18	\$ 98,983.00	2260	\$ 44.00		
Nov-17	\$ 132,711.00	2683	\$ 49.00		
Nov-16	\$ 83,500.00	2551	\$ 33.00		
Oct-19	\$ 127,275.00	2873	\$ 44.00		
Oct-18	\$ 122,951.00	2981	\$ 41.00		
Oct-17	\$ 109,966.00	2468	\$ 45.00		
Oct-16	\$ 160,631.00	4280	\$ 38.00		
Sep-19	\$ 116,501.00	2366	\$ 49.00		
Sep-18	\$ 89,719.00	2334	\$ 38.00		
Sep-17	\$ 171,770.00	2674	\$ 64.00		
Sep-16	\$ 212,905.00	5024	\$ 42.00		
Aug-19	\$ 110,373.00	2690	\$ 41.00		
Aug-18	\$ 174,338.00	2811	\$ 62.00		
Aug-17	\$ 140,844.00	2250	\$ 63.00		
Aug-16	\$ 412,425.00	6838	\$ 60.00		
Jul-19	\$ 159,127.00	2642	\$ 60.00		
Jul-18	\$ 224,221.00	3238	\$ 69.00	National Convention	
Jul-17	\$ 86,912.00	2314	\$ 38.00		
Jul-16	\$ 318,583.00	5645	\$ 56.00		

Numbers pulled by Tara DeSisto 6/28/20

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Bekah Congdon

Staff Report – June 2020

Direct Supervisor: Tara DeSisto

Title: Development Associate

Overview

I have been with the Libertarian National Committee for eight months. In this time, I have learned a significant amount about fundraising and communicating with our donors. I have also gained confidence in my abilities, instincts, and ideas.

My role has begun to take shape and I've have some core responsibilities including:

- Writing a weekly appeal email, mailout letters, articles, blogs, and social media posts
- Explore and carry out new fundraising opportunities, and collaborate on development initiatives
- Solicit donations from and build relationships with party members, donors, and potential new donors

I have continued to learn a great deal from Tara DeSisto, and our Development has come together very well. We work well together, and I believe that our results speak for themselves.

Appeals/Writing

I am very proud of the work that I have done with our appeals. I believe that the content that is sent out should be of the highest quality, and I do my best to ensure that we achieve that. On average my weekly appeals have been bringing in \$2,300.

Fundraising

I have worked closely with Tara DeSisto on new projects and initiatives to benefit the party and excite our top donors. Additionally, I am working along with the rest of the Development team on events surrounding Freedom Fest that will be fundraising opportunities. I have contributed graphic design, writing, and research to both of these initiatives. Finally, I initiated and am carrying out the Libertarian Frontier Project fundraiser for the month of June that has included email appeals, social media graphics, and a live telethon.

Relationships

I continue to seek out ways to connect with donors, specifically in Texas, but also around the country. I've improved in my confidence on the phone or in person with donors, and I hope to continue improving.

Wrap Up

The last three months have been uniquely challenging with fundraising during a pandemic and country-wide shut down. With significant social and economic disruptions each week, messaging and responding appropriately has also been an ongoing concern. I believe that I have, along with the rest of the Development team, achieved a good deal of success during this unforeseen time, and I intend to continue approaching my job innovatively, and with a commitment to excellence.

Christopher Clemence

Stewardship Associate

Supervisor: Tara DeSisto

June 25, 2020

Background

I began as a staffer for the Libertarian Party on May 11. Though I have a political science degree and a juris doctor, I had little experience with the inner workings of a political party prior to that point. Before arriving at the LP I was a self-employed freelance writer of just over five years (which I continue to do outside of my time in this position), and prior to that I worked as a landman in the oil and gas industry for over a decade.

My experience with the party upon taking this position began with my membership in 2006. I was elected to the executive board of the Texas affiliate in 2018, and I was chosen as the chair of my county organization earlier this year. I am also a delegate to both my state and the national conventions this year, marking my second time as a Texas delegate and my first time as a delegate to national.

Training

Beginning with my very first day in the role, I have been given training on the various aspects of the position from my immediate supervisor Tara DeSisto and my coworker in development Bekah Congdon. Ms. DeSisto guided me through the interfaces of the various databases I use in my position and has tutored me in the basics of communicating properly and effectively with donors both in writing and orally. Meanwhile, I have leaned heavily upon Ms. Congdon to answer questions and solve problems I have encountered along the way, relieving Ms. DeSisto of the burden as she carries out her duties and providing to me an indispensable resource without which I would often be utterly stranded.

In addition to the training and assistance from the other members of the Development Team, I have also benefited from the invaluable help of much of the other staff, including Daniel

Fishman, Gideon Oakes, Tyler Harris, Mat Thexton, Robert Kraus, and Jess Mears. Each of these individuals has been immensely helpful in patiently assisting me with issues I've encountered in the course of my first several weeks in the role.

Duties

In the broadest terms, the duties of my position consist principally of managing the info@lp.org email account (the “infobox”) and reaching out to donors to thank them for their donations, usually via telephone.

As with any other position, I have other responsibilities “as assigned,” which have included writing assignments, assisting with upcoming presentations and events, communicating with donors on a range of topics, and innumerable other assignments. Included in those “as assigned” duties have been contributing to and writing press releases, emails, and short articles, and aiding the vice chair with a compilation video for an event at the upcoming FreedomFest. Personally I thoroughly enjoy writing for the party, and I hope such opportunities continue to find me in the future.

Goals

In the two primary responsibilities of my role I have set for myself two goals:

- Address every email in the infobox every business day, and
- Communicate with at least ten donors the thanks of the party for their donation every business day.

To date, I am happy to say that I have met the first goal nearly every day, with the sole exceptions occurring in and around the convention.

As to the second goal, I have contacted approximately 157 donors to thank them for their donations since May 11 to yesterday (June 24), averaging 3.4 donor contacts per day since I began. In the seventeen business days so far this month I have made 140 donor thank-you contacts, averaging 6.9 donor contacts per business day to date. Though I have set for myself a goal of ten per day, I am finding that other duties assigned me have precluded donor calls on some days, making an average per-day total of ten unobtainable at present. However, when no

higher-priority tasks are before me I have continued to meet my goal of ten thank-you contacts per day, and that seems to be a generally achievable goal at my present workload.

Assessment of Dev Team

In my short time in the role so far I have learned an immense amount about donor relations. Ms. DeSisto has provided me with a wealth of knowledge about the subject, and I continue to learn more each and every day from her. As a manager, Ms. DeSisto has been nothing but excellent, and I have at no time felt that she has been anything other than professional, empathetic, nurturing, and receptive. I wish all of my managers and clients in the past had had even a fraction of the exemplary personality traits displayed on a daily basis by Ms. DeSisto.

I must also take a moment to praise Ms. Congdon, as she has played an indispensable role in whatever successes I've had to date. Despite knowing her for a few years, I've never worked with her in a professional capacity, but I can honestly say she's one of the hardest working people I've ever had the pleasure of working with. Always available with a listening ear, Ms. Congdon is consistent, reliable, and energetic, bringing her hard-working but cheerful attitude with her every day to every task. She has never given anything less than her full effort to every task in her role, and I consider her a rare and valuable asset not only to myself but to the party in general.

Going Forward

In addition to welcoming increased contact with donors, I have also made management aware that I am open to the opportunity of taking on greater responsibilities both within the Development Department and outside of it, up to and including an expansion of my role to full time. I can honestly say that I have had nothing but overwhelmingly positive experiences with staff to date, and I am eager for any chance at increasing my contribution to the organization in whatever capacity is needed.

Thank you for your time, and please do not hesitate to reach out to me with any questions.



Membership Department Report
July 2020
Submitted By: Jess Mears

Highlights:

1. Membership Revenue
2. Presidential Recruitment Competition
3. Upgraded reply form
4. There is (nearly) such a thing as a free program
5. Resources to improve membership
6. What are members saying?

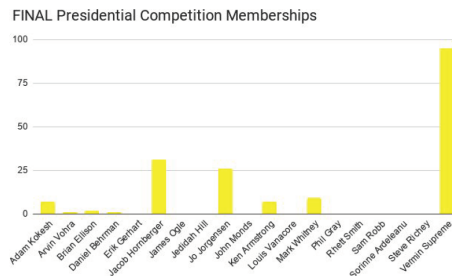
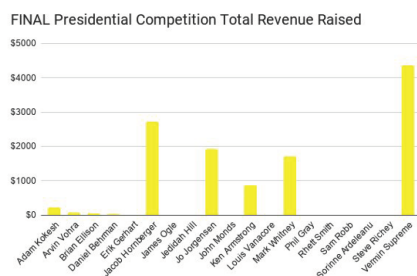
Membership Revenue

Membership sustains the Libertarian Party in so many ways. Between monthly pledgers and annual memberships, a significant portion of the revenue generated comes from these streams. I send out emails, direct-mail, texting, and social media appeals to generate these results.

Month	Total Revenue from Membership	Percentage of Total Monthly Revenue
January	\$78,123.00	78.01%
February	\$82,012.25	55.33%
March	\$88,091.83	60.83%
April	\$104,763.24	85.38%
May	\$126,196.41	67.27%

Presidential Recruitment Competition

COVID-19 demanded staff innovate to meet expectations for the organization in the midst of closures and layoffs. I developed the Presidential Recruitment Competition to meet this demand. I am incredibly thankful for all of the campaigns that participated and the results below helped to make our April (total revenue \$11,939, 179 memberships).



Upgraded Reply Form

We brought the membership reply form up to 2020 standards. Just look at this makeover (thank you Gideon and Mat).

BEFORE

Yes, I want to renew my membership!

We hope you'll upgrade to the **Silver Member (\$150.00 level)**

Lifetime Founder: ☐ \$1,500 once, or ☐ \$150 monthly pledge
 Platinum: ☐ \$500 annually, or ☐ \$50 monthly pledge
 Gold: ☐ \$250 annually, or ☐ \$25 monthly pledge
 Silver: ☐ \$150 annually, or ☐ \$15 monthly pledge
 Bronze: ☐ \$50 annually, or ☐ \$10 monthly pledge
 Basic: ☐ \$25 annually
 Other: ☐ \$_____ annually, or ☐ \$_____ monthly pledge
 (\$35.00 max per calendar year)

☐ Check enclosed (payable to "Libertarian Party"), or ☐ Visa ☐ MC ☐ AmEx ☐ Disc

Credit Card #: _____ Credit Expiration Date: _____

Name as it appears on credit card: _____

Signature: _____

☐ All my data is correct, or ☐ Corrections marked below:

Name: _____	County (not country): _____
Title (Mr., Ms., Dr., etc.): _____	Phone: _____
First: <u>Richard</u>	Home 1: <u>(919) 238-4848</u>
Middle: <u>A.</u>	Home 2: _____
Last: <u>Colburn</u>	Work 1: _____
Suffix: _____	Work 2: _____
Nickname: _____	Cell 1: _____
Mailing Address: <u>2880 Highway 78</u>	Cell 2: _____
City: <u>Junkinsville</u>	Email 1: <u>rp_colburn@libertarian.com</u>
State: <u>North Carolina</u>	Email 2: _____
Zip: <u>28642-1202</u>	Employer*: <u>Self-Employed</u>
	Occupation*: <u>owner</u>

To renew by phone, call 202-333-0008 or 800-ELECT-US. Renew online: LP.org/membership

*Federal law requires political committees to report the name, address, occupation and the name of the employer for each individual whose contributions aggregate in excess of \$200 in a calendar year. Political contributions are not tax deductible.

Member # 38-00000000 Package # 1905 RE Please return to: Libertarian National Committee, Inc.
 1444 Duke Street, Alexandria, VA 22314

Richard A. Colburn
 2880 Highway 78
 Junkinsville, MA 08062-0252
 38-00000000-1202

Paid for by the Libertarian National Committee, Inc. Not authorized by any candidate or candidate's committee.

AFTER

YES! Count me in! I am happy to continue supporting the Libertarian Party. I have reviewed my information and noted any updates/corrections.

Save a Stamp! Renew by phone: (800) ELECT-US / (800) 353-2887
 Renew online: LP.org/membership

☐ I certify that I approve the initiation of force to achieve political or social goals.
 Signature: _____

☐ Check enclosed (payable to "Libertarian Party")
☐ Visa ☐ MC ☐ AmEx ☐ Discover

Card #: _____
 Exp. / / _____
 Name: _____
 City: _____

☐ Yes, I want to upgrade from my current level of (current level)

Chairman's Circle <input type="checkbox"/> \$10,000 annually or <input type="checkbox"/> \$1,000 monthly	Select Benefactor <input type="checkbox"/> \$1,000 annually or <input type="checkbox"/> \$100 monthly	Reason of Liberty <input type="checkbox"/> \$500 annually or <input type="checkbox"/> \$50 monthly	Pioneer of Freedom <input type="checkbox"/> \$250 annually or <input type="checkbox"/> \$25 monthly	Lifetime Founder <input type="checkbox"/> \$1,500 annually or <input type="checkbox"/> \$150 monthly	Other Amount <input type="checkbox"/> \$_____ annually <input type="checkbox"/> \$_____ monthly
Platinum <input type="checkbox"/> \$500 annually or <input type="checkbox"/> \$50 monthly	Gold <input type="checkbox"/> \$250 annually or <input type="checkbox"/> \$25 monthly	Silver <input type="checkbox"/> \$150 annually or <input type="checkbox"/> \$15 monthly	Bronze <input type="checkbox"/> \$50 annually or <input type="checkbox"/> \$5 monthly	Basic <input type="checkbox"/> \$25 annually or <input type="checkbox"/> \$2.50 monthly	

Your Information (Please note updates/corrections below)

Title (Mr., Mrs., Ms., etc.)	[Title]
First	[First]
Middle	[Middle]
Last	[Last]
Suffix (Sr., Jr., III, etc.)	[Suffix]
Nickname	[Nickname]
Address 1	[Address 1]
Address 2	[Address 2]
County/Parish	[County/Parish]
City	[City]
State	[State]
Zip	[Zip]
Cell Phone 1	[Phone 1]
Cell Phone 2	[Phone 2]
Home Phone 1	[Phone 1]
Home Phone 2	[Phone 2]
Work Phone 1	[Cell Phone 1]
Work Phone 2	[Cell Phone 2]
Primary Email	[Primary Email]
Other Email	[Other Email]
Employer*	[Employer]
Occupation*	[Occupation]

*Federal law requires political committees to report the name, address, occupation and the name of the employer for each individual whose contributions aggregate in excess of \$200 in a calendar year. Political contributions are not tax deductible.

Member # [Member Number] Package # [Package Number]

[Title] [First] [Middle] [Last] [Suffix]
 [Address 1]
 [Address 2]
 [City], [ST] [Zip]
 [Barcode]

Please return to:
 Libertarian National Committee, Inc.
 1444 Duke Street
 Alexandria, VA 22314

Paid for by the Libertarian National Committee, Inc. Not authorized by any candidate or candidate's committee.

There Is (Nearly) Such A Thing As A Free Program

The #ProudlyLP selfies on social media have brought in \$16,065 since 7-26-19 and 257 memberships. These are mostly all new members and some Lifetime Members.



Resources To Improve Membership

Here are three things the organization could do to improve the ability to raise funds for memberships:

1. Bring in a one-click donation system
2. Bring in a text-to-donate system
3. Improve LP.org to emphasize membership

What Are Members Saying?

We receive valuable feedback from our members when they join or renew online. Here are some samples:

I've been voting libertarian for years, just finally decided to make it official. I am concerned about the in-fighting I see on twitter and Facebook and I believe it drastically hurts the party overall, but I do want to be a part of the getting the access to ballots and other messages.

I do not agree with the two parties in place running this country now and feel there is a better way to govern our citizens as well as promote equality among the people. I would like to join the party to continue to learn more about the party's beliefs and possibly based on my qualifications get involved where I can.

The two party system has failed us long enough. We need more voices heard and more ideas brought to the table. We need to make real change.

I'm done with the two party system. I voted for Gary Johnson in 2016, and now I'm officially signing up with the LP and voting for Jo. Washington needs to be changed and I see great leadership in Jo Jorgensen. Please rally in Spokane, Washington!

I have been registered as Libertarian to vote and I now want to be active in the party. In such times of unrest I think it is important for young individuals like me to take action for our future which are being involved in our parties and getting out to vote and speak in a constructive manner to others.



Andy Burns
Affiliate Development Specialist
Submitted on June 29, 2020 for Q2

My Role

As Affiliate Development Specialist, my role continues to focus on empowering affiliates to be more productive and effective. It is a support arm to the affiliates and working toward having national, state and local affiliates work better together.

Jo Jorgensen Integration

The Jorgensen campaign expressed a desire to integrate more closely with the LP after winning the nomination. After getting this request, I worked to define the scope (confidential document, available upon request to LNC members) of such an integration.

In sum, this included the following goals:

- Campaign wishes to share data with the National Office
- Campaign needs professional data management
- Campaign wants to leverage existing volunteer network of CRM

The scope involves 3 components as requested by the campaign:

- Managing Media Request
- Sending Press Releases
- Managing Volunteers

Managing Media Requests (in testing)

I've worked with Elizabeth Brierly and Carla Howell from the Jorgensen campaign building out this feature. This includes automated media requests into the CRM, managing / coordinating the request and providing reporting on media hits. We have set this up for testing on our staging environment and await their feedback before implementing into production.

Sending Press Releases (awaiting campaign)

The campaign will be using LP's media list for Press Releases. We await for the campaign to complete the task requested for their email account to be authorized.

Volunteers (is ready)

We are automating the volunteer signup to go into the CRM. Upon whether the contact wants to be connected with their local LP, we are placing them into the [Call Next dashlet](#). This allows any volunteer within the CRM that has access to the new lead, to follow up.

If that conversation goes well, we then are able to provide access to that volunteer. County Volunteers will have access to a simplified dashboard and will be able to see contacts in the region or county to which they are assigned via their state site. The campaign can also add state-level users. Because the data is co-owned per the policy manual, we are adding LPHQ / Jorgensen employee Nick Dunbar to all 51 state sites so he can efficiently place volunteers into their state CRM.

With this set up, the campaign has the opportunity to work in tandem with state and local parties.

Setup

We have built the site as it is using the same backbone as state / national sites. We have done all the work we can for the site to be ready but we have unfortunately had delays due to waiting on the campaign to fulfill some tasks.

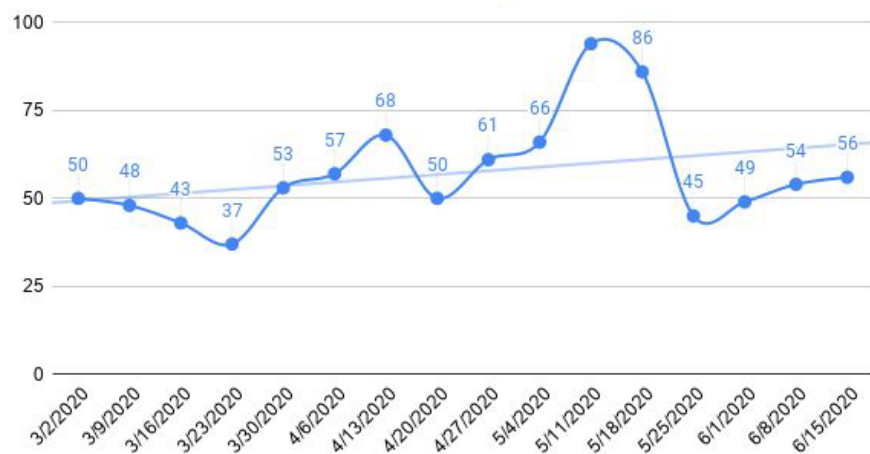
I have spent 42 hours on Jorgensen campaign coordination and work thus far.

CRM Usage

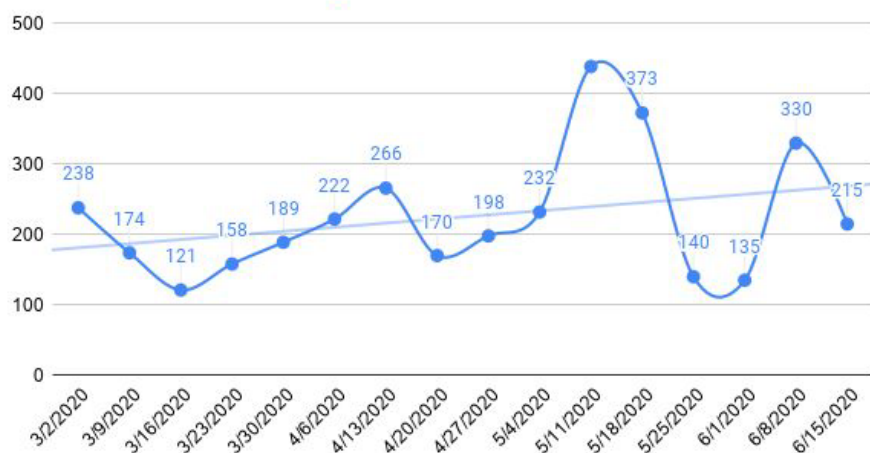
Starting in March, we began to track usage. Here is the publicly available [summary report](#) which is updated on a weekly basis.

We also recently customized this user logging functionality so state admins can see their state users activity.

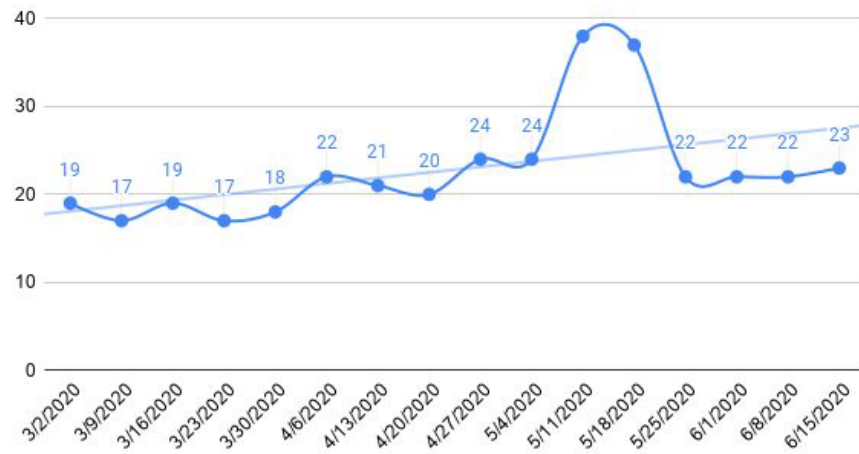
of Active Unique Users



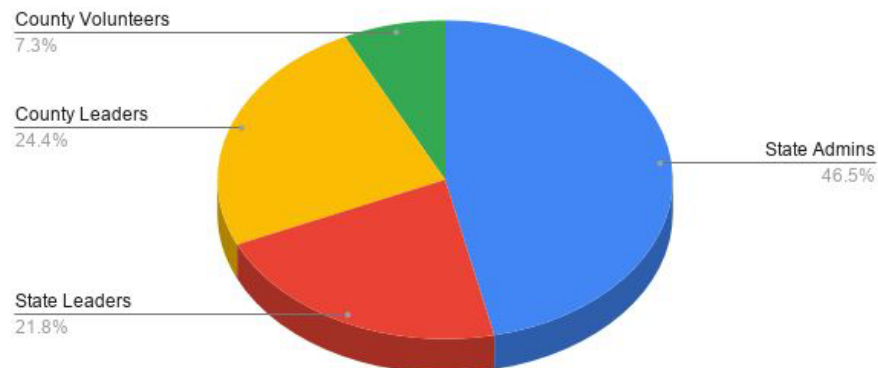
Login Sessions



Sites Utilized



Users By Access Level



IT Director Training

[IT Directors](#) are the cornerstone to properly leveraging the CRM and integrating their state / region / county volunteers into the system. Therefore, I have sought multiple avenues for their training.

- We host an IT Director Support session on the first Tuesday at 8pm ET every month
- We host a User Training session on the third Thursday at 8pm ET every month
- LP Pennsylvania IT Director, John Fetsko, has taken on managing a newly created IT Director Mentor Program. I have setup access for him to manage this 100% on his own.
- We continue to add content to our wiki at helpdesk.lp.org/help_category/it-users/ and helpdesk.lp.org/help_category/it-directors/

Affiliate Support Helpdesk

I continue to manage the helpdesk which provides support for State Chairs and IT Directors only. I've built a page that walks all users through how to help themselves first.

The range of requests can vary widely. This opens us up to scope creep as the State Chair or IT Director can send as many requests as they would like. We have built out the ticket system to filter these out into 4 priority levels to respond accordingly (or determine it is out of scope).

For 2020 Q2, 222 tickets have been closed as of June 27.

States Migrations

At the direction of the Executive Director, we switched to having states do more of the work to get their data ready to be migrated. We setup a Project Plan in Open Project for each state and layout all the tasks they are responsible for. We have provided the file formats they need to get their data in for the various data entities (contacts, contributions, memberships, event attendees).

This 'hands-off' approach has not been effective. States are needing this service because they need more professional guidance to get their data extracted and transformed. It's why the project exists. Part of the reason for this approach however, was to lessen my time burden as I have been assigned additional work by national.

I would like to get back to focusing on state migrations so we could complete 2 states / mo.

Every State Site is created

Good news! As part of the LNC Credentials project, we have created the remaining sites.

Having even partial access to the LP States sites network has multiple benefits:

- States can manage their [candidate and elected officials listings and related data](#). What is entered will be directly shown on the national site.
- States can manage their [national delegates](#).
- States can get a test-drive of the State CRM Project to evaluate a migration.
- For the numerous states wanting to join, this can speed up their on boarding process by adding in their state content to Wordpress (WP) so that when we finish the data migration phase, the WP side is complete.

CRM Improvements

In IT, if you aren't moving forward, you're going backwards. Our mentality is continual improvement.

Some of the improvements include:

- Improve email deliverability
- Improved mass email composer
- Restrict updating email message template to state admins.
- Improved export managements
 - Log who exports and limited to state admins
- SMS testing with LPPA
 - Needs funding to restrict mass texts to domain records
- Contribution progress meter 1 click generate (styled for all pages)
 - Here are 2 examples:
 - lppa.org/2020-ballot-access-lawsuit/
 - lpgeorgia.com/help-fund-our-ballot-access-lawsuit/
- Created new permission levels for national staff
- Created new permission level for Department Managers. (e.g. state volunteer access to manage all IT Directors, Political Directors, etc at my.lp.org)
- We have authorized our technical partners to do a discovery (\$750) of multisite code improvements to improve performance. The focus is on 3 extensions.
- We are paying the CiviCRM Stripe developer to make the recurring donation start date configurable per contribution page. This is a request from LPHQ as they want to have them on the 1st of the month only - to more easily batch into Raiser's Edge (RE).

LNC 2020 Credentialing

Hi Emily, welcome to CiviCRM

Configure Your Dashboard

Refresh Dashboard Data

Pending						
Affiliate Name: Libertarian Party of Alabama (: 1)						
Contact ID	Name	Relationship	State Delegation	State Eligible	Membership Type	Membership End Date
109671	Mr Leigh LaChene	National Alternate for	Alabama		2	November 30th, 2020

Verified						
Affiliate Name: Libertarian Party of Illinois (: 1)						
Contact ID	Name	Relationship	State Delegation	Relationship Start Date	Relationship End Date	Home State
433547	Bennett Morris	National Delegate for	Illinois			Illinois

Affiliate Name: Libertarian Party of Delaware (: 8)						
Contact ID	Name	Relationship	State Delegation	State Eligible	Membership Type	Membership End Date
120120	Mr Wayne Norczyk	National Alternate for	Delaware	Yes	5	December 31st, 2020
438908	Nadine Frost	National Delegate for	Delaware	Yes		
438523	Vernon Proctor	National Alternate for	Delaware	Yes		

Affiliate Name: Libertarian Party of Kentucky (: 1)						
Contact ID	Name	Relationship	State Delegation	Relationship Start Date	Relationship End Date	Home State
133649	Mr Kenneth Maclean Jr	National Delegate for	Kentucky			Kentucky

Affiliate Name: Libertarian Party of Wisconsin (: 1)						
Contact ID	Name	Relationship	State Delegation	Relationship Start Date	Relationship End Date	Home State

The Credentials Committee sought to use the CRM to manage the delegation. I have had the pleasure of primarily working with Emily Salvette. From her extensive experience managing credentials, we synthesized this into a data model into Civi which entails many benefits:

- This helped facilitate the online convention
- We could easily send out emails to the delegation
- Quality reporting into these segments (grouped by state):
 - Pending
 - Verified
 - Ineligible
 - Voting
 - [Delegation Chairs](#)
 - [Public Delegate directory](#)
- Each state can login and view / manage their national delegation report

Eleven Credential committee members were able to use the system to credential. We created custom permissions for the Credentials Committee tailored to their needs. Since national and state membership are in the system, this also made it easier on them. Documentation was created and is located at lnc2020.com/article-categories/credentials/ for future use (logged in users only).

I want to publicly thank Emily Salvette and Susan Hogarth for their exemplary work in helping us institutionalize a credentialing management system. It was a very productive, enjoyable and smooth experience!

LNC 2020 Registration

The Convention Oversight Committee (COC) voted to use the CRM framework to 1) maintain the website 2) Improve the quality of convention data management. In the past, convention data had not been kept within RE on who was a delegate / alternate for what state. RE simply logs the contribution and tags it to the convention.

I then created lnc2020.com and handed it off to Ken Moellman to manage (akin to an IT Director in a state managing their site) and I have supplemented support as requested. Registrations run thru my.lp.org/2020-lnc-registration/ so we can process national memberships concurrently (this is all automated).

We contributed improvements to [Profile Conditionals](#) regarding cross-page conditions in multi-participant registrations.

Automated email reports were created to send back to RE (along with the individual email receipts BCC'd).

Since registrations began before the new site was implemented, we were planning to import these and have the CRM be the account of record for convention packages, so we could have delegates / alternates and registrants all in the same place. However, we had difficulties with LPHQ running registrations outside of the CRM and not reporting them back, which led to the data being incomplete. Since we could not get that cooperation, we abandoned putting this data entirely in the CRM.

Project Keystone / Using CRM for National

Project Keystone and the Member Portal have driven the conversion of forms on LP.org and third-party sites to the CiviCRM instance at my.lp.org.

Mission

To automate and simplify the management of forms

Goals

- Reduce number of forms to minimize maintenance / errors / form irregularities
- Automation into Civi
- Remove staff time spent on data entry
- Data immediacy to states

- Modularity of forms

The Problem

Right now, we have a plethora of forms (using multiple platforms) that act as siloed databases. Each time we want to get this data into RE, it requires LPHQ staff to go into each form database, extract, re-format and send to a second staff member for manual data input.

There is a lot of duplication over these forms and it takes staff time to ensure this data gets funnelled to RE.

As a first step while RE is in use alongside the CRM, Project Keystone allows Civi to collect all the form data and automates it to LPHQ for processing into RE.

Progress

I have moved over a majority of the contribution forms and all of the inquiry forms (subscribers, inquiries, volunteers, run for office requests). I await a full list of the contribution pages (and referral accounts) to complete this. The setting of the recurring date to the first of month is slated to be ready by the end of July. As most forms allow recurring, we should wait till this is ready before going live with the contribution forms of Project Keystone. I've created a landing page at my.lp.org/give (not public, yet) that shows all the ways donors can give to the LP.

I have created an automated daily CRM contribution report to LPHQ in the format and order they need.

I have made a weekly process that shows how to do a search > action > export of all CRM Inquiries data.

With that said, this has now prompted us to think about how migration would work if the LNC decided to do so. Because the State CRM has become more than just a tool for states and their affiliates, we now have to be mindful how a partial use by national impacts a full on migration process later. At the direction of the Executive Director, I have begun a confidential report *Planning for RE Migration - The Right Way* that functions to:

- Pros and Cons of CiviCRM and RE
- How national should use Civi while it uses RE simultaneously

In summary, we do not want a large-scale repeat of how the convention packages data was managed.

I am requesting that before Project Keystone contribution forms go live that we seek assistance from our technical consultants on the best process forward so we do not end up with a mess of our own creation.

STAFF REPORT JUNE 2020:

Non-Frontier Report:

COVID-19

Between January and June, I focused on testing and producing best practices for post-COVID-19 campaigning. We polled urban, suburban, and rural environments to gauge fear and likely responses for canvasses, phone banking, in-person events, and digital events. We then tested the information that we gathered in the field. I have been training candidates and answering inquiries about this topic.

We collected affidavits from petitioners who were unable to continue ballot access petitioning due to government shutdowns so that we could use that information to win ballot access in various jurisdictions.

BALLOT ACCESS

Starting in January, I worked with the Maryland Libertarian Party on building a salary based petition teams. Starting at the end of February and the rise of COVID-19 made this task very challenging. We were able to collect a quarter of the signatures required for Maryland before the task become nearly impossible thanks to shutdowns and increased fear.

I have been working with Mr. Redpath on bringing back some of the team members back to finish the states where we are still working on ballot access.

STATE TRAININGS

I have offered my services to do state digital trainings for candidates across the country, as of now I have done trainings for Montana, Illinois (for a limited audience), and a brief ecanvasser training for Florida. I will continue to offer these trainings on topics that are needed for states across the country. I am also training individual candidates upon request and will increasingly do so as the campaign season continues.

LPTV, DONOR SUMMIT, ETC.

I have participated in multiple LPTV segments as a City Councilman and as a strategist. I have made myself available to be a regular on anything that is needed for LPTV or fundraising. I participated in the Digital Donor Summit and was able to provide a fundraising opportunity with the Frontier Project in June that was fairly successful.

ELECTED OFFICIAL SUPPORT

I have proposed an additional project that will create a support group for elected officials in the Libertarian Party. Late last year as I was calling elected officials from all over the country, it became apparent that as Libertarians take office, they are co-opted by one of the major parties and mentored by them and their special interests. This leads to our elected officials producing results similar to that of the old parties or unfortunately losing them entirely to one of the old parties. This was best illustrated when I traveled to Michigan and met with the longest-serving Libertarian elected official, who in his 20 years as a Libertarian officeholder had never been reached out to by any Libertarian organization with the intent of help or support.

I am working with team members and volunteers on creating an elected official support group similar to ALEC or YAL's Hazlitt. This will provide, research, white papers, model ordinances, talking points, and hopefully an annual convention. This network will increase engagement among our elected officials, allow for better laws and ordinances, create uniformity in our message across the country, and prepare elected officials to run for higher office and build a bench as we have so often talked about.

We have had multiple meetings and plan to kick this project off right after the election of 2020.

FRONTIER REPORT:

THE LIBERTARIAN FRONTIER PROJECT

The Libertarian Frontier Project is in full swing. Unfortunately, the challenges associated with COVID-19 and the LNC budget have changed the trajectory of the project significantly. Our initial goal of having 5 primary candidates, 10 secondary candidates, and two from each western state was abandoned after it became apparent that the LNC would likely not be able to fulfill its budget commitment. We shifted the total number of primary targets to just five races, reduced the number of teams we would have on the ground, and altered the timeline to appropriately give strategic assistance to competitive campaigns.

In May of 2020 I was informed that the LNC staff had not prioritized fundraising for the LFP so I spent 30 days raising funds to continue to run the project on a severely reduced scale.

We were able to secure enough funds to continue working with the candidates we had. The time advantage that I had desired was gone and we are starting, from a timing perspective, in no better shape than 2018. Without the time advantage, and with my focus being taken from the operations of the project to fundraising for the project we lost critical pre-campaign time and severely hindered our ability to succeed. The two core problems being the lack of priority given to the project by LNC staff and uncertainty about the convention. These two critical errors have stretched my ability very thin.

There is good news, of the remaining candidates, we have strong fundraisers, strong polls, and strategically exactly what I had planned has come to pass. Of the four Wyoming candidates, all of them are running in one-on-one races, a fact we did not find out about until memorial day. Bethany and Marshall have been able to double their fundraising goals, and our presence in Wyoming has caused major ripples in the political landscape.

As usual, I invite LNC members to learn more about the project by participating on phone calls, participate on the ground, or contact me at any time for an extensive overview of the projects strategically sensitive components personally.

Staff Report for Bob Johnston

- Oversee preparation and distribution of Certificates of Nomination for presidential and v/p candidates for the 50 states plus DC
- Contact state election offices, verify receipt of necessary documents for presidential and v/p candidates to appear on the ballot
- Contact monthly pledgers whose pledges have not gone through in the last month
- Prepare drafts of blogs for Lp.org
- Help candidates with questions on FEC filing and state campaign finance
- Spoke with prospective 2020 presidential candidates on how to get the nomination, filing questions, etc
- Maintain the elected officials list
- Compile election results
- Monitor ballot access and candidate filing deadlines, and update the appropriate documents
- Field phone calls and emails with general questions

Publications

Other Projects

LP News: As discussed in detail in my last staff report, I performed a minor redesign of the LP News. It has received few compliments, but no complaints, so I consider it an overwhelming success. :-) This year marks the 50th anniversary of the newsletter, so I included a graphical celebration at the top of this year's editions. I am still working on cultivating a team of content producers, and I invite anyone reading this to join and contribute!



Liberty Pledge: We have had several very interesting editions of the Pledge in the past few months. Caryn Ann Harlos wrote a very detailed convention delegate guide spanning seven issues. I hope we can use her well-thought-out content again in two years when (and if) we ever get back to an environment friendly to large gatherings of people. Jess Mears has done a fantastic job of collecting content for the Liberty Pledge – at times almost TOO much content, and we have been able to spill over onto the website, hopefully driving traffic up a bit.

- **LP.org** – The most exciting development on LP.org was the addition of Elementor to our Wordpress environment. With Elementor, we will be able to more-fully customize pages on a one-off basis without having to make changes to the overall theme. *(We are, however, still planning to do a redesign of the front page, and Elementor will play a key role in that process.)* Best of all, Elementor Pro is already a subscription we were paying for, as we have been using it on our issues-based sites.
- **FDAGoAway.com** – This is a new issues-based site launched during the height of COVID-19 while the government was allowing people to die due to bureaucratic red tape holding up testing availability.
- **Development** – Dan asked me to focus up to 60% of my weekly efforts on Development, so I have taken a more active role in that department's ongoing efforts to keep the party afloat financially.
- **Campaign Support** – I have worked extensively on Frontier Project graphics and branding opportunities for the targeted races (always off the clock for my own).
- **LP Store** – I have assisted Tyler and Mat in designing and updating several products, including literature and membership marketing collateral. One particular success was Jo Jorgensen yard signs that we had available for purchase the moment she was nominated (We had six versions ready to go, and would have had them ready for any of the front-runners.)

Goals

I have significantly cut down on my real estate business by bringing on a partner and referring out several projects to other agents in my office. Unfortunately for my availability, since the last report, the political landscape developed in such a way that I was nearly forced to jump back into the same state senate race I ran so successfully in 2018.

I continue to try and balance time-blocking techniques with accessibility to all of my stakeholders. My various "hats" include Family Man, LFP-Targeted Legislative Candidate, LPHQ Contractor, LPSD State Chair and Part-Time Realtor.

As always, I am very careful to only bill for productive time. I am at my desk full-time even though the billable hours do not always reflect that. I always aim to give the LP the best bang for their buck.

Previous Goals:

- ☐ Continue migration into a full-time capacity, weaning off other responsibilities
- ☐ Give LP.org a makeover (*we have taken large steps toward it, though*)
- ✓ Finish makeover of LP News
- ☐ Revamp LP style and branding guidelines

Goals for Q3 2020:

- ☐ Successfully balance LPHQ work with campaign and other obligations
- ☐ Give LP.org a makeover
- ☐ Revamp LP style and branding guidelines

Staff report, July 2020

- Daily - Receive mail and other deliveries: open and distribute, and process bouncebacks to obtain new addresses (use AlumniFinder or send email)
- Daily - Enter into Raiser's Edge mailed-in donations (checks and charge authorizations), make data corrections, process merchandise fulfillment, deposit checks in bank account, and pursue charge authorization failures with donors (phone and/or emails)
- Thrice weekly - Enter into Raiser's Edge the online donations, purchases, and memberships (new and renews)
- Thrice weekly - Merchandise fulfillment of orders from LPStore and promotions. This task has been outsourced to MasterPrint as of June 2020.
- Weekly - Order member cards from vendor, then print, stuff, and frank letters for new and renews
- Weekly - Print, stuff, and frank acknowledgments (thank-you letters and postcards)
- Monthly - In-house generated pledge checks entered into Raiser's Edge and deposit in bank account
- Monthly (approx) - Print, stuff, and frank mailings in response to inquiries
- Monthly (approx) - Layout, print, stuff, and frank In-house mailings
- Regularly - Report low supply levels (branded office, general office, merchandise, cleaning)
- Regularly - Restock inventory
- Annually - Prepare pledger member cards mailing
- Bi-Annually - Perform required assistance for National Convention (acknowledgments, shipping supplies, etc.)
- Assign above tasks to Assistant as needed

Mat Thexton, External Affairs

APPENDIX H – AUDIT COMMITTEE REPORT

LNC Audit Committee Report on 2019 Financial Statements

Audit Committee's Responsibility

Article 9, Section 2 of the 2016 bylaws:

"The National Committee shall cause an efficient double-entry system of accounts to be installed and maintained. Financial statements of the Party shall be prepared in accordance with Generally Accepted Accounting Principles (GAAP). Audits shall be performed annually by an independent auditor. The non-officer members of the National Committee shall appoint a standing Audit Committee of three members with power to select the independent auditor. One member shall be a non-officer member of the National Committee and the other two shall not be members of the National Committee. The Audit Committee shall present its findings to each Regular Convention and clarify for the National Committee any recommendations made by the auditor."

LNC Policy Manual 12-11-16, Section 2.02:

"The Audit Committee's tasks are to select an independent audit company and to direct the scale and scope of standard annual audits of the Party's accounting records and processes. Following receipt of the audit company's report, the Committee shall help the LNC interpret the audit results and assist the latter in preparing any action plans that might be needed to alleviate deficiencies."

The purpose of this Audit Committee's report is to interpret the results of the most recent audit. Because information provided in the auditor's report concerns the conduct of the audit and matters involving internal controls, such information is intended only for the Committee and management. As such, this document should be treated as confidential.

Auditor Comments & Recommendations

The LNC's outside auditors, Frye & Company, CPAs, completed an audit of the LNC's 2019 financial statements on June 15, 2020, giving the financial statements a clean bill of health:

"In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of [the] Libertarian National Committee as of December 31, 2019, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America."

Six adjustments were recorded on the 2019 books during the audit. Most were small adjustments made to correct accruals, reclassify, and reconcile certain balance sheet and income statement accounts. The largest adjustment made was for \$5,336 to reconcile fixed assets and depreciation expense. The cumulative effect of the 2019 adjustments was to increase net assets by \$4,500.

The issues noted by Mark Frye in the Comments and Recommendations section of his Management Report did not result in material misstatements of the LNC's financial statements, therefore the LNC received an unqualified audit opinion on the 2019 books. An unqualified opinion is the highest level of assurance an auditor can give. Auditor Mark Frye provided suggestions for increasing internal controls, improving financial reporting, and ensuring compliance in a number of areas:

1. Revenue recognition model: This new pronouncement from the Financial Accounting and Standards Board (FASB) applies primarily to earned income, so it will have minimal impact upon the LNC. It also provides additional direction on accounting for grants and contracts. This new

guideline was originally effective for the Committee as of December 31, 2019, but was recently delayed until December 31, 2020. The LNC is currently in compliance in this respect according to Mark Frye.

2. Accounting for leases: A new FASB pronouncement effective December 31, 2021 significantly changes how operating leases are accounted for. The LNC did not enter into any new leases in 2019. The two leases in effect in 2019 were properly accounted for as capital leases.
3. Annual budget projection: Mark Frye recommends that management enter the approved budget into QuickBooks, particularly so because the annual budget is amended throughout the fiscal year. The audit committee does not have a concern in this respect given that the treasurer includes budget figures in his reports. Robert Kraus has noted that staff will enter the 2020 budget into Quickbooks.

2019's audit was particularly clean, thanks to Robert Krause and the rest of the staff involved with managing and recording entries on the LNC's books.

In conclusion, we are including a couple notes from Mark Frey: The mortgage on LNC headquarters is close to being paid off. Once the mortgage is satisfied, it will free up a significant amount of cash. While revenue was down in 2019 (which is to be expected in a non-election year), costs were better contained than in 2018, so the party reported a profit for 2019 as compared to the loss sustained in 2018.

Presented by the LNC Audit Committee:

*Julie Fox, Chair
Rich Bowen
Erin Adams*

July 5, 2020

APPENDIX I – 2019 AUDITED FINANCIAL STATEMENTS

LIBERTARIAN NATIONAL COMMITTEE, INC.
(THE LIBERTARIAN PARTY)



AUDITED FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2019

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INDEPENDENT AUDITORS' REPORT ON FINANCIAL STATEMENTS

To the Board of Directors
Libertarian National Committee, Inc.
Alexandria, Virginia

Report on Financial Statements

We have audited the accompanying financial statements of Libertarian National Committee, which comprise the statement of financial position as of December 31, 2019, and the related statements of activities and change in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion.



To the Board of Directors
Libertarian National Committee, Inc.

Auditor's Responsibility – Continued

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Libertarian National Committee as of December 31, 2019, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the Libertarian National Committee's financial statements as of and for the year ended December 31, 2018, and our report dated July 12, 2019 expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2018, is consistent, in all material respects, with the audited financial statements from which it has been derived.



Frye & Company, CPAs
Manassas, Virginia
June 15, 2020

LIBERTARIAN NATIONAL COMMITTEE, INC.
STATEMENT OF FINANCIAL POSITION
AS OF DECEMBER 31, 2019
(WITH 2018 COMPARATIVE TOTALS)

	<u>2019</u>	<u>2018</u>
Assets		
Cash and cash equivalents	\$ 217,236	\$ 13,728
Bequests receivable, net	73,782	141,161
Prepaid expenses and other	13,898	3,861
Property and equipment:		
Land	347,881	347,881
Building and improvements	541,388	528,570
Furniture and equipment	42,675	63,206
Computer equipment	22,801	22,801
Computer software	134,614	109,771
Property and equipment, at cost	<u>1,089,359</u>	<u>1,072,229</u>
Accumulated depreciation	<u>(223,300)</u>	<u>(233,372)</u>
Property and equipment, net	<u>866,059</u>	<u>838,857</u>
Total Assets	<u><u>\$ 1,170,975</u></u>	<u><u>\$ 997,607</u></u>
 Liabilities and Net Assets		
Liabilities		
Unsecured lines of credit	\$ -	\$ 12,257
Accounts payable and accrued expenses	14,222	111,792
Accrued salaries and related benefits	10,717	11,132
Accrued vacation	13,795	12,583
Deferred registrations	217,987	10,250
Capital lease liabilities	-	3,765
Mortgage payable	<u>103,105</u>	<u>207,018</u>
Total liabilities	<u>359,826</u>	<u>368,797</u>
Net Assets		
Without donor restrictions	799,024	620,875
With donor restrictions	<u>12,125</u>	<u>7,935</u>
Total net assets	<u>811,149</u>	<u>628,810</u>
Total Liabilities and Net Assets	<u><u>\$ 1,170,975</u></u>	<u><u>\$ 997,607</u></u>

See accompanying auditors' report and notes to financial statements.

LIBERTARIAN NATIONAL COMMITTEE, INC.

**STATEMENT OF ACTIVITIES
& CHANGE IN NET ASSETS**

YEAR ENDED DECEMBER 31, 2019
(WITH 2018 COMPARATIVE TOTALS)

	2019			
	Without Donor Restrictions	With Donor Restrictions	Total	2018
Revenue and Support				
Contributions and membership	\$ 1,275,103	\$ 113,412	\$ 1,388,515	\$ 1,334,149
Convention and other events	40,974	-	40,974	369,830
Political campaign materials	68,670	-	68,670	67,852
Sponsorships and classifieds	2,045	-	2,045	210
Interest and dividends	1,114	-	1,114	1,395
Net assets released from restrictions:				
Building, legal, and other funds	109,222	(109,222)	-	-
Total revenue and support	1,497,128	4,190	1,501,318	1,773,436
Expense				
Program services:				
Communications and membership	485,516	-	485,516	533,504
Special projects and other programs	153,749	-	153,749	253,274
Candidate and campaign programs	107,143	-	107,143	230,901
Affiliate support	76,919	-	76,919	69,364
Conventions and events	18,206	-	18,206	303,555
Ballot access	10,182	-	10,182	168,089
Total program services	851,715	-	851,715	1,558,687
Supporting services:				
Management and general	244,175	-	244,175	171,504
Fundraising and donor acquisition	223,089	-	223,089	249,638
Total supporting services	467,264	-	467,264	421,142
Total expense	1,318,979	-	1,318,979	1,979,829
Change in Net Assets	178,149	4,190	182,339	(206,393)
Net assets, beginning of year	620,875	7,935	628,810	835,203
Net Assets, End of Year	<u>\$ 799,024</u>	<u>\$ 12,125</u>	<u>\$ 811,149</u>	<u>\$ 628,810</u>

See accompanying auditors' report and notes to financial statements.

APPENDIX I 2019 AUDITED FINANCIAL STATEMENTS

LIBERTARIAN NATIONAL COMMITTEE, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2019 (WITH 2018 COMPARATIVE TOTALS)

Expenses	2019												2018
	Program Services						Total Program Services	Supporting Services		Total Supporting Services	Total		
	Communications Membership	Special Projects	Campaign Programs	Affiliate Support	Conventions & Events	Ballot Access		Management & General	Fundraising & Acquisition				
Salaries and wages	\$ 167,291	\$ 41,981	\$ 9,934	\$ 8,422	\$ 9,120	\$ 5,100	\$ 241,848	\$ 108,140	\$ 38,290	\$ 146,430	\$ 388,278	\$ 411,070	
Other program expenses	-	-	87,312	60,105	-	-	147,417	5,093	146,650	151,743	299,160	459,470	
Direct program expenses	151,539	69,938	-	-	-	-	221,477	-	-	-	221,477	657,662	
Professional fees	45,387	11,390	2,695	2,285	2,474	1,384	65,615	29,339	10,388	39,727	105,342	88,657	
Computer expenses	25,532	6,407	1,516	1,286	1,392	778	36,911	16,504	5,844	22,348	59,259	78,457	
Occupancy expense	20,204	5,070	1,200	1,017	1,101	616	29,208	13,060	4,624	17,684	46,892	49,437	
Employee benefits	17,596	4,416	1,045	886	958	536	25,437	11,375	4,028	15,403	40,840	44,100	
Employer payroll taxes	12,856	3,226	763	647	701	392	18,585	8,310	2,943	11,253	29,838	32,283	
Contractors and interns	-	-	-	-	-	-	-	23,194	-	23,194	23,194	45,361	
Depreciation and amortization	9,862	2,475	586	496	538	301	14,258	6,375	2,257	8,632	22,890	24,266	
Travel and meetings	8,716	2,187	517	439	475	266	12,600	5,634	1,995	7,629	20,229	26,792	
Telephone and data services	6,366	1,597	378	321	347	194	9,203	4,115	1,457	5,572	14,775	15,933	
Printing and reproduction	4,633	1,163	275	233	252	141	6,697	2,995	1,060	4,055	10,752	4,731	
Postage and shipping	3,891	976	231	196	212	119	5,625	2,515	890	3,405	9,030	11,510	
Insurance expense	3,593	902	213	181	196	110	5,195	2,322	822	3,144	8,339	7,758	
Office supplies and materials	3,330	836	198	168	182	101	4,815	2,153	762	2,915	7,730	8,070	
Bank and other fees	2,928	735	174	147	160	89	4,233	1,893	670	2,563	6,796	9,578	
Payroll processing fees	951	239	56	48	52	29	1,375	615	217	832	2,207	2,521	
Equipment leases	841	211	50	42	46	26	1,216	543	192	735	1,951	2,173	
2019 Total Expenses	\$ 485,516	\$ 153,749	\$ 107,143	\$ 76,919	\$ 18,206	\$ 10,182	\$ 851,715	\$ 244,175	\$ 223,089	\$ 467,264	\$ 1,318,979	\$ 1,979,829	
2018 Total Expenses	\$ 533,504	\$ 253,274	\$ 230,901	\$ 69,364	\$ 303,555	\$ 168,089	\$ 1,558,687	\$ 171,504	\$ 249,638	\$ 421,142		\$ 1,979,829	

See accompanying auditors' report and notes to financial statements.

LIBERTARIAN NATIONAL COMMITTEE, INC.
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2019

Note A – Organization & Nature of Activities

Organization: The Libertarian National Committee, Inc. (the Committee) was founded in 1971 as a national, tax-exempt political organization which is the operational arm of the Libertarian Party, a grassroots political organization. The Committee was incorporated in February 1995 and its affairs are directed by its National Board of Directors, who are elected by delegates bi-annually at the national convention. The Committee, with the consent of the delegates, also establishes the platform of the Libertarian Party, which is based upon the basic premises of civil liberties and personal freedom, a free-market economy, free trade, and a foreign policy of non-intervention and peace. The Committee has approximately 14,000 contributing members.

Programs: The Committee's program activities consist of affiliate support, which comprises developing or supporting state and county affiliate parties; ballot access, which comprises getting candidates on ballots and includes corresponding lawsuits required to accomplish such; brand development, which is the process of developing an image in the minds of voters; campus outreach, which represents campus recruiting and support groups; candidate support, which comprises recruiting and supporting candidates with their electoral ambitions; litigation support, which includes proactive lawsuits to change public policy, other than ballot access; lobbying, which includes efforts to persuade legislators to change laws, including ballot access laws; media relations, which consists of direct communication with the media; member communications, which is comprised of the Libertarian Party News periodical and other member communications; outreach, which includes initiatives to reach the general public and outside groups; and voter registration, which consist of voter registration campaign initiatives.

Note B - Summary of Significant Accounting Policies

Basis of Accounting and Presentation: The Committee prepares its financial statements on the accrual basis of accounting. Consequently, revenue is recognized when earned and expenses when obligations are incurred. The financial statements include certain prior-year summarized comparative information in total and not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Committee's financial statements as of and for the year ended December 31, 2018, from which the summarized information was derived. Certain prior year information was reclassified to adhere with the current financial statement presentation.

Income Tax Status: The Committee is recognized as a tax-exempt political organization under Section 527 of the Internal Revenue Code (IRC). Under IRC Section 527, the Committee's exempt functions include all activities that relate to and support the process of influencing or attempting to influence the selection, nomination, election, or appointment of any individual to a public or political office.

LIBERTARIAN NATIONAL COMMITTEE, INC.
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2019

Note B – Summary of Significant Accounting Policies – Continued

Income Tax Status - Continued: Certain activities unrelated to the exempt purpose, such as net investment income, are subject to taxation. During the years ended December 31, 2019 and 2018, the Committee incurred no significant income tax expense on its net investment income, which was under the specific deduction amount of \$100 available on Form 1120-POL. Although the Committee has not received any notice of intent to examine its tax returns, the Committee's tax returns remain subject to examination by tax authorities pursuant to various statutes of limitation. The Committee is also subject to oversight by the Federal Election Commission.

Revenue Recognition: Contributions and donations and bequests and legacies are recorded when received or when the unconditional promise-to-give is known at the earliest point determinable and measurable. They are recorded by the Committee as increases to its net assets without donor restrictions or to net assets with donor restrictions based upon the existence or lack of donor-imposed restrictions. Any restricted amounts received and release from restriction in the same reporting period are reported as net assets without donor restrictions. Restricted resources from prior years in which the Committee meets the donor's restriction during the current year are reflected as net assets released from restrictions. Donated goods or contributed services meeting the requirements for recognition under accounting principles generally accepted in the United States of America are reported at fair value at the time of donation. The Committee treats membership dues as contributions and donations in the accompanying financial statements given that members receive de minimis benefits in exchange for their dues. Revenue from contributions and donations are recognized at the earliest point an unconditional promise-to-give is both determinable and measurable. Revenue from conditional promises-to-give are recognized as the donor or grantor's conditions are substantially met. Revenue from any program service activities and conventions and events are recognized when earned.

Cash and Cash Equivalents: For financial statement presentation purposes, the Committee considers highly liquid debt instruments with maturities of three months or less, including money market funds, to be cash equivalents. The Committee periodically has cash balances in excess of federal insurance limits available for depository accounts.

Bequests Receivable: The Committee's bequests receivable consist of amounts due from decedent members' last wills and testaments. The most significant bequest pertains to a deceased member's unconditional promise-to-give the Committee a portion of the estate after liquidation of debts and payment of expenses. The Committee's portion of the net estate was determined to be approximately \$235,600, which was transferred to a trustee and is being held in trust for the benefit of the Committee given the annual contribution limits allowable under Federal Election Commission (FEC) guidelines. The trustee and escrow agent is annually releasing the amount allowable under FEC guidelines to the Committee. The remaining funds resulting from the distributions from the decedent's estate are being held in trust at a federally insured financial institution in money market funds for the benefit of the Committee.

LIBERTARIAN NATIONAL COMMITTEE, INC.
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2019

Note B – Summary of Significant Accounting Policies – Continued

Bequests Receivable – Continued: The Committee received approximately \$72,000 and \$68,800, respectively, from the trustees holding the bequests during the years ended December 31, 2019 and 2018. The remaining bequest reflected at its net realizable value, which was determined by the Committee by initially discounting the initial bequest by an allowance for doubtful accounts and present value discount. Given the nature of the bequest and that the funds are being held in interest bearing accounts for the benefit of the Committee, the Committee determined that discounts for present value and collectability were unnecessary.

Prepaid Expenses and Other Assets: The Committee's prepaid expenses and other assets consist principally of prepaid rent, insurance, licenses, promotional supplies, and refundable deposits.

Property and Equipment: The Committee capitalizes property and equipment acquisitions at cost or fair value at time of donation and depreciates these items using the straight-line method of depreciation over their estimated useful lives, which range from approximately 3 to 5 years for furniture, equipment, and software and 15 to 39 years for building and related improvements. Expenditures for repairs and maintenance that do not extend the useful life of an asset, consumable supplies, and de minimis items are expensed as incurred. Depreciation and amortization expense was approximately \$22,900 and \$24,300, respectively, for the years ended December 31, 2019 and 2018. No significant loss on the dispositions or impairment of property and equipment was reported by the Committee during the years ended December 31, 2019 and 2019.

Deferred Rent: The Committee recognizes rent expense on its long-term operating leases on a straight-line basis. A deferred rent liability is reflected for the effects of rent escalation clauses and the difference between actual rental payments and the straight-line amortization. The Committee reported no leases with significant remaining escalations as of December 31, 2019.

Net Assets: The Committee classifies its net assets based upon the existence or lack of donor-imposed restrictions. When the Committee receives contributions that are restricted by the donor or limited as to their use and the Committee has not met the donor's restriction by the end of the reporting year, then the Committee reports these amounts as net assets with donor restrictions. Restricted net assets in which the Committee has met the donor's stipulations during the fiscal year are reflected as net assets released from restrictions in the accompanying financial statements. Any restricted amounts received and released from restriction in the same reporting period are reported as net assets without donor restrictions. The components of the Committee's net assets are as follows:

- *Without donor restrictions* – Represents unrestricted resources that are available to support the Committee's operations at the discretion of the Board of Directors and management.
- *With donor restrictions* – Represents amounts received and restricted by donors to support specific Committee programs and initiatives, such as the building fund, ballot access, candidacy initiatives, and college campus programs.

LIBERTARIAN NATIONAL COMMITTEE, INC.
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2019

Note B – Summary of Significant Accounting Policies – Continued

Net Assets – Continued:

Net assets with donor restrictions are released from restriction either by the passage of time or by the Committee meeting the donors' stipulations. The Committee reported net assets with donor restrictions of approximately \$12,100 and \$7,900, respectively, as of December 31, 2019 and 2018, earmarked by the original donors for specific program initiatives.

Contributions and Donations: Contributions and donations are recognized at fair value in the period in which an unconditional promise-to-give is known or when a contribution is received, at the earliest point the contribution is both determinable and measurable by the Committee. Contributions are recognized as revenue and support without donor restrictions or with donor restrictions based upon the existence or lack of donor-imposed restrictions. Contributions and donations with donor-imposed restrictions in which the Committee has met the donor's stipulations are reflected as net assets released from restrictions. Revenue and support with donor restrictions in which the Committee met the donor-imposed restriction during the same fiscal year as the contribution are reflected as revenue and support without donor restrictions. Conditional promises-to-give are recognized when the conditions set forth by the donor are substantially met.

Intentions-to-Give: The Committee receives commitment cards from members who many times provide their credit card information for future contribution purposes. The members are generally making recurring contributions to the Committee and do not commit to a specific number of payments or period of time for which the Committee may charge the recurring gifts. The members may also decline the charges or request that the Committee cease making charges against their credit card at any time and completely at their discretion. The Committee treats these recurring contributions as intentions-to-give or conditional promises to give and as such, revenue is not recognized until the contribution is both determinable and measurable, which generally occurs when the credit card is processed and receipt received by the Committee.

Functional Allocation of Expenses: The Committee summarizes the cost of providing its various programs and activities on a functional basis in the accompanying financial statements. Accordingly, certain expenses were allocated to the program and supporting services benefited as reflected in the statement of functional expenses. Expenses are allocated on a reasonable basis that is consistently applied by management. Expenses that are allocated include compensation and benefits, which are allocated based upon estimates of time and efforts devoted to the functional categories, while joint costs are allocated based upon the percentage of communications devoted to functional categories. Significant estimates are required to functionally allocate expenses and to allocate joint costs to the program and supporting services benefited.

Fair Value Measurements: The Committee established a reporting framework for measuring and disclosing fair value measurements. Fair value measurement disclosures are required for assets and liabilities measured and reported at fair value in the accompanying financial statements.

LIBERTARIAN NATIONAL COMMITTEE, INC.
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2019

Note B – Summary of Significant Accounting Policies – Continued

Fair Value Measurements – Continued: The Committee determines fair value using a hierarchy based upon the lowest level of any input that is significant to the measurement with Level 3 being the lowest recognized level. The Committee attempts to maximize the use of observable inputs (Level 1 and 2) and minimize unobservable inputs (Level 3). Accordingly, the Committee would classify financial instruments measured at fair value in any of the following categories: Level 1, which refers to instruments traded in an active market, Level 2, which refers to instruments not traded on an active market but for which observable market inputs are readily available or Level 1 instruments where there is a contractual restriction, and Level 3, which refers to instruments not traded in an active market and for which no significant observable market inputs are available. As of December 31, 2019 and 2018, the Committee determined that no significant assets or liabilities were reported at fair value on a recurring basis in the accompanying financial statements. Disclosures about estimated fair values and fair value measurements were determined by the Committee based upon pertinent market data and other information available as of December 31, 2019 and 2018. Considerable judgment may be necessary to interpret market and financial data and to develop fair value measurements in certain circumstances. The Committee's estimates of fair value may not be indicative of amounts realized at disposition.

Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates and the difference could be material.

Note C – Concentration of Risk

Cash Balances: Financial instruments that subject the Committee to potential concentrations of risk consist of cash balances with banking institutions that exceed the federal insurance limits. As of December 31, 2019 and 2018, the Committee reported no significant bank balance in excess of federal insurance limits.

Bequests Receivable: As of December 31, 2019 and 2018, significantly all of the Committee's bequests receivable pertain to the remaining corpus from several decedent's estates. Accordingly, as of December 31, 2019 and 2018, the approximately \$73,800 (or 6%) and \$141,200 (or 14%), respectively, of the Committee's total assets pertain to amounts due from bequests.

Note D – Related Party Transactions

During the years ended December 31, 2019 and 2018, the Committee received approximately \$41,100 and \$31,000, respectively, in contributions and dues from board members and employees.

LIBERTARIAN NATIONAL COMMITTEE, INC.
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2019

Note D – Related Party Transactions – Continued

In addition to the contributions and membership dues from current and former board members and key employees, these individuals also volunteer to serve the Committee and in various capacities. Additionally, the Committee paid \$3,400 and \$101,200, respectively, to related state affiliates for ballot access petitioning and voter registration campaigns and related travel reimbursements to key employees during the years ended December 31, 2019 and 2018.

Note E – Liquidity and Availability of Financial Assets

The following schedule reflects the Committee’s financial assets as of December 31, 2019 and 2018 reduced by amounts not available for general use due to contractual or donor-imposed restrictions within one year of the fiscal years ended December 31:

	<u>2019</u>	<u>2018</u>
Financial assets at end of year	\$ 291,018	\$ 154,889
Amounts unavailable for general expenditure within one year of reporting period:		
Bequest receivable due in more than one year	25,230	69,161
Donor restricted for payment of debt service	10,394	6,129
Donor restricted for program related initiatives	<u>1,731</u>	<u>1,806</u>
Financial assets available to meet cash needs for general expenditure within one year	<u>\$ 253,663</u>	<u>\$ 77,793</u>

As part of the Committee’s liquidity management, management may invest any excess funds in short-term investments, such as bank savings or market funds.

Note F – Bequests Receivable

From time-to-time the Committee receives bequests and legacies from decedent members’ last wills and testaments. Several bequests were outstanding as of December 31, 2019 and 2018. In October 2014, the Committee received notification from the executor and trustee of a deceased member in which the Committee was a named beneficiary of the member’s estate, less any debt and expenses. In September 2015, the Committee entered into a release and indemnification agreement with the executor of the member’s last will and testament in which the Committee’s share of the estate was valued at approximately \$235,600.

LIBERTARIAN NATIONAL COMMITTEE, INC.
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2019

Note F – Bequests Receivable – Continued

At the same time, the Committee entered into an escrow agreement with a trustee in which the Committee's interest in the member's estate was transferred and held in trust for the benefit of the Committee. The Committee receives annual distributions from the escrow in amounts allowed under the FEC regulations and guidelines. During the years ended December 31, 2019 and 2018, the Committee received approximately \$35,500 and \$33,900, respectively, from the trustee representing the bequest with the remaining balances of approximately \$60,700 and \$94,500, respectively, reflected as a component of bequests receivable as of December 31, 2019 and 2018.

During the year ended December 31, 2017, the Committee received notification from the executor and trustee of an additional bequest in which the Committee was a beneficiary of a deceased member's estate. The executor and trustee of the estate estimated the Committee's portion of the estate to be approximately \$111,900 of which the Committee receivable approximately \$35,500 and \$33,900, respectively, during the years ended December 31, 2019 and 2018 given the Committee's interpretation of FEC guidelines and regulations. The remaining balance outstanding on this bequest receivable was approximately \$13,100 and \$45,700, respectively, as of December 31, 2019 and 2018.

The executors and appointed trustees are holding the remaining outstanding bequests in interest bearing accounts at federally insured financial institution for the benefit of the Committee. The Committee reported the bequest receivable at its net realizable value by discounting the initial bequest for an allowance for doubtful accounts and present value discount. The Committee determined that no significant discounts were necessary given the funds are held in interest bearing, insured accounts. The Committee expects to receive approximately \$35,500 annually from the trustee representing each bequest during the years ending December 31, 2020 as set by the FEC. The FEC contribution limits for the year ended December 31, 2021 are pending.

Note G – Unsecured Lines of Credit

The Committee maintains two unsecured lines of credit with financial institutions in the form of business credit cards. The business credit cards have total available credit of \$103,000 as of December 31, 2019 and require monthly payments of interest at annual rates that range from approximately 10.7% and 13.2% as of the year then ended. The Committee reported outstanding balances on the lines of credit totaling approximately \$-0- and \$12,300, respectively, as of December 31, 2019 and 2018. Interest expense incurred on the lines of credit totaled approximately \$200 and \$900, respectively, during the years ended December 31, 2019 and 2018. The lines of credit are revolving and subject to restrictions and annual renewals and call provisions of the lenders. The terms and balances owed on the lines of credit are as follows as of December 31, 2019:

LIBERTARIAN NATIONAL COMMITTEE, INC.
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2019

Note G – Unsecured Lines of Credit – Continued

Unsecured lines of credit with regional financial institutions in the form of credit card accounts with total available credit of \$103,000. The lines are guaranteed by the authorized users and carry variable interest rates tied to the lenders' prime rates, which were approximately 10.7% and 13.2%. The Committee reported balances of approximately \$-0- and \$12,300, respectively as of December 31, 2019 and 2018 with interest expense of approximately \$200 and \$900, respectively, during the years then ended. The lines of credit are revolving and subject to restrictions and renewals.

\$ -

Note H – Debt Obligations

Mortgage Payable: In April 2014, the Committee entered into a \$500,000 secured promissory note with a regional financial institution to purchase the Committee's office headquarters. The promissory note is collateralized by underlying real property and improvements and a security interest in all depository accounts held with the financial institution. The secured note payable requires 119 monthly payments of principal and interest of approximately \$2,900 beginning in August 2014 at an annual fixed interest rate of 4.85%. The mortgage also requires a final balloon payment due in July 2024 that was originally projected to be approximately \$371,600; however, the Committee has made significant principal curtailments since inception of the loan. The Committee incurred interest expense of approximately \$8,800 and \$11,000, respectively, on the mortgage during the years ended December 31, 2019 and 2018. The outstanding principal balance and terms of the mortgage payable are as follow as of December 31, 2019:

Secured promissory note in the form of a mortgage secured by the land and building purchased as the Committee's headquarters. The original principal balance resulting from the purchase in April 2014 was approximately \$500,000. The note agreement is secured by the Committee's headquarter. The note agreement requires 119 monthly payments of principal of interest totaling approximately \$2,900 with interest accruing at an annual interest rate of approximately 4.85%. The promissory note also requires a final final balloon payment due in July 2024 which was originally projected to be approximately \$371,600. However, the Committee has made periodic significant principal curtailments. Interest expense incurred on the promissory note totaled approximately \$8,800 and \$11,000, respectively, for the years ended December 31, 2019 and 2018.

\$ 103,105

LIBERTARIAN NATIONAL COMMITTEE, INC.
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2019

Note H – Debt Obligations – Continued

Mortgage Payable - Continued:

Less current portion of notes payable	30,479
Long-term portion of notes payable	<u>\$ 72,626</u>

Capital Leases: During the year ended December 31, 2014, the Committee entered into two non-cancelable lease agreements for a digital copier and postage machine. The leases were determined by management to be capital leases and are secured by the underlying equipment. The leases are payable over 60 and 63 months, respectively, with monthly payments totaling approximately \$600. The original principal balance at imputed annual interest rates of 2.89% and 11.03%, respectively, totaled approximately \$33,000. As of December 31, 2019 and 2018, the net book values of the capitalized assets were approximately \$-0- and \$2,900, respectively, which was net of accumulated depreciation of approximately \$33,000 and \$30,100, respectively, for each of the years then ended. Interest expense incurred at the imputed interest rates noted above totaled approximately \$200 and \$300, respectively, during the years ended December 31, 2019 and 2018. The outstanding principal balance and terms of the capital lease liabilities are as follows as of December 31, 2019:

Capital lease liabilities resulting from the purchase of a digital copies and postage machine. The lease agreements are secured by the underlying asset and are payable over 60 and 63 months, respectively. The original principal balances at inputted interest rates of approximately 2.89% and 11.03% totaled approximately \$33,000 (or \$28,400 and \$4,600, respectively). The leases require monthly payments of principal and interest totaling approximately \$600 (or \$500 and \$100, respectively). Interest expense on the capital lease agreements totaled approximately \$200 and \$300, respectively, during the years ended December 31, 2019 and 2018.	\$ -
Less current portion of capital lease liabilities	<u>-</u>
Long-term portion of capital lease liabilities	<u>\$ -</u>

Future Principal Payments: Future principal payments on the mortgage payable and non-cancelable capital lease agreements are as follows for the years ending December 31:

LIBERTARIAN NATIONAL COMMITTEE, INC.
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2019

Note H – Debt Obligations – Continued

Future Principal Payments – Continued:

	<u>Mortgage</u>	<u>Digital Copier</u>	<u>Postage Machine</u>	<u>Total</u>
2020	\$ 30,479	\$ -	\$ -	\$ 30,479
2021	31,985	-	-	31,985
2022	33,571	-	-	33,571
2023	7,070	-	-	7,070
	<u>\$ 103,105</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 103,105</u>

Interest Expense: Total interest expense incurred on the debt obligations, including the above mortgage payable and capital lease obligations, total approximately \$9,200 and \$11,300, respectively, during the years ended December 31, 2019 and 2018.

Note I – Temporarily Restricted Net Assets

The Committee's net assets consist of various funds restricted for the building fund, college campus programs, and legal defense and radio advertising funds. The Committee's net assets with donor restrictions consist of the following as of December 31, 2019 and 2018:

	<u>2019</u>	<u>2018</u>
Net assets with donor restrictions:		
Building acquisition fund	\$ 10,394	\$ 6,129
College campus programs	1,731	1,806
Legal defense and radio fund	-	-
	<u>\$ 12,125</u>	<u>\$ 7,935</u>

The following net assets were released from restrictions during the years ended December 31, 2019 and 2018:

LIBERTARIAN NATIONAL COMMITTEE, INC.
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2019

Note I – Temporarily Restricted Net Assets – Continued

	<u>2019</u>	<u>2018</u>
Net assets released from restrictions:		
Building acquisition fund	\$ 100,958	\$ 5,500
College campus programs	75	-
Legal defense and radio fund	<u>8,189</u>	<u>669</u>
	<u>\$ 109,222</u>	<u>\$ 6,169</u>

Note J – Intentions-to-Give

The Committee receives commitment from members who many times provide their credit card information for future contribution purposes. The members are generally making recurring contributions to the Committee and do not commit to a specific number of payments or period of time for which the Committee may charge the recurring gifts. The members may also decline the charges or request that the Committee cease making charges against their credit card at any time and completely at their discretion. The Committee treats these recurring contributions as intentions-to-give or conditional promises to give and as such, revenue is not recognized until the contribution is both determinable and measurable, which generally occurs when the credit card is processed and receipt received by the Committee. During the years ended December 31, 2019 and 2018, the Committee recognized approximately \$366,100 and \$360,200, respectively, from recurring contributions from members.

Note K – Retirement Plan

The Committee maintains a 401(k) defined contribution retirement plan that covers employees who meet certain minimum age and length of service requirements. As a qualified retirement plan, employees may contribute a portion of their salaries on a tax-deferred basis up to statutory limits. The Committee has elected to make matching contributions to the plan based upon 50% of employee contributions up to 6% of the participant's qualified salary. The Committee incurred matching contributions and plan administrative expenses totaling approximately \$12,900 and \$12,400, respectively, during the years ended December 31, 2019 and 2018.

Note L – Commitments & Contingencies

Litigation and Disputes: The Committee is currently involved in several lawsuits stemming primarily from state ballot access and presidential candidacy issues.

LIBERTARIAN NATIONAL COMMITTEE, INC.
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2019

Note L – Commitments & Contingencies – Continued

Litigation and Disputes – Continued: These suits involve various legal actions, claims and disputes with affiliates that arise from the normal course of business and that, in the opinion of management, will not have significant impact upon the Committee.

Membership Commitment: The Committee provides nominal or token promotional items to contributors and members, such as a periodic newsletter designed to keep members informed of current developments, encourage participation in the political processes, and to promote the interests of the Committee and its candidates. Although there is no contractual or legal requirement for the Committee to provide such services, as a part of its purpose and out of courtesy to its contributors, the Committee is committed to providing timely information and promotional items to its members. The Committee recognizes expenses on these programs and items as incurred and, as such, no liability is accrued for any implied member commitment.

Federal Regulation: The Committee is subject to federal and state election laws and oversight by the Federal Election Commission (FEC). The Committee is subject to the Federal Election Campaign Act of 1971, the Bipartisan Campaign Reform Act of 2002 (BCRA), and various FEC and IRS regulations. As such, the Committee is required to file monthly and annual reports with the FEC regarding contributions and expenditures of its funds. Additionally, the Committee is precluded from receiving contributions from corporations, labor unions, and certain other third parties, and contributions received from individuals are limited to annual amounts as determined by the FEC, which was \$35,500 and \$33,900, respectively, for each of the years ended December 31, 2019 and 2018. Furthermore, the Committee's books and records are subject to examination by regulatory bodies and such examinations can result in fines, penalties, or sanctions. Although the results of such examinations have not had a material impact upon the Committee to date, no assurance can be given regarding the uncertainty of any future compliance examinations.

Employment Contracts: In April 2020, the Committee entered into an employment agreement with its Executive Director through January 15, 2021. The employment contracts provide for a base monthly salary, benefits, and performance incentives based upon financial and other performance indicators. The employment agreement allows either party to terminate the agreement with a one month written notice without any liquidating damages.

Hotel Contracts: The Committee has contracts with hotels and other venues for conventions and other events. These contracts contain cancellation clauses that may require the Committee to pay certain liquidating damages in the event of cancellation. The amount of damages may vary depending upon the date of cancellation, numbers of rooms reserved, percentage of rooms resold by the hotel, etc. Also, in the event of cancellation, the Committee may also risk forfeiture of any deposits made with these hotels.

LIBERTARIAN NATIONAL COMMITTEE, INC.
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2019

Note M – Income Taxes

Income Tax Status: The Committee is recognized as a tax-exempt political organization under Section 527 of the Internal Revenue Code (IRC). Under IRC Section 527, the Committee's exempt functions include all activities that relate to and support the process of influencing or attempting to influence the selection, nomination, election, or appointment of any individual to a public office. Certain activities unrelated to the exempt purpose, such as net investment income, are subject to taxation as non-exempt income. During the years ended December 31, 2019 and 2018, the Committee did not incur any significant income tax expense on its net investment income, which was under the specific deduction amount of \$100 available on Forms 1120-POL.

Tax Contingencies: Although the Committee has not received any notice of intent to examine its tax returns, the Committee's tax returns remain subject to examination or review by tax authorities pursuant to various statutes of limitations. Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Committee and to recognize a tax liability (or asset) if the Committee has taken uncertain tax positions that would more likely than not be sustained upon examination. Management is unaware of any significant uncertain tax positions arising during the years ended December 31, 2019 and 2018 that are more likely than not to be sustained should the Committee's tax returns be subject to examination. Accordingly, the Committee also did not incur or accrue any significant penalties or interest associated with uncertain tax positions during the years ended December 31, 2019 and 2018.

Note N – Subsequent Events Evaluation

Management has evaluated subsequent events for the period January 1, 2020 through June 15, 2020, the date on which these financial statements were available to be issued and during this period, the World Health Organization (WHO) declared the novel coronavirus (COVID-19) outbreak a public health emergency. There have been mandates from international, federal, state and local authorities requiring forced closures of various schools, businesses and other facilities and organizations. These forced closures are impacting the manner in which business is conducted and could negatively impact the Committee's operations. While the closures and limitations on movement, domestically and internationally, are expected to be temporary, the duration of these disruptions, and related financial impact, cannot be estimated at this time. Management is currently evaluating the impact of the COVID-19 pandemic on its operations and while it is possible that the virus could have a negative effect on the Committee, management is currently unable to determine the specific impact as of the date of these financial statements. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

APPENDIX J – BOARD DISCLOSURE LETTER

LIBERTARIAN NATIONAL COMMITTEE, INC.
(THE LIBERTARIAN PARTY)

BOARD DISCLOSURE LETTER

DECEMBER 31, 2019

Frye & Company, CPAs
Advisors—Accountants—Auditors

9161 Liberia Avenue, Suite 304
Manassas, Virginia 20110

www.fryeandco.com

Office: 703-257-0660
Fax: 703-257-0661

June 15, 2020

To the Board of Directors
Libertarian National Committee, Inc.
Alexandria, Virginia

We have audited the financial statements of the Libertarian National Committee, Inc. (The Libertarian Party) (referred to as “the Committee”) as of and for the year ended December 31, 2019 and have issued our report thereon also dated June 15, 2020. Professional standards require that we provide you with information about our responsibilities under auditing standards generally accepted in the United States of America, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our engagement letter. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the Committee are described in the notes to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during the year ended December 31, 2019. We also noted no transactions entered into by the Committee during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management’s knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the Committee’s financial statements were as follows:



To the Board of Directors
June 15, 2020
Page 2

Qualitative Aspects of Accounting Practices – Continued

Management's estimates used in the determination of the functional allocation of expenses, factors employed in the determination of the capital lease liabilities, and estimated useful lives of property and equipment. We evaluated the key factors and assumptions used by management in the development of the estimates in determining that they are reasonable in relation to the financial statements taken as a whole.

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. The most sensitive disclosures affecting the financial statements were as follows:

The disclosures of the significant aspects of accounting for bequests and debt obligations (line or credit, mortgage payable, and capital lease liabilities).

The financial statement disclosures are neutral, consistent, and clear.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. We provided a detailed schedule of the proposed audit adjustments and additionally, the following material misstatements detected as a result of audit procedures were corrected by management:

- an adjustment to reconcile and adjust bequest, interest, and fees	\$ (13.11)
- an adjustment to reconcile and adjust prepaid expenses and expenses	\$ 332.08
- an adjustment to reconcile fixed assets and depreciation expense	\$ 5,336.45
- an adjustment to reconcile accrued payroll and related payroll taxes	\$ (1,102.26)
- an adjustment to reconcile and adjust accrued vacation at year-end	\$ (27.00)
- an adjustment to record in-kind donations and contributed services	\$ -0-

The cumulative effect of the proposed audit adjustments was to increase net assets and change in net assets by approximately \$4,500. No other significant uncorrected misstatements were noted during the audit.

To the Board of Directors
June 15, 2020
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Disagreements with Management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter also dated June 15, 2020.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Committee's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Committee's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Independent and Non-Audit Services Provided

In accordance with our professional standards, all members of our firm were independent with respect to the Committee during the fiscal year and subsequently. Our firm was not retained for any tax preparation services, such as preparing the corporate tax returns (IRS Form 1120-POL) for any nonexempt income. All of the time and expenses incurred by us were in connection with the annual audit as set forth our audit engagement letter.

This information is intended solely for the use of the Committee's board of directors and management team and is not intended to be and should not be used by anyone other than these specified parties. We appreciate the cooperation and courtesies extended to us by the Committee, especially by Mr. Robert Kraus, and we look forward to serving the Committee in the future.

To the Board of Directors
June 15, 2020
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Should you need additional clarification on these or any other matters please feel free to contact us at your convenience.

Very truly,

A handwritten signature in cursive script that reads "Frye & Company, CPAs".

Frye & Company, CPAs

APPENDIX K – MANAGEMENT LETTER

LIBERTARIAN NATIONAL COMMITTEE, INC.
(THE LIBERTARIAN PARTY)

MANAGEMENT LETTER

DECEMBER 31, 2019

Frye & Company, CPAs
Advisors—Accountants—Auditors

9161 Liberia Avenue, Suite 304
Manassas, Virginia 20110

www.fryeandco.com

Office: 703-257-0660
Fax: 703-257-0661

June 15, 2020

To the Board of Directors
Libertarian National Committee, Inc.
Alexandria, Virginia

We have completed our audit of the financial statements of the Libertarian National Committee, Inc. (The Libertarian Party) (referred to as “the Committee”) as of and for the year ended December 31, 2019. In planning and performing our audit, we considered the internal controls of the Committee in order to determine our auditing procedures for the purpose of expressing an opinion on the financial statements and not to provide assurance on the internal controls. Hence, our consideration of the Committee’s controls was more limited than would be necessary to express an opinion on the internal controls taken as a whole. Accordingly, we do *not* express such an opinion.

The Committee’s Board of Directors and management are responsible for establishing and maintaining effective internal controls. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control policies and procedures. The objectives of internal controls are to provide management with reasonable, not absolute, assurance in regards to the reliability of financial reporting, effectiveness and efficiency of operations, and compliance with applicable laws, regulations, contractual agreements, and donor stipulations and requirements.

Internal controls, no matter how well designed and operating, can provide only reasonable assurance to the achievements of an entity’s control objectives. The likelihood of achievement is affected by limitations inherent in the controls, such as human error or mistakes in judgment, circumvention of controls by the collusion of employees or management override of internal controls.

Our consideration of the Committee’s controls would not necessarily disclose all matters that might be a control deficiency under standards established by the American Institute of Certified Public Accountants (AICPA). A control deficiency is a condition in which the design or operation of internal control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity’s financial statements will not be prevented or detected and corrected in a timely basis.



To the Board of Directors
June 15, 2020
Page 2

A significant deficiency is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

As a result of our audit we noted a significant deficiency and other matters involving internal control and its operation. Significant deficiencies are less severe and scope and materiality than material weaknesses but yet important enough to warrant management's attention and consideration. Our comments and recommendations reflect our commitment to provide our clients with practical solutions and we hope they are taken in a spirit of cooperation.

COMMENTS & RECOMMENDATIONS

Revenue Recognition Model

The Financial Accounting Standard Board (FASB) established new revenue recognition accounting guidance that was originally effective for the Committee as of and for the year ended December 31, 2019 but was just recently delayed for another year and will be required as of and for the year ended December 31, 2020. The new guidance is applicable primarily to earned income and as such, should not have a significant impact upon the Committee given that most revenue sources are contributory in nature. The FASB also provided additional guidance with respect to accounting for grants and contracts with not-for profit organizations. The new guidance will be tantamount to our recommendations in prior years and currently employed by the Committee. However, we recommend that the Committee familiarize itself with this new guidance when formalized by the FASB.

Accounting for Leases

The FASB has also issued new guidance on accounting for leases that will significantly impact the accounting for operating leases in that right to use assets and liabilities will be reflected in the statement of financial position (i.e., balance sheet). The current accounting requirements for capital leases are tantamount to the new reporting requirements but the reporting model for operating leases changes dramatically. The new reporting requirements are effective as of and for the year ended December 31, 2021 with early adoption permitted.

Annual Budget Projection

To facilitate and ensure the timeliness and accuracy of budgetary information and comparison with actual financial activity, we recommend that management ensure the approved budget is entered into the Committee's accounting system. It appears the last time the annual budget was entered into QuickBooks was 2012. It also appears in reviewing minutes of the board meetings that the annual budget is amended throughout the fiscal year. As such, we also recommend that the annual budget be established in a manner that facilitates entry into the accounting system.

To the Board of Directors
June 15, 2020
Page 3

This letter is intended solely for the use of the Committee's Board of Directors and its management team. We appreciate the opportunity to present these comments for your consideration and will be glad to discuss our recommendations further, if necessary. We hope that our comments are received in the spirit of cooperation with which they are offered and that we can continue to work together to improve the Committee and its financial management. We also hope to realize efficiencies in our approach to audit engagements through our experience with the Committee and any feedback on our audit would be greatly appreciated.

We also would like to thank the Committee's management team, especially Mr. Robert Kraus for the cooperation and support we received during the audit. If we can be of any further assistance or if you need additional information or feedback on our comments and recommendations, please feel free to contact us at your convenience. We appreciate the opportunity to serve the Committee and its Board of Directors.

Very truly,

A handwritten signature in cursive script that reads "Frye & Company, CPAs".

Frye & Company, CPAs

APPENDIX L – AWARDS COMMITTEE REPORT

2020 AWARDS COMMITTEE REPORT

Submitted to: Libertarian National Committee, July 6, 2020

Submitted by: James W. Lark, III
Chair, 2020 Awards Committee

The members of the 2020 Awards Committee are Tim Hagan, Daniel Hayes, Jim Lark, and Bill Redpath. (Larry Gillis was a member of the Committee; however, he resigned from the Committee due to an increase in job-related responsibilities.)

The Committee solicited nominations from LP members for the national awards (Samuel Adams, Benjamin Franklin, Patrick Henry, Thomas Paine, and Thomas Jefferson), as well as nominations for election to the Hall of Liberty. Specifically, the Committee arranged for announcements about the awards to appear in *LP News* and on LP.org, and for announcements to be sent to the LP e-mail list. Nominations were accepted until the deadline of 5:00 p.m. EDT on Friday, April 10; at least 60 nominations were received

The Committee met on April 11 to select the award recipients and Hall of Liberty inductees. A finalist list for each award was established; for a nominee to be named a finalist, the nominee needed a unanimous vote of the Committee. The recipients were chosen from the finalist lists; a majority vote of the Committee was required to select the recipients.

Similarly, a finalist list was established for the Hall of Liberty; to join the finalist list, a nominee needed a unanimous vote of the Committee. A unanimous vote of the Committee was necessary to select the inductees.

The award recipients will be announced during the national convention. The inductees into the Hall of Liberty are Karl Hess and Gov. Gary Johnson.

Information about the Awards Committee, the awards, and previous inductees and recipients is available in the appendix.

The Committee expresses its gratitude to the following people:

- Robert Kraus, for his help in distributing information about the awards process and his assistance in obtaining the trophies to be presented to the recipients and inductees
- Matt Hudson, for his work to prepare video presentations for the awards ceremonies
- The LP members who submitted nominations.

APPENDIX

From the LNC Policy Manual:

Section 2.02 (Committee Scope and Responsibilities)

5) Awards Committee

For the convention awards described below, the Awards Committee shall set the budget, manage the nomination process, select the award winners by committee vote, secure the awards, and present the awards at the convention.

The award descriptions are:

Thomas Jefferson Leadership Award with recognition of outstanding leadership, high character, and dedication to the principles and goals of the Party.

Patrick Henry Candidate Award with recognition of a very effective campaign for public office at the state or federal level, while communicating Libertarian ideas, principles, and values.

Benjamin Franklin Candidate Award with recognition of a very effective campaign for public office at the local level, while communicating Libertarian ideas, principles, and values.

Thomas Paine Communication Award with recognition of outstanding communication of Libertarian ideas, principles, and values through written, published, or spoken communication.

Samuel Adams Activism Award with recognition of effective activism by building Party membership, organizing community outreach, or communicating Libertarian principles.

The Hall of Liberty induction is to honor lifetime or significant achievement that has made a lasting impact on the Libertarian Party and/or libertarian movement.

With a majority vote the committee may select recipients of the Thomas Jefferson, Samuel Adams, Benjamin Franklin, Thomas Paine, and Patrick Henry awards. While the committee has discretion as to the frequency of such convention awards, it is hoped that at least one recipient will be found worthy for each award at each regular convention.

With a unanimous vote the committee may select recipients of the Hall of Liberty award, with up to 3 inductees per convention. While the committee has discretion as to the frequency of this convention award, it is hoped that at least one recipient will be found worthy for each presidential nominating convention.

Recipients of Libertarian Party Awards:

Benjamin Franklin Award:

2018: Jeff Hewitt

2020: To be announced

Patrick Henry Award:

2012: Lex Green, Travis Irvine

2014: Rupert Boneham, Robert Sarvis

2016: Will Hammer

2018: Mark Miller

2020: To be announced

Samuel Adams Award:

1996: Don Ernsberger

1998: Steve Dasbach

2000: Richard Rider

2002: Bruce Baechler

2004: Jim Lark

2006: Michael Badnarik

2008: Bill Hall

2010: Michael Johnston, Kevin Knedler

2012: Clyde Garland

2014: Hardy Macia

2016: Wendy Adams

2018: Joe Johnson, Alicia Mattson

2020: To be announced

Thomas Paine Award:

1996: Jacob Hornberger

1998: Harry Browne

2000: Michael Cloud

2002: Richard Pearl

2004: Mary Ruwart

2006: John Stossel

2008: Mike Ferguson, Eric Schansberg

2010: Rex Bell

2012: Jim Lark

2014: Sharon Harris

2016: Jason Scheurer

2018: Carla Howell

2020: To be announced

Thomas Jefferson Award:

1996: David Nolan

1998: David Bergland

2000: Ed Clark

2002: John Perry

2004: Ron Crickenberger

2006: Harry Browne

2008: Ruth Bennett, Jim Lark

2010: Bill Redpath

2012: Sharon Harris

2014: Pat Dixon

2016: BetteRose Ryan

2018: Julie Fox

2020: To be announced

Hall of Liberty:

2012: Ed Clark, John Hospers, Roger MacBride, Tonie Nathan, David Nolan

2014: Harry Browne, Richard Winger

2016: Ron Paul, Bill Redpath

2018: Ruth Bennett, David Bergland, Ron Crickenberger, Jim Lark, and John Perry

2020: Karl Hess, Gov. Gary Johnson

APPENDIX M – BALLOT ACCESS COMMITTEE REPORT

LIBERTARIAN PARTY BALLOT ACCESS COMMITTEE REPORT
Libertarian National Committee meeting
Orlando, Florida
July 8, 2020

Dear Colleagues:

I am not present in Orlando, because of a business trip to New York City that I must take during the week of July 20, which I would not be able to do if I had gone to Orlando, plus the risk of a quarantine upon my return to Illinois (Chicago has already instituted a 14 day quarantine for people coming from Florida) while I am petitioning to get on the ballot for US House, with a Monday, July 20 petition deadline.

I would like to thank all of my colleagues on the Ballot Access Committee (BAC). I regret that I should have held more BAC meetings, but I work constantly with Richard Winger on ballot access, and am closely working now with Christopher Thrasher, as he is about to travel to states that present the biggest challenges to 50 state plus DC ballot status for our presidential ticket. I have consulted with John Phillips recently and want to thank Dustin Nanna for his committee work and work on the Ohio ballot drive in 2016 through 2018.

We currently have presidential ticket (but not necessarily for all offices) ballot access for 2020 in the following 36 states: AZ, AR, CA, CO, CT, DE, DC, FL, GA, HI, ID, IN, KS, KY, LA, MA, MI, MS, MO, MT, ND, NE, NV, NM, NY, NC, OH, OK, OR, SC, SD, TX, UT, VT, WV & WY.

That means that there are 14 more states in which we need to petition to get our 2020 presidential ticket on the ballot.

Seven of those states have 2,000 or fewer valid signatures needed, and those states should be able to get the presidential ticket on the ballot in those states by themselves. I am in frequent contact with the Chairs of those state parties. Those states, their deadlines, the number of valid signatures needed and where they stand are:

New Jersey—July 27—800 valid sigs. LPNJ Chair Dan Krause reports that 600+ gross sigs have been gathered, and they are shooting for 1,200 gross sigs.

Wisconsin—August 4—2,000 valid sigs. Start date was July 1. I do not have any signature reports. I plan on going to Wisconsin to help with this petition drive, if my help is needed, after July 24.

Washington—August 7—1,000 valid sigs. No signature reports yet.

Iowa—August 14—1,500 valid sigs. LPIA Chair Mike Connor, Jr. reports 714 gross sigs in hand, and another 100 reported gross sigs. They are aiming for at least 2,000 gross sigs and reports that the LPIA will be able to handle this themselves.

Minnesota—August 18—2,000 valid sigs. Jill Galvan of the LPMN is in charge of this petition drive. She reports 1,000+ gross sigs gathered so far. Multiple petition turn-ins are allowed, and the LPMN plans to do its first petition turn-in after the National Convention.

Tennessee—August 20—275 valid sigs. LPTN Chair Joshua Eakle says they have 195 gross signatures to date.

Rhode Island—September 4—1,000 valid sigs. LPRI Chair Pat Ford reports the official forms were just printed and no sigs have yet been gathered. He stated that he will text me weekly updates.

I will be in frequent contact with all of these states through their respective deadlines.

That leaves the following seven states with more than 2,000 valid sigs needed:

Maine—July 25 deadline—4,000 valid sigs. The LPME did not win a preliminary injunction in court in its litigation to regain party status, although Oliver Hall asked for reconsideration of that decision. Unless that court decision changes, a petition drive must move forward. A petitioning firm has been hired that is petitioning for another presidential candidate, and that firm is confident that it can get enough signatures to place the LP presidential ticket on the ballot, particularly with Primary Day in Maine on Tue, July 14. It is my understanding that the LP presidential campaign will be paying for the Maine petition drive.

LP Ballot Access Committee member Christopher Thrasher will be going to Maine and New Hampshire to help oversee those two drives. He may go to other states later, if needed.

Maryland—August 3 deadline—5,000 net sigs (down from 10,000 in a settlement with the State of Maryland). LPMD Chair Bob Johnston is confident that 7,000 gross signatures will get the job done. The LPMD has 2,992 gross sigs in hand, with 200 gross sigs reported from one paid petitioner and 400 more from another, so we are at 3,600 gross sigs. If the two paid petitioners keep going, that would get us to at least 6,000 gross sigs, so another paid petitioner may be needed in MD. I will be monitoring this situation.

Estimated 3,400 gross sigs to go x \$4 = \$13,600 more needed, plus \$2,000 about to be paid for already gathered signatures.

Pennsylvania—August 3 deadline—5,000 net sigs. There is litigation pending to reduce the number of required this year, but no decision yet, so we need to assume 5,000 net sigs until further notice. Only 800 gross sigs to date, as the hope of petitioning relief through the lawsuit slowed down petitioning, and Primary Day petitioning after Memorial Day was rather much a bust, but we are ramping up paid petitioning there. I am monitoring

this situation and working with Jenn Moore, Eastern Vice Chair, and others to ramp up this petition drive.

Estimated 7,200 gross sigs to go x \$4 = \$28,800 minus likely \$7,000 contribution from the LPPA equals \$21,800 more needed.

New Hampshire—August 5 deadline—1,500 valid sigs in both NH Congressional Districts (3,000 valid total). Very few presidential ticket signatures to date. The LPNH has retained an excellent paid petitioner from Massachusetts and is recruiting others. The LPNH has been working with Scott Kohlhaas to fundraise and should be able to pay for this petition drive without LNC financial assistance.

Alaska—August 5 deadline—3,212 valid sigs. Scott Kohlhaas reports 4,519 gross sigs in hand. The LPAL petition drive is in good shape.

\$2,000 more from the LNC needed to finish.

Alabama—August 20—5,000 valid sigs. Darryl Bonner is there and has gathered about 3,000 gross sigs so far. No litigation has been filed in Alabama as of now. I do not have a count of volunteer signatures so far. The LNC has been paying Darryl Bonner for AL signatures, and the LPAL has been paying for his expenses there.

I would estimate about \$15,000 more needed from the LNC to finish this petition drive.

Virginia—August 21—5,000 valid sigs. Litigation is ongoing re: COVID-19 problems, with the Green and Constitution Parties of Virginia. A settlement with Virginia fell through, so the litigation is ongoing. The LPVA currently has 1,600 gross sigs. I am in frequent contact with Nick Dunbar, LPVA Chair. I presume that there will be a volunteer effort in Virginia and that Bob Lynch will return to Virginia to knock this out after he finishes in Maryland. It is my understanding that the LPVA will not need LNC financial assistance to complete this petition drive.

It is my understanding that about \$10,000 remains from a previously approved encumbrance, although that is not factored in below.

$\$15,600 \text{ (MD)} + \$21,800 \text{ (PA)} + \$2,000 \text{ (AK)} + \$15,000 \text{ (AL)} = \$54,400$ of LNC funds estimated need to finish these petition drives, not bringing in any potential.

Please see the latest financial statements for what has been spent year-to-date, but the LNC is on track for spending well under budget for Ballot Access expense in 2020.

Thank you.

Bill Redpath
Chair
Ballot Access Committee

APPENDIX N – HISTORICAL PRESERVATION COMMITTEE REPORT

HISTORICAL PRESERVATION COMMITTEE REPORT JULY 8, 2020 V1

COMMITTEE OVERVIEW

Policy Manual Section 2.02 SCOPE AND RESPONSIBILITIES

Historical Preservation Committee

The HPC shall be responsible for directing the preservation and publication of Party historical documents and the administration of LPedia.org. A report of its decisions and activities shall be delivered at each LNC meeting.

The scope of the initial organizing work will last well into several years (the estimate is at least additional five years depending on member involvement), and LPedia will need to be maintained for the time of its existence.

Committee Members

- Caryn Ann Harlos (Chair)
- Joe Dehn (Secretary)
- Ed Fochler
- James Gholston
- Andrew Kolstee

Status of search for potential additions to committee

The search for additional committee members has thus far been unsuccessful in discovering additional qualified applicants. The committee next term may wish to address this or decide to keep the committee at its current size.

Reports, Meetings, and Communications

The Committee is committed to transparency and conducts open meetings on the first and third Wednesday of each month via Zoom. The monthly agenda is posted and updated here: http://lpedia.org/LPedia:LPHPC_Agenda. Committee discussion is also conducted via email with a read-only subscription option available to all Party members by sending a message to lphpc-request@lists.dehnbase.net with “subscribe” in the subject line. The minutes and other records from its proceedings are preserved on LPedia¹ (links noted below for member review):

¹ The complete history of minutes and reports can be found at: http://lpedia.org/National_Historical_Preservation_Committee

Minutes Prepared since the last report:²

September 4, 2019 - https://lperia.org/w/images/3/39/Minutes_2019-09-04_HPC.pdf
September 18, 2019 - https://lperia.org/w/images/8/83/Minutes_2019-09-18_HPC.pdf
October 16, 2019 - https://lperia.org/w/images/9/9e/Minutes_2019-10-16_HPC.pdf
November 13, 2019 - https://lperia.org/w/images/1/17/Minutes_2019-11-13_HPC.pdf
November 20, 2019 - https://lperia.org/w/images/f/f9/Minutes_2019-11-20_HPC.pdf
December 4, 2019 - https://lperia.org/w/images/8/86/Minutes_2019-12-04_HPC.pdf
December 18, 2019 - https://lperia.org/w/images/6/60/Minutes_2019-12-18_HPC.pdf
January 15, 2020 - https://lperia.org/w/images/c/c0/Minutes_2020-01-15_HPC.pdf
February 5, 2020 - https://lperia.org/w/images/d/d1/Minutes_2020-02-05_HPC.pdf
February 19, 2020 - https://lperia.org/wiki/National_Historical_Preservation_Committee
March 4, 2020 - https://lperia.org/w/images/3/3b/Minutes_2020-03-04_HPC.pdf
March 18, 2020 - https://lperia.org/w/images/b/b9/Minutes_2020-03-18_HPC.pdf
April 1, 2020 - https://lperia.org/w/images/4/40/Minutes_2020-04-01_HPC.pdf
April 15, 2020 - https://lperia.org/w/images/b/b8/Minutes_2020-04-15_HPC.pdf
May 6, 2020 - https://lperia.org/w/images/d/d1/Minutes_2020-05-06_HPC.pdf
May 20, 2020 - https://lperia.org/w/images/c/ca/Minutes_2020-05-20_HPC.pdf
June 3, 2020 - https://lperia.org/w/images/3/3c/Minutes_2020-06-03_HPC.pdf
June 17, 2020 - https://lperia.org/w/images/5/56/Minutes_2020-06-17_HPC.pdf

Prior Committee Reports this Term

September 29, 2018 - http://lperia.org/w/images/e/e8/Report_2018-09-29_HPC.pdf
March 9, 2019 - http://lperia.org/w/images/4/48/Report_2017-04-15_LPHPC.pdf
July 28, 2019 - https://lperia.org/w/images/6/64/Report_2019-07-28_LPHPC.pdf

Motions Considered

Various minor motions for supplies were passed.

Regular Dedicated Non-Committee Volunteers

There are multiple regular volunteers that tend to specialize either in their state or in broader subject matters such as election statistics. The committee is in search of another Colorado on-site volunteer and will be exploring internships once again. Ms. Harlos has been encouraging the state affiliates to take ownership of their pages and update them regularly.

STATUS OF DOCUMENT PRESERVATION

Storage Unit

Initial plans have been made to expand the shelving at the unit in order to maximize the storage space, but we are not at that point. Details on the method behind the organizational process as well as a tour of the site are available upon request. Since the pandemic, there has been limited access to the site that has been recently lifted.

² As per the requirements of the Policy Manual Section 2.02.1, the above-linked minutes contain the dates and attendance rosters for each of the Committee's meetings since the previous regular LNC Meeting.

Documents and Papers:

A large scan of archives of fundraising letters and press releases has just been completed.

Audio/Video/Electronic Data Materials

All of the VHS were sent to HQ for digitization for a promotional project for Freedom Fest.

YouTube Channel

This has worked out very well and the option of mirroring to Bit.tube will be implemented in the future for protection and redundancy. Bit.tube has just undergone a massive restructuring, so this project is waiting to make sure all the kinks have been worked out.

Miscellaneous

The home page was re-formatted to put the more important links in prominent positions and to do a general refresh. A privacy policy is being written.

HISTORICAL COLLECTIONS AND PROJECTS

State Party Preservation Efforts

- California
 - A historical committee, chaired by Joe Dehn, is working on collecting and preserving material relating to the state and local LP organizations.
- New York
 - A historical committee is being led by Andrew Kolstee to organize their substantial records.

Individual Preservation Efforts or Donations of Items

Individuals regularly contact the committee regarding their personal collections. The committee is very focused about what kinds of material it will accept, and offers advice concerning items it generally does not accept. In cases where it appears that important items will be thrown away if the committee does not intervene, we try to find a home for them in an academic archive if possible. The priority remains the national party records, and the committee encourages and trains state parties to use LPedia as their permanent archive and to organize local volunteers to do the digitization work.

Nolan Archive

These materials are presently stored in the Utah home of Dr. Buchman who has expressed interest in writing a biography of David with the encouragement of his widow, Elizabeth. Elizabeth signed a written copyright waiver for these materials to be published with or without attribution to LPedia and for commercial or non-commercial use. The committee has requested Mr. Buchman to send these items to Mountain States Imaging for digitization.

Yahoo Lists

As many LP related lists were downloaded before this data was wiped out.

UStream

All videos have been downloaded so that HQ could disable this account and save this expense now that all meetings are streamed through YouTube.

STATUS OF LPEDIA

General Statistics³

- 4,431 Articles
- 23 Active Editors
- 4,992 Document/Image Uploads

Daily unique visitors remain about 100-125 with bumps when particular pieces are featured on Facebook or Ms. Harlos appears at various speaking engagements. The committee is presently working hard to provide a framework for having usable and helpful data during this election season.

Featured Articles

At least once a month (preferably twice) detailed and image-rich articles are featured on the front page to freshen up content and highlight various affiliates, events, people, and documents. Nearly any article can qualify if they meet the standards of high-quality content. Types of content are alternated in order to not emphasize one interest over any other and provide variety. The following are the 2019-2020 featured articles thus far:

- Chuck Moulton
- Libertarian Party US Presidential Election Results
- Alex Merced
- Libertarian Party of California Voter Registration
- David Bergland
- Mike Seebeck
- LNC Meeting 1-2 February 2020
- National Convention 1996
- Libertarian Party of Colorado
- California Convention 2020
- First Issue of LP News

Massive Category Clean-Up

³ **Last report statistics:**

- 3,532 Articles
- 22 Active Editors
- 4,222 Document/Image Uploads

The main category clean-up is completed, and I have begun working on the images, files, and records uploads. Once this is completed, a second pass through all categories will be done to insure consistency.

Templates

These are being updated with documentation (and with deletion of obsolete items) regularly. We have added fields so that all images and articles of and by any person are auto-linked from the person template in their articles.

Technical Issues

The switch to use the /wiki/ subdirectory has been completed as per wiki best practices.

Data Back-Ups

Regular back-ups are done professionally and consistently. All of the uploaded documents are also kept offline on hard drives and regularly copied to drives stored at a safety deposit box. Any member who provides Ms. Harlos with hard drives may have a copy of all of these records. The committee would like to see them widely distributed so that there is never a single source/point of failure.

2020 NATIONAL CONVENTION

The pandemic situation has waylaid many of the plans for this event. A minimal table is planned with a scanning station, and a flyer is being distributed for members to give them information about the project.

ACCOUNTING FOR CALENDAR YEAR 2020

Total Expenses Booked: \$102.16

Total Revenue: \$225.00

Total Budget: \$2,500.00

The historical project has fundraised its own budget since its creation.

Respectfully Submitted,

Caryn Ann Harlos, Committee Chair

APPENDIX O – MEMBERSHIP SUPPORT COMMITTEE REPORT



Membership Support Committee

Final report July 2020
by Omar Recuero(FL)

The membership support committee is a special sub committee created by the Libertarian National Committee(LNC). The committee consists of (9) members of the Libertarian Party(LP). The current members of the committee are as follows:

Omar Recuero (Chair)
Alex Merced (Vice Chair)
Steve Dasbach (Secretary)
Paul Bilyeu
Jennifer Flower
Jennifer Moore
Kevin Moore
Valerie Sarwark
(vacant)

This committee was an idea set out to assist LNC staff in membership support and growth

We were able to communicate with Mr Fishman but not other members of staff. The committee shared most of Mr Fishman's vision for increasing membership.

One of the challenges we faced was sometimes lack of direction and connection to staff. Thankfully Mr. Fishman did participate in some committee meetings and gave us insights into what new projects were underway. We were able to assist in making some phone calls and testing the membership portal just to name a few things we assisted with. And obviously, nobody could foresee covid which made scheduling meetings and discussion difficult because of personal challenges.

The committee had set out some other goals such as investigating why membership drops and what members like in order to better understand retention and give recommendations to the LNC. To end we did not meet that goal. One thing to note, there was discussion at some point to access personal membership information, which would require NDA but that never materialized. The committee never accessed any membership info.

In addition, a committee member suggested. In order to become a member, people need to connect with the LP. In order to connect with the LP, they need to get in contact with their local affiliate. And local affiliate pages and follow-up are atrocious in general.

We need a state welcoming committee that makes sure every new person interested in the LP gets connected with their local team within 48 hours.

The committee recommends to the LNC that this committee be brought back or some form of this committee be re-created to assist in membership growth and retention and understand the who what where and why when it comes to membership. There should be something the committee has to produce. This committee functioned mostly as a think tank until we heard from Mr Fishamn. This report will be forwarded to the Secretary today.

I thank each and every single member of the committee for their service, for their faith in elect me as the Chair. I thank the LNC for selecting me to this committee, A big thank You to Mr Merced for his leadership and assistance as vice chair. Last and certainly not least Mr Daniel Fishman who has great all around knowledge of the party operations, his participation was very well appreciated and helped to keep the committee motivated and inspired.

Contact

Omar Recuero (Chair)
oforliberty@comcat.net

Alex Merced (Vicechair)
alex.merced@lp.org

APPENDIX P – INTERNATIONAL REPRESENTATIVE REPORT

INTERNATIONAL REPRESENTATIVE REPORT

Submitted to: Libertarian National Committee, July 6, 2020

Submitted by: James W. Lark, III
International Representative, Libertarian National Committee

This report will provide information concerning my efforts as International Representative since the LNC meeting in Reno in February 2020 to assist the work of libertarian political parties and activists throughout the world.

- 1) I gave an address at the annual European Students For Liberty LibertyCon event in Madrid, Spain on Mar. 6. During my time in Madrid, I was able to chat with a few representatives of libertarian parties from other countries. Much of the discussion involved prospective government responses to the possibility of a coronavirus pandemic.
- 2) The Liberty International conference in Medellin, Colombia at which I was scheduled to speak has been rescheduled from August 2020 to January 2021. However, based upon information I have received, I consider it likely that it will be rescheduled again.
- 3) The International Alliance of Libertarian Parties (IALP) has scheduled a meeting in Cardiff, Wales on Oct. 3. I shall participate if I am able to do so.

APPENDIX Q – CAMPUS ORGANIZING REPORT

CAMPUS ORGANIZING REPORT

Submitted to: Libertarian National Committee, July 6, 2020

Submitted by: James W. Lark, III

This report provides information concerning efforts to build and support Libertarian campus organizations.

1) I continue to respond to inquiries from people who want information about the LP campus outreach effort. I am usually able to respond within 24 hours.

I have contacted Steve Dasbach (manager of the Jorgensen presidential campaign) to inquire about assisting the campaign's outreach efforts on campus. I have not received a response as of this moment.

2) I remain available to work with the Advocates for Self-Government to assist student organizations.

3) I continue to work with various state and local LP organizations to assist their campus outreach efforts. In particular, I work with state campus outreach coordinators to assist their programs to build campus organizations and assist campus activists.

4) I continue to work closely with Students For Liberty to build libertarian groups at high schools and colleges. (I am a member of the Board of Advisors of SFL.) As part of this effort, SFL board members and I have found ways for the LP to use the services available from SFL. We must take care in the ways we work together to avoid jeopardizing SFL's 501c(3) status.

I am pleased to report that I gave an address at the SFL Mid Atlantic conference in Arlington, Virginia on Feb. 15. In addition, I gave an address at the annual European Students For Liberty LibertyCon event in Madrid, Spain on Mar. 6. I served as a forum panelist sponsored by the SFL organization at George Washington University on Apr. 7. The topic of the forum was the relationship between conservatism and libertarianism.

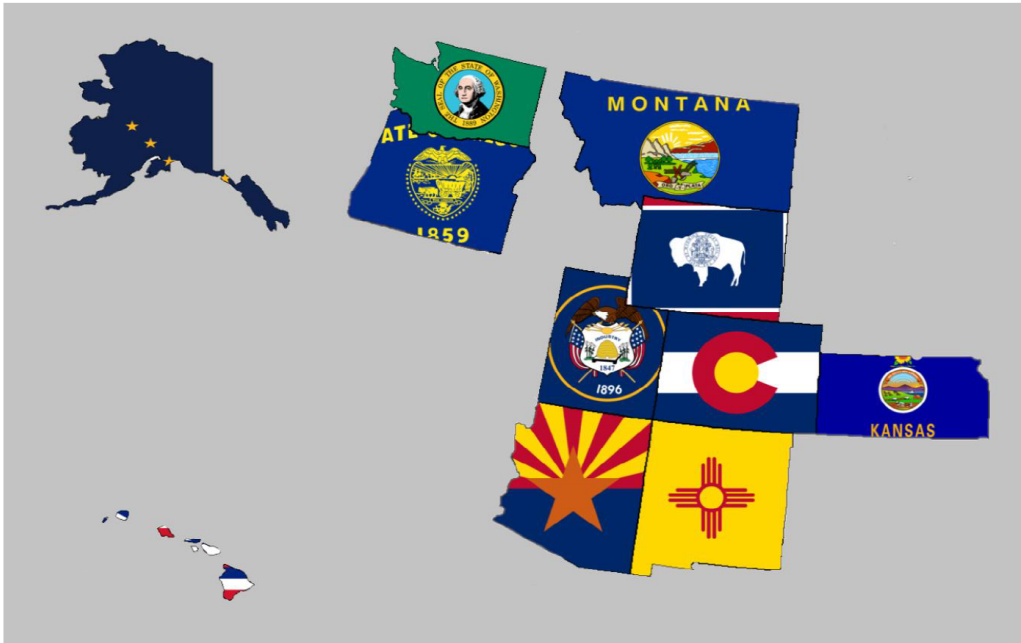
5) I continue to work with Young Americans for Liberty on projects of mutual benefit. For example, I shall work with YAL regional director Ryan Jacoby and deputy director Carter Quill to secure lecture opportunities for me this fall. (The lectures would be sponsored by YAL organizations in the mid-Atlantic states.) Please note that former LNC alternate representative Jeff Lyons was very helpful in putting Mr. Jacoby and Mr. Quill in touch with me.

6) I serve as a member of the Foundation for Economic Education Faculty Network. The status of the proposed workshops that I would deliver on risk analysis and understanding public policy data remains unclear.

7) I regret to report that the Youth Engagement Committee has not met since the LNC meeting in Reno.

APPENDIX R – REGION 1 REPORT

Libertarian National Committee Region 1 Report



Regional Report for Region 1
Alaska, Arizona, Colorado, Hawaii, Kansas, Montana,
New Mexico, Oregon, Utah, Washington, and Wyoming

Libertarian National Committee Meeting
July 8, 2020

Region 1 Representative

Mr. Richard Longstreth, Arizona

Libertarian National Committee

T: 931.538.9300 E: Richard.Longstreth@LP.org

Region 1 Alternate

Mr. Francis Wendt

Libertarian National Committee

T: 406.595.5111 E: Francis.Wendt@lp.org

Region 1 Overview/ Representative Report

As of the 2018 National Libertarian Convention in New Orleans, the eleven affiliates that comprise Region 1 are: Alaska, Arizona, Colorado, Hawaii, Kansas, Montana, New Mexico, Oregon, Utah, Washington, and Wyoming. At the Convention, Richard Longstreth, Arizona, was elected to serve as the Region 1 Representative and Craig Bowden, Utah, was elected to serve as the Region 1 Alternate. As of February 2019, Craig resigned his position and an application process is in place to fill his vacancy. Currently the Region 1 Alternate role is held by Francis Wendt, following an election by the state chairs. Both the Region 1 Representative and the Alternate will be re-elected at the 2020 National Libertarian Convention.

Due to the geographical nature of this region, spanning five time zones and extending from 19 to 71 degrees north latitude (some 3,000 x 3,000 miles), in-person contact between the Regional and Alternate Representatives and the individual affiliates will be infrequent. It is my intention to attend 2019/2020 affiliate conventions in each affiliate. Regular contact is attempted with the affiliates and members through email, telephone, a dedicated Facebook discussion group and page, and informational website. There is also a chat group open for quick communications between the Regional Representatives and the Chairs of each state. I make myself available by appointment as necessary whenever I am approached about scheduling some time to talk.

For the purposes of this report, State Chairs were not contacted with enough notice to provide a report. There is a lot of activity occurring in several states given this election year and I would encourage reaching out to the state chairs directly for an update in absence of one here.

Any updates or modifications to this report will occur at the next LNC meeting.

Activities of the Region 1 Representative since the last Quarterly Report:

- Had several conversations with candidates, state chairs, and general membership in relation to plans for 2019 and 2020 elections. There is a lot of interest in local elections especially given the presidential election year in 2020. I am encouraging people to really focus on local elections were possible as this helps build a stronger ground game for the future.
- Answered and addressed questions about the National Party's State CRM Project.
- Participated in the following committees for the Libertarian National Party:
 - Advertising and Publications Review Committee
 - Affiliate Support Committee
 - Candidate Support Committee
 - Bylaws and Rules Committee
 - Platform Committee
- Hosted the Regional Caucus to elect the next Regional Representative and Alternate:
 - State Chairs submitted names and emails of delegates expected to participate in advance of our meeting held on June 27, 2020.

- All elections were done via approval voting according to the rules established in the 2020 Regional Agreement
 - Nominations for Region 1 Representative were: Craig Bowden, Alex Flores, Chris Luchini, and Francis Wendt
 - One round of balloting was conducted for Region 1 Representative.
 - Ballots cast: 104
 - Bowden – 20
 - Flores – 30
 - Luchini – 45
 - Wendt – 55
 - NOTA – 11
 - Francis Wendt was elected.
 - Nominations for Region 1 Alternate were: Craig Bowden, Alex Flores (withdrew), David Howman, and Chris Luchini
 - One round of balloting was conducted for Region 1 Alternate.
 - Ballots cast: 103
 - Bowden – 27
 - Howman – 49
 - Luchini – 57
 - NOTA – 11
 - Chris Luchini was elected
 - Francis Wendt (Rep) and Chris Luchini (Alt) are prepared to take their roles after August 31, 2020 or after the close of the 2020 National Convention, whichever comes first.
 - Attended the following state conventions (either electronically or in person):
 - California
 - Montana
 - Nevada
 - New Mexico
 - Illinois
 - Colorado
 - Wyoming
 - Kansas
 - Utah
 - North Carolina
 - Michigan
 - Wisconsin
 - Oklahoma (Virtual portion only)
 - New Jersey
 - Continued my campaign for LNC Vice Chair.
-

I encourage all members to regularly review the Regional Agreement for Region 1 to keep myself and the Region 1 Alternate diligent to our duties. This agreement is what was put out as the expectation for us in terms of what you all wanted from leadership on the LNC.

The 2020 Agreement was completed by the May sitting of the convention. Nevada has been added as a member of the Region and no affiliates opted to leave the agreement. Very few other modifications were made between 2018 and 2020. Both are linked below for review:

[2018 REGIONAL AGREEMENT](#)

[2020 REGIONAL AGREEMENT](#)

Current and Past Membership Reports can be accessed at any time via a Google Drive folder. I have not edited these reports at all because I believe it is important to maintain our national perspective as individual affiliates, not just as Regional members. Please let me know if you have trouble or questions when accessing the link or any of the reports.

[MEMBERSHIP REPORTS](#)

Your Region 1 Representative,

Richard Longstreth

Region 1 2020 Contact Information

Region 1 Representative
Mr. Francis Wendt
T: 406.595.5111
E: Francis.Wendt@lp.org

Region 1 Alternate
Mr. Chris Luchini
T: 505.690.5008
E: Chris.Luchini@lp.org

Alaska State Chair
Mr. Jon Watts
T: 907.687.4884
E: jon.watts@alaskan.com
Website: <http://www.alaskalp.org/>
Facebook: <https://www.facebook.com/pg/AlaskaLiberty/>

Arizona State Chair
Mr. Howard Blitz
T: 833.THE.AZLP
E: chairman@azlp.org
Website: <https://www.azlp.org/>
Facebook: <https://www.facebook.com/LParizona/>

Colorado State Chair
Ms. Victoria Reynolds
T: 720.933.6900
E: statechair@lpcolorado.org
Website: <https://www.lpcolorado.org/>
Facebook: <https://www.facebook.com/pg/lpcolorado/>

Hawaii State Chair
Ms. Tracy Ryan
T: 808.927.1126
E: tracyar@hawaiiantel.net
Website: <http://www.libertarianpartyofhawaii.org>
Facebook: <https://www.facebook.com/pg/LibertarianPartyOfHawaii/>

Kansas State Chair
Mr. Ned Kelley
T: 816.810.5818
E: chair@lpks.org
Website: <http://www.LPKS.org>
Facebook: <https://www.facebook.com/pg/KansasLP/>

Montana State Chair
Mr. Sid Daoud
T: 406.471.6723
E: chair@mtlp.org
Website: <https://www.mtlp.org/>
Facebook: <https://www.facebook.com/pg/MontanaLibertarianParty/>

Nevada State Chair
Mr. Jason Smith
T: Not Currently Available
E: jason.smith@lpnevada.org
Website: <https://www.lpnevada.org/>
Facebook: <https://www.facebook.com/lpnevada/>

New Mexico State Chair
Mr. Chris Luchini
T: 888.LPNM.NOW
E: chair@lpnm.us
Website: <https://lpnm.us/>
Facebook: <https://www.facebook.com/LPNewMexico/>

Oregon State Chair
Mr. Timothy Perkins
T: 503.569.9048
E: chair@lporegon.org
Website: <https://lporegon.org/>
Facebook: <https://www.facebook.com/pg/LibertarianPartyOfOregon/>

Utah State Chair
Mr. Barry Short
T: Not Currently Available
E: chair@libertarianutah.org
Website: <http://www.libertarianutah.org/>
Facebook: <https://www.facebook.com/lputah/>

Washington State Chair

Mr. Randy McGlenn

T: 509.252.1723

E: info@lpwa.org

Website: <https://lpwa.org/>

Facebook: <https://www.facebook.com/pg/libertarianpartyofWA/>

Wyoming State Chair

Mr. Shawn Johnson

T: 307.277.7377

E: shjohnson310@hotmail.com

Website: <https://lpwy.org/>

Facebook: <https://www.facebook.com/libertariansWY/>

APPENDIX S – REGION 5 REPORT

Region 5 Report for 07/08/2020

Report Period: Quarter 2 CY 2020
July 5, 2020

PENNSYLVANIA

Still increasing membership despite the Covid situation and not actually going out to facilitate that process.

We have a virtual court hearing on the 8th in order to figure out where we are with Ballot Access: Drew Miller who is our attorney on the ground here in PA has been working on this lawsuit representing the Constitution Party, the Green Party, and the Libertarian Party. It is not likely we will have a ruling on the 8th, but we will be meeting to figure out what we can do from a monetary standpoint to facilitate ballot access here in PA. In addition,/to that end, we have been working with Bill Redpath (That Ballot Access Libertarian), and Sam Robb, the Jorgensen campaign's PA coordinator.

The Treasury is not what it used to be, because we are using what we have to push and promote Libertarianism. Hopefully I will be able to do some fundraising...

Sincerely,
Steve Scheetz

MARYLAND

The Maryland Libertarian Party settled its lawsuit, in conjunction with the Green Party, against the Governor of Maryland regarding the issue with petitioning to get back on the ballot during the pandemic.

The original amount of signatures needed was 10,000 from registered Maryland voters. The amount is now 5,000, due the same day, 3 August. If the petition drive is successful, the party will be on the ballot for two general election cycles, through 2022.

Bob Johnston
Chair
Maryland Libertarian Party
(443) 310-5373

Chair@LpMaryland.org

APPENDIX T – REGION 8 REPORT

Region 8 Report

Submitted on Tuesday, July 7th, 2020 by Tucker Coburn

Region 8 Representative

Tucker Coburn

tucker.coburn@lp.org

Region 8 Alternate

Rich Bowen

rich.bowen@lp.org

This report details the recent activities of each state in LNC Region 8. Since the last report, myself and Rich Bowen have been elected as the new regional representative and alternate, respectively. The states in Region 8 are focused on ballot-access, with many currently engaged in or planning for ballot-access related lawsuits. The following are the reports submitted by each state of Region 8:

Connecticut

The chair of LPCT is Dan Reale (dan.reale@lpct.org).

LPCT reports:

Denial of our application for temporary injunction to get on the ballot was appealed to the Second Circuit. The Federal Judge ruled the alternative "electronic" way was adequate.

Maine

The chair of LPME is Jim Baines (jbaines@lpme.org).

LPME reports:

We are in the middle of a petition drive in Maine to get Jo and Spike on the ballot. We lost our temporary injunction, but expect to get our 6,240 registrants (the number of Libertarian Party registrants the state "threw away" in 2018) when the court case ends.

Massachusetts

The chair of the Libertarian Party of Massachusetts is Don Graham (chair@lpmass.org).

I did not receive a report from LP Mass.

New Hampshire

The chair of LPNH is Brian Shields (brianshields@lpnh.org).

LPNH reports:

Ballot access petitioning is in full swing. Results so far have been promising. Four FT hired petitioners.

Ballot access lawsuit looks promising. The hearing date is two weeks before the deadline so we're not waiting for a result. We hope to have enough on hand before the hearing date.

New Jersey

The chair of NJLP is Dan Krause (chair@njlp.org).

NJLP reports:

NJ has set itself a goal of organizing all 21 of our counties into vital, independent local parties able to do the work of the movement on their own; building communities and support structures to create a free NJ in our life-times.

I'm pleased to report that so far, NJ has officially organized 2 Counties, and another 4 are in process. Of our 21 counties, 6 have organized leaving only 15 to go.

We are learning every day, developing the leaders, activists and candidates of the party for the future and finding new and uniquely local ways to be Libertarian together.

New York

The chair of LPNY is Tony D'Orazio (tdorazio@lpny.org).

LPNY reports it is:

- Planning our state convention for September
- Just completed its first (non-presidential) Libertarian state primary on June 23rd.
- In progress getting Jorgensen's name on the ballot instead of Hornberger, who won the NY Libertarian Presidential primary.
- Ballot access cases moving forward - changing representation, and continuing to partner with the Green Party to challenge the higher and more frequent thresholds imposed on party status in New York State.

Rhode Island

The chair of LPRI is Pat Ford (pford@lpri.us).

I did not receive a report from LPRI.

Vermont

The chair of VTLP is Archie Flower (chair@vtlp.org).

VTLP has nothing to report.

APPENDIX U JUNE MEMBERSHIP REPORT

APPENDIX U – JUNE MEMBERSHIP REPORT

Libertarian National Committee - Membership Report

"Donor" Totals - Jun-20

4 Year & 12 Month Comparison

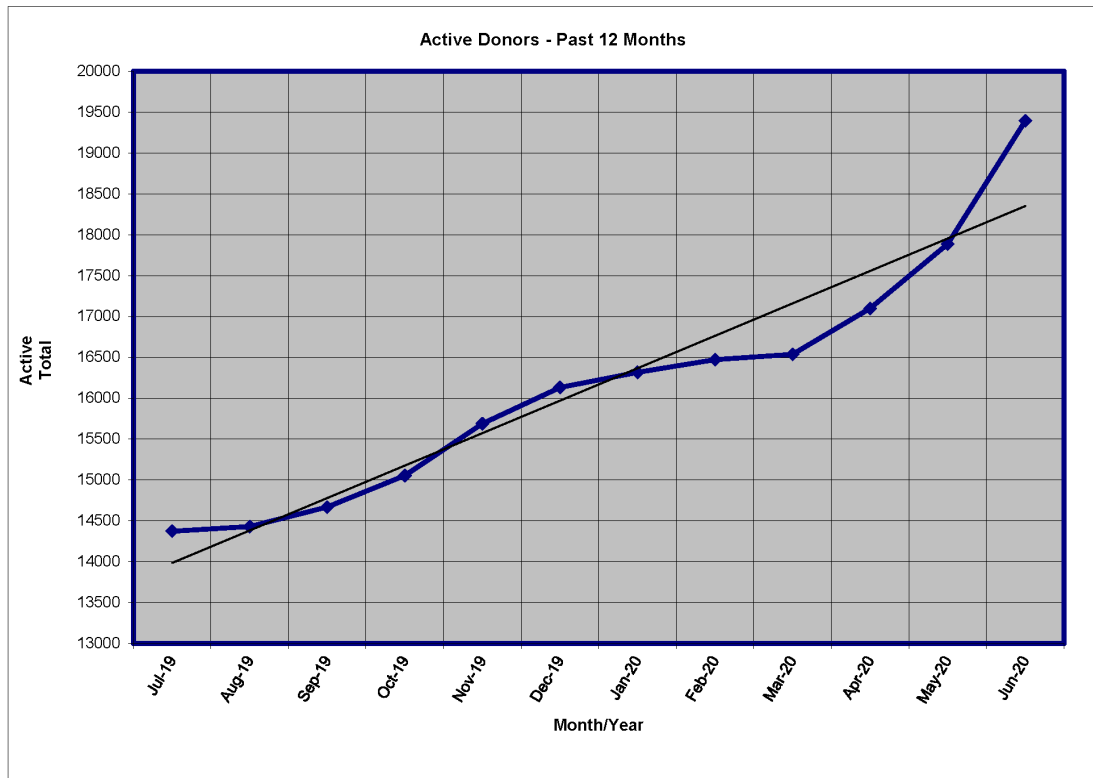
	Dec-16	Dec-17	Dec-18	Dec-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20
Active w-MEM	18592	14445	14494	15711	14158	13895	13991	14232	14632	15271	15711	15887	16037	16119	16682	17461	18819
Active w/out MEM	1814	553	514	421	480	479	441	436	423	420	421	431	435	419	417	427	574
Total Active Donors	20406	14998	15008	16132	14638	14374	14432	14668	15055	15691	16132	16318	16472	16538	17099	17888	19393
Percent Change					-0.49%	-1.80%	0.40%	1.64%	2.64%	4.22%	2.81%	1.15%	0.94%	0.40%	3.39%	4.61%	8.41%
Lapsed/Drop MEM	1016	1072	1184	844	856	1132	1080	732	1008	742	844	796	954	944	864	894	802
Lapse w/out MEM	27	23	27	26	17	20	50	24	26	9	26	11	16	25	21	24	10
Lapsed/Drop Total	1043	1095	1211	870	873	1152	1130	756	1034	751	870	807	970	969	885	918	812
Percent Change					-10.64%	31.96%	-1.91%	-33.10%	36.77%	-27.37%	15.85%	-7.24%	20.20%	-0.10%	-8.67%	3.73%	-11.55%
New Donors w-MEM	321	444	159	612	180	219	353	403	533	701	612	388	402	314	553	800	1403
New w/out MEM	11	15	14	11	5	17	10	9	6	3	11	12	14	6	16	33	151
New Total	332	459	173	623	185	236	363	412	539	704	623	400	416	320	569	833	1554
Percent Change					-20.26%	27.57%	53.81%	13.50%	30.83%	30.61%	-11.51%	-35.79%	4.00%	-23.08%	77.81%	46.40%	86.55%
Renewed w-MEM	723	651	564	672	610	650	823	570	875	680	672	584	702	712	874	873	757
Renewed w/out MEM	8	4	2	16	6	2	2	10	7	3	16	9	6	3	3	1	6
Total Renewals	731	655	566	688	616	652	825	580	882	683	688	593	708	715	877	874	763
Percent Change					-19.69%	5.84%	26.53%	-29.70%	52.07%	-22.56%	0.73%	-13.81%	19.39%	0.99%	22.66%	-0.34%	-12.70%
Total "MEM"	145814	138815	137321	141386	138536	138757	139127	139520	140067	140787	141386	141798	142157	142482	143683	144537	145937
Percent Change					0.13%	0.16%	0.27%	0.28%	0.39%	0.51%	0.43%	0.29%	0.25%	0.23%	0.84%	0.59%	0.97%
Total "LIFETIME"	2571	2618	2652	2725	2686	2687	2689	2698	2709	2717	2725	2730	2731	2736	2741	2763	2775
Total "BSM"	19003	14668	14639	15627	14208	13934	13963	14139	14501	15117	15627	15791	15936	15944	16374	17026	18294

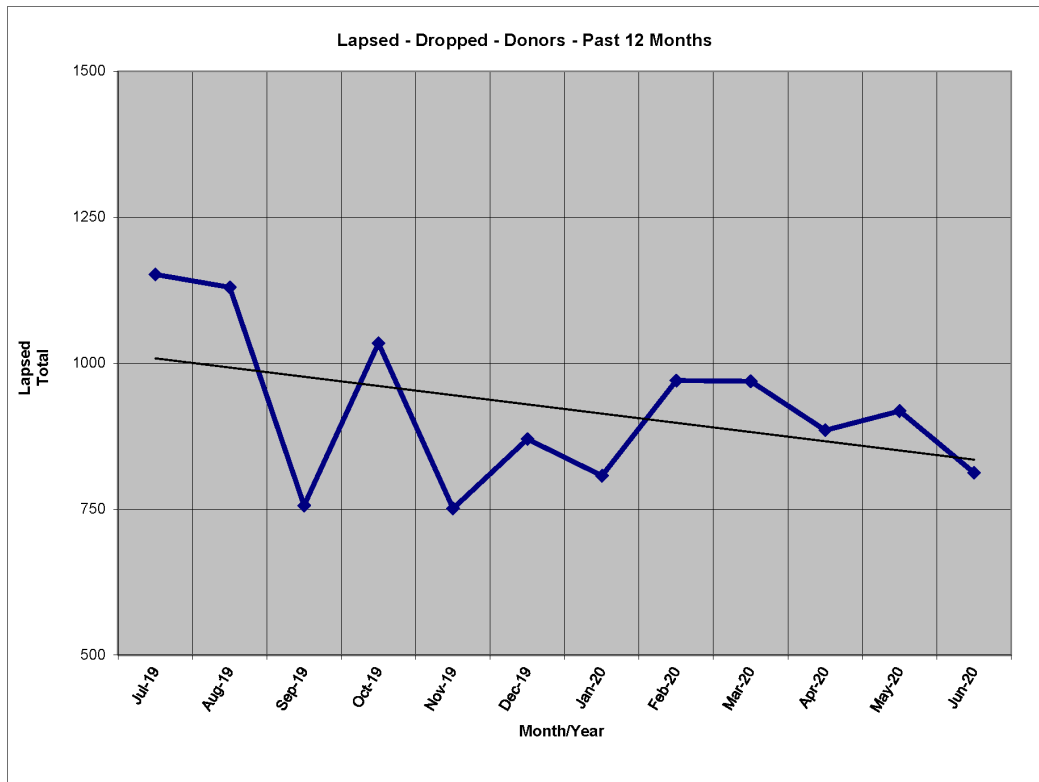
Last Year vs. This Year

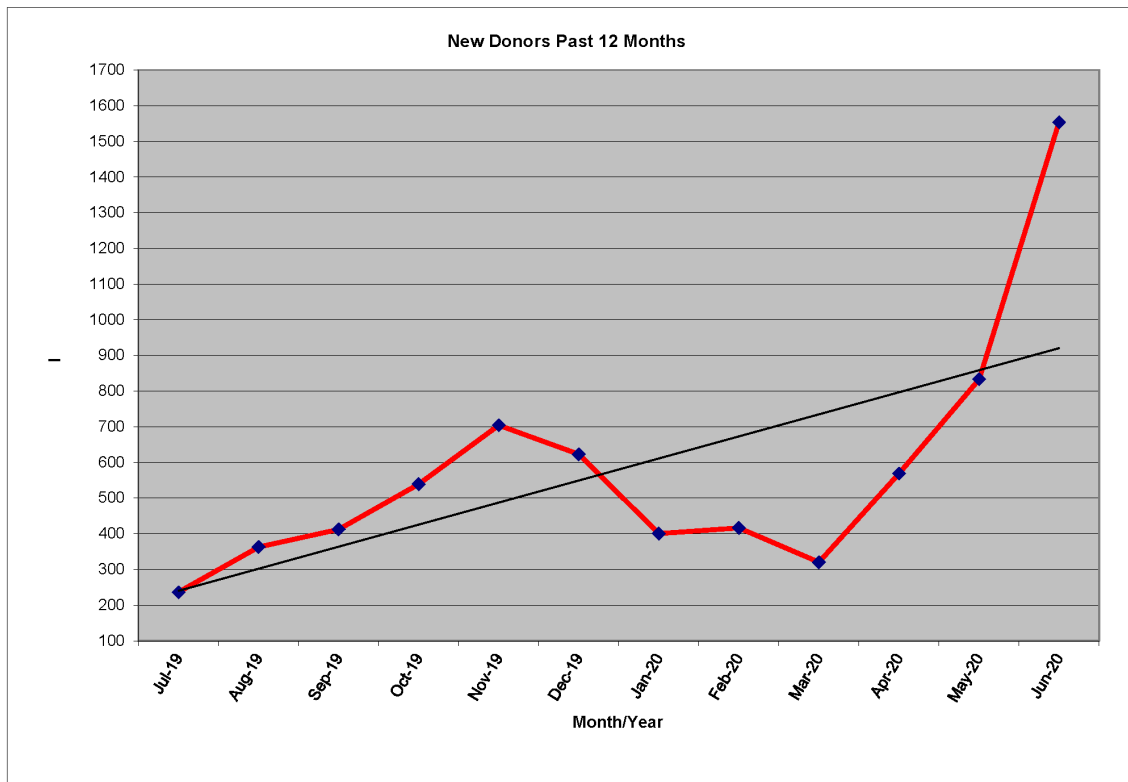
	Jun-19	Jun-20	Change	12 Mo Ave	Active Donors w-MEM =	18819
Active w-MEM	14158	18819	32.92%	15728	Lapsed & Zero Dues MEM =	127118
Active w/out MEM	480	574	19.58%	444	Total "MEM" w-Signed Certificate =	145937
Total Active Donor	14638	19393	32.48%	16172	Member Signed Certificate =	"MEM"
Lapsed/Dropped	873	812	-6.99%	921	Total "BSM" =	18294
New Donors	185	1554	740.00%	581	Bylaws Defined Sustaining Member =	"BSM"
Renewals	616	763	23.86%	737		

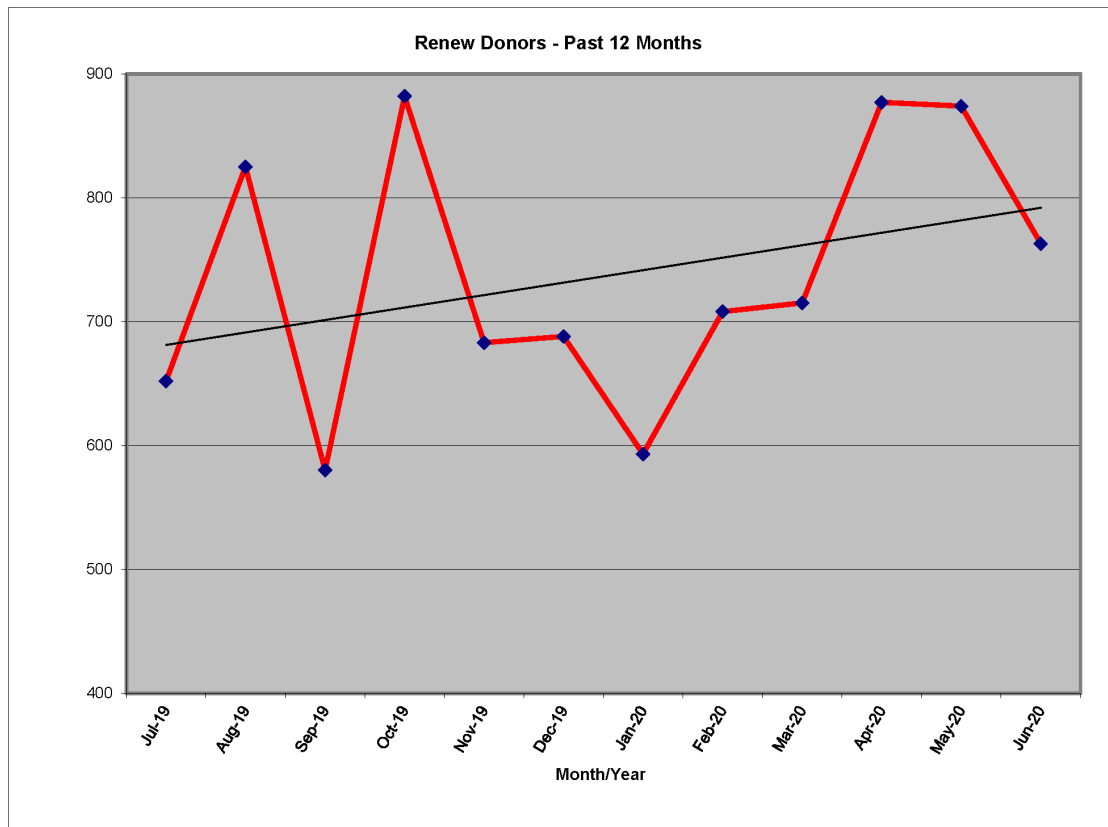
APPENDIX U JUNE MEMBERSHIP REPORT

Jun-20 MEMBERSHIP BY STATE --- ACTIVE AND NON ACTIVE											SUSTAINING MEMBERSHIP STATE RANKINGS - "BSM"						
STATE	TOTAL "MEM"	ACTIVE "MEM"	ACTIVE "SUB"	TOTAL "ACTIVE"	TOTAL "BSM"	STATE	TOTAL "MEM"	ACTIVE "MEM"	ACTIVE "SUB"	TOTAL "ACTIVE"	TOTAL "BSM"	State	Total BSM	Rank	State	Total BSM	Rank
AK	681	80	2	82	79	MT	605	94	2	96	92	CA	1808	1	OK	221	27
AL	1976	263	6	269	257	NC	3765	489	9	498	473	TX	1512	2	NH	217	28
AR	991	131	5	136	129	ND	267	48	2	50	47	FL	980	3	KY	200	29
AZ	3511	454	12	466	438	NE	706	118	3	121	115	NY	856	4	CT	195	30
CA	19099	1840	65	1905	1808	NH	1538	220	7	227	217	OH	832	5	LA	187	31
CO	4155	621	18	639	602	NJ	3162	394	18	412	378	PA	784	6	NM	172	32
CT	1551	197	8	205	195	NM	1254	178	3	181	172	VA	677	7	UT	166	33
DC	368	43	3	46	38	NV	2012	243	10	253	234	WA	633	8	IA	158	34
DE	436	54	1	55	52	NY	5398	878	24	902	856	MI	625	9	KS	155	35
FL	8813	1000	40	1040	980	OH	5474	855	17	872	832	CO	602	10	AR	129	36
GA	6125	589	10	599	566	OK	1243	229	3	232	221	IL	573	11	ME	117	37
HI	555	54	5	59	52	OR	2349	245	11	256	236	GA	566	12	MS	115	38
IA	1152	162	3	165	158	PA	6293	805	23	828	784	IN	479	13	NE	115	39
ID	892	114	4	118	107	RI	330	47	3	50	46	NC	473	14	ID	107	40
IL	4613	589	17	606	573	SC	2179	312	4	316	305	TN	461	15	MT	92	41
IN	3609	494	15	509	479	SD	310	64	1	65	59	AZ	438	16	WV	89	42
KS	1258	159	4	163	155	TN	2990	477	8	485	461	NJ	378	17	AK	79	43
KY	1337	202	9	211	200	TX	10486	1545	41	1586	1512	MD	348	18	SD	59	44
LA	1301	201	6	207	187	UT	1362	174	8	182	166	MA	320	19	WY	55	45
MA	2941	333	15	348	320	VA	5105	703	25	728	677	WI	320	20	DE	52	46
MD	2531	361	14	375	348	VT	426	48	4	52	48	SC	305	21	HI	52	47
ME	879	121	2	123	117	WA	4886	643	29	672	633	MO	303	22	VT	48	48
MI	5488	640	11	651	625	WI	2265	328	10	338	320	MN	298	23	ND	47	49
MN	2233	309	7	316	298	WV	659	88	1	89	89	AL	257	24	RI	46	50
MO	2509	317	9	326	303	WY	350	54	1	55	55	OR	236	25	DC	38	51
MS	788	117	3	120	115	XX	731	95	13	108	85	NV	234	26	XX	85	52
												TOTAL	ACTIVE	ACTIVE	TOTAL	TOTAL	
												"MEM"	"MEM"	"SUB"	"ACTIVE"	"BSM"	
												TOTALS	145937	18819	574	19393	18294
DEFINITIONS: MEM = Member Signed Certificate																	
Total MEM = Total # Constituents Per-State w/Member Signed Certificate																	
ACTIVE MEM = Current Dues Paying or Lifetime Donor w/Signed Certificate																	
ACTIVE SUB (ACTIVE NON MEM) = Current Dues Paying or Lifetime Donors Who Have NOT Signed the Certificate (Formerly Called "Subscriber")																	
TOTAL ACTIVE = Current Dues Paying or Lifetime Donor																	
BSM = By Law Definition of "Sustaining Member" and number used for delegate count																	
(Art 5-3: "Sustaining member" is any Party member who has given at least \$25 to the Party in the prior twelve months, or who is a life member.)																	









APPENDIX U JUNE MEMBERSHIP REPORT

% OF ACTIVE MEMBERS VS. REGISTERED LIBERTARIAN VOTERS BY STATE

STATE	TI Reg Voters	Reg Lib	% Reg L to TI Reg	Total Active By State	Active to Registered	STATE	TI Reg Voters	Reg Lib	% Reg L to TI Reg	Total Active By State	Active to Registered
AK	520,646	7,593	1.46%	80	1.05%	MT	695,971	0	n/a	94	n/a
AL	3,303,122	0	n/a	263	n/a	NC	6,571,602	36,010	0.55%	489	1.36%
AR	1,744,141	348	0.02%	131	37.64%	ND	429,978	0	n/a	48	n/a
AZ	3,774,016	32,056	0.85%	454	1.42%	NE	1,203,872	15,029	1.25%	118	0.79%
CA	20,428,270	176,065	0.86%	1,840	1.05%	NH	961,819	0	n/a	220	n/a
CO	3,219,953	36,911	1.15%	621	1.68%	NJ	5,778,406	8,874	0.15%	394	4.44%
CT	2,199,923	2,912	0.13%	197	6.77%	NM	1,278,953	11,326	0.89%	178	1.57%
DC	505,465	1,781	0.35%	43	2.41%	NV	1,601,889	16,224	1.01%	243	1.50%
DE	715,019	1,640	0.23%	54	3.29%	NY	12,695,762	9,757	0.08%	878	9.00%
FL	13,694,743	31,682	0.23%	1,000	3.16%	OH	7,914,320	0	n/a	855	n/a
GA	6,443,457	0	n/a	589	n/a	OK	2,090,107	11,171	0.53%	229	2.05%
HI	716,458	0	n/a	54	n/a	OR	2,652,935	18,962	0.71%	245	1.29%
IA	1,955,058	9,331	0.48%	162	1.74%	PA	8,609,880	44,848	0.52%	805	1.79%
ID	801,151	6,482	0.81%	114	1.76%	RI	772,360	0	n/a	47	n/a
IL	8,780,685	0	n/a	589	n/a	SC	3,268,076	0	n/a	312	n/a
IN	4,355,147	0	n/a	494	n/a	SD	550,529	1,893	0.34%	64	3.38%
KS	1,835,367	18,221	0.99%	159	0.87%	TN	4,112,566	0	n/a	477	n/a
KY	3,346,095	8,250	0.25%	202	2.45%	TX	14,748,880	0	n/a	1,545	n/a
LA	2,972,024	14,569	0.49%	201	1.38%	UT	1,446,211	15,393	1.06%	174	1.13%
MA	4,574,967	15,787	0.35%	333	2.11%	VA	5,473,173	0	n/a	703	n/a
MD	3,903,599	20,894	0.54%	361	1.73%	VT	459,719	0	n/a	48	n/a
ME	1,028,602	5,554	0.54%	121	2.18%	WA	4,646,246	0	n/a	643	n/a
MI	7,347,955	0	n/a	640	n/a	WI	5,842,402	0	n/a	328	n/a
MN	3,268,360	0	n/a	309	n/a	WV	1,228,123	5,616	0.46%	88	1.57%
MO	4,123,266	0	n/a	317	n/a	WY	262,620	2,410	0.92%	54	2.24%
MS	2,044,713	0	n/a	117	n/a	XX	356,791	0	n/a	95	n/a
Registration totals provided by Richard Winger - last update 02/20						Totals	203,255,392	587,589	0.61%	18,819	3.20%

APPENDIX U JUNE MEMBERSHIP REPORT

% OF ACTIVE MEMBERS VS. 2010 CENSUS POPULATION BY STATE

STATE	2010 Census	Tl Active By State	Active to Population
AK	710,231	80	0.0113%
AL	4,779,736	263	0.0055%
AR	2,915,918	131	0.0045%
AZ	6,392,017	454	0.0071%
CA	37,253,956	1,840	0.0049%
CO	5,029,196	621	0.0123%
CT	3,574,097	197	0.0055%
DC	601,723	43	0.0071%
DE	897,934	54	0.0060%
FL	18,801,310	1,000	0.0053%
GA	9,687,653	589	0.0061%
HI	1,360,301	54	0.0040%
IA	3,046,355	162	0.0053%
ID	1,567,582	114	0.0073%
IL	12,830,632	589	0.0046%
IN	6,483,802	494	0.0076%
KS	2,853,118	159	0.0056%
KY	4,339,367	202	0.0047%
LA	4,533,372	201	0.0044%
MA	6,547,629	333	0.0051%
MD	5,773,552	361	0.0063%
ME	1,328,361	121	0.0091%
MI	9,883,640	640	0.0065%
MN	5,303,925	309	0.0058%
MO	5,988,927	317	0.0053%
MS	2,967,297	117	0.0039%

% OF ACTIVE MEMBERS VS. 2010 CENSUS POPULATION BY STATE

STATE	2010 Census	Tl Active By State	Active to Population
MT	989,415	94	0.0095%
NC	9,535,483	489	0.0051%
ND	672,591	48	0.0071%
NE	1,826,341	118	0.0065%
NH	1,316,470	220	0.0167%
NJ	8,791,894	394	0.0045%
NM	2,059,179	178	0.0086%
NV	2,700,551	243	0.0090%
NY	19,378,102	878	0.0045%
OH	11,536,504	855	0.0074%
OK	3,751,351	229	0.0061%
OR	3,831,074	245	0.0064%
PA	12,702,379	805	0.0063%
RI	1,052,567	47	0.0045%
SC	4,625,364	312	0.0067%
SD	814,180	64	0.0079%
TN	6,346,105	477	0.0075%
TX	25,145,561	1,545	0.0061%
UT	2,763,885	174	0.0063%
VA	8,001,024	703	0.0088%
VT	625,741	48	0.0077%
WA	6,724,540	643	0.0096%
WI	5,686,986	328	0.0058%
WV	1,852,994	88	0.0047%
WY	563,626	54	0.0096%
Totals	308,745,538	18,724	0.0061%

ACTIVE TO POPULATION BY RANK

STATE	Rank	Tl Active By State	Active to Population
NH	1	220	0.0167%
CO	2	621	0.0123%
AK	3	80	0.0113%
WY	4	54	0.0096%
WA	5	643	0.0096%
MT	6	94	0.0095%
ME	7	121	0.0091%
NV	8	243	0.0090%
VA	9	703	0.0088%
NM	10	178	0.0086%
SD	11	64	0.0079%
VT	12	48	0.0077%
IN	13	494	0.0076%
TN	14	477	0.0075%
OH	15	855	0.0074%
ID	16	114	0.0073%
DC	17	43	0.0071%
ND	18	48	0.0071%
AZ	19	454	0.0071%
SC	20	312	0.0067%
MI	21	640	0.0065%
NE	22	118	0.0065%
OR	23	245	0.0064%
PA	24	805	0.0063%
UT	25	174	0.0063%
MD	26	361	0.0063%

STATE	Rank	Tl Active By State	Active to Population
TX	27	1,545	0.0061%
OK	28	229	0.0061%
GA	29	589	0.0061%
DE	30	54	0.0060%
MN	31	309	0.0058%
WI	32	328	0.0058%
KS	33	159	0.0056%
CT	34	197	0.0055%
AL	35	263	0.0055%
FL	36	1,000	0.0053%
IA	37	162	0.0053%
MO	38	317	0.0053%
NC	39	489	0.0051%
MA	40	333	0.0051%
CA	41	1,840	0.0049%
WV	42	88	0.0047%
KY	43	202	0.0047%
IL	44	589	0.0046%
NY	45	878	0.0045%
AR	46	131	0.0045%
NJ	47	394	0.0045%
RI	48	47	0.0045%
LA	49	201	0.0044%
HI	50	54	0.0040%
MS	51	117	0.0039%
Totals		18,724	0.0061%

* 2010 US Census Figures - does not include PR or other territories or out of US ("XX" states)